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ORGANIZATIONAL BUDGET

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| --- | --- | --- |
| **Revenue** | **FY23 (2022-23) YTD** | **FY24 (2023-24)** |
| Individual Donations | $27,000 | $37,000 |
| Foundation Grants | $0 | $14,300 |
| Corporate Sponsorships | $0 | $0 |
| Surplus/Rollover | $0 | $0 |
| **Total Revenue** | **$27,000** | $51,300 |
|  |  |  |
| **Expenses** | **FY23 (2022-23) YTD** | **FY24 (2023-24)** |
| Core Programming | $18,000 | $21,900 |
| R&D/Pilot Programming | $3,000 | $3,000 |
| Data Collection & Evaluation | $1,500 | $500 |
| Administrative | $2,000 | $8,300 |
| Marketing & Fundraising | $2,000 | $2,000 |
| Donated supplies & materials | $2,000 | $1,590 |
| Personnel | $45,800 | $54,800 |
| **Total Expenses** | **$74,300** | $92,090 |
| Surplus/Loss | -$42,300 | -$40,790 |
|  |  |  |
| **In-Kind Contributions** |  |  |
| In-Kind staffing support | $45,800.00 | $45,800 |
| In-Kind supplies & materials | $2,000.00 | $1,590 |
| **Grand Total (+/-)** | **$500** | **$6,600** |