

Tennessee Youth Symphony

PROFIT AND LOSS

July 2018 - June 2019

	TOTAL
Income	
DONATIONS	
Individual donations	2,251.50
United Way, CFC Contributions	556.42
Total DONATIONS	2,807.92
FUNDRAISING	5.00
Ad Sales in Program Booklet	1,900.00
Other Fundraising	1,723.99
T-Shirt Sales	1,243.91
Total FUNDRAISING	4,872.90
GRANT REVENUE - CORPORATE	
Foundation and Trust Grants	1,300.00
Total GRANT REVENUE - CORPORATE	1,300.00
GRANT REVENUE - GOVERNMENTAL	
Agency (Government) Grants	858.30
Total GRANT REVENUE - GOVERNMENTAL	858.30
TUITION	
Audition Fees non-refundable	525.00
Jazz Ensembles	1,978.08
Orchestra-Prelude Orchestra	12,506.94
Orchestra-Youth Orchestra	26,891.98
Total TUITION	41,902.00
TUITION DISCOUNTS	
Bad Debt Expense	-1,585.00
Refunds Given	-575.00
Sibling Discounts	-400.00
Tuition Assistance	-2,675.00
Total TUITION DISCOUNTS	-5,235.00
Total Income	\$46,506.12
GROSS PROFIT	\$46,506.12
Expenses	
ADMINISTRATIVE EXPENSES	
Background Checks	90.00
Business Registration Fees	160.00
Dues & Membership	125.00
Gifts	337.90
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	545.56
Printed Materials/Pamphlets	87.00
Website Expense Ongoing	82.13
Total MEMBER	714.69

	TOTAL
RECRUITMENT/MARKETING & COMMUNICATIONS	
Office Supplies	8.78
Postage & Shipping	93.79
Printing and Copying-Administrative	45.00
QuickBooks Fees	395.16
Software Expense	99.00
Total ADMINISTRATIVE EXPENSES	2,069.32
Miscellaneous Expense	18.58
PROGRAM EXPENSES	
CONTRACT SERVICES	
Accounting Services	5,690.00
CONDUCTOR SERVICES	
Conductor Base Services - Jazz/Rock Band only	3,000.00
Conductor Base Services - Orchestras only	15,125.00
Conductor Services - All-State/Mid State	320.00
Conductor Services - Concerts	950.00
Conductor Services - Recording Session	250.00
Conductor Services - Sectionals	550.00
Conductor services - Substitutes	1,450.00
Total CONDUCTOR SERVICES	21,645.00
Guest Instructors - Sectionals, Technical Skills, & Other	3,100.00
TECHNICIAN SERVICES	
Jazz Ensemble	210.00
Total TECHNICIAN SERVICES	210.00
Total CONTRACT SERVICES	30,645.00
EVENTS	
Sr Banquet	558.96
Total EVENTS	558.96
INSURANCE	
Broker Fee	165.00
Insurance - Liability, D and O	997.97
Property Insurance	2,403.00
Total INSURANCE	3,565.97
OTHER PROGRAM EXPENSES	
Conferences & Meetings-Program	
Mid-State/All-State Conference	663.00
Total Conferences & Meetings-Program	663.00
Equipment Rental and Maintenance	224.27
Fee to receive Electronic Payments	639.22
MUSIC FOR PROGRAMS	
Prelude	530.60
YO	894.16
Total MUSIC FOR PROGRAMS	1,424.76
Printing & Copying MUSIC only	578.14
Printing & Copying-Program	1,339.60

	TOTAL
Supplies - program related	311.05
Total OTHER PROGRAM EXPENSES	5,180.04
RENT	
Rent - Event Venue	3,846.00
Rent - Storage	1,820.00
Rent - UPS Box	366.00
Rent - Venues for Rehearsals	3,098.00
Total RENT	9,130.00
Total PROGRAM EXPENSES	49,079.97
Total Expenses	\$51,167.87
NET OPERATING INCOME	\$ -4,661.75
Other Income	
Donor Restricted-Sectional Workshops	1,044.00
IN-KIND INCOME	
In-Kind Rent Income	-1,430.00
In-Kind Rent Expense	1,430.00
Total In-Kind Rent Income	0.00
Total IN-KIND INCOME	0.00
Instrument Sales	250.00
Interest Income	6.54
MID-STATE/All-STATE PASS THRU	160.00
Mid-State/All-State Income	700.00
Total MID-STATE/All-STATE PASS THRU	860.00
REBATE PASS THRU	
Amazon Smiles	108.83
Kroger Community Rewards	284.67
Total REBATE PASS THRU	393.50
SNACKS PASS THRU	-510.00
Snack Donations from Members	1,595.00
Snack Purchases	-879.36
Total SNACKS PASS THRU	205.64
Total Other Income	\$2,759.68
Other Expenses	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	1,390.68
Reconciliation Discrepancies	0.00
Total OTHER MISCELLANEOUS EXPENSE	1,390.68
Total Other Expenses	\$1,390.68
NET OTHER INCOME	\$1,369.00
NET INCOME	\$ -3,292.75