

Tennessee Youth Symphony

BUDGET OVERVIEW: BUDGET 2018-2019 TYS - FY19 P&L

July 2018 - June 2019

	TOTAL
Income	
DONATIONS	
Individual donations	1,000.00
United Way, CFC Contributions	500.00
Total DONATIONS	1,500.00
FUNDRAISING	500.00
Ad Sales in Program Booklet	1,200.00
Concert Ticket Sales	750.00
Other Fundraising	500.00
T-Shirt Sales	1,700.00
Total FUNDRAISING	4,650.00
GRANT REVENUE - CORPORATE	
Foundation and Trust Grants	2,700.00
Total GRANT REVENUE - CORPORATE	2,700.00
TUITION	
Audition Fees non-refundable	600.00
Jazz Ensembles	1,200.00
Orchestra-Prelude Orchestra	12,000.00
Orchestra-Youth Orchestra	29,000.00
Total TUITION	42,800.00
TUITION DISCOUNTS	
Bad Debt Expense	-600.00
Refunds Given	-500.00
Sibling Discounts	-700.00
Tuition Assistance	-1,500.00
Total TUITION DISCOUNTS	-3,300.00
Total Income	\$48,350.00
GROSS PROFIT	\$48,350.00
Expenses	
ADMINISTRATIVE EXPENSES	
Background Checks	45.00
Business Registration Fees	60.00
Conferences & Meetings-Administrative	25.00
Dues & Membership	100.00
Gifts	800.00
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	500.00
Digital Media Production	100.00
Logo Development/Branding Materials	25.00
Printed Materials/Pamphlets	150.00
Website Expense Ongoing	50.00
Total MEMBER	825.00

	TOTAL
RECRUITMENT/MARKETING & COMMUNICATIONS	
Office Supplies	120.00
Postage & Shipping	100.00
Printing and Copying-Administrative	50.00
QuickBooks Fees	262.00
Total ADMINISTRATIVE EXPENSES	2,387.00
PROGRAM EXPENSES	
CONTRACT SERVICES	
Accounting Services	6,192.00
CONDUCTOR SERVICES	
Conductor Base Services - Jazz/Rock Band only	3,000.00
Conductor Base Services - Orchestras only	16,325.00
Conductor Services - Additional Audition Hours	250.00
Conductor Services - Additional Rehearsals	150.00
Conductor Services - All-State/Mid State	800.00
Conductor Services - Concerts	1,750.80
Conductor Services - Other	1,000.00
Conductor Services - Recording Session	400.00
Conductor Services - Sectionals	2,400.00
Conductor Services - Small Ensembles	250.00
Conductor services - Substitutes	150.00
Total CONDUCTOR SERVICES	26,475.80
Guest Instructors - Sectionals, Technical Skills, & Other	2,460.00
Professional Musicians Services	400.00
TECHNICIAN SERVICES	
Jazz Ensemble	400.00
YO & Prelude Orchestras	200.00
Total TECHNICIAN SERVICES	600.00
Total CONTRACT SERVICES	36,127.80
EVENTS	
Parent Meeting	40.00
Recording Studios	250.00
Sr Banquet	600.00
Total EVENTS	890.00
INSURANCE	
Broker Fee	100.00
Insurance - Liability, D and O	1,500.00
Property Insurance	1,500.00
Total INSURANCE	3,100.00
OTHER PROGRAM EXPENSES	
Conferences & Meetings-Program	
Mid-State/All-State Conference	350.00
Mid-State/All-State INCOME to defray expenses	-200.00

	TOTAL
Total Conferences & Meetings-Program	150.00
Dues & Memberships	200.00
Fee to receive Electronic Payments	600.00
MUSIC FOR PROGRAMS	
Jazz	200.00
Prelude	400.00
YO	400.00
Total MUSIC FOR PROGRAMS	1,000.00
Printing & Copying MUSIC only	750.00
Printing & Copying-Program	1,300.00
Program Small Equipment	300.00
Supplies - program related	150.00
Total OTHER PROGRAM EXPENSES	4,450.00
RENT	
Rent - Event Venue	3,000.00
Rent - Storage	1,680.00
Rent - UPS Box	366.00
Rent - Venues for Rehearsals	6,996.00
Total RENT	12,042.00
Total PROGRAM EXPENSES	56,609.80
Total Expenses	\$58,996.80
NET OPERATING INCOME	\$ -10,646.80
Other Income	
REBATE PASS THRU	
Amazon Smiles	75.00
Kroger Community Rewards	240.00
Spirit Night	200.00
Total REBATE PASS THRU	515.00
SNACKS PASS THRU	
Snack Donations from Members	2,000.00
Snack Purchases	-2,000.00
Total SNACKS PASS THRU	0.00
Total Other Income	\$515.00
Other Expenses	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	1,390.68
Total OTHER MISCELLANEOUS EXPENSE	1,390.68
Total Other Expenses	\$1,390.68
NET OTHER INCOME	\$ -875.68
NET INCOME	\$ -11,522.48