| Tennessee Immigrant & Refugee Rights Coalition    |             |
|---|-------------|
| Proposed Organizational Budget 2016 (provisional) |             |
|   |             |
|   | 2016 Goal   |
| REVENUES  |             |
| Grants  |             |
| National Foundations                              | \$520,000   |
| Local Foundations                                 | \$52,500    |
| Collaborations & Partnerships                     | \$195,000   |
| Corporate Foundations (Local)                     | \$57,500    |
| Nonprofits & Religious Institutions               | \$5,000     |
| Subtotal  | \$830,000   |
| Non-grant   |             |
| Grassroots fundraising                            | \$38,000    |
| Major gifts                                       | \$35,000    |
| Membership dues                                   | \$33,600    |
| Sponsorships for program-related events           | \$20,000    |
| Earned income (program fees, etc)                 | \$54,000    |
| Special events                                    | \$49,400    |
| Subtotal  | \$230,000   |
| Total revenues                                    | \$1,060,000 |
| EXPENSES  | \$1,000,000 |
| Staff salaries and benefits                       | \$831,400   |
| Staff and board development                       | \$14,500    |
| Staff and board travel                            | \$20,000    |
| Services, contracts, subgrants                    | \$91,100    |
| Meetings and events                               | \$25,000    |
| Operations  | \$78,000    |
|   |             |
| Total expenses                                    | \$1,060,000 |
|   |             |
| Surplus (Deficit)                                 | (\$0)       |