

VOLUNTEERS OF AMERICA MID-STATES, INC.  
Summary of All Units  
FY19 BUDGET  
For the Twelve Months Ending Sunday, June 30, 2019

**TOTAL  
2019  
BUDGET**

INCOME

CONTRIBUTIONS INDIVIDUALS	793,422
CONTRIBUTIONS CORPORATIONS	762,427
CONTRIBUTIONS FOUNDATIONS	477,620
DIRECT MAIL NATIONAL PROGRAM	120,789
DIRECT DEVELOPMENTS NATIONAL OFFICE	91,801
UNITED WAY ALLOCATIONS	85,380
SPECIAL EVENTS	155,000
GOVERNMENT FEES	9,535,199
COMMUNITY DAYS OUT	1,270,886
WELLNESS/OTHER IND DD REVENUE	150,749
DIRECT FEDERAL GRANTS/CONTRACTS	7,496,101
STATE GRANTS/CONTRACTS	1,118,369
COUNTY/CITY CONTRACTS	803,342
MEDICAID	2,086,238
CLINICAL SERVICES	2,818,960
PROGRAM SERVICE FEES	286,954
RENTAL INCOME	111,108
RENTAL INCOME - TENANTS	406,320
HUD MANAGEMENT FEES	198,000
SERVICE COORDINATOR QUALITY FEE	15,892
TRAINING INSTITUTE INCOME	1,200
VEHICLE RENTAL REVENUE	220,455
VEHICLE DONATION SALES - AUTOS	36,300
ADMINISTRATIVE INCOME	2,867,210
TOTAL INCOME	<u>31,909,722</u>

EXPENSES

PROFESSIONAL SALARIES	8,951,465
CLERICAL STAFF SALARIES	308,631
OVERTIME	353,021
TEMPORARY HELP	8,400
OTHER STAFF SALARIES	5,490,295
PROFESSIONAL SALARIES NURSING	525,863
OVERTIME NURSING	45,519
MEDICAL & HOSPITAL INSURANCE	666,137
PENSION & RETIREMENT PREMIUMS	10,920
OTHER EMPLOYEE BENEFITS	315,123
403(B) CONTRIBUTIONS MATCH	66,835
FICA EXPENSE - EMPLOYER PORTION	1,176,588
WORKERS COMPENSATION INSURANCE	393,445
EMPLOYEE GIFTS & INCENTIVES	26,520
OFFICE SUPPLIES	125,760
TELEPHONE & COMMUNICATIONS	264,946
POSTAGE & SHIPPING	65,297
RENT OF SPACE	897,815
UTILITIES EXPENSE	260,553
MORTGAGE/NOTE & LOAN INTEREST	140,796
INSURANCE - GENERAL & LIABILITY	163,932
INSURANCE - PROPERTY	34,925
PROPERTY TAXES	1,153
LICENSES & PERMITS	202,951
ACCOUNTING & AUDIT FEES	65,556
LEGAL FEES	1,236

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OTHER PROFESSIONAL FEES	897,174
COMPUTER EXPENSE	302,386
EQUIPMENT RENTAL	105,939
EQUIPMENT MAINTENANCE	4,649
MARKETING EXPENSE	72,228
CLASSIFIED ADS	8,820
OUTSIDE PRINTING	67,246
SUBSCRIPTIONS & REF PUBLICATIONS	3,160
AGENCY VEHICLES - OP COST/UPKEEP	47,030
VEHICLE LEASES	267,448
VEHICLE RENTALS & MILEAGE	417,745
ENTERPRISE VEHICLES	177,516
VEHICLE INSURANCE	193,388
TRAINING & DEVELOPMENT	164,917
BUSINESS TRAVEL	91,887
BUSINESS MEALS	48,981
MEMBERSHIPS TO ASSOCIATED ORG	50,357
BANK FEES	33,989
SPECIFIC ASSISTANCE TO INDIVIDUALS	2,741,311
SPECIFIC GRANT EXPENSES	189,308
CLIENT MEDICAL SUPPLIES	41,791
CLOTHING SERVICES & PERSONAL NEEDS	3,500
FOOD SERVICES	49,050
FOOD & BEVERAGE SUPPLIES	277,738
LAUNDRY, LINEN & HOUSEKEEPING	91,040
EDUCATIONAL SUPPLIES	6,900
RECREATIONAL, VOC & CRAFT SUPPLIES	7,430
REHABILITATION & EDUCATION FEE	900
SELF CARE DAY SUBSIDIES	13,600
WELLNESS SCHOLARSHIPS	10,000
OUTREACH	16,794
DONOR RECOGNITION	6,680
ALLOC: LOCAL DD ADMIN #6400, #6800, #7000	(943)
ALLOC: MAINTENANCE #2010	1
BLDG/GROUNDS REPAIRS & MAINTENANCE	285,337
JANITORIAL & MAINTENANCE CONTRACTS	66,594
ADMINISTRATIVE EXPENSE	2,310,959
ADMIN ALLOCATION UNREIMBURSED	539,003
ADMINISTRATIVE EXPENSE PASS-THRU	28,364
RISK POOL	48,900
BAD DEBT EXPENSE	240,000
DEPRECIATION EXPENSE	691,345
MISCELLANEOUS EXPENSE	49,336
NATIONAL & REG SUPERVISION FEES	600,000
TOTAL EXPENSES	<u>31,833,480</u>
EXCESS INCOME/(EXPENSES)	<u>76,242</u>
EXCESS INCOME/ (EXPENSES) AFTER PROGRAM CONTRIBUTIONS	<u><u>76,242</u></u>