

**Monroe Harding Inc.**  
**FY2022 Budget**

	FY2022 Budget Totals	Comparison Data		
		FY2021 II Mth Actuals+ I Mth Budget	FY2022 Budget Comparison	FY2022 Budget Variance %
<b>REVENUES</b>				
<b>NON-GOVERNMENT GRANT &amp; DONOR REVENUE</b>				
Church Support	\$90,000	\$89,112	\$888	1%
Individual Gifts	\$238,000	\$272,592	(\$34,592)	-13%
United Way	\$112,000	\$161,294	(\$49,294)	-31%
Foundations	\$370,000	\$317,555	\$52,445	17%
Corporate Gifts	\$40,000	\$29,735	\$10,265	35%
Clubs & Organizations	\$3,500	\$3,380	\$120	4%
Special Events	\$191,000	\$224,490	(\$33,490)	-15%
Donated Goods & Services	\$60,000	\$57,286	\$2,714	5%
Other Revenue	\$33,950	\$42,221	(\$8,271)	-20%
<b>TOTAL NON-GOVERNMENT GRANT &amp; DONOR REVENUE</b>	<b>\$1,138,450</b>	<b>\$1,197,665</b>	<b>(\$59,215)</b>	<b>-5%</b>
<b>GOVERNMENT GRANTS &amp; REVENUE</b>				
State Contract L1	\$837,527	\$741,542	\$95,985	13%
State Contract L2C	\$1,150,840	\$1,115,806	\$35,034	3%
State Grant-Resource Center	\$50,000	\$51,272	(\$1,272)	-2%
PBC Reinvestment	\$0	\$264,986	(\$264,986)	-100%
Sub-Contract Revenue - SNAP E&T	\$241,016	\$49,282	\$191,735	389%
VOCA Reengagement Hub Grant	\$225,000	\$198,963	\$26,037	13%
VOCA Housing Grant	\$200,000	\$236,609	(\$36,609)	-15%
YC - Prep Grant	\$91,040	\$77,335	\$13,705	18%
<b>TOTAL GOVERNMENT GRANTS &amp; REVENUE</b>	<b>\$2,795,423</b>	<b>\$2,735,794</b>	<b>\$59,629</b>	<b>2%</b>
<b>TOTAL REVENUES</b>	<b>\$3,933,873</b>	<b>\$3,933,459</b>	<b>\$414</b>	<b>0%</b>
<b>EXPENSES</b>				
<b>WAGES, TAXES, BENEFITS</b>				
STAFF SALARIES, WAGES	\$2,057,455	\$1,863,914	\$193,541	10%
PAYROLL TAXES	\$176,401	\$153,915	\$22,486	15%
EMPLOYEE BENEFITS	\$373,091	\$262,790	\$110,302	42%
<b>TOTAL WAGES, TAXES, BENEFITS</b>	<b>\$2,606,948</b>	<b>\$2,280,619</b>	<b>\$326,329</b>	<b>14%</b>
<b>NON-EMPLOYEE EXPENSES</b>				
PROFESSIONAL FEES	\$85,677	\$116,033	(\$30,356)	-26%
RECRUITMENT	\$12,836	\$11,745	\$1,091	9%
FOSTER PARENT SERVICES	\$490,898	\$474,186	\$16,712	4%
CONTRACTED SERVICES	\$9,649	\$3,370	\$6,279	186%
SUPPLIES	\$7,790	\$8,367	(\$577)	-7%
POSTAGE, SHIPPING, DELIVERY SERVICES	\$2,875	\$2,253	\$622	28%
PHONE, CELL PHONE, INTERNET	\$41,042	\$34,345	\$6,697	19%
OCCUPANCY	\$352,696	\$335,059	\$17,637	5%
UTILITIES	\$1,765	\$3,155	(\$1,390)	-44%
EQUIPMENT, SOFTWARE	\$103,250	\$181,304	(\$78,054)	-43%
PRINTING, PUBLIC RELATIONS, MARKETING	\$15,792	\$18,029	(\$2,237)	-12%
TRAVEL & VEHICLES	\$43,663	\$36,578	\$7,085	19%
CONFERENCES, MEETINGS, COURSES	\$20,434	\$16,443	\$3,991	24%
SPECIAL EVENTS / FUND RAISING EVENTS	\$31,965	\$29,994	\$1,972	7%
SPECIAL OCCASIONS AND MEETINGS	\$18,600	\$8,777	\$9,823	112%
MEMBERSHIPS & SUBSCRIPTIONS	\$9,525	\$7,626	\$1,899	25%
INSURANCE EXPENSE	\$38,233	\$39,819	(\$1,586)	-4%
YOUTH EXPENSES	\$199,434	\$180,068	\$19,366	11%
DEPRECIATION & AMORTIZATION	\$19,332	\$22,190	(\$2,858)	-13%
DONATED MATERIALS & SERVICES	\$0	\$57,286	(\$57,286)	-100%
MISCELLANEOUS EXPENSES	\$11,030	\$9,876	\$1,154	12%
VOLUNTEER, BOARD EXPENSES	\$1,650	\$1,343	\$307	23%
<b>TOTAL NON-EMPLOYEE EXPENSES</b>	<b>\$1,518,136</b>	<b>\$1,597,845</b>	<b>(\$79,709)</b>	<b>-5%</b>
<b>TOTAL EXPENSES</b>	<b>\$4,125,084</b>	<b>\$3,878,464</b>	<b>\$246,620</b>	<b>6%</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>(\$191,211)</b>	<b>\$54,995</b>	<b>(\$246,206)</b>	<b>-448%</b>
<b>Maximum 4% Trust Allowance</b>	<b>\$319,145</b>			