

Big Brothers Big Sisters of Middle TN		
Budgeted Statement of Revenue And Expense		
For the Year Ended December 31, 2013		
DESCRIPTION	BUDGET 2013	% Total
REVENUE:		
United Way	\$ 147,232	6.4%
Investment Income		0.0%
Foundation Grants	528,897	22.9%
Fundraising Income (includes Contributions and Special Events)	745,174	32.3%
Board's Donor Initiative	30,000	1.3%
Government Grant Revenue	496,482	21.5%
Altria	107,500	4.7%
TN-Dept. of Corrections Amachi Funding	250,000	10.8%
In-kind revenue	-	
Total Revenue	\$ 2,305,286	100.0%
EXPENSES:		
Salaries	\$ 1,320,796	59.0%
Payroll Taxes	92,136	4.1%
SUTA	7,150	0.3%
Med,Life,Disb Ins	152,597	6.8%
403 b7 Match	-	0.0%
Total Personnel Expenses	\$ 1,572,680	70.3%
Contract Services	\$ 135,526	6.1%
Supplies/Activities/IT	17,000	0.8%
PR/Sponsorships	1,500	0.1%
Recruit & Training	8,500	0.4%
Travel	13,840	0.6%
Conf & Mtg	8,100	0.4%
Dues & Subscriptions	3,500	0.2%
Postage	9,000	0.4%
Fundraising Events	69,300	3.1%
Pass Thru State Amachi Funding	112,456	5.0%
Total Variable Expense	\$ 378,722	16.9%
Telephone	19,263	0.9%
Insurance-Liability	80,000	3.6%
Equip Rent/Lease	19,000	0.8%
National /AIM Fees	29,000	1.3%
Bank/LicenseFee	31,402	1.4%
Occupancy	44,394	2.0%
Depreciation	62,652	2.8%
Total Fixed Expense	\$ 285,712	12.8%
Total Operating Expenses	\$ 2,237,114	100.0%
Net Revenue/<Deficit> From Operations	\$ 68,172	3.0%