					Actuals FY2015		Budget <u>FY2016</u>		Act YTD + Est YTG FY2016		Budget <u>FY2017</u>		<u>' Budget vs</u> Y16 YEE
Income	Fed & State G	Grants											
State/City:	TOR	TAP <sup>1</sup>		\$	148,734	\$	132,228	\$	132,228	\$	141,517		7.09
		RSS		\$	83,968	\$	104,171	\$	104,171	\$	142,782		37.19
		RCA/RMA		\$	55,869	\$	62,769	\$	62,769	\$	67,751		7.99
		ICM	*FY17 +W/F	\$	43,886	\$	47,104	\$	47,104	\$	50,843		7.99
		ELD		\$	1,495	\$	5,917	\$	5,917	\$	10,064		70.19
		SIG		\$	7,775	\$	9,170	\$	10,385	\$	31,860		206.89
		CEF		\$	95,796	\$	77,800	\$	77,800	\$	90,000		15.79
			<u>Subtotal</u>	<u>\$</u>	437,523	\$	439,159	<u>\$</u>	440,374	<u>\$</u>	534,817	\$	94,443
			% chg										21.4
Fed:	ECDC	R&P		\$	377,075	Ś	546,750	\$	626,271	Ś	498,000		-20.5
		R&P-TBD <sup>2</sup>		+	,	+		+					
				~				4		\$	83,000		
		MG		\$	80,640	\$	115,200	\$	115,200	\$	115,200		0.0
		MG-TBD <sup>3</sup>								\$	38,400		
		PC-ICM		\$	47,180	\$	60,000	\$	60,000	\$	60,000		0.0
	ORR	ECBO-RISE		\$	185,608	\$	122,236	Ş	122,236	\$	-		-100.0
		TBA <sup>4</sup>				\$	40,264			\$	35,000		0.0
			<u>Subtotal</u>	\$	690,503	<u>\$</u>	884,450	<u>\$</u>	923,707	<u>\$</u>	829,600	\$	(94,10
			% chg										-10.2
Pv. Foundations/Corps		UW		\$	51,700	\$	51,700	\$	51,700	\$	51,700		0.0
		UW-TBD 5								\$	30,000		
		DG		\$	15,000	\$	15,000	\$	15,000	\$	15,000		0.0
		MD <sup>6</sup>		\$	20,000	\$	20,000	\$	,	\$	20,000		0.0
		MF		\$	30,000	\$		\$	30,000	\$	30,000		0.0
		HCA Found		Ŷ	50,000	Ŷ	50,000	Ŷ	50,000	Ś	10,000		0.0
		BHT*		\$	45,000	\$	65,000	\$	65,000	\$	50,000		-23.1
		NAZA		\$	15,000	\$	18,000	\$	27,000	\$	35,000		29.6
		SFF		\$	45,524	\$	75,000	\$	45,524	\$	45,524		0.0
		FRIST 7		\$	7,556	\$	10,000	\$	9,735	\$	9,735		0.0
		JOE C. DAVIS <sup>8</sup>		\$	7,500	\$	7,500	\$	5,700	\$	7,500		0.0
		CFMT**		\$	2,000	\$		\$	5,000	\$	4,000		-20.0
		CARRYOVER P	Y	\$	174,962	Ŷ	5,000	Ŷ	5,000	\$	-		0.0
		Vandy		Ŷ	17 1,002			\$	25,000	Ŷ			0.0
		TBA <sup>9</sup>				\$	156,700	+		\$	25,000		0.0
			Subtotal	\$	414,242	\$	453,900	\$	273,959	\$	333,459	\$	59,50
Inrestricted	Fundraising	Services & Gifts	% chg	<u>.</u>	,	<u> </u>		<u> </u>		<u> </u>		<u> </u>	21.7
Unrestricted	runurusing,	Unrestr. Funds	0	ć	17,785	\$	54,000	\$	36,846	\$	100,000		171.4
		Immigration	SACIVILIES	\$ \$	40,243	ې \$	45,000	ې \$	40,000	\$ \$	45,000		171.4
		•	h e e l e								-		
		Registration &	DOOKS	\$	8,570	\$	36,000	\$	13,421	\$	15,000		11.8
		AIG		\$	2,500	\$	5,000	\$	7,000	\$	7,000		0.0
		AT&T		\$	1,000	\$	1,000	\$	1,000	\$ ¢	1,000 5,000		0.0
		HCA						\$	5,000	\$	5,000		0.0
		Vandy				<u>ـ</u>		\$	20,000	\$	-		-100.0
		Other donatio		\$	13,238	\$	45,000	\$	14,164	\$	14,164		0.0
			Subtotal	\$	83,336	\$	186,000	\$	137,431	\$	187,164	\$	49,73
otal			% chg										36.2
				\$	1,542,268	\$	1,963,509	\$	1,775,471	\$	1,885,040	\$	59,83

<sup>1</sup> TAP - Confirmed funding on Monday Nov 28, 2016

 $^2$  R&P - assumes we will get 280 arrivals instead of current 240 approved level. Based upon arrivals for FY16.

<sup>3</sup> MG - assumes we will get 20 more MG slots approved for FY17. Request has been made, no promise of approval as of today.

<sup>4</sup> TBA - assumes one quarter of funding for annual federal grant of \$150,000. This grant is undetermined at this time.

<sup>5</sup> UW - we have been asked to submit a grant request across multiple categories by United Way, but will not know until spring.

 $^{\rm 6}\,$  MD - assume we can regain our previous level of support. Grant request not submitted yet.

<sup>7</sup> FRIST - assume we can gain same level of support as FY16. Grant request not submitted yet.

<sup>8</sup> Joe C. Davis - assume we can gain same level of support as FY16. Grant request not submitted yet.

<sup>9</sup> TBA - assumes private foundation support can be located and approved. This grant is undetermined at this time.

<sup>10</sup> Unrestr. Funds Activities - will be reviewed by Development Team. Assumes 3 events and individual giving increase.

BHT - Grant decision received for 2017 and is slight reduction over previous year.

			Actuals <u>FY2015</u>	Budget <u>FY2016</u>		Act YTD + Est YTG <u>FY2016</u>		Budget <u>FY2017</u>		FY17 Budget vs FY16 YEE	
** CFMT - Gran	d decision received for 2017 and is	s slightly	/ less than requ	estec	l.						
Expenses by programs									•		
	Employment	\$	270,747	\$	322,467	\$ 303,914	\$	317,109	\$	13,195	
	Resettlement	\$	396,788	\$	472,585	\$ 445,396	\$	464,733	\$	19,337	
	Health	\$	124,342	\$	148,095	\$ 139,574	\$	145,634	\$	6,060	
	Education	\$	273,142	\$	325,319	\$ 306,603	\$	319,914	\$	13,312	
	Social Adj/Immigration	\$	214,775	\$	255,803	\$ 241,086	\$	251,553	\$	10,467	
	Admin	\$	79,680	\$	94,901	\$ 89,441	\$	93,324	\$	3,883	
	Fundraising	\$	79,209	\$	94,340	\$ 88,912	\$	92,773	\$	3,860	
		\$	1,438,683	\$	1,713,509	\$ 1,614,926	\$	1,685,040	\$	70,114	
Subtotal	% chg									4.3%	
Expenses by Categories											
Salaries		\$	797,017	\$	949,268	\$ 829,470	\$	865,482	\$	36,012	
Taxes and Benefits		\$	89,024	\$	106,030	\$ 90,525	\$	94,455	\$	3,930	
Travel		\$	38,848	\$	46,269	\$ 25,769	\$	26,888	\$	1,119	
Communications		\$	10,904	\$	12,987	\$ 12,725	\$	13,277	\$	552	
Supplies		\$	47,435	\$	56,496	\$ 29,500	\$	30,781	\$	1,281	
Occupancy		\$	47,321	\$	56,361	\$ 39,720	\$	41,444	\$	1,724	
Professional Contractuals		\$	80,670	\$	96,080	\$ 124,826	\$	130,245	\$	5,419	
Insurance & Depreciation		\$	32,612	\$	38,842	\$ 28,509	\$	29,747	\$	1,238	
Professional Development		\$	3,957	\$	4,713	\$ 4,624	\$	6,000	\$	1,376	
Vehicle Services & Usage		\$	23,313	\$	27,766	\$ 13,731	\$	14,327	\$	596	
Direct Resettlement Cash Asst		\$	269,025	\$	320,416	\$ 383,238	\$	399,877	\$	16,639	
Miscs		\$	1,110	\$	1,322	\$ 32,289	\$	33,691	\$	1,402	
Total		\$	1,441,236	\$	1,716,550	\$ 1,614,926	\$	1,686,215	\$	71,289	
	% chg									4.4%	
Reserve		\$	101,032	\$	250,000	\$ 160,545	\$	200,000			