

Girl Scout Council of Cumberland Valley
Operating Income Budget

Description	Approved Budget FY 04-05		
	% of Total	Amount	% Change 03-04 Budget
Annual Giving			
1 General campaign	12.29%	\$575,000	23.66%
2 United Way Designations	0.85%	40,000	0.00%
3 Grants	2.06%	96,500	286.00%
4 Family Contributions Campaign	1.71%	80,000	6.67%
5 Golf Tournament	1.12%	52,500	31.25%
6 Gold Community Lunch	2.03%	95,000	18.75%
7 Subtotal - Annual Giving	20.07%	\$939,000	29.52%
United Way Allocations			
8 Allocations	8.55%	\$400,000	-16.67%
9 Total Public Support	8.55%	\$400,000	-16.67%
10 Camp Fees (gross)	7.48%	\$349,900	6.02%
11 Program Fees (gross)	2.44%	114,080	-7.49%
12 Investment Income	1.82%	85,000	0.00%
13 Retail Sales (net)	0.96%	45,000	-26.23%
14 Subtotal - Operating Income	41.31%	\$1,932,980	4.77%
15 Plus Girl Generated Inc Supplement			
16 Fall Product Sale (net)	1.50%	\$70,000	1.62%
17 Cookies (net)	57.19%	2,675,885	-0.78%
18 Total Girl Generated Supplement	58.69%	\$2,745,885	-0.72%
19 Total Operating Income	100.00%	\$4,678,865	2.38%
20 Summary of Cookie Sale Usage			
21 Net Cookie Sale		\$3,095,190	
22 Less Operations		(2,675,885)	
23 Net Operating Income or (Loss)		\$419,305	
24 Less Capital Budget Used		(\$175,000)	
25 Inc/Dec to Camping & Special Projects Fund		\$244,305	