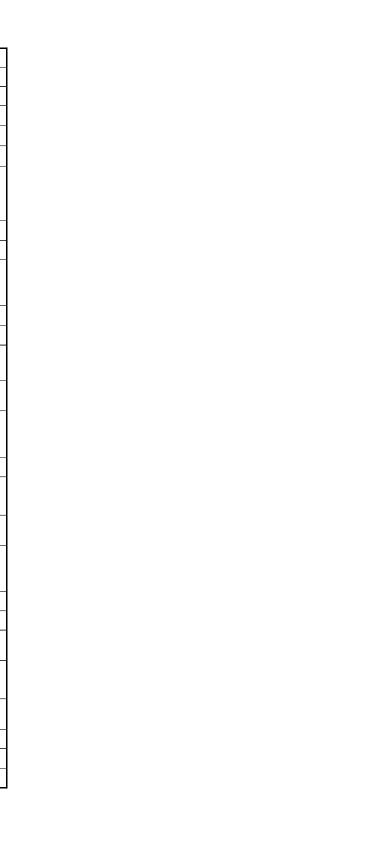
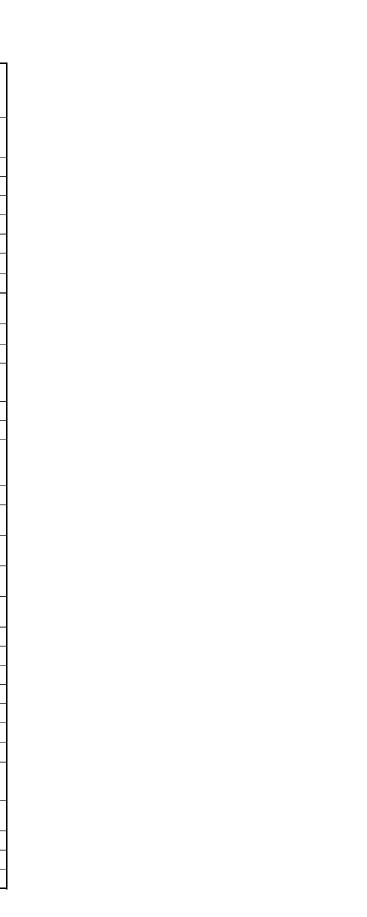
		2018 Budget	2018 Actual YTD	% of Budget to Actual	2019 Proposed Budget	Budget Increase or Decrease	Link to 2019 Strategic Initiatives
Income							
TT	U CEU Registration	200.00	315.00	157.50%	400.00	200.00	Initiative 1
Exa	aminer Training Fees	\$42,000.00	43,460.00	103.48%	50,000.00	8,000.00	Initiatives 2,3,4,5
Inte	erest Income	\$55.00	215.74	392.25%	200.00	145.00	
Co	nference					-	
	Pre-conference workshop	\$43,750.00	29,115.00	66.55%	35,000.00	(8,750.00)	
	Conference Sponsorship	\$60,000.00	63,500.00	105.83%	63,500.00	3,500.00	
	Conference - registration	\$48,125.00	42,160.25	87.61%	40,425.00	(7,700.00)	
Co	nference	\$151,875.00	134,775.25		138,925.00	-12,950.00	
Wo	rkshops	\$24,500.00	28,013.05	114.34%	60,000.00	35,500.00	Initiatives 2, 4, 5
Me	mbership Dues	\$200,000.00	156,325.00	78.16%	175,000.00	-25,000.00	Initiatives 1, 3
Cri	teria	\$25,000.00	18,051.00	72.20%	20,000.00	-5,000.00	
Ba	drige Express fees	\$5,000.00	0.00	0.00%	1,000.00	-4,000.00	
Inte	ent to Apply	\$10,500.00	8,000.00	76.19%	10,500.00	0.00	
Ар	plication Fees	\$75,000.00	58,160.00	77.55%	75,000.00	0.00	
Site	e Visit Fees	\$80,000.00	53,440.00	66.80%	70,000.00	-10,000.00	
Ba	nquet Fees	\$29,700.00	17,195.00	57.90%	24,000.00	-5,700.00	
Mis	scellaneous Revenue	\$2,000.00	194.00	9.70%	500.00	-1,500.00	Initiatives 2, 4, 5
Fro	om Savings to cover CEO transition	\$41,000.00	0.00	0.00%	0.00	-41,000.00	
Total In	come	\$686,830.00	\$518,144.04	75.44%	\$625,525.00	-\$74,255.00	91.07%

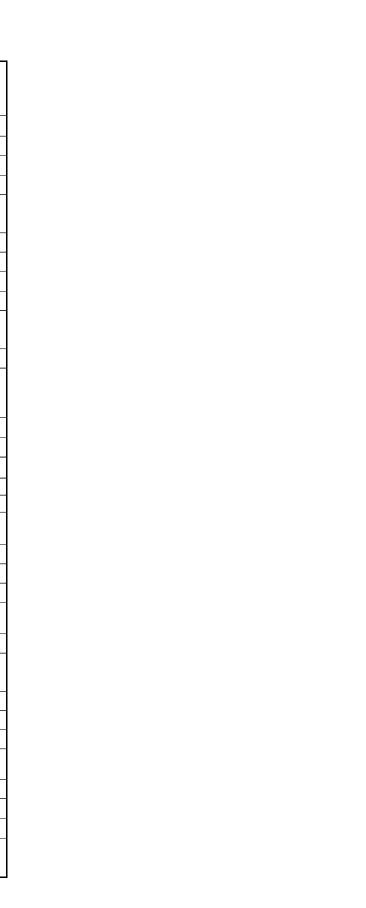


			2018 Budget	2018 Actual YTD	% of Budget to Actual	2019 Proposed Budget	Budget Increase or Decrease	Link to 2019 Strategic Initiatives	
Exp	ense	Bad Debt							
	Registr	ration Fees	\$500.00	315.00	63.00%	500.00	0.00		
	Baldrig	e Express cost	\$2,250.00	0.00	0.00%	1,000.00	-1,250.00		
	WORKS	SHOP EXPENSE	\$4,800.00	9,911.11	206.48%	0.00	-4,800.00	Initiatives 2, 4, 5	
	CREDIT	T CARD CHARGES							
	Cre	edit Card Usage Fee	\$15,000.00	10,506.09	70.04%	12,000.00	-3,000.00		
	Vis	a Finance Charge	\$0.00	0.00		0.00	0.00		
	Total C	REDIT CARD CHARGES	\$15,000.00	10,506.09		12,000.00	-3,000.00		
	Foo	od & Accommodations	\$2,000.00	1,038.08	51.90%	1,000.00	-1,000.00		
	PA	NEL OF JUDGES - Other	\$0.00	188.94		0.00	0.00		
	PANEL	OF JUDGES	\$2,000.00	1,227.02	61.35%	1,000.00	-1,000.00		
	DUES 8	& SUBSCRIPTIONS	\$4,000.00	3,406.91	85.17%	3,000.00	-1,000.00		
	BOD EX	XPENSES	\$3,000.00	2,016.54	67.22%	3,000.00	0.00		
	TQA								
	Crit	teria Expense	\$11,500.00	11,347.58	98.67%	8,700.00	-2,800.00	Initiatives 2, 3	
	OP	ERATIONS					0.00	Initiative 6	
		Insurance	\$1,300.00	1,178.00	90.62%	1,300.00	0.00		
		Training	\$2,000.00	545.00	27.25%	1,000.00	-1,000.00		
		Phone/Internet	\$4,800.00	5,481.45	114.20%	4,800.00	0.00		
		Postage	\$5,000.00	4,584.25	91.69%	5,000.00	0.00		
		Printing	\$2,500.00	113.91	4.56%	200.00	-2,300.00		
		Office Supplies	\$5,000.00	2,503.78	50.08%	2,500.00	-2,500.00		
		Office equipment/maintenance	\$15,000.00	11,658.95	77.73%	17,580.00	2,580.00		
		Legal/Accounting	\$6,250.00	6,179.76	98.88%	6,250.00	0.00		
		Investment Account fees	\$2,000.00	2,625.48	131.27%	2,500.00	500.00		
		OPERATIONS - Other		0.00		0.00	0.00		
	Tot	al OPERATIONS	\$43,850.00	34,870.58		41,130.00	-2,720.00		
	STA	AFFING						Initiative 6	
		Contract Staffing	\$40,000.00	70,348.57	175.87%	30,000.00	-10,000.00		
		Benefits	\$51,000.00	43,373.96	85.05%	60,000.00	9,000.00		
		Salaries	\$255,000.00	260,855.26	102.30%	300,000.00	45,000.00		
		Administration Fee	\$2,800.00	3,067.16	109.54%	2,800.00	0.00		



7:57 AM 7/2/2019 Cash Basis

	2018 Budget	2018 Actual YTD	% of Budget to Actual	2019 Proposed Budget	Budget Increase or Decrease	Link to 2019 Strategic Initiatives
Part-time Clerical Support	\$0.00	310.00		0.00	0.00	
Annual Leave payout	\$0.00	0.00		0.00	0.00	
CEO transition	\$41,000.00			0.00	-41,000.00	
Total STAFFING	\$389,800.00	377,954.95		392,800.00	3,000.00	
TRAVEL						
Travel - CEO	\$10,000.00	6,484.01	64.84%	6,000.00	-4,000.00	
Travel - staff	\$3,000.00	821.78	27.39%	3,000.00	0.00	
TRAVEL - Other	\$0.00			0.00	0.00	
Total TRAVEL	\$13,000.00	7,305.79		9,000.00	-4,000.00	
EXAMINER SELECTION/TRAINING	\$30,000.00	29,124.43	97.08%	30,000.00	0.00	
ASSESSMENT/FEEDBACK						
BOE per diem	\$14,000.00	11,096.31	79.26%	13,000.00	-1,000.00	
ASSESS/FEEDBACK - Other	\$1,200.00	5,496.48	458.04%	2,500.00	1,300.00	
Total ASSESSMENT/FEEDBACK	\$15,200.00	16,592.79		15,500.00	300.00	
MARKETING						Initiative 3
Website support	\$500.00	0.00	0.00%	500.00	0.00	
Website hosting	\$1,400.00	1,320.00	94.29%	1,400.00	0.00	
MARKETING - Other	\$10,000.00	1,315.85	13.16%	5,000.00	0.00	
TOTAL MARKETING	\$11,900.00	2,635.85		6,900.00	0.00	
RECOGNITION						Initiative 1
Recognition - general	\$1,500.00	1,584.75	105.65%	1,500.00	0.00	
Recognition - BOE	\$3,500.00	3,485.76	99.59%	3,500.00	0.00	
Total RECOGNITION	\$5,000.00	5,070.51		5,000.00	0.00	
BANQUET						Initiative 1
Recognition	\$4,000.00	3,426.06	85.65%	4,000.00	0.00	
Food & Beverage - Banquet	\$36,900.00	21,157.58	57.34%	36,900.00	0.00	
Audio/Visual - Banquet	\$2,500.00	2,442.57	97.70%	2,500.00	0.00	
Invitations - Banquet	\$2,225.00	1,789.83	80.44%	1,570.00	-655.00	
Programs - Banquet	\$750.00	578.63	77.15%	750.00	0.00	
BANQUET - Other	\$2,300.00	1,831.51	79.63%	2,000.00	0.00	
Total BANQUET	\$48,675.00	31,226.18		47,720.00	-655.00	
Total TQA	\$568,925.00	\$516,128.66		\$556,750.00	-\$6,875.00	



			2018 Budget	2018 Actual YTD	% of Budget to Actual	2019 Proposed Budget	Budget Increase or Decrease	Link to 2019 Strategic Initiatives	
	со	NFERENCE EXPENSE						Initiative 1, 2, 3	
		Speaker Dinner	\$0.00	394.84		\$0.00	-		
		Speaker travel expense	\$5,000.00	5,221.54	104.43%	\$5,000.00	-		
		Recognition	\$500.00	0.00	0.00%	\$500.00	-		
		Audio/Visual	\$10,500.00	11,874.24	113.09%	\$10,500.00	-		
		Conference Brochure	\$3,450.00	2,086.88	60.49%	\$1,420.00	(2,030.00)		
		EventMobi	\$2,400.00	2,399.20	99.97%	\$2,400.00	-		
		Food & Beverage	\$38,500.00	27,853.81	72.35%	\$30,000.00	(8,500.00)		
		Postcards	\$2,100.00	1,006.08	47.91%	\$1,250.00	(850.00)		
		Speaker Fees	\$9,000.00	6,515.00	72.39%	\$5,000.00	(4,000.00)		
		CONFERENCE EXPENSE - Other	\$5,000.00	5,058.50	101.17%	\$5,000.00	-		
	Tot	al CONFERENCE EXPENSE	\$76,450.00	62,410.09		61,070.00	-15,380.00		
	міз	CELLANEOUS EXPENSE	\$1,000.00	0.00	0.00%	0.00	-1,000.00		
	Total Ex	pense	\$677,925.00	605,921.42	89.38%	638,320.00	-34,305.00		
Net	Income		\$8,905.00	-87,777.38		-12,795.00			

