Form **990**

Return of Organization Exempt From Income Tax Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2016

Open to Public Inspection

Treasury

▶ Do not enter social security numbers on this form as it may be made public.

		ue Service	•	Information abo	ut Form 99	00 and its it	nstructions	is at ww	/w.irs	gov/fc	orm990.			Inspecti	on
Α	For the	e 2016 ca <u>l</u>	endar year, d	or tax year begin	ning			, aı	nd er	nding	_		=		
В	Check if	applicable:	C Name of org	ganization YOU	TH ENCOL	JRAGEMEN	IT SERVICE	S, INC.			D Emplo	yer iden	tification	number	
П	Address	change	Doing busin					•							
二		ŭ	Number and	d street (or P.O. box if	mail is not de	elivered to stre	et address)	Room/su	ite		62-05706	381			
Ш	Name ch	ange	521 MCIVE	R STREET							E Teleph		ber		
П	Initial retu	urn	City or towr				State	ZIP code			(0.4.5) 0.4				
믈			NASHVILLE				ΓN	37211-		2	(615) 31	5-5333			
Ц	Final return	n/terminated	Foreign cou		Foreign pr	ovince/state/c		Foreign p							
П	Amended	d return	3								G Gross	receipts :	\$		670,230
Н													•		
Ц	Application	on pending		address of principal of						H(a) Is th	nis a group ret	urn for sub	ordinates?	Ye	s X No
			MARK WILL	LOUGHBY 521 N	ICIVER S	T, NASHVI	LLE, TN 37	7211		H(b) Are	e all subordi	nates inc	luded?	Ye	s No
	Tav-evem	npt status:	X 501(c)(3) 501(c) () 4 (insert no.)	4947(a)(1)	or	527	If'	"No," attach	a list. (se	e instructi	ons)	
		•) • (insert no.)	+3+7(a)(1)	0	JZ1				_		
J	Website	e: ► wwv	v. <u>yout</u> nenco	uragement.org						H(c) Gr	oup exempti	on numb	er 🟲		
K	Form of o	rganization:	X Corpora	ation Trust	Association	on Othe	er 🕨		L Yea	r of form	ation: 19	56 N	State of	legal domicil	e: TN
	art I	Sur	nmary												
		_				4 - !			,	- D OOI	1001 01		NO DD	0004440	
Φ	1	Briefly d	escribe the c	organization's mis	ssion or m	ost significa	ant activities	S: /	4F I E	:K 501	HOOL CF	IILDKE	NS PR	OGRAMS	
Š															
ц															
ē	2	Check th	nis box 🕨	if the organiza	ation disco	ntinued its	onerations	or disno	sed	of more	e than 25	% of its	net ass	sets	
Activities & Governance			·	mbers of the gov				-						,013.	12
o ⊗	3		•		•	• .							-		13
ŝ	4		•	ent voting memb		-	• .		,			4			13
ij	5	Total nu	mber of indiv	viduals employed	l in calend	ar year 201	l6 (Part V, I	ine 2a) .				5			51
₽	6									6			1,061		
Ac	7a	Total uni	related busir	ness revenue from	m Part VIII	. column (0	C). line 12 .					7a			0
	b			ess taxable incom			•					7b			0
		110t anno	natea baoine	oo taxabic iiiooii	10 11011111 0	1111 000 1,		· · ·	· ·		Prior Year			Current Ye	<u> </u>
		Contribu	tions and ar	anta (Dart VIII lin	a				ł				2		
ne	8			ants (Part VIII, lir								141,336	_		433,010
Revenue	9	Program service revenue (Part VIII, line 2g)						1,52	_		1,385				
ě	10	Investme	Investment income (Part VIII, column (A), lines 3, 4, and 7d)							-8,237		7			
œ	11	Other re	venue (Part	VIII, column (A),	lines 5, 60	l, 8c, 9c, 10	Oc, and 11e)				171,103	3		200,368
	12	Total reve	enue—add lir	nes 8 through 11 (must equal	Part VIII. co	olumn (A), lir	ne 12).	. [(305,72	5		639,055
	13)		0
	14		nts and similar amounts paid (Part IX, column (A), lines 1–3)									0 0			
	1														<u> </u>
es	15		essional fundraising fees (Part IX, column (A), line 11e)							•	331,070			297,426	
Expenses	16a											()		0
ă	b	Total fun	ndraising exp	enses (Part IX, o	column (D)), line 25)	▶	36,	229						
Ш	17	Other ex	penses (Par	rt IX, column (A),	lines 11a-	-11d, 11f-2	24e)				;	313,86	7		331,178
	18	Total exp	penses. Add	lines 13-17 (mu	ist equal P	art IX, colu	mn (A), line	25)	. [(344,93	7		628,604
	19	-		ses. Subtract line	-			-	T			-39,212			10,451
2.0	g								Ť	Beainr	ning of Curr			End of Ye	
Net Assets or	20	Total acc	eate (Dart V	line 16)					t	5		343,699			664,712
SS	20			,					- +						
et/	21		•	X, line 26)					-			114,73	_		122,933
				alances. Subtrac	t line 21 fro	om line 20					,	528,964	4		541,779
	art II		nature Blo												
Und	der penalti	ies of perjury	, I declare that I	have examined this r	eturn, includi	ng accompany	ing schedules	and staten	nents,	and to th	he best of m	y knowle	dge		
and	belief, it i	is true, corre	ct, and complete	e. Declaration of prepare	arer (other tha	an officer) is ba	ased on all info	rmation of	which	prepare	r has any kn	owledge.			
e:	~ ~														
Sig			Signature of off	icer							Dat	e			
He	ere	\	MIKE MCFA	ARI IN				7	TRE	ASURE	R				
		 	Type or print na						/	.5511	\				
		Drint	Type or print na Type preparer's		ח	reparer's signa	ature			Dat				PTIN	
D -	: al	-	riype preparers	o name		reparer s signi	aluic			Dat	.6	Check	if	IT I IIN	
Pa		RIC	HARD W BE	TTS						7/	/10/2017 self-employed P00023731				
	epareı	ſ			DLLC						1		-		-
Us	e Only	<i>y</i>		BETTS & RUBIO							Firm's EIN	> 62-	100011		
		Firm	's address 🕨 2	2699 FESSEY C	T STE 200	, NASHVIL	LE, TN 372	204			Phone no.	(61	5) 297-8	3502	
Ma	v the IF	29 discus	e thic return	with the prepare	r shown at	20002 (500	inetructions							X Voc	No

Total program service expenses 429,143

0 including grants of \$

Other program services. (Describe in Schedule O.)

(Expenses \$

0)

0)(Revenue \$

Checklist of Required Schedules

Part IV

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1	Χ	
2	Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to			
3	candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h)			
4	election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		Χ
_		4		^
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If</i> "Yes," <i>complete Schedule C</i> ,			
	Part III	5		v
c		3		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors			
	have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If			v
7	"Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		V
•	the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes,"			V
•	complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a			
	custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt			v
40	negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	40		V
44		10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete	446	V	
L	Schedule D, Part VI	11a	Х	
D	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII.	11h		v
		11b		Х
C	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	110		v
		11c		Х
u	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	114		v
_	·	11d		Х
	Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X.</i>	11e	Χ	
1	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	445	V	
40-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X.</i>	11f	Χ	
124	Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete</i>	12a	v	
h	Schedule D, Parts XI and XII	124	Χ	
D	and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Χ
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking,	ı+a		^
D	fundraising, business, investment, and program service activities outside the United States, or aggregate			
	foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV.	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or	.75		
.5	for any foreign organization? If "Yes," complete Schedule F, Parts II and IV.	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other			
. •	assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services			^
••	on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on	H		
. •	Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18	Χ	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a?	- <u>`</u>		
	If "Yes," complete Schedule G, Part III.	19		Х

19? **Note.** All Form 990 filers are required to complete Schedule O.

Part IV **Checklist of Required Schedules** (continued) Yes No 20a **b** If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? 20b 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II 21 Χ Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on 22 Χ Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated 23 Χ 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24a Χ **b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? 24b c Did the organization maintain an escrow account other than a refunding escrow at any time during the year 24c d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? 24d 25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit 25a Х **b** Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 25b Χ Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or 26 Χ Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled 27 Χ Was the organization a party to a business transaction with one of the following parties (see Schedule L. 28 Part IV instructions for applicable filing thresholds, conditions, and exceptions): Χ A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV 28a A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete 28b Χ An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) Χ 28c Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M..... 29 29 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified Χ 30 Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N. 31 Χ 31 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? Χ 32 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations Χ 33 Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, Χ 35a b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 35b Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 36 Χ Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part 37 Χ Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and

38

62-0570681

Form 990 (2016) Part V

Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
	gaming (gambling) winnings to prize winners?	1c		Х
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax			
	Statements, filed for the calendar year ending with or within the year covered by this return			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х	
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. (see instructions)			
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
b	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation in Schedule O</i>	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority			
	over, a financial account in a foreign country (such as a bank account, securities account, or other financial			
	account)?	4a		Х
b	If "Yes," enter the name of the foreign country:			
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts			
	(FBAR).			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		Х
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Χ
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the			
	organization solicit any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or			
	gifts were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods			
	and services provided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was			
	required to file Form 8282?	7c		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the			
	sponsoring organization have excess business holdings at any time during the year?	8		
9	Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders			
b	Gross income from other sources (Do not net amounts due or paid to other sources			
	against amounts due or received from them.)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state?	13a		
	Note. See the instructions for additional information the organization must report on Schedule O.			
b	Enter the amount of reserves the organization is required to maintain by the states in which			
	the organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Χ
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b		

62-0570681

01111 000 (2010)	TOOTT ENCOUNAGEMENT SERVICES, INC.	02-
Part VI	Governance, Management, and Disclosure For each "Yes" response to lines 2 th	rough 7b below, and
	response to line 8a, 8b, or 10b below, describe the circumstances, processes, or ch	anges in Schedule O

Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No"
response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions
Check if Schedule O contains a response or note to any line in this Part VI

Sect	ion A. Governing Body and Management								
			Yes	No					
1a	Enter the number of voting members of the governing body at the end of the tax year	4							
	If there are material differences in voting rights among members of the governing body, or								
	if the governing body delegated broad authority to an executive committee or similar								
L	committee, explain in Schedule O. Enter the number of voting members included in line 1a, above, who are independent								
b									
2	any other officer, director, trustee, or key employee?	2	Х						
2	Did the organization delegate control over management duties customarily performed by or under the direct		^						
3	supervision of officers, directors, or trustees, or key employees to a management company or other person?	3		Х					
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X					
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X					
6	Did the organization have members or stockholders?	6		X					
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint	_							
, u	one or more members of the governing body?	7a		Х					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members,								
~	stockholders, or persons other than the governing body?	7b		Х					
8	Did the organization contemporaneously document the meetings held or written actions undertaken during								
	the year by the following:								
а	The governing body?	8a	Х						
b	Each committee with authority to act on behalf of the governing body?	8b	Χ						
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached								
	at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		Χ					
Sect	ion B. Policies (This Section B requests information about policies not required by the Internal Revenue (Code.)						
			Yes	No					
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х					
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters,								
	affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b							
_	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Χ						
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		.,						
12a	Did the organization have a written conflict of interest policy? <i>If "No," go to line 13</i>	12a	X						
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the policy? <i>If</i> "Yes,"	12b	Χ						
С	describe in Schedule O how this was done	12c	Х						
13	Did the organization have a written whistleblower policy?	13	X						
14	Did the organization have a written document retention and destruction policy?	14	X						
15	Did the process for determining compensation of the following persons include a review and approval by	17							
	independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?								
а	The organization's CEO, Executive Director, or top management official.	15a	Х						
b	Other officers or key employees of the organization	15b	Χ						
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).								
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement								
	with a taxable entity during the year?	16a		Χ					
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its								
	participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard								
	the organization's exempt status with respect to such arrangements?	16b							
	ion C. Disclosure								
17 10	List the states with which a copy of this Form 990 is required to be filed TN Section 6104 requires an examination to make its Forms 1023 for 1024 if applicable), 900, and 900 T. (Section 504)(2)(3)	المحاد							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)	s only	/)						
	available for public inspection. Indicate how you made these available. Check all that apply. Own website Another's website X Upon request Other (explain in Schedule O)								
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest poli	cv an	nd						
13	financial statements available to the public during the tax year.	oy, ai	·u						
20	State the name, address, and telephone number of the person who possesses the organization's books and records:	•							
	MIKE MCFARLIN (615) 315-5333	-							
	521 MCIVER ST. , NASHVILLE, TN 37211-2322								

62.	057	0681	
UZ:	u_{ij}	UUU I	

Page 7

Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated	
	Employees, and Independent Contractors	
	Check if Schedule O contains a response or note to any line in this Part VII	

Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees Section A.

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- · List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

				(0	C)					_
		Position								
(A) Name and Title	(B) Average	(do not check more than one box, unless person is both an						(D) Reportable	(E) Reportable	(F) Estimated
Name and Thic	hours per		officer and a direct					compensation	compensation	amount of
	week (list any hours for	or o	Ind Ins		ē.	Hig em	For	from the	from related organizations	other compensation
	related	Individual trustee or director	Institutional trustee	Officer	Key employee	hest ploy	Former	organization (W-2/1099-MISC)	(W-2/1099-MISC)	from the
	organizations below dotted	ă i	onal		ploy	ee con				organization and related
	line)	uste	trug		ée	Highest compensated employee				organizations
		Ф	tee			ısate				
(1) GREG WILDER	2.00					۵				
DIRECTOR	0.00	Х								
(2) ALLISON DUKE	2.00									
PAST PRESIDENT	0.00	Х								
(3) MARK WILLOUGHBY	2.00									
PRESIDENT	0.00	Х		Х						
(4) MATT BUTLER	2.00	,		-						
DIRECTOR	0.00	Х								
(5) GREG ALLEN	2.00									
VICE PRESIDENT	0.00	Х		Х						
(6) TRACEY BOWDEN	2.00									
DIRECTOR	0.00	Х								
(7) BARRY ELKINS	2.00									
DIRECTOR	0.00	Х								_
(8) BARI HARWELL	2.00									
DIRECTOR	0.00	Χ								
(9) JOEY HARWELL	2.00									
DIRECTOR	0.00	Χ								
(10) NICOLE JAMES	2.00									
SECRETARY	0.00	Χ		Х						
(11) MIKE MCFARLIN	2.00									
TREASURER	0.00	Χ		Х						
(12) EDDIE PUCKETT	2.00									
DIRECTOR	0.00	Х								
(13) KEVIN SALES	2.00									
DIRECTOR	0.00	Х	<u> </u>							
(14) ROB MCCRAY	40.00									
EXECUTIVE DIRECTOR	0.00				Χ			52,442		

Pa	art VI Section A. Officers, Directors, Tru	ıstees, Key Em	ploye	es,	and	d Hi	ghes	t C	ompensated Em	nployees (c	<u>ontinı</u>	ued)		
	(A) Name and title	(B) Average hours per	Position (do not check more than o box, unless person is both officer and a director/truste				is both	an ee)	(D) Reportable compensation	(E) Reportabl compensat			(F) timated	
		week (list any hours for related organizations below dotted line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from relate organizatio (W-2/1099-M	ns	comp fro orga and	other pensati om the anizatio d relate inizatio	on d
(15)			,											
(16)														
(17)			,											
(18)														
(19)														
(20)														
(21)														
(22)														
(23)														
(24)														
(25)														
1b c	Sub-total								52,442 0		0			C
d	Total (add lines 1b and 1c).								52,442		0			0
2	Total number of individuals (including but not lir reportable compensation from the organization	nited to those lis	sted a	bov	e) v),000 of				
3	Did the organization list any former officer, dire	ector, or trustee,	key e	emp	loye								Yes	No
4	employee on line 1a? <i>If "Yes," complete Sched</i> For any individual listed on line 1a, is the sum of											3		X
7	the organization and related organizations grea	ter than \$150,00	00? <i>If</i>	"Υε	es,"	con	nplete	Sc	chedule J for suc		l	4		X
5	Did any person listed on line 1a receive or accr	ue compensatio	n fror	n ar	ıy u	nrel	ated	org	anization or indiv					
Sec	for services rendered to the organization? If "Ye tion B. Independent Contractors	es, complete St	cneau	iie J	TOF	Suc	n pei	SOF	1		•	5		Х
1	Complete this table for your five highest compe compensation from the organization. Report co year.											ax		
	(A) Name and business addr	ess							(B) Description of ser	vices	С	(C) compens		
														C
														C
										+				C
2	Total number of independent contractors (include more than \$100,000 of compensation from the	-	ted to	tho	se l	liste	d abo	ve)	who received					

Page **9**

Part VIII Statement of Revenue
Check if Schedule O contain

		Check if Schedule O contains a	a response or r	note to any line in				
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
(O (O	1a	Federated campaigns	1a	0				
Contributions, Giffs, Grants and Other Similar Amounts	b	Membership dues		0				
S E	C	Fundraising events		0				
ifts,	d	Related organizations		0				
, G	e	Government grants (contributions)		0				
ons	f	All other contributions, gifts, grants						
ber	•	similar amounts not included abov		422.040				
를 한				433,010				
Col	g	Noncash contributions included in lin		0	400.040			
	h	Total. Add lines 1a–1f		Business Code	433,010			
nue	_							
ver	2a	MISC INCOME		900099	1,385			
Program Service Revenue	b				0			
	С				0			
Ser	d				0			
аш	е				0			
ogr	f	All other program service revenue			0			
፵	g	Total. Add lines 2a-2f		•	1,385			
	3	Investment income (including divid	lends, interest,	and				
		other similar amounts)			2,089			
	4	Income from investment of tax-exe	empt bond proc	ceeds 🕨	0			
	5	Royalties			0			
			(i) Real	(ii) Personal				
	6a	Gross rents						
	b	Less: rental expenses						
	C	Rental income or (loss)	0	0				
	d	Net rental income or (loss)		_	0			
	7a	Gross amount from sales of	(i) Securities	(ii) Other				
		assets other than inventory	9,798	0				
	b	Less: cost or other basis	3,730	Ü				
		and sales expenses	7,595	0				
	_	Gain or (loss)	2,203					
	C	Net gain or (loss)		•	2 202			
	d	Net gain or (loss)			2,203			
ø	8a	Gross income from fundraising						
n l	oa	avanta (natinalisale)	0					
) Ve		events (not including \$ of contributions reported on line 10						
Ϋ́		See Part IV, line 18	•	222.040				
Jer	L			223,948				
Other Revenue	b	Less: direct expenses		23,580				
	C	Net income or (loss) from fundrais	-		200,368			
	9a	Gross income from gaming activiti						
		See Part IV, line 19		0				
	b	Less: direct expenses		0				
		Net income or (loss) from gaming	activities	<u> </u>	0			
	10a	Gross sales of inventory, less						
		returns and allowances						
	b	Less: cost of goods sold	b					
	С	Net income or (loss) from sales of	inventory		0			
		Miscellaneous Revenue		Business Code				
	11a				0			
	b				0			
	С				0			
	d	All other revenue			0			
	е	Total. Add lines 11a-11d			0			
	12	Total revenue. See instructions		•	639.055	0	0	0

Part IX Statement of Functional Expenses

	Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).	
--	--	--

	Check if Schedule O contains a response or note to any line in this Part IX						
Do 8b,	not include amounts reported on lines 6b, 7b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses		
1	Grants and other assistance to domestic organizations						
	domestic governments. See Part IV, line 21	0					
2	Grants and other assistance to domestic						
	individuals. See Part IV, line 22	0					
3	Grants and other assistance to foreign						
	organizations, foreign governments, and foreign						
	individuals. See Part IV, lines 15 and 16	0					
4	Benefits paid to or for members	0					
5	Compensation of current officers, directors,						
	trustees, and key employees	52,442	41,429	11,013			
6	Compensation not included above, to disqualified						
	persons (as defined under section 4958(f)(1)) and						
	persons described in section 4958(c)(3)(B)	0					
7	Other salaries and wages	143,876	113,636	30,240			
8	Pension plan accruals and contributions (include						
	section 401(k) and 403(b) employer contributions)	5,203	3,590	1,613			
9	Other employee benefits	83,322	57,935	25,387			
10	Payroll taxes	12,583	10,486	2,097			
11	Fees for services (non-employees):						
а	Management	0					
b	Legal	0					
С	Accounting	29,697	8,370	21,327			
d	Lobbying	0					
е	Professional fundraising services. See Part IV, line 17	0					
f	Investment management fees	0					
g	Other. (If line 11g amount exceeds 10% of line 25, column						
	(A) amount, list line 11g expenses on Schedule O.)	29,400			29,400		
12	Advertising and promotion	0					
13	Office expenses	0					
14	Information technology	0					
15	Royalties	0					
16	Occupancy	0					
17	Travel	4,887	765	3,511	611		
18	Payments of travel or entertainment expenses						
	for any federal, state, or local public officials	0					
19	Conferences, conventions, and meetings	0					
20	Interest	3,142		3,142			
21	Payments to affiliates	0					
22	Depreciation, depletion, and amortization	39,038	39,038	0	0		
23	Insurance	77,635	49,633	28,002			
24	Other expenses. Itemize expenses not covered						
	above (List miscellaneous expenses in line 24e. If						
	line 24e amount exceeds 10% of line 25, column						
	(A) amount, list line 24e expenses on Schedule O.)						
а	SUPPLIES, PROGRAM MATERIALS, PRINTING& POST	45,301	28,084	11,584	5,633		
b	REWARD TRIP, CAMP, BBALL, CHRISTMAS STORE	16,217	15,757	460			
С	BUS/VAN	17,013	16,170	843			
d	UTILITIES & REPAIRS & MAINTENANCE	46,558	40,043	6,515			
е	All other expenses	22,290	4,207	17,498	585		
25	Total functional expenses. Add lines 1 through 24e	628,604	429,143	163,232	36,229		
26	Joint costs. Complete this line only if the						
	organization reported in column (B) joint costs						
	from a combined educational campaign and						
	fundraising solicitation. Check here ► if						
	following SOP 98-2 (ASC 958-720)						

Part X Balance Sheet

		Check if Schedule O contains a response or	note to any line in this Part X			
				(A) Beginning of year		(B) End of year
	1	Cash—non-interest-bearing		94,039	1	159,936
	2	Savings and temporary cash investments			2	
	3	Pledges and grants receivable, net		0	3	0
	4	Accounts receivable, net		844	4	0
	5	Loans and other receivables from current and f	ormer officers, directors,			
		trustees, key employees, and highest compens	ated employees.			
		Complete Part II of Schedule L			5	
	6	Loans and other receivables from other disqualified pers	ons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), a	and contributing employers and			
		sponsoring organizations of section 501(c)(9) voluntary e	employees' beneficiary			
ets		organizations (see instructions). Complete Part II of Scho	edule L		6	
Assets	7	Notes and loans receivable, net		0	7	0
⋖	8	Inventories for sale or use			8	
	9	Prepaid expenses and deferred charges		13,720	9	2,095
	10a	Land, buildings, and equipment: cost or				
		other basis. Complete Part VI of Schedule D	10a 1,038,495			
	b	Less: accumulated depreciation	10b 626,423	451,109	10c	412,072
	11	Investments—publicly traded securities		83,987	11	90,609
	12	Investments—other securities. See Part IV, line	: 11	0	12	0
	13	Investments—program-related. See Part IV, lin	0	13	0	
	14	Intangible assets	0	14	0	
	15	Other assets. See Part IV, line 11		0	15	0
	16	Total assets. Add lines 1 through 15 (must equ		643,699		664,712
	17	Accounts payable and accrued expenses		14,183	17	12,321
	18	Grants payable			18	
	19	Deferred revenue		19		
	20	Tax-exempt bond liabilities			20	
	21	Escrow or custodial account liability. Complete	_		21	
es	22	Loans and other payables to current and forme				
Liabilities		trustees, key employees, highest compensated				
iab		disqualified persons. Complete Part II of Sched	<u> </u>		22	
_	23	Secured mortgages and notes payable to unrel		0	23	0
	24	Unsecured notes and loans payable to unrelate	·	85,000	24	99,728
	25	Other liabilities (including federal income tax, page 1)	-			
		parties, and other liabilities not included on line	-			
				15,552	25	10,884
	26	Total liabilities. Add lines 17 through 25		114,735	26	122,933
, 0		Organizations that follow SFAS 117 (ASC 95	· ·			
ë		complete lines 27 through 29, and lines 33 a	nd 34.			
or Fund Balances	27	Unrestricted net assets		375,667	27	378,747
	28	Temporarily restricted net assets		43,297	28	53,032
	29	Permanently restricted net assets		110,000	29	110,000
Ξ		Organizations that do not follow SFAS 117 (ASC958)	, check here			
ō		complete lines 30 through 34.				
şţ	30	Capital stock or trust principal, or current funds			30	
Net Assets	31	Paid-in or capital surplus, or land, building, or e			31	
t À	32	Retained earnings, endowment, accumulated in			32	
Ne	33	Total net assets or fund balances		528,964		541,779
	34	Total liabilities and net assets/fund balances .		643,699		664,712

639,055

628,604

10,451 528,964 9 Other changes in net assets or fund balances (explain in Schedule O) 9 Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, 10 541,779 Part XII **Financial Statements and Reporting** Check if Schedule O contains a response or note to any line in this Part XII Yes No Accounting method used to prepare the Form 990: Cash X Accrual Other 1 If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. Χ Were the organization's financial statements compiled or reviewed by an independent accountant? . . . 2a If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: Consolidated basis Separate basis Both consolidated and separate basis Were the organization's financial statements audited by an independent accountant? 2b Χ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? 2c Χ If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. As a result of a federal award, was the organization required to undergo an audit or audits as set forth in 3a If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits Form **990** (2016)

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ.

Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Employer identification number

		ENCOURAGEMENT SERVICES	S, INC.				62-05	70681
Par		Reason for Public Char						
The 1	orga	anization is not a private foundat A church, convention of church	•	<u> </u>	-		•	
2		A school described in section 1	170(b)(1)(A)(ii). (Atta	ach Schedule E (Form	990 or 99	0-EZ).)		
3		A hospital or a cooperative hos	pital service organiz	zation described in sec	tion 170(l	o)(1)(A)(ii	i).	
4		A medical research organizatio hospital's name, city, and state		nction with a hospital d	escribed i	n section	170(b)(1)(A)(iii). En	ter the
5		An organization operated for th section 170(b)(1)(A)(iv). (Com		e or university owned	or operate	ed by a go	vernmental unit desc	cribed in
6		A federal, state, or local govern	ment or governmen	ital unit described in se	ction 170	(b)(1)(A)((v).	
7	7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)							
8	8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)							
9		An agricultural research organizor university or a non-land-granuniversity:	nt college of agricult	ure (see instructions).	Enter the	name, city	, and state of the co	llege or
10		An organization that normally receipts from activities related t support from gross investment acquired by the organization af	to its exempt function income and unrelated	ns—subject to certain ed business taxable in	exception come (les	s, and (2) s section	no more than 33 1/3 511 tax) from busine	3% of its
11		An organization organized and	operated exclusivel	y to test for public safe	ty. See s e	ection 509	9(a)(4).	
12	of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3).							
а	 Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. 						by giving	
b c	[Type II. A supporting organization or management of the organization(s). You must contype III functionally integral	e supporting organi complete Part IV, S	zation vested in the sa ections A and C.	me perso	ns that co	ntrol or manage the	supported
d	[its supported organization(s) Type III non-functionally in that is not functionally integr	itegrated. A suppor	ting organization opera	ated in cor	nection w	vith its supported org	
		requirement (see instruction						
е	•	Check this box if the organiz functionally integrated, or Ty	pe III non-functiona				Type I, Type II, Typ	e III
f		Enter the number of supported of	_					0
g		Provide the following information Name of supported organization	he following information about the supported organization(s). proported organization (ii) EIN (iii) Type of organization (described on lines 1–10 above (see instructions)) (iv) Is the organization listed in your governing document? (v) Amount of monetary support (see instructions) instructions)				other support (see	
					Yes	No		
(A)								
(B)								
(C)								
(D)								
(E)								
T-4-							_	

YOUTH ENCOURAGEMENT SERVICES, INC. 62-0570681 Page 2 Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support (a) 2012 Calendar year (or fiscal year beginning in) **(b)** 2013 (c) 2014 (d) 2015 (e) 2016 (f) Total 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 393,659 558,630 459,651 442,859 434,395 2,289,194 2 Tax revenues levied for the organization's benefit and either paid to or expended on 0 The value of services or facilities furnished by a governmental unit to the organization without charge Total. Add lines 1 through 3 393,659 558,630 459,651 442,859 434,395 2,289,194 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11. column (f) 2,289,194 Public support. Subtract line 5 from line 4. Section B. Total Support (a) 2012 (d) 2015 (f) Total Calendar year (or fiscal year beginning in) **(b)** 2013 (c) 2014 (e) 2016 393,659 558,630 459,651 442,859 434,395 2,289,194 Amounts from line 4 **8** Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources 1.489 1,657 3,691 2,089 8.926 Net income from unrelated business activities, whether or not the business is regularly carried on 0 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) 200,368 109,133 128,679 126.056 171,103 735,339 Total support. Add lines 7 through 10 . . 3,033,459 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)

Se	ction C. Computation of Public Support Percentage		
14	Public support percentage for 2016 (line 6, column (f) divided by line 11, column (f))	14	75.46%
15	Public support percentage from 2015 Schedule A, Part II, line 14	15	79.81%

16a 33 1/3% support test—2016. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more,

b 33 1/3% support test—2015. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this

17a 10%-facts-and-circumstances test—2016. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported

b 10%-facts-and-circumstances test—2015. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
1	Gifts, grants, contributions, and membership fees	1					
_	received. (Do not include any "unusual grants.")	<u> </u>					0
2	Gross receipts from admissions, merchandise sold or services performed, or facilities	1					
	furnished in any activity that is related to the	1					
	organization's tax-exempt purpose	1					0
3	Gross receipts from activities that are not an						
	unrelated trade or business under section 513						0
4	Tax revenues levied for the organization's	1					
	benefit and either paid to or expended on	1					
	its behalf						0
5	The value of services or facilities	1					
	furnished by a governmental unit to the	1					
	organization without charge						0
6	Total. Add lines 1 through 5	0	0	0	0	0	0
7a	Amounts included on lines 1, 2, and 3	1					
	received from disqualified persons						0
b	Amounts included on lines 2 and 3 received	1					
	from other than disqualified persons that	1					
	exceed the greater of \$5,000 or 1% of the	1					
	amount on line 13 for the year	1					0
С	Add lines 7a and 7b	0	0	0	0	0	0
8	Public support (Subtract line 7c from						
	line 6.)						0
Sec	ction B. Total Support				T		
Cale	ndar year (or fiscal year beginning in)	(a) 2012	(b) 2013	(c) 2014	(d) 2015	(e) 2016	(f) Total
9	Amounts from line 6	0	0	0	0	0	0
10a	Gross income from interest, dividends,	1					
	payments received on securities loans,	1					
	rents, royalties and income from similar sources .						0
b	Unrelated business taxable income (less	1					
	section 511 taxes) from businesses	1					
	acquired after June 30, 1975	<u> </u>					0
С	Add lines 10a and 10b	0	0	0	0	0	0
11	Net income from unrelated business	1					
	activities not included in line 10b, whether	1					
	or not the business is regularly carried on .	<u> </u>					0
12	Other income. Do not include gain or	1					
	loss from the sale of capital assets	1					
	(Explain in Part VI.)						0
13	Total support. (Add lines 9, 10c, 11,	1					
	and 12.)	0	0	0	0	0	0
14	First five years. If the Form 990 is for the or	-		•	, ,		. □
	organization, check this box and stop here						· · · · · •
	ction C. Computation of Public Sup					T T	/
15	Public support percentage for 2016 (line 8, c					15	0.00%
16	Public support percentage from 2015 Schedu					16	0.00%
	ction D. Computation of Investmen			1 (0)		47	0.0001
17	Investment income percentage for 2016 (line		-			17	0.00%
18	Investment income percentage from 2015 Sc					18	0.00%
19a	33 1/3% support tests—2016. If the organi						⊾ □
h	not more than 33 1/3%, check this box and s 33 1/3% support tests—2015. If the organi	-			-		
IJ	line 18 is not more than 33 1/3%, check this						▶□
	10 10 1101 1101 1101 110 110 110 1	and otop hold	Jigainzanon		, cappolica orgi		· · · · • <u>-</u>

Supporting Organizations Part IV

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2) (B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

i		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	4a		
	4b		
	4c		
	5a		
	5b		
	5c		
	6		
	7		
	8		
	<u> </u>		
	9a		
	9b		
	9c		
	10a		
	10b		
rm 9	990 or	990-FZ	2016

Jonioac	100 THE INCOMPACE WILLIAM SERVICES, INC.	JO 1		age J
Part	Supporting Organizations (continued)			
44	Lies the erganization accepted a gift or contribution from any of the following nergons?		Yes	No
11 a	Has the organization accepted a gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
а	below, the governing body of a supported organization?	11a		
b	A family member of a person described in (a) above?	11b		
c	A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sect	ion B. Type I Supporting Organizations			
		1	Yes	No
1	Did the directors, trustees, or membership of one or more supported organizations have the power to			
	regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	controlled the organization's activities. If the organization had more than one supported organization,			
	describe how the powers to appoint and/or remove directors or trustees were allocated among the supported	4		
2	organizations and what conditions or restrictions, if any, applied to such powers during the tax year. Did the organization operate for the benefit of any supported organization other than the supported	1		
2	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part			
	VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sect	ion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sect	ion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported	•		
-	organization(s) or (ii) serving on the governing body of a supported organization? <i>If</i> "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in (2), did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sect	ion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see ins	truction	s).	
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a government entity (s	ee instru	ctions).
2	Activities Test. Answer (a) and (b) below.		Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		100	110
-	the supported organization(s) to which the organization was responsive? <i>If</i> "Yes," <i>then in Part VI identify</i>			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasons for the organization's position that its supported organization(s) would have engaged in these			
	activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer (a) and (b) below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
_	trustees of each of the supported organizations? Provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			

of its supported organizations? If "Yes," describe in **Part VI** the role played by the organization in this regard.

3b

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting C)rgar	nizations	
1 Check here if the organization satisfied the Integral Part Test as a qualifying	-		· ·
instructions. All other Type III non-functionally integrated supporting organ	nizatio	ons must complete Sections	s A through E.
Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1		
2 Recoveries of prior-year distributions	2		
3 Other gross income (see instructions)	3		
4 Add lines 1 through 3.	4	0	0
5 Depreciation and depletion	5		
6 Portion of operating expenses paid or incurred for production or			_
collection of gross income or for management, conservation, or			
maintenance of property held for production of income (see instructions)	6		
7 Other expenses (see instructions)	7		
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4).	8	0	0
Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
Aggregate fair market value of all non-exempt-use assets (see			
instructions for short tax year or assets held for part of year):			
a Average monthly value of securities	1a		
b Average monthly cash balances	1b		
c Fair market value of other non-exempt-use assets	1c		
d Total (add lines 1a, 1b, and 1c)	1d	0	0
e Discount claimed for blockage or other			
factors (explain in detail in Part VI):			
2 Acquisition indebtedness applicable to non-exempt-use assets	2		
3 Subtract line 2 from line 1d.	3	0	0
4 Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
see instructions).	4	0	0
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5	0	0
6 Multiply line 5 by .035.	6	0	0
7 Recoveries of prior-year distributions	7	0	0
8 Minimum Asset Amount (add line 7 to line 6)	8	0	0
Section C - Distributable Amount	·		Current Year
1 Adjusted net income for prior year (from Section A, line 8, Column A)	1		0
2 Enter 85% of line 1	2		0
3 Minimum asset amount for prior year (from Section B, line 8, Column A)	3		0
4 Enter greater of line 2 or line 3.	4		0
5 Income tax imposed in prior year	5		
6 Distributable Amount. Subtract line 5 from line 4, unless subject to			
emergency temporary reduction (see instructions).	6		0
7 Check here if the current year is the organization's first as a non-functional	ly inte	grated Type III supporting	organization (see
instructions).			

Part '	Type III Non-Functionally Integrated 509(a)(3) Supporting Organi	<u>zations (continued)</u>						
Section	on D - Distributions			Current Year					
1	Amounts paid to supported organizations to accomplish exe	empt purposes							
2	Amounts paid to perform activity that directly furthers exem	ot purposes of supported							
	organizations, in excess of income from activity								
3									
4	Amounts paid to acquire exempt-use assets								
5	Qualified set-aside amounts (prior IRS approval required)								
6	Other distributions (describe in Part VI). See instructions.								
7	Total annual distributions. Add lines 1 through 6.			0					
8	Distributions to attentive supported organizations to which t	he organization is respor	nsive						
	(provide details in Part VI). See instructions.								
9	Distributable amount for 2016 from Section C, line 6			0					
10	Line 8 amount divided by Line 9 amount			0.000					
s	Section E - Distribution Allocations (see instructions) (i) Excess Distributions Pre-2016								
1	Distributable amount for 2016 from Section C, line 6			0					
	Underdistributions, if any, for years prior to 2016								
2	(reasonable cause required—explain in Part VI). See								
	instructions.								
3	Excess distributions carryover, if any, to 2016:								
а									
b									
С	From 2013								
d	From 2014								
е	From 2015								
f	Total of lines 3a through e	0							
g	Applied to underdistributions of prior years		0						
h	Applied to 2016 distributable amount			0					
i	Carryover from 2011 not applied (see instructions)								
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.	0							
4	Distributions for 2016 from								
	Section D, line 7: \$ 0								
а	Applied to underdistributions of prior years		0						
b	Applied to 2016 distributable amount			0					
С	Remainder. Subtract lines 4a and 4b from 4.	0							
5	Remaining underdistributions for years prior to 2016, if								
	any. Subtract lines 3g and 4a from line 2. For result								
	greater than zero, explain in Part VI. See instructions.		0						
6	Remaining underdistributions for 2016. Subtract lines 3h								
	and 4b from line 1. For result greater than zero, explain in								
	Part VI. See instructions.			0					
7	Excess distributions carryover to 2017. Add lines 3j								
	and 4c.	0							
8	Breakdown of line 7:								
а									
b	Excess from 2013								
С	Excess from 2014								
d	Excess from 2015								
	Excess from 2016								

Page 8

Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)
Part II Sect	ion B Line 10 INCOME FROM SALE OF CAPITAL ASSETS IS NOT INCLUDED ON SCHEDULE A
PER INSTE	RUCTIONS

SCHEDULE D (Form 990)

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Name	of the organization	Employer identification number				
YOU	TH ENCOURAGEMENT SERVICES, INC.	62-0570681				
Par		Funds or Accounts.				
Complete if the organization answered "Yes" on Form 990, Part IV, line 6.						
	(a) Donor advised funds	(b) Funds and other accounts				
1	Total number at end of year					
2	Aggregate value of contributions to (during year) .					
3	Aggregate value of grants from (during year) .					
4	Aggregate value at end of year					
5	Did the organization inform all donors and donor advisors in writing that the assets held	in donor advised				
	funds are the organization's property, subject to the organization's exclusive legal control	ol? Yes No				
6	Did the organization inform all grantees, donors, and donor advisors in writing that grant	t funds can be				
	used only for charitable purposes and not for the benefit of the donor or donor advisor, or	or for any other				
	purpose conferring impermissible private benefit?	Yes No				
Par	Conservation Easements.	-				
	Complete if the organization answered "Yes" on Form 990, Part IV, line	· 7.				
1	Purpose(s) of conservation easements held by the organization (check all that apply).	•				
•		on of a historically important land area				
		on of a certified historic structure				
		or or a certified historic structure				
_	Preservation of open space					
2	Complete lines 2a through 2d if the organization held a qualified conservation contribution					
	easement on the last day of the tax year.	Held at the End of the Tax Year				
а	Total number of conservation easements	· · · <u> </u>				
b	Total acreage restricted by conservation easements	•				
С	Number of conservation easements on a certified historic structure included in (a)	2c				
d	Number of conservation easements included in (c) acquired after 8/17/06, and not on a					
•	historic structure listed in the National Register					
3	Number of conservation easements modified, transferred, released, extinguished, or ter	minated by the organization during				
4	Number of states where property subject to consequential accordance.					
4	Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection	o handling of				
5	violations, and enforcement of the conservation easements it holds?					
6	Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing					
U	Stan and volunteer flours devoted to mornioring, inspecting, flanding of violations, and emorcing	conservation easements during the year				
7	Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing con	servation easements during the year				
•	S	servation easements during the year				
8	Does each conservation easement reported on line 2(d) above satisfy the requirements	of section 170(h)(4)(B)(i)				
•	and section $170(h)(4)(B)(ii)$?	Yes No				
9	In Part XIII, describe how the organization reports conservation easements in its revenu					
	balance sheet, and include, if applicable, the text of the footnote to the organization's fin					
	the organization's accounting for conservation easements.					
Par	t III Organizations Maintaining Collections of Art, Historical Treasures.	, or Other Similar Assets.				
	Complete if the organization answered "Yes" on Form 990, Part IV, line					
1a	If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its	revenue statement and balance sheet				
	works of art, historical treasures, or other similar assets held for public exhibition, educa					
	of public service, provide, in Part XIII, the text of the footnote to its financial statements					
b						
	works of art, historical treasures, or other similar assets held for public exhibition, educa					
	of public service, provide the following amounts relating to these items:	, 5 555				
	(i) Revenue included on Form 990. Part VIII. line 1	> \$				
	(i) Revenue included on Form 990, Part VIII, line 1	> \$				
2	If the organization received or held works of art, historical treasures, or other similar ass	ets for financial gain, provide the				
_	following amounts required to be reported under SFAS 116 (ASC 958) relating to these					
а	Revenue included on Form 990, Part VIII, line 1	▶ \$				
b	Assets included in Form 990, Part X	· · · · · · · · · · · · · · · · · · ·				

Part	Organizations Maintaining C	ollections of A	Art, Histo	orical Tr	easures, o	r Othe	r Similar Ass	ets (con	tinuec	1)
3	Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its									
	collection items (check all that apply):									
а	Public exhibition		d	Loan	or exchange	program	าร			
b	Scholarly research		е	Other						
С	Preservation for future generations									
4	Provide a description of the organization's XIII.	s collections and	explain h	ow they fu	irther the orga	anizatio	n's exempt purp	ose in Pa	ırt	
5	During the year, did the organization solic	cit or receive don	ations of a	art, historio	cal treasures.	or othe	er similar			
	assets to be sold to raise funds rather that							Ye	es 🔙	No
Part	IV Escrow and Custodial Arran	gements.								
	Complete if the organization ar	nswered "Yes"	on Form	990, Pa	rt IV, line 9,	or rep	orted an amou	ınt on F	orm	
	990, Part X, line 21.									
1a	Is the organization an agent, trustee, cust		-	="					_	
	included on Form 990, Part X?							Ye	es	No
b	If "Yes," explain the arrangement in Part	XIII and complete	tne tollov	ving table	:			Amount		
С	Beginning balance					1c		Amount		0
d	Additions during the year					1d				<u>_</u>
е	Distributions during the year					1e				
f	Ending balance					1f				0
2a	Did the organization include an amount o	n Form 990, Part	X, line 21	, for escr	ow or custodi	ial acco	unt liability?	Ye	s X	No
b	If "Yes," explain the arrangement in Part 2	XIII. Check here	if the expla	anation ha	as been provi	ded on	Part XIII			
Part	V Endowment Funds.									
	Complete if the organization ar	nswered "Yes"	on Form	990, Pa	rt IV, line 10	0.				
		(a) Current year	(b) Pric		(c) Two years		(d) Three years back		ur years	
1a	Beginning of year balance	0		0		0		0		0
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
e	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance	0		0		0		0		0
2	Provide the estimated percentage of the o	current year end		ine 1g, co	olumn (a)) hel	d as:				
a b	Board designated or quasi-endowment Permanent endowment	%	%							
C	Temporarily restricted endowment	<u>/</u> /								
Ū	The percentages on lines 2a, 2b, and 2c		1%.							
3a	Are there endowment funds not in the pos	•		n that are	held and adr	minister	ed for the			
	organization by:								Yes	No
	(i) unrelated organizations							3a(i)		
	(ii) related organizations							3a(ii)		
b	If "Yes" on line 3a(ii), are the related orga		•					3b		
4 Part	Describe in Part XIII the intended uses of VI Land, Buildings, and Equipm		s endown	nent tunds	5.					
Part	Complete if the organization ar		on Form	990 Pa	rt IV line 1	1a See	- Form 990 P	art X lin	e 10	
	Description of property	(a) Cost or oth			st or other		Accumulated		ook value	
		(investm		basis (other)		depreciation		(2) 2 3 % 1 4 . 4 . 4		
1a	Land		0		117,702				11	7,702
b	Buildings	1	0		655,205		516,000		13	9,205
С	Leasehold improvements	1	0		0		0			0
d	Equipment	1	0		98,000		41,423			6,577
<u>e</u> Total	Other		0 0 Part X	column (167,588		44,400			8,588 2,072
. 5.0	inda midd fa tilldagir fo. (ddiainir (a) fflat	or odaar i oiiii ga	<u>, , , , , , , , , , , , , , , , , , , </u>	COIGITII (L	<i>-,,</i>	<u> </u>				_,

Part VII Investments—Other Securities				62-0570681	Page
Complete if the organization answ		90 Part IV li	ne 11b. See For	m 990 Part X I	ine 1
(a) Description of security or category (including name of security)	(b) Book value		(c) Method of va	aluation:	
(1) Financial derivatives	0				
(2) Closely-held equity interests	0				
(3) Other					
(A)					
(B)					
(C)					
(D)					
(E)					
(F)					
(G)					
(H)					
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.)	0				
Part VIII Investments—Program Related		00 D41\/ I		000 Dard V I	: 4:
Complete if the organization answ		90, Part IV, III I			ine 1
(a) Description of investment	(b) Book value		(c) Method of va Cost or end-of-year r		
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)					
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.)	0				
Part IX Other Assets.					
Complete if the organization answ	wered "Yes" on Form 99	90, Part IV, li	ne 11d. See For	m 990, Part X, I	ine 1
(a) D	Description			(b) Book value	е
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					
(7)					
(8)					
(9)	(0) (1)				
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	<u> </u>	<u> ▶</u>		
Part X Other Liabilities.		00 D-at N/ "		F 000 D	
Complete if the organization answ	wered "Yes" on Form 99	90. Part IV. III	ne Tie of 11t. S	ee Form 990. Pi	ап х

line 25.

<u>1.</u>	(a) Description of liability	(b) Book value
(1) Federal income taxes	0
(2	2) CAP LEASE OBLIGATION, NET OF CURREN	10,884
(3	3)	
(4	4)	
(5	5)	
(6	5)	
(7	7)	
(8	3)	
(9	9)	
Tota	al. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	10,884

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Par	Reconciliation of Revenue per Audited Financial Stateme Complete if the organization answered "Yes" on Form 990, Pa		•	Retur	١.
1	Total revenue, gains, and other support per audited financial statements			1	732,034
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			-	,
а	Net unrealized gains (losses) on investments	2a	2,364		
b	Donated services and use of facilities	2b	67,035		
С	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIII.)	2d	23,580		
е	Add lines 2a through 2d			2e	92,979
3	Subtract line 2e from line 1			3	639,055
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:				
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
С	Add lines 4a and 4b			4c	0
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.).			5	639,055
Par	t XII Reconciliation of Expenses per Audited Financial Statemers Complete if the organization answered "Yes" on Form 990, Pa		•	er Retu	ırn.
1	Total expenses and losses per audited financial statements			1	719,219
2		1 20	67.025		
a	Donated services and use of facilities	2a 2b	67,035		
b	Prior year adjustments	2c			
c d	Other (Describe in Part XIII.)	2d	23,580		
e	Add lines 2a through 2d			2e	90,615
3				3	628,604
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	i	 		020,007
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b	Other (Describe in Part XIII.)	4b			
C	Add lines 4a and 4b			4c	0
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5	628,604
Par	t XIII Supplemental Information.				
Provi	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; P	art IV, I	ines 1b and 2b; Par	t V, line	4; Part X, line
	art XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to pro				
	XI Line 2d FUNDRAISING EVENT EXPENSES OF \$23,580 WERE DEDUCTED		-		
FUNI	DRAISING INCOME FOR FORM 990.				
Part :	XII Line 2d FUNDRAISING EVENT EXPENSES WERE DEDUCTED DIRECTLY	FROM	FUNDRAISING EVI	ENT	
INCC	DME FOR FORM 990.				
Part 2	X Line 2 THE ORGANIZATION FOLLOWS FASB ASC GUIDANCE RELATED TO) UNRE	COGNIZED TAX		
BENI	FITS WHICH CLARIFIES THE ACCOUNTING FOR UNCERTAINTY IN INCOME	TAXES	RECOGNIZED IN	AN	
ORG	SANIZATION'S FINANCIAL STATEMENTS. THIS GUIDANCE PRESCRIBES A M	IINIMUN	M PROBABILITY		
THRI	ESHOLD THAT A TAX POSITION MUST MEET BEFORE A FINANCIAL STATE	MENT E	BENEFIT IS		
REC	OGNIZED. THE MINIMUM THRESHOLD IS DEFINED AS A TAX POSITION THA	AT IS M	ORE LIKELY THAN	١	
NOT	TO BE SUSTAINED UPON EXAMINATION BY THE APPLICABLE TAXING AUT	THORIT	Y, INCLUDING		
	OLUTION OF ANY RELATED APPEALS OR LITIGATION PROCESSES, BASED				
	THE POSITION. THE TAX BENEFIT TO BE RECOGNIZED IS MEASURED AS TI				
	EFIT THAT IS GREATER THAN FIFTY PERCENT LIKELY OF BEING REALIZED				

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

▶ Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Inspection Employer identification number

	H ENCOURAGEMENT SERVICES,					62-05			
Par					ered "Yes" on For	m 990, Part IV, li	ne 17.		
4	Form 990-EZ filers are not	required to co	mpiete tr	ils parτ.	a activitica Chack of	all that apply			
1 a	Indicate whether the organization raised funds through any of the following activities. Check all that apply. X Mail solicitations e X Solicitation of non-government grants								
b	Internet and email solicitations								
	Phone solicitations				raising events	•			
C	=		g X S	peciai iuriu	raising events				
d	In-person solicitations			المنامة بالممانية	/in al din a. affica na . d		_		
2a	Did the organization have a written of key employees listed in Form 990, F						Yes X No		
b	If "Yes," list the 10 highest paid indiv	-		-		-			
	to be compensated at least \$5,000 k			cro, parouc	ant to agreements a	naci willon the fand	101301 13		
	p	.,							
						(v) Amount paid to			
	(i) Name and address of individual or entity (fundraiser)	(ii) Activity		draiser have or control of	(iv) Gross receipts from activity	(or retained by) fundraiser listed in	(vi) Amount paid to (or retained by)		
	or entity (fundraiser)		contril	outions?	nom activity	col. (i)	organization		
			Yes	No					
1									
2					0	0	0		
_					0	0	0		
3									
					0	0	0		
4					0	0	0		
5					U	J	<u> </u>		
					0	0	0		
6									
7					0	0	0		
•					0	0	0		
8									
					0	0	0		
9					0	0	0		
10						J	<u> </u>		
					0	0	0		
T-4-1					0	0	0		
Total 3	List all states in which the organizati				0	0	0 vemot from		
3	registration or licensing.	on is registered	or neerise	u to solicit t	Contributions of mas	been notified it is e.	kempt from		
TN	region and reconstructing.								

1	events with gross rece	(a) Event #1 ANNUAL DINNER	(b) Event #2	(c) Other events		
1		(event type)	3OLF TOURNAMEN (event type)	1 (total number)	(d) Total events (add col. (a) through col. (c))	
	Gross receipts	123,696	62,221	38,031	223,948	
2	Less: Contributions Gross income (line 1			0	0	
	minus line 2)	123,696	62,221	38,031	223,948	
4	Cash prizes			0	0	
5	Noncash prizes			0	0	
6	Rent/facility costs			0	0	
7	Food and beverages			0	0	
8	Entertainment			0	0	
9	Other direct expenses	16,622	6,958	0	23,580	
10 11	Direct expense summary. Add	l lines 4 through 9 in colu ct line 10 from line 3, colu	mn (d)		(23,580) 200,368	
rt III	Gaming. Complete if t	he organization answe	ered "Yes" on Form 990), Part IV, line 19, or re	eported more	
	than \$15,000 on Form	990-EZ, line 6a.				
		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))	
1	Gross revenue				0	
2	Cash prizes				0	
3	Noncash prizes				0	
4	Rent/facility costs				0	
5	Other direct expenses				0	
6	Volunteer labor	Yes <u>%</u> No	Yes % No	Yes% No		
7	Direct expense summary. Add	l lines 2 through 5 in colu	mn (d)		(0)	
8	Net gaming income summary.	Subtract line 7 from line	1, column (d)		0	
a Is	s the organization licensed to co	nduct gaming activities in	each of these states?		Yes No	
10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Y b If "Yes," explain:						
	7 8 9 10 11 rt III 2 3 4 5 6 7 8 E a ls b lf a V	6 Rent/facility costs	6 Rent/facility costs	6 Rent/facility costs	6 Rent/facility costs	

3chedu	le G (Form 990 or 990-EZ) 2016 YOUTH ENCOURAGEMENT SERVICES, INC.	62-0)570681	Page 3
11	Does the organization conduct gaming activities with nonmembers?	[Yes	No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming?	Г	Yes	□No
13	Indicate the percentage of gaming activity conducted in:	ı		
а	The organization's facility	13a		%
b	An outside facility	13b		%
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name ▶			
	Address ▶			
15a	Does the organization have a contract with a third party from whom the organization receives gaming	Г	¬ _∨	□No
b	revenue?	· · L	res	NO
b	amount of gaming revenue retained by the third party \$\bigs\tag{\text{9}} \text{1.5} 1.5			
С	If "Yes," enter name and address of the third party:			
	Name ▶			
	Address ▶			
16	Gaming manager information:			
	Name ▶			
	Gaming manager compensation ► \$0			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
а	Is the organization required under state law to make charitable distributions from the gaming proceeds to	_	_	
	retain the state gaming license?	L	Yes	No
b	Enter the amount of distributions required under state law to be distributed to other exempt organizations			
D-::4	or spent in the organization's own exempt activities during the tax year \$	o (iii) oi	ad (v/): 4	0
Part	Supplemental Information. Provide the explanations required by Part I, line 2b, columns Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional			anu
	See instructions	1 11110111	iation.	
·- -				

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ.

Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization Employer identification number YOUTH ENCOURAGEMENT SERVICES, INC 62-0570681 Form 990, Part VI, Section A, Line 2: JOEY HARWELL & BARI HARWELL ARE MARRIED Form 990, Part VI, Section B, Line 11B: FORM 990 IS REVIEWED BY THE BOARD AT REGULAR BOARD MEETING PRIOR TO THE FILING DATE OF FORM 990. THE TREASURER CONDUCTS THE REVIEW. Form 990, Part VI, Section B, Line 12C: BOARD MEMBERS, PRINCIPAL OFFICERS AND COMMITTEE MEMBERS REVIEW THE POLICY ANNUALLY AND SIGN AN AFFIRMATION DOCUMENT Form 990, Part VI, Section B, Line 15: COMPENSATION IS REVIEWED ANNUALLY BY THE EXECUTIVE COMMITTEE AND THE BOARD. THE REASONABLENESS OF COMPENSATION IS DETERMINED BY LOOKING AT COMPENSATION OF PEER ORGANIZATIONS AND OBTAINING INPUT FROM CONSULTANTS. Form 990, Part VI, Section C, Line 19: THE GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS ARE AVAILABLE FOR INSPECTION DURING THE YEAR UPON REQUEST AT THE ADMINISTRATIVE OFFICE.

Schedule O (Form 990 or 990-EZ) (2016)	Pa	age 2	2
Name of the organization	Employer identification number		
YOUTH ENCOURAGEMENT SERVICES, INC.	62-0570681		
			•