End Slavery Tennessee - FYE2016 Budget

Operating Revenue & Expense

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Revenue	
Contributions	288,000
Fundraising Events	155,000
Grants	110,000
Product Sales	1,500
CEU Fees	1,200
Total Revenue	555,700
Expense	
Advocacy/Awareness Materials	1,800
Auto Expense	3,720
Background checks	320
Bank charges	100
Books & media	1,440
Business licenses & fees	360
Client Expense	91,600
Employee Care	1,500
Facilities Rent/Fees	39,900
Facilities Repairs & Maint.	1,000
Furniture & Equipment Expense	2,500
Insurance	8,240
Marketing & Publicity	12,000
Meals	3,000
Memberships & Subscriptions	900
Mileage - local	9,700
Office Supplies and Expense	4,300
Online donation fees	5,000
Personnel Expense	420,340
Phone & Data Communications	10,600
Postage and Shipping	1,400
Printed Handouts & Mailings	1,800
Donor follow-up costs & swag	5,700
Professional Fees	7,950
Software & Online Services	8,000
Training - staff & volunteers	5,400
Volunteer appreciation & supp	1,200
Training CEU Fees	1,750
Web Development & Maintenance	500
Total Expense	654,020
t Surplus (Deficit)	\$ (98,326