

**Tennessee Performing Arts Center**

Approved budget for July 2019 - June 2020

**REVENUES**

Ticket Sales	\$18,793,216
Rental Income	\$634,678
Salary & Wage Reimbursements	\$691,132
Other Reimbursements	\$543,689
F&B Sales	\$1,737,670
Ticketing Service Charges	\$540,763
Other BXO Fees	\$126,311
Ticketing Royalties	\$2,337,418
Consulting Income/Sales Tax Rebate	\$1,359,242
Sponsorships	\$272,800
Other Earned Income	<u>\$111,388</u>
Subtotal Earned Revenue	\$27,148,307
Grant Income	\$280,000
Interest Income	\$0
Fundraising	\$1,754,800
Assn/Orgn Contributions	\$0
In-Kind Contributions	\$773,418
Endowment Earnings	\$832,256
State Maintenance Grant	<u>\$0</u>
Subtotal Contributed Revenue	\$3,640,474
Facility Improvement Fees	<u>\$814,954</u>
Total Revenue	\$31,603,735

**EXPENSES**

Artists fees	\$11,551,906
Contract Labor	\$1,840,741
Presenter/Promoter Profit Sharing	\$328,251
Custodial	\$200,840
Security	\$361,425
Production Miscellaneous	\$561,138
Marketing - Programming	\$1,376,950
Salaries	\$5,146,643
Wages - Full Time	\$1,369,478
Wages - Part Time	\$1,045,667
Employee Related Expenses	\$1,632,788
Concessions Supplies	\$399,351
House & Tech Supplies	\$49,771
Uniforms & Alterations	\$16,066
Insurance	\$170,734
Telephone	\$64,124
Professional Consulting	\$707,696
Postage	\$29,123
Repairs & Maintenance	\$826,771
Printing & Reproduction	\$115,621
Equipment Rentals	\$144,825
Office & Computer Supplies	\$39,765
Program Supplies	\$14,936
Office Furniture < \$1,000	\$9,736
Rent Expense	\$125,518
Fees-Ticketing/Bank/Other	\$25,302
Interest Expense	\$7,881
Meals & Entertainment	\$238,082
Travel - Air/Hotel/Auto	\$200,258
Credit Card Fees	\$686,619
Cash Over/Short & Bad Debt	\$7,248
Stewardship Fulfillment	\$156,150
Marketing - Institution	\$779,668
Transportation Grants Expense	\$10,000
Dues and Publications	\$156,558
Depreciation & Amortization	\$827,002
State Maintenance Expenses	\$0
Awards, Incentives, and Gifts	<u>\$108,210</u>
Total Expenses	\$31,332,842
Net Profit (Loss)	\$270,893