# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC.

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors

American Civil Liberties Union of Tennessee Foundation, Inc. and

American Civil Liberties Union of Tennessee, Inc.

Nashville, Tennessee

We have audited the accompanying combined financial statements of American Civil Liberties Union of Tennessee Foundation, Inc., and American Civil Liberties Union of Tennessee, Inc., which comprise the combined statements of financial position as of March 31, 2017, and March 31, 2016, and the related combined statements of activities, and cash flows, for the years ended and the related notes to the combined financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of American Civil Liberties Union of Tennessee Foundation, Inc. and American Civil Liberties Union of Tennessee, Inc., as of March 31, 2017 and March 31, 2016, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **INDEPENDENT AUDITORS' REPORT (CONTINUED)**

# Report on Supplementary Information

GA Consulting Group, SUC

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combined schedules of functional expenses on pages 13 – 14 and the schedules of revenues and support and expenses on pages 15 – 16, are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Nashville, Tennessee August 23, 2017

# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC. COMBINED STATEMENTS OF FINANCIAL POSITION MARCH 31, 2017 AND 2016

# **ASSETS**

		2047		2040
CURRENT ASSETS	_	2017	_	2016
Cash	\$	1,147,787	\$	786,889
Investments	·	218,305	·	197,165
Due from National ACLU		20,665		20,378
Prepaid expenses	_	3,511	_	2,226
Total current assets	_	1,390,268	_	1,006,658
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, NET		20,767		17,811
INTANGIBLE ASSETS, NET		1,350		-
OTHER ASSETS				
Security deposits		4,555		4,555
Investment in Bill of Rights Trust		218,399		195,412
Total other assets		222,954		199,967
Wedshamesta	•	4 005 000	Φ.	1 004 400
Total assets	<u>\$</u>	1,635,339	<u>\$</u>	1,224,436
LIABILITIES AND NET ASSETS				
OUDDENT LIADULTES				
CURRENT LIABILITIES	\$	6,201	\$	15 710
Accounts payable Accrued pension liability	Φ	43,491	Φ	15,710 38,206
Deferred rent		2,344		3,448
Due to National ACLU		214,868		-
Total current liabilities	_	266,904	_	57,364
NET ASSETS				
Unrestricted				
Operating		961,105		844,692
Board designated - Bill of Rights Trust		218,399		195,412
Temporarily restricted net assets	_	188,931		126,968
Total net assets	_	1,368,435	_1	1,167,072
Total liabilities and net assets	<u>\$</u>	1,635,339	<u>\$ 1</u>	1,224,436

See accompanying notes to financial statements and independent auditor's report.

# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC. COMBINED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

				2017			2016						
	Temporarily						Temporarily						
	<u>Unrestricted</u>		R	Restricted		Total		<u>Unrestricted</u>		Restricted		Total	
REVENUE AND SUPPORT													
Shared revenue	\$	250,000	\$	-	\$	250,000	\$	250,000	\$	•	\$	250,000	
Contributions		227,755		87,671		315,426		158,274		106,968		265,242	
Grants		119,768		12,000		131,768		150,946		-		150,946	
Event revenue		64,745		-		64,745		73,144		-		73,144	
Other income		102,242		-		102,242		9,184		-		9,184	
Investment return		46,570		-		46,570		(16,926)		-		(16,926)	
Attorney fees		15,000		-		15,000		41,854		•		41,854	
Net assets released from restriction		37,708		(37,708)	_			3,400	_	(3,400)		-	
Total revenue and support		863,788		61,963		925,751		669,876	_	103,568		773,444	
EXPENSES													
Program services		554,925		-		554,925		511,378		-		511,378	
General and administrative		111,180		-		111,180		87,530		•		87,530	
Fundraising		58,283			-	58,283	_	87,562		-		87,562	
Total expenses		724,388			_	724,388		686,470	_		_	686,470	
CHANGES IN NET ASSETS		139,400		61,963		201,363		(16,594)		103,568		86,974	
NET ASSETS, BEGINNING OF YEAR		1,040,104		126,968	_	1,167,072	_	1.056.698	_	23,400		1,080,098	
NET ASSETS, END OF YEAR	<u>\$</u>	<u>1,179,504</u>	<u>\$</u>	188,931	\$	1,368,435	<u>\$</u>	1,040,104	<u>\$</u>	126,968	\$	1,167,072	

# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC. COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

		2017	_	2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase (decrease) in net assets	\$	201,363	\$	86,974
Adjustments to reconcile increase (decrease) in net assets to net cash flows				
provided (used) by operating activities:				
Depreciation		5,409		4,329
Realized and unrealized gains on investments		(21,140)		7,482
Change in carrying value of beneficial interest in trust		(22,987)		11,458
(Increase) decrease in operating assets:				
Prepaid expenses		(1,285)		(2,226)
Due from National ACLU		(287)		(263)
Increase (decrease) in operating liabilities:				
Accounts payable		(9,509)		9,266
Accrued pension liability		5,285		2,659
Deferred rent		(1,104)		(4,232)
Due to National ACLU		214,868	_	
NET CASH PROVIDED BY OPERATING ACTIVITIES		370,613		115,447
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of investments		(74,885)		(81,300)
Proceeds from sale of investments		74,886		81,590
Purchase of equipment		(9,716)	_	(1,403)
		(0.745)		44.440
NET CASH USED BY INVESTING ACTIVITIES		(9,715)	_	(1,113)
NET INCREASE (DECREASE) IN CASH		360,898		114,334
BEGINNING CASH		786,889	_	672,555
ENDING CASH	<u>\$</u>	<u>1,147,787</u>	<u>\$</u>	786,889

## **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### **Nature of Organization**

The American Civil Liberties Union of Tennessee Foundation, Inc. (a nonprofit organization) and The American Civil Liberties Union of Tennessee, Inc. (a nonprofit organization) are incorporated under the laws of the state of Tennessee. Their missions are to protect and expand individual liberties through public education and provide legal assistance to aggrieved persons in litigation for the purpose of providing Bill of Rights protection.

### **Basis of Accounting**

The combined financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. Revenue is recognized when earned and expenses are recorded when incurred.

#### **Basis of Presentation**

The Combined Financial Statements include American Civil Liberties Union of Tennessee Foundation, Inc. and American Civil Liberties Union of Tennessee, Inc. (collectively, the "Organization"). The accompanying combined financial statements are presented in accordance with FASB ASC 958-205, Not-for-Profit Entities - Presentation of Financial Statements. Under FASB ASC 958-205, the Organization is required to report information regarding their financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Organization and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that they be maintained permanently. Generally, the donors of these assets permit the organization to use all or part of the income earned on related investments for general or specific purposes.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions.

#### <u>Cash</u>

For purposes of the combined statement of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

# NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Equipment and leasehold improvements

Equipment and leasehold improvements are recorded at cost at the date of purchase or fair value at the date of donation. Depreciation is taken on a straight-line basis over the estimated useful life of the assets. Expenditures that substantially increase the useful lives of existing equipment and leasehold improvement items are capitalized, while expenditures for maintenance, repairs, and minor improvements are expensed as paid. Management periodically reviews the values assigned to long-lived assets to determine if any impairments exist that are other than temporary. Depreciation expense for the years ended March 31, 2017 and 2016, was \$4,959 and \$4,329, respectively.

#### Intangible Assets

Intangible assests consist of computer software being amortized on a straight-line basis. Total amortization for years ended March 31, 2017 and 2016, was \$450 and \$0, respectively.

### **Compensated Absences**

Employees of the Organization are entitled to paid vacation time, depending on job classification, length of service, and other factors. The Organization's policy is to recognize the time cost of compensated absences when actually paid to employees. The Organization cannot reasonably estimate accrued compensated absences at March 31, 2017 and 2016.

#### **Bill of Rights Trust**

The Bill of Rights Trust represents the Organization's unit holdings in the National Endowment held by the National Foundation, which is a separate organization holding a common investment pool in which the Organization and other affiliated foundations may participate. The National Endowment's underlying investments are primarily mutual funds, exchange-traded funds, structured notes, hedge funds, and money market savings accounts, all of which are publicly traded.

Investment income includes interest and distribution of investments which are recorded when earned or declared. Realized gains and losses on investment transactions are recorded based on the average cost method.

## Investments

Investments in marketable securities with readily determinable fair values are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

# NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Support and Expenses

Grants and other contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as unrestricted contributions.

### **Income Taxes**

The American Civil Liberties Union of Tennessee Foundation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The American Civil Liberties Union of Tennessee is a not-for-profit organization that is exempt from income taxes under Section 501(c)(4) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Organization's Forms 990, Returns of Organizations Exempt from Income Tax for the years ending March 31, 2017, 2016, and 2015 are subject to examination by the IRS, generally for three years after filing.

Management has evaluated the Organization's tax positions and concluded that the Organization has taken no uncertain tax positions that require additional adjustment or disclosure to the accompanying combined financial statements.

#### **Functional Allocation of Expenses**

The costs of providing the programs and support services have been summarized on a functional basis in the statements of activities and schedules of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Major Revenue Sources**

The Organization's primary source of revenue is base renewable income (shared revenues).

# NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Estimates**

The preparation of combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

# **Contributed Services and Supplies**

Certain individuals, including members of the board of directors, donate substantial time to the operations of the Organization. Revenues and expenses related to these services are not reflected in the combined financial statements. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received.

## **Subsequent Events**

Management has evaluated subsequent events through August 23, 2017, the date the combined financial statements were available to be issued.

### **NOTE B - FAIR VALUE MEASUREMENT**

FASB ASC 820-10, Fair Value Measurements, defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income, or cost approach, as specified by FASB ASC 820-10, are used to measure fair value. The fair value hierarchy prioritizes valuation techniques used to measure fair value into three broad levels:

Level 1 investments - Valuation based on unadjusted quoted prices within active markets for identical assets accessible by the Organization (e.g., prices derived from New York Stock Exchange, NASDAQ or Chicago Board of Trade).

Level 2 investments - Valuation based on quoted market prices for similar assets within active or inactive markets or information other than quoted market prices observable through market data for substantially the full term of the asset. The Organization did not hold any Level 2 assets at March 31, 2017 or 2016.

# NOTE B - FAIR VALUE MEASUREMENT (CONTINUED)

Level 3 investments - Valuation based on inputs other than quoted market prices that reflect assumptions about the asset that market participants would use when performing the valuation based on the best information available in the circumstances.

The fair value of the Organization's investments at March 31, 2017, is as follows:

	Level 1				
Mutual Funds	\$	218,305	\$	-	
Bill of Rights Trust		-		218,399	
Total	<u>\$</u>	218,305	\$	218,399	

The fair value of the Organization's investments at March 31, 2016, is as follows:

		Level 1	Level 3
Mutual Funds	\$	197,165	\$ -
Bill of Rights Trust	_		 195,412
Total	<u>\$</u>	197,165	\$ 195,412

Assets measured at fair value on a recurring basis using significant unobservable inputs:

		Bill of Rights Trust						
	N	farch 31,	N	larch 31,				
		2017		2016				
Beginning	\$	195,412	\$	206,870				
Gains (losses)		22,987		(11,458)				
Ending	<u>\$</u>	218,399	<u>\$</u>	195,412				

The Bill of Rights Trust ("Trust") is a non-endowment restricted voluntary investment holding. The value of the Trust is based on the value of the underlying assets held. Those assets are valued using fair value measurements. The total value of the Trust is reported to the Organization at a net asset value.

#### **NOTE C - RETIREMENT PLANS**

A defined benefit pension plan is provided by the National ACLU for employees hired before March 31, 2009. Contributions are actuarially determined each year by an independent consulting actuary enrolled with the IRS, and satisfy all minimum funding requirements established by the IRS and other governmental agencies. There is no cost to the employees for this benefit. Pension expense reported by the Organization for the years ended March 31, 2017 and 2016, was \$43,491 and \$38,206 respectively.

A 401(k) plan is also provided by the National ACLU for employees hired before March 31, 2009. Employees may choose to contribute up to 80% of their pay up to IRS legal limits and are always 100% vested in the contributions they choose to defer. There is no employer matching to this plan.

A new 401(k) plan was established for all employees hired on or after April 1, 2009, who are not covered under any other qualified profit sharing or pension plan to which the employer contributes. This plan provides for an automatic contribution. Employees are automatically enrolled to defer 3% of pay with an increase of 1% per year up to 10% of pay unless they choose to defer a different percentage or elect not to participate in the plan. The Organization will match 100% of employee contributions up to 1% of pay and 50% of employee contributions up to the next 5% of pay. The Organization may also make an additional contribution equal to 2% of pay for each pay period. Employer contributions become 100% vested after two years of service. There were no additional contributions by the Organization for the years ended March 31, 2017 and 2016. Employer 401(k) contribution expense reported by the Organization for the years ended March 31, 2017 and 2016, was \$10,769 and \$8,595 respectively.

## NOTE D - EQUIPMENT AND LEASEHOLD IMPROVEMENTS

Equipment and leasehold improvements consisted of the following at March 31:

	<u>2017</u>	<u>2016</u>
Leasehold improvements	\$ 21,050	\$ 21,050
Equipment	51,597	43,681
Less: Accumulated depreciation	(51,880)	<u>(46,921)</u>
Total fixed assets	<u>\$ 20,767</u>	<u>\$ 17,810</u>

# NOTE E - RELATED PARTY TRANSACTIONS

The Organization is an affiliate of the American Civil Liberties Union national organization, with principal offices in New York, New York. Under the affiliation agreement, the local and national organizations are each required to share certain types of contribution revenue with each other. Shared contributions from the ACLU national organization for both years ending March 31, 2017 and 2016 totaled \$250,000, respectively.

#### **NOTE F – LEASE COMMITMENTS**

The current lease expired on October 31, 2016 but the Organization exercised their one, five-year option to renew and extend it. The extended lease requires monthly payments of \$5,788 through October 31, 2017, and \$5,962 through October 31, 2018. The monthly payments increase by 3% per lease year, which occurs annually on November 1. The lease expires on October 31, 2021.

Future minimum lease obligations are as follows:

For the year ending March 31,	
2018	\$ 70,328
2019	72,437
2020	74,607
2021	76,836
2022	 45,592
Total	\$ 339,800

### NOTE G – CONCENTRATION OF CREDIT RISK

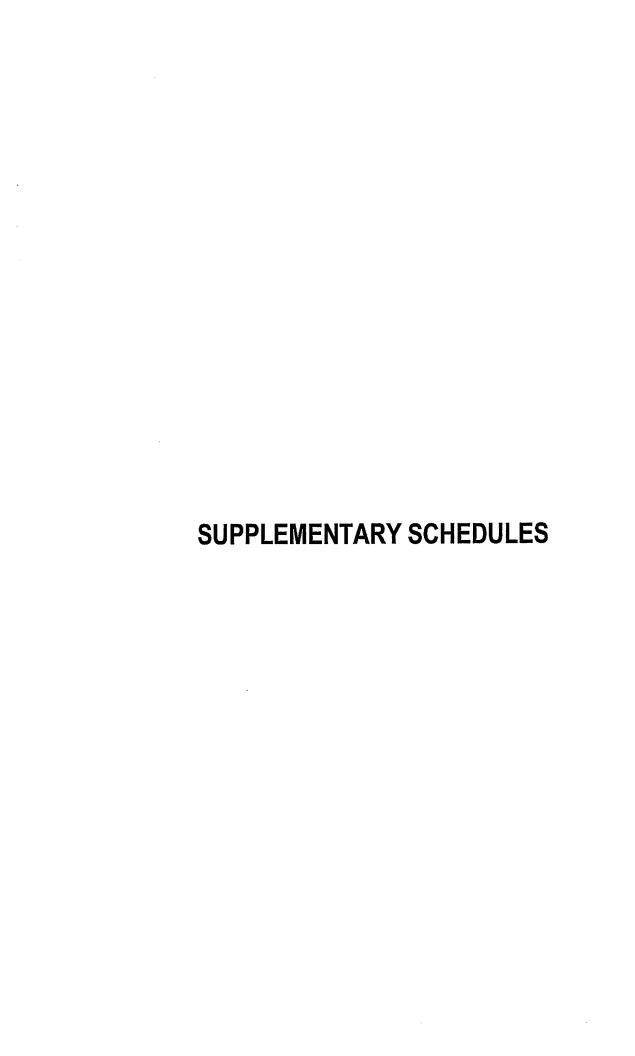
The Organization maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. Accounts are guaranteed by the FDIC up to \$250,000. At March 31, 2017, The Organization had \$733,314 in excess of FDIC insured limits. The Organization has not experienced any losses in such accounts.

The Organization received grant income from one funding source during the years ending March 31, 2017 and March 31, 2016, that comprised 52% and 54% of total contributions and grants respectively.

## NOTE H - TEMPORARILY RESTRICTED GRANTS

The Organization received various restricted contributions intended for the Criminal Justice Reform Project, totaling \$84,032. At March 31, 2017, the cumulative total of temporarily restricted funds for the Criminal Justice Reform Project was \$183,819, which includes contributions from previous fiscal year.

The Organization also received a restricted contribution intended for the LGBT Project, totaling \$12,000. At March 31, 2017, \$5,112 of these funds were temporarily restricted.



# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC. COMBINED SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED MARCH 31, 2017

		PROGRAM	SERVICES		SUPI	PORTING SERV	/ICES	_		
	Legal	Public Education	Legislative	Total Program Service	Management and General	Fundraising	Total Supporting Services	Total Expenses		
Board meetings	\$ -	\$ -	\$ -	\$ -	\$ 501	\$ -	\$ 501	\$ 501		
Credit card fees	-	-	-	•	-	1,959	1,959	1,959		
Depreciation	•	-	-	•	5,408	-	5,408	5,408		
Event expenses	-	-	•	-	•	18,560	18,560	18,560		
Fundraising	-	-	-	•	-	4,300	4,300	4,300		
Health insurance	14,368	14,368	5,004	33,740	7,585	•	7,585	41,325		
Investment fees	-	-	•	-	2,572	-	2,572	2,572		
Litigation	6,862	-	-	6,862	•	-	-	6,862		
Lobbying	•	-	4,263	4,263	•	-	-	4,263		
Membership recruitment	-	•	-	•	-	370	370	370		
Miscellaneous	-	-	104	104	3,035	•	3,035	3,139		
National shared database	-	-	•	-	-	8,587	8,587	8,587		
Office insurance	813	813	321	1,947	126	90	216	2,163		
Payroll processing	420	420	269	1,109	187	52	239	1,348		
Payroll taxes	10,449	10,449	2,460	23,358	4,192	1,306	5,498	28,856		
Pension	16,932	16,932	11,180	45,044	9,833	-	9,833	54,877		
Postage	795	795	2	1,592	199	199	398	1,990		
Printing	865	865	210	1,940	240	216	456	2,396		
Professional development	4,253	4,253	•	8,506	698	246	944	9,450		
Professional services	•	-	-	-	13,369	-	13,369	13,369		
Program support	1,336	1,719	•	3,055	382	382	764	3,819		
Public education	-	33,941	•	33,941	-	•	-	33,941		
Rent	26,890	27,089	5,603	59,582	3,610	3,010	6,620	66,202		
Repairs and maintenance	1,953	1,953	382	4,288	531	488	1,019	5,307		
Salaries	136,786	136,786	34,992	308,564	55,194	17,098	72,292	380,856		
Supplies	3,670	3,670	543	7,883	915	371	1,286	9,169		
Telephone	3,832	3,832	843	8,507	1,052	958	2,010	10,517		
Travel	207	207	1	415	46	-	46	461		
Workers' compensation	<u>728</u>	728	1	1,457	273	91	364	1,821		
Total	\$ 231,159	\$ 258,820	\$ 66,178	\$ 556,157	\$ 109,948	\$ 58,283	\$ 168,231	\$ 724,388		

# AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC. AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC. COMBINED SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED MARCH 31, 2016

		F	PROGRAM	SER	VICES				SUP	PORT	ING SERV	/ICE	<u>s</u>		
	 Legal		Public ducation	Le	gislative	Tot	al Program Service		anagement nd General	_Fu	ndraising	-	Total Supporting Services	<u>_</u> E	Total Expenses
Board meetings	\$ -	\$	-	\$	-	\$	-	\$	964	\$	-	\$	964	\$	964
Credit card fees	-		•		-		-		-		1,638		1,638		1,638
Depreciation	-		•		-		-		4,329		-		4,329		4,329
Event expenses	-		-		-		-		-		25,658		25,658		25,658
Fundraising	-		-		-		•		-		2,832		2,832		2,832
Health insurance	12,462		16,023		2,322		30,807		3,819		3,560		7,379		38,186
Investment fees	-		-		-		-		2,759		-		2,759		2,759
IT services	-		-		-		-		288		-		288		288
Litigation	706		-		-		706		-		-		-		706
Lobbying	-		-		4,213		4,213		-		-		-		4,213
Membership recruitment	-		-		-		-		380		-		380		380
Miscellaneous	-		-		-		•		2,162		•		2,162		2,162
National shared database	-		-		1,618		1,618		539		5,798		6,337		7,955
Office insurance	60		78		507		645		73		17		90		735
Payroll processing	848		1,090		411		2,349		288		242		530		2,879
Payroll taxes	8,457		10,874		3,152		22,483		2,766		2,417		5,183		27,666
Pension	13,278		17,073		8,621		38,972		4,724		3,794		8,518		47,490
Postage	669		860		78		1,607		199		190		389		1,996
Printing	701		901		246		1,848		227		200		427		2,275
Professional development	4,872		6,263		-		11,135		1,392		1,392		2,784		13,919
Program support	1,594		2,049		-		3,643		496		455		951		4,594
Professional services	-		-		-		-		16,884		-		16,884		16,884
Public education	-		23,946		2,524		26,470		-		-		-		26,470
Rent	18,939		24,350		6,744		50,033		6,161		5,412		11,573		61,606
Repairs and maintenance	1,584		2,036		555		4,175		514		452		966		5,141
Salaries	111,652		143,553		39,909		295,114		36,335		31,900		68,235		363,349
Supplies	1,888		2,428		1,119		5,435		663		539		1,202		6,637
Telephone	3,032		3,899		1,064		7,995		984		866		1,850		9,845
Travel	-		-		1		1		326		-		326		327
Workers' compensation	 701	_	902		526		2,129	_	258		200	_	458	_	2,587
Total	\$ 181,443	\$	256,325	\$	73,610	\$	511,378	\$	87,530	\$	87,562	\$	175,092	\$	686,470

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC.
AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC.
SCHEDULE OF REVENUE AND SUPPORT AND EXPENSES FOR
AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC.
FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

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		2017			2016						
		Temporarily			Temporarily						
	<u>Unrestricted</u>	Restricted	Total	Unrestricted	<u>Restricted</u>	Total					
REVENUE AND SUPPORT											
Shared revenue	185,000	\$ -	\$ 185,000	\$ 190,000	\$ -	\$ 190,000					
Contributions	213,605	87,671	301,270	156,139	106,968	263,107					
Grants	119,768	-	119,768	150,946	•	150,946					
Event revenue	64,745	-	64,74	73,144	-	73,144					
Other income	102,242	-	102,24	9,184	-	9,184					
Investment return	46,568	-	46,56	3 (16,928)	-	(16,928)					
Attorney fees	15,000	-	15,000	41,854	-	41,854					
Net assets released from restriction	30,820	(30,820)		3,400	(3,400)						
Total revenue and support	777,748	56,851	834,59	607,739	103,568	711,307					
EXPENSES											
Program services	488,747	-	488,74	7 437,768	-	437,768					
General and administrative	102,987	-	102,98	•	-	72,366					
Fundraising	57,913		57,91	•		87,562					
Total expenses	649,647		649,64	<u> </u>	<u> </u>	597,696					
CHANGES IN NET ASSETS	<u>\$ 128,101</u>	<u>\$ 56,851</u>	<u>\$ 184,95</u>	2 \$ 10,043	\$ 103,568	<u>\$ 113,611</u>					

AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE FOUNDATION, INC.
AND AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC.
SCHEDULE OF REVENUE AND SUPPORT AND EXPENSES FOR
AMERICAN CIVIL LIBERTIES UNION OF TENNESSEE, INC.
FOR THE YEARS ENDED MARCH 31, 2017 AND 2016

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	2017					2016					
			Temporarily					Temporarily			
	<u>Un</u>	<u>restricted</u>	<u>Restricted</u>	Total		<u>Unrestricted</u>		Restricted		<u>Total</u>	
REVENUE AND SUPPORT											
Shared revenue	\$	65,000	\$ -	\$	65,000	\$	60,000	\$	•	\$	60,000
Contributions		14,150	-		14,150		2,134		•		2,134
Grants		-	12,000		12,000		-		-		-
Investment return		2	-		2		2		•		2
Net assets released from restriction		6,888	(6,888)				-		-		-
Total revenue and support		86,040	5,112		91,152		62,136				62,136
EXPENSES											
Program services		66,178	-		66,178		73,610		-		73,610
General and administrative		8,193	•		8,193		15,164		-		15,164
Fundraising		370			370	_	<u> </u>		-		
Total expenses		74,741			74,741		88,774				88,774
CHANGES IN NET ASSETS	\$	11,299	\$ 5,112	<u>\$</u>	16,411	\$	(26,638)	<u>\$</u>	-	<u>\$</u>	(26,638)