

**BENCHMARK Adventure Ministries, Inc.**150 39th Ave N  
Nashville, TN 37209

	2018 Budget
Income	
Contributions & Donations	
Individual	\$0.00
Church	\$0.00
Corporate	\$0.00
Trusts	\$9,000.00
Foundation	\$75.00
Chaplains Partnership Initiative	
<b>Total Contributions &amp; Donations</b>	<b>\$144,106.46</b>
Program Events	
Seminars, Speaking, Teaching	\$0.00
Retreats, Climb/Rappel	\$0.00
Wilderness Trips	\$0.00
<b>Total Program Events</b>	<b>\$126,992.50</b>
Sales	
Shirts & T Shirts	\$0.00
Misc. Sales: Books, Coffee Mug	\$0.00
<b>Total Sales</b>	<b>\$0.00</b>
Misc. Income	
<b>Total Income</b>	<b>\$271,098.96</b>
Cost of Sales	
Shirts & T Shirts	\$1,130.40
Misc: Books, Coffee Mugs	
<b>Total Cost of Sales</b>	<b>\$1,130.40</b>
<b>Gross Profit</b>	<b>\$269,968.56</b>
<b>Expenses</b>	
<b>Personnel</b>	
Salary & Wages	
Executive Director	\$40,000.00
Staff Person	\$15,600.00
Other Staff	\$7,000.00
	<b>\$62,600.00</b>
Employer Expenses	\$5,008.00
<b>Total Personnel</b>	<b>\$67,608.00</b>

	2018 Budget
<b>Mission Awareness</b>	
<b>Promotion / Marketing</b>	
Postage - General	\$600.00
General Brochures & Stationary	\$750.00
Promo (Personal) Coffee, Lunch	\$900.00
Direct & Grant Appeal Expense	\$150.00
Exhibit Expenses	\$0.00
Travel, Mileage & Meals	\$10,000.00
Marketing ~ Web, Email, Kindful \$788	\$2,400.00
Backpacks' for BAM	\$500.00
<b>Total Promotion</b>	<b>\$15,300.00</b>
Appalachian Trail Outreach	\$1,000.00
Fund Raising / Mission Awareness Events; Annual Dinner, Home Mtgs	\$8,000.00
<b>Total Mission Awareness</b>	<b>\$24,300.00</b>
<b>Seminars, Camps</b>	
Seminar Supplies & Resources	\$0.00
Seminars, Camp Meals	\$0.00
<b>Total Seminars, Camps</b>	<b>\$0.00</b>
<b>Retreats, Climb/Rappel</b>	
Retreat Supplies/Resources	\$0.00
Retreats Travel / Lodging	\$0.00
Retreats, Climb/Rappel Meals	\$0.00
Retreats & Climb Equipment	\$0.00
Retreat Admin & Logistics	\$0.00
<b>Total Retreats, Climb/Rappel</b>	<b>\$68,190.19</b>
<b>Wilderness Trips</b>	
Wilderness Supplies/Resources	\$0.00
Wilderness Travel	\$0.00
Wilderness Meals	\$0.00
Wilderness Equipment	\$0.00
Wilderness Trip Food	\$0.00
<b>Total Wilderness Trips</b>	<b>\$250.00</b>
<b>Insurance</b>	
Excess Medical: Participant	\$454.27
General Liability, Hired & Nonowned Liab.	\$4,384.93
Employee Medical	\$1,400.00
Worker's Comprehensive	\$2,547.82
Directors & Officers Insurance	\$993.00
<b>Total Insurance</b>	<b>\$9,780.02</b>
<b>Professional Expenses</b>	
Membership Fees	\$110.00
Staff Development	\$429.21
Certifications	\$1,030.00
CPA, etc.	\$750.00
<b>Total Professional Expenses</b>	<b>\$2,319.21</b>

	2018 Budget
<b>Board of Directors</b>	
Board Meals & Meeting Space	\$0.00
Board Printing/Postage	\$0.00
Board Misc. Expenses	<b>\$0.00</b>
<b>Total Board of Directors</b>	<b>\$400.00</b>
<b>Administration</b>	
<b>General Office Expenses</b>	
Computer Equipment & Supplies	\$1,500.00
Office Furniture/ Equipment	\$300.00
Misc Office Supplies	\$240.00
<b>Total General Office Expenses</b>	<b>\$2,040.00</b>
<b>Communication</b>	
Cellular, Long Distance & Data	\$671.40
Internet / DSL	\$780.00
<b>Total Communication</b>	<b>\$1,451.40</b>
<b>Corporation Expenses</b>	
Banking / PayPal / InTuit Fees	\$1,200.00
State Corporation Fees	\$200.00
Permits / Access	\$150.00
<b>Corporation Expenses</b>	<b>\$1,550.00</b>
<b>Total Administration</b>	<b>\$5,041.40</b>
<b>Total Expenses</b>	<b>\$177,638.81</b>
<b>Operating Net Profit/(Loss)</b>	<b>\$93,460.15</b>
<b>Cash Reserves</b> Goal: 3-6	
Operating Expenses	\$109,048.62
<b>Progress: 1 month (2015 goal)</b>	<b>\$9,087.39</b>
<b>Progress: 2 months (2015 goal)</b>	<b>\$18,174.77</b>
<b>Progress: 3 months (2015 goal)</b>	<b>\$27,262.16</b>
Board goal (9.17.14) 10% cash reserve	\$10,904.86