990

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

, 2005, and ending June 30, 20 06 For the 2005 calendar year, or tax year beginning July 1 D Employer identification number Please | C Name of organization B Check if applicable: PENCIL Foundation 58:1475675 Address change Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number print or Name change type. 421 Great Circle Road (615) 242-3167 Initial return City or town, state or country, and ZIP + 4 F Accounting method: Cash Accrual Final return Instructions. Nashville, TN 37228 ☐ Other (specify) ► Modified Amended return H and I are not applicable to section 527 organizations. • Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable Application pending H(a) Is this a group return for affiliates? ☐ Yes ☑ No trusts must attach a completed Schedule A (Form 990 or 990-EZ). H(b) If "Yes," enter number of affiliates ▶ G Website: ▶ www.pencilfd.org H(c) Are all affiliates included? Yes V No J Organization type (check only one) ►

501(c) (3)

(insert no.)
4947(a)(1) or
527 (If "No," attach a list. See instructions.) H(d) Is this a separate return filed by an K Check here ▶ ☐ if the organization's gross receipts are normally not more than \$25,000. The organization covered by a group ruling? Yes No organization need not file a return with the IRS; but if the organization chooses to file a return, be sure to file a complete return. Some states require a complete return. Group Exemption Number ▶ Check ▶ ☐ if the organization is not required 1,731,785 Gross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ to attach Sch. B (Form 990, 990-EZ, or 990-PF). Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions.) Contributions, gifts, grants, and similar amounts received: 515,294 <u>1a</u> 1b **b** Indirect public support 1,104,021 1c c Government contributions (grants) . . d Total (add lines 1a through 1c) (cash \$ _____1,619,315 noncash \$ ____ 1,619,315 1d 2 Program service revenue including government fees and contracts (from Part VII, line 93) 3 Membership dues and assessments 3 18,125 4 4 Interest on savings and temporary cash investments . . . 5 Dividends and interest from securities 6a 6b **b** Less: rental expenses 6c c Net rental income or (loss) (subtract line 6b from line 6a) . Part I line 7 Other invest income 7 Other investment income (describe (A) Securities 8a Gross amount from sales of assets other than inventory 8b **b** Less: cost or other basis and sales expenses. 8c c Gain or (loss) (attach schedule) . . . d Net gain or (loss) (combine line 8c, columns (A) and (B)) Schedule 1 9 Special events and activities (attach schedule). If any amount is from gaming, check here ▶ □ a Gross revenue (not including \$ __ 94,345 9b 22,932 **b** Less: direct expenses other than fundraising expenses . 71,413 Schedule 2 c Net income or (loss) from special events (subtract line 9b from line 9a) . 10a Gross sales of inventory, less returns and allowances . . 10a 10c c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a). 11 11 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) . 12 1.708.853 12 1,409,817 13 13 Program services (from line 44, column (B)) 225.593 14 14 Management and general (from line 44, column (C)) 104,297 15 Fundraising (from line 44, column (D)) 15 16 Payments to affiliates (attach schedule) 16 1,739,706 Total expenses (add lines 16 and 44, column (A)) . 17 17 (30,853)18 18 Excess or (deficit) for the year (subtract line 17 from line 12) 879,340 19 19 Net assets or fund balances at beginning of year (from line 73, column (A)) . . . 20 Other changes in net assets or fund balances (attach explanation), . . . 20 š Net assets or fund balances at end of year (combine lines 18, 19, and 20) 21 848,487 Form 990 (2005) Part II Statement of All organizations must complete column (A). Columns (B), (C), and (D) are required for section 501(c)(3) and (4) Functional Expenses organizations and section 4947(a)(1) nonexempt charitable trusts but optional for others. (See the instructions.) Do not include amounts reported on line (B) Program (C) Management (A) Total (D) Fundraising 6b, 8b, 9b, 10b, or 16 of Part I. and general Grants and allocations (sch) 22 (cash \$ 45,900 noncash \$ 22 45,900 45,900 If this amount includes foreign grants, check here ightharpoonupSpecific assistance to individuals (attach 23 schedule) Schedule 6 23 Benefits paid to or for members (attach 24 schedule) Schedule 7 24 Compensation of officers, directors, etc. 25 25 1,097,419 838,524 173,597 85,298 26 Other salaries and wages 26 28.035 18,881 6,944 2,210 27 27 Pension plan contributions 5,340 28 87,638 78,398 3,900 28 Other employee benefits 80,331 60,526 13,280 29 6,525 29 Payroll taxes 30 30 Professional fundraising fees . . . 10,500 10,500 31 31 Accounting fees 32 32 Legal fees 33 15,849 15,849 33 Supplies 21,608 21,608 34 34 Telephone 8,642 8,867 225 Postage and shipping 35 35 79,239 71,564 5,117 2,558 36 36 14,057 14,057 37 Equipment rental and maintenance 37 69,684 66,104 3,580 38 38 Printing and publications 12,829 212 12,617 39 39 40 40 Conferences, conventions, and meetings . . . 41 41 42 42 Depreciation, depletion, etc. (attach schedule) Other expenses not covered above (itemize): 43a 10,603 10,603 a General Insurance 220 43b 220 b Student Assistance Program Activities 61,462 61,462 43c d Professional Development 4,202 4,202 43d

e	interneurechnology	43e	[19,241]	15,241		
f	Miscellaneous	43f	38,312	38,312		
g	Professional Services	43 g	33,710	33,710		
44	Total functional expenses. Add lines 22 through 43. (Organizations completing columns (B)-(D), carry these totals to lines 13–15)	44	1,739,706	1,409,817	225,593	104,297
Are a	t Costs. Check ► ☑ if you are following SOP my joint costs from a combined educational campaignes," enter (i) the aggregate amount of these joint cost	and fo	undraising solicitation 21,486; (ii) the	amount allocated t	o Program services	\$ <u>19,666</u> ;
(iii) tl	ne amount allocated to Management and general \$; and (iv) the	e amount allocated t	to Fundraising \$	1,820
						Form 990 (2005

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וויצוו חבווחוים:	aun a	acl	stnəmdzilqmo	DOOM 8	SELVICE	maigora	10	าบอเมอายาด	Part III
(anoite, wtani	U4+ U	· J	ota o m do il a m .	, , , , ,	, u . u . u		,,	1000001013	III 4" " C

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information presented particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

Form 990 (2005)		
718,604,1	ld equal line 44, column (B), Program services) ▶	1 Total of Program Service Expenses (shou
47E,481	☐ ¶ this amount includes foreign grants, check here ▶	(Grants and allocations \$
V.=0 . 0.	Schedule 9	e Other program services (attach schedule)
÷ 19ε'8b	0) If this amount includes foreign grants, check here ▶	(Grants and allocations \$
		and enjoyment.
		in grades K through 4 with the goal of imp
		d Reading Partners serves over 2,000 stude v sping Partners servite, trains and places v
4	(0) If this amount includes foreign grants, check here ▶	(Grants and allocations \$
SOT,OTI		
	ence for students.	activities that enhance the learning exper
	l	to "partner with" a specific Metro Nashvill
		PENCIL Partners encourages a business
		c PENCIL Partners serves over 70,000 stude
917,885	0) If this amount includes foreign grants, check here ▶	(Grants and allocations \$
		of Human Services.
	eferred to PENCIL by the Department	receiving public assistance. Clients are re
	• · · · · · · · · · · · · · · · · · · ·	Families First clients, providing job readir
	gram serves nearly 800	b Jobs Skills Training and Employment pro
b51'895	0 If this amount includes foreign grants, check here ►	(Grants and allocations \$
	,	workforce or to post-secondary educatior Graduation rate exceeds 90% annually.
	· ·	with the goal of graduating from high sch
	l	Students receive academic assistance an
) at-risk students annually.	a Jobs for Tennessee Graduates serves 450
Expenses (Required for 501(c)(3) and (4) orgs., and 4947(a)(1) trusts; but optional for others.)	se achievements in a clear and concise manner. State the number a achievements that are not measurable. (Section 501(c)(3) and (4) rusts must also enter the amount of grants and allocations to others.)	of clients served, publications issued, etc. Discuss
Program Service	ose? Fink community resources with public schools	What is the organization's primary exempt purp
		

Рa	rt IV	Balance Sheets (See the instructions.)				
N	ote:	Where required, attached schedules and amounts with column should be for end-of-year amounts only.	in the description	(A) Beginning of year		(B) End of year
	45	Cash—non-interest-bearing		178,249	45	197,389
	46	Savings and temporary cash investments		525,693	46	582,231
		•				
l	47a	Accounts receivable	a			
	b	Less: allowance for doubtful accounts . 47	b		47c	
- 1						
	48a	Pledges receivable	a 70,500			
	b	Less: allowance for doubtful accounts . 48	Bb	132,500	48c	70,500
	49	Grants receivable		61,803	49	86,728
	50	Receivables from officers, directors, trustees,	and key employees			
		(attach schedule)			50	
	51a	Other notes and loans receivable (attach				
ts		schedule)	la			
Assets	b		lb		51c	
¥.	52	Inventories for sale or use			52	
	53	Prepaid expenses and deferred charges		13,919	53	14,058
	54	Investments—securities (schedule) Schedule 1	² ▶ ☐ Cost ☐ FMV		54	
		Investments—land, buildings, and				
	JJ2		5a			
	h	Less: accumulated depreciation (attach				
	D		5b	,	55c	
	56	Investments—other (attach schedule)	Schedule 14		56	
		•	7a			
		Less: accumulated depreciation (attach				
		schedule)	7b		57c	
	58	Other assets (describe ▶ Part 4 line 58 descr	iption)		58	
			Schedule 16			
	59	Total assets (must equal line 74). Add lines 45	through 58	912,164	59	950,906
	60	Accounts payable and accrued expenses		32,824	60	37,791
	61	Grants payable			61	
	62	Deferred revenue	i i		62	
S	63	Loans from officers, directors, trustees, and ke	l l		100	
≝		schedule)			63	
Liabilities	64a	Tax-exempt bond liabilities (attach schedule) .			64a	
Ĩ	b	Mortgages and other notes payable (attach sch	edule) Schedule 19		64b	
	65	Other liabilities (describe ► 64,628)		65	64,628
		(Schedule 20			
	66	Total liabilities. Add lines 60 through 65		32,824	66	102,419
	Ora	anizations that follow SFAS 117, check here ▶ 5			1 - 1 - 1	
	Oig.	67 through 69 and lines 73 and 74.	_ and complete into		-1	
Ses	67	Unrestricted		740,890	67	777,987
ă	68	Temporarily restricted		138,450	68	70,500
Fund Balances	69	Permanently restricted	i i		69	
Ð		anizations that do not follow SFAS 117, check he			9.0	
를	Org	complete lines 70 through 74.	ic P and			
ě	70	Capital stock, trust principal, or current funds.			70	
S	71	Paid-in or capital surplus, or land, building, and			71	
set		Retained earnings, endowment, accumulated in			72	
Net Assets	72 73	Total net assets or fund balances (add lines 6			A.	
e	13	70 through 72;	7, through 05 of mics			
Z		column (A) must equal line 19; column (B) must	st equal line 21)	879,340	73	848,487
	74	Total liabilities and net assets/fund balances.		912,164		950,906
_				<u></u>		Form 990 (2005)

Par		Reconciliation of Revenue per Audi instructions.)	ted Financial Statem	ents With Reve	enue pe	Retu	rn (S	See the
—— а		nue, gains, and other support per audite	ed financial statements			а		1,782,954
a b		ncluded on line a but not on Part I, line			• •			
1		ized gains on investments	ı	b1				
2		ervices and use of facilities		b2	74,101			
3		s of prior year grants		b3				
4	Other (spe	ecify): P4A-b41	Schedule 21					
•	P4A-b42	,		b4				
		b1 through b4				b		74,101
С						С		1,708,853
d	Amounts i	ncluded on Part I, line 12, but not on lir	ne a:					
1		it expenses not included on Part I, line 6		d1				
2		ecify): P4A-d21						
_	P4A-d22			d2				
		d1 and d2				d		0
е	Total reve	enue (Part I, line 12). Add lines c and d			▶	е		1,708,853
Pa	rt IV-B	Reconciliation of Expenses per Auc			enses p		turn	
а		enses and losses per audited financial s				a		1,813,807
b		included on line a but not on Part I, line		l h 4	74 101			
1		services and use of facilities		b1 b2	74,101			
2		adjustments reported on Part I, line 20		b3				
3	Losses re	ported on Part I, line 20 ecify): P4B-b41	Schadula 23	DS				
4				b4				
	P4B-b42					ь		74,101
		b1 through b4				C		1,739,706
C								1,700,700
d •		included on Part I, line 17, but not on lir		l d1				
1	Other (en	nt expenses not included on Part I, line (ecify): P4B-d21	Schedule 24					
2	P4B-d22	ecny).		d2		- 1 m		
			· · · · · · · ·			d		0
е		enses (Part I, line 17). Add lines c and	d			е		1,739,706
Pa		Current Officers, Directors, Trustees						director, trustee
	C	or key employee at any time during the year	ar even if they were not	(C) Compensation				(E) E
		(A) Name and address	(b) Title and average hours per	(If not paid, enter	benefit pla	ns & defen	red	(E) Expense account and other allowances
-		. L. A.P.A	week devoted to position	-0)	compen	sation plans	5	
	ase see att		Officer Title 1	0			0	0
	cer Addres	· · · · · · · · · · · · · · · · · · ·			 			
	cer Name	· · · · · · · · · · · · · · · · · · ·	Officer Title 2	0			0	O
	cer Addres							
	cer Addres		Officer Title 3	0			0	a
0111	icei Addres	55 3	 					
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			1					

Part V-A Current Officers, Directors, Trustees	s, and Key Employe	es (continued)			Yes	No
75a Enter the total number of officers, directors, and transcriptions	ustees permitted to vo	te on organizatior ▶	business at board 40			
b Are any officers, directors, trustees, or key employ employees listed in Schedule A, Part I, or hig contractors listed in Schedule A, Part II-A or relationships? If "Yes," attach a statement that ide	hest compensated p	rofessional and other through f	other independent amily or business relationship(s)	75b		✓
c Do any officers, directors, trustees, or key employees listed in Schedule A, Part I, or his contractors listed in Schedule A, Part II-A or II-B, re tax exempt or taxable, that are related to this orga Note. Related organizations include section 509(if "Yes," attach a statement that identifies the	hest compensated peceive compensation finition through commal(3) supporting organical(3)	rofessional and rom any other org non supervision o izations.	other independent anizations, whether r common control?	75c		
organization and the other organization(s), including amounts paid to each individual b	, and describes t y each related orga	he compensation.	on arrangements,			
d Does the organization have a written conflict of in Part V-B Former Officers, Directors, Trustees, and officer, director, trustee, or key employee re person below and enter the amount of comp	Key Employees That I	Received Compen r other benefits (de	sation or Other Bene escribed below) during	the ye	any f	
(A) Name and address	(B) Loans and Advances	(C) Compensation	(D) Contributions to employee benefit plans & deferred compensation plans	accou	Experint and owance	other
Not applicable Former Officer Address 1 Former Officer Name 2 Former Officer Address 2						
Former Officer Name 3 Former Officer Address 3						
	-					
	-					
			- <u>-</u>			
Part VI Other Information (See the instruction			" attack a datailed		Yes	No
 76 Did the organization engage in any activity not production of each activity 77 Were any changes made in the organizing or go 				76 77		√
If "Yes," attach a conformed copy of the change 78a Did the organization have unrelated business grant 18 organiza		or more during t	he year covered by	70-		
this return?	-			78a 78b	N	A
79 Was there a liquidation, dissolution, termination, a statement				79		/
80a Is the organization related (other than by associ common membership, governing bodies, trust organization?	ees, officers, etc., to	any other exe		80a		√
 b If "Yes," enter the name of the organization ► Part 6-80a line 2 81a Enter direct and indirect political expenditures. (Part 6 -80a line 1 and check whether i	t is 🗹 exempt o	or nonexempt			
b Did the organization file Form 1120-POL for this	s year?			81b) (2005)

Par	t VI Other Information (continued)		Yes	No
82a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantially less than fair rental value?	82a	1	
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)			
83a	Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	٧	
b	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	√	,-
84a	Did the organization solicit any contributions or gifts that were not tax deductible?	84a		√
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	84b	N	
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	85a	N	
b	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	N	<u> </u>
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization			
_	received a waiver for proxy tax owed for the prior year. Dues assessments and similar amounts from members 185c		1.5	
	Dues, assessments, and similar amounts from members			
	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices			10
e f	Taxable amount of lobbying and political expenditures (line 85d less 85e)			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N	Α
_	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f			
.,	to its reasonable estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N.	Α
86	501(c)(7) orgs, Enter: a Initiation fees and capital contributions included on			-47
	line 12			
b	Gross receipts, included on line 12, for public use of club facilities 86b			
87	501(c)(12) orgs. Enter: a Gross income from members or shareholders 87a			44
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)			
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership, or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Part IX	88		✓
89a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year under: section 4911 ▶ ; section 4912 ▶ ; section 4955 ▶	3-13		N.
b	501(c)(3) and 501(c)(4) orgs. Did the organization engage in any section 4958 excess benefit transaction during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach a statement explaining each transaction	89b		✓
С	Enter: Amount of tax imposed on the organization managers or disqualified persons during the year under sections 4912, 4955, and 4958	_		
	Enter: Amount of tax on line 89c, above, reimbursed by the organization			
	List the states with which a copy of this return is filed ▶ Tennessee		· • • • • •	
	Number of employees employed in the pay period that includes March 12, 2005 (See instructions.)		27	
91a	The books are in care of ► Laura Ross Located at ► 421 Great Circle Road, Suite 100, Nashville, TN ZIP + 4 ► 373	242-3 28	167	
h	At any time during the calendar year, did the organization have an interest in or a signature or other authority			т.
	over a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b	Yes	No ✓
	If "Yes," enter the name of the foreign country ▶ Foreign Country Name			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts.			
c	At any time during the calendar year, did the organization maintain an office outside of the United States? If "Yes," enter the name of the foreign country	91c	l	1
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041—Check here			▶ [
	and enter the amount of tax-exempt interest received or accrued during the tax year 92			

Part \	Analysis of Income-Producing Ac	tivities (See ti	ne instructions.	<i>)</i>		
	nter gross amounts unless otherwise	Unrelated bi	usiness income	Excluded by s	ection 512, 513, or 514	(E) Related or
indicate		(A) Business code	(B) Amount	(C) Exclusion cod	(D) de Amount	exempt function
	Program service revenue: Line 93a	100100	, unoun	01	7 41104111	income
	Line 93b	100200		02		
	Line 93c	100300		03		
· ·	Line 93d	100400		04	· -	1
u,	Line 93e	100500		05		
•	Medicare/Medicaid payments	100600		06		
	Fees and contracts from government agencies	100700		07		
-	Membership dues and assessments	100800		08		
	interest on savings and temporary cash investments		18,125			
	Dividends and interest from securities					
	Net rental income or (loss) from real estate:					
	debt-financed property	101100		11		
	not debt-financed property	101200		12		
	Net rental income or (loss) from personal property	101300		13		
	Other investment income	101400		14		
	Gain or (loss) from sales of assets other than inventory	101500		15		
	Net income or (loss) from special events .			-		71,413
	Gross profit or (loss) from sales of inventory	101700		17		
	Other revenue: a Line 103a	101800		18		
	Line 103b	101900		19		
c	Line 103c	102000		20		
d	Line 103d	102100		21		
е	Line 103e	102200		22		
104	Subtotal (add columns (B), (D), and (E))		18,125			71,413
	Total (add line 104, columns (B), (D), and (E)).				▶	89,538
Note: I	ine 105 plus line 1d, Part I, should equal the	amount on line	12, Part I.			
Part \	Relationship of Activities to the Acc	omplishment of	of Exempt Purp	oses (See	the instructions.)	<u> </u>
Line N ▼	Explain how each activity for which income of the organization's exempt purposes (other				d importantly to the	e accomplishment
101	Supported the work of PENCIL's educati	on programs				
95	Supported the work of both PENCIL's ed	lucation and w	orkforce develo	pment pro	grams	
Part	X Information Regarding Taxable Subs	idiaries and Di	sregarded Entit	ti es (See th	e instructions.)	
	(A) Name, address, and EIN of corporation,	(B) Percentage of	(C)		(D)	(E) End-of-year
	partnership, or disregarded entity own	nership interest	Nature of a	ctivities	Total income	assets
	_	%				
		%				
		%				
		%				
Part 2	Information Regarding Transfers Associ	ciated with Pers	sonal Benefit Co	ntracts (See	e the instructions.)	
(b)	Did the organization, during the year, receive any funds, dir Did the organization, during the year, pay prem : If "Yes" to (b) , file Form 8870 a nd Form 472	niums, directly o	or indirectly, on a	•		☐ Yes ☑ No ☐ Yes ☑ No
	Under penalties of periury, I declare that I have examine	ed this return, includ	ing accompanying so	hedules and s	tatements, and to the	best of my knowledge
	and belief it is true, correct, and complete. Declaration	of preparer (other	than officer) is based	on all informa	ation of which prepare	er has any knowledge.
Please	IN KUUTUN KIMA				12114	101a
Sign	Signature of officer				Date	100
Here	Laura Ross, Finance Director					
	Type or print name and title.					
Paid	Preparer's signature	·-	Date	Check if self-employed		or PTIN (See Gen. Inst. V
Preparer	'S Firm's name (or yours \			EIN		
Use Only	if self-employed), address, and ZIP + 4				one no. ► ()	
	1 accepting En 1 1 7					

Schedule 2: Part I, Line 9 - Special Events and	Activities				
		Number of			
Activity		Times			
(A) Little Night of Music		1			
(B)					
(C)					
Other					
A . O . I. Dowlling O	(A)	(B)	(C)	Other	Total
Amounts Carried to Part I, Line 9					
Gross Receipts	94,345				94,345
Less: Contributions					0
Gross Revenue	94,345	0	0	0	94,345
Less: Direct Expenses	22,932				22,932
Net Income or (Loss)	71,413	0	0	00	71,413
Carry to Part VII, Line 101 - See Note					
Amounts Carried to Part VII, Line 101					
Column B - Unrelated Business Income					
Gross Receipts	0	0	0	0	0
Less: Contributions	0	0	0	0	0
Gross Revenue	0	0	0	0	0
Less: Direct Expenses	0	0	0	0	0
Net Income or (Loss)	0	0	0	0	0
Column D - Excluded by Sec 512, 513, or 514					
Gross Receipts	0	0	0	0	0
Less: Contributions	0	0	0	0	0
Gross Revenue	0	0	0	0	0
Less: Direct Expenses	0	0	0	0	0
Net Income or (Loss)	0	0	0	0	0
Column E - Related / Exempt Function Income					
Gross Receipts	94,345	0	0	0	94,345
Less: Contributions	0	0	0	0	0
Gross Revenue	94,345	0	0	0	94,345
Less: Direct Expenses	22,932	0	0	0	22,932
Net Income or (Loss)	71,413	0	0	0	71,413

Note: Numeric codes used are:

Balance is Related / Exempt Function Income (Part VII, Column E).

^{1 -} if Unrelated Business Income (Part VII, Column B),

^{2 -} if Excluded by Sec 512, 513, or 514 (Part VII, Column D)

Schedule 5: Part II, Line 22 -						
Part II. line 22			Total	Property Other	Portion Approved, But	Relationshi if
Class of Activity:			Cash	than	Not Paid by	Individual
Grantee's Name	Grantee's Address	s	Amount	Cash (1)	Due Date (2)	(3)
Schedule 5 - Grants 1						
1.1 Giles County High School	Grantee Address 1		45,900	0	0	n/a
Total - Schedule 5 - Grants 1			45,900	0	0	
Fotal - All Types Part II. line 22			45,900	0	0	
 Additional information for property Grants or allocations that were app In the case of grants to individuals, including employees' children) to any prustee, officer, etc. 	roved during the year, but show the relationship of t	t not paid by the the grantee if rel	due date for filing Fo	ge, adoption, or emp	oloyment	
Additional Information for Prope	rty Other Than Cash					
·	rty Other Than Cash	Book	How	Fair Market	How	Date of
·	rty Other Than Cash	Book Value	How Determined	Fair Market Value (4)	How Determine	Date of Gift
ine Number from prior page Description of Property	rty Other Than Cash					
Description of Property 1.1 Property Description 1	rty Other Than Cash					
Description of Property 1.1 Property Description 1 1.2 Property Description 2	rty Other Than Cash					
Description of Property 1.1 Property Description 1 2.2 Property Description 2 3.3 Property Description 3	rty Other Than Cash					
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4	rty Other Than Cash					
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 4) If the fair market value of the property	erty when the organization	Value	Determined easure of the award of	Value (4)	Determine	
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 4) If the fair market value of the property Description 1	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4)	Determine	
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 4) If the fair market value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value of the property Description 5	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4)	Determine	
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 4) If the fair market value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value of the property Description 5	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4) or grant, record any o	Determine difference	
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 1.1 Property Description 4 1.2 Property Description 4 1.2 Property Description 5 1.3 If the fair market value of the property Description 5 1.4 If the fair market value and book value of the property Description 5 1.5 If the fair market value of the property Description 5 1.6 If the fair market value of the property Description 5 1.7 If the fair market value of the property Description 5 1.8 If the fair market value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value and book value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value of the property Description 5 1.9 If the fair market value	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4) or grant, record any o	Determine difference Aggregate	
Description of Property 1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 4) If the fair market value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value and book value of the property Description 7 4) If the fair market value and book value of the property Description 8 4) If the fair market value and book value of the property Description 1 4) If the fair market value and book value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value and book value of the property Description 5 4) If the fair market value of the property Description 5 4) If the fair market value and book value of the property Description 5 5	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4) or grant, record any of Number of Individuals	Determine difference Aggregate Dollar	
1.1 Property Description 1 1.2 Property Description 2 1.3 Property Description 3 2.1 Property Description 4 2.2 Property Description 5 (4) If the fair market value of the property Description 5 between fair market value and book value for Scholarships or Other Finance Type of Financial Aid	erty when the organization lue in the organization's b	Value gave it is the moooks of account	Determined easure of the award of and on line 20.	Value (4) or grant, record any of Number of Individuals	Determine difference Aggregate Dollar	

Schedule 9:	Part III, Li	ie e - Othei	r Program	Services
-------------	--------------	--------------	-----------	----------

		Grants	Program
		and	Service
Other Service		Allocations	Expenses (1)
1	Math Partners	0	75,191
2	Caterpillar Student Writers Showcase	0	22,493
3	Choices	0	7,398
4	Reading College	0	12,661
5	LP PENCIL Box	0	28,707
6	PENCIL	0	35,542
7	Monroe Harding Youth Initiative	0	2,383
Tot	tal Part III. line e	0	184,374

⁽¹⁾ Required for Section 501(c)(3) and (4) organizations, and section 4947(a)(1) nonexempt charitable trusts.

Attachments to IRS Form 990 PENCIL Foundation 58-1475675

Tax '	Y	ear	2005	
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Schedule 20: Part IV, Line 65 - Other Liabilities	
Description	Amount
Funds held for others	64,628
PENCIL Foundation is serving as the fiscal agent for	
Alignment Nashville	
Total Part IV. line 65	64,628

SCHEDULE A

(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information—(See separate instructions.)

ns.) 20**U**t

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

► MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Name of the organization Employer identification number **PENCIL Foundation** 58 1475675 Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees (See page 1 of the instructions. List each one. If there are none, enter "None.") (d) Contributions to (b) Title and average hours (a) Name and address of each employee paid more (c) Compensation employee benefit plans & account and other than \$50,000 per week devoted to position deferred compensation allowances Laura Ross Finance/HR 65,024 4.041 0 Nashville, TN Denise Hickerson Development 56,188 6,148 0 Nashville, TN Jacquelyn Green **JSTEP** 56,299 6,152 0 Nashville, TN Total number of other employees paid over \$50,000 Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services (See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None.") (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation Not applicable 0 Total number of others receiving over \$50,000 for professional services Part II-B Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.) (a) Name and address of each independent contractor paid more than \$50,000 (c) Compensation (b) Type of service

Total number of other contractors receiving over \$50,000 for other services

Pac	e	2

Pai	t III	Statements About Activities (See page 2 of the instructions.)	Yes	No			
1	atte or i	ring the year, has the organization attempted to influence national, state, or local legislation, including any empt to influence public opinion on a legislative matter or referendum? If "Yes," enter the total expenses paid neutred in connection with the lobbying activities \$ (Must equal amounts on line 38, t VI-A, or line i of Part VI-B.)		√			
	org	panizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other anizations checking "Yes" must complete Part VI-B AND attach a statement giving a detailed description of lobbying activities. Schedule 1					
2	sub with own	ring the year, has the organization, either directly or indirectly, engaged in any of the following acts with any ostantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or any taxable organization with which any such person is affiliated as an officer, director, trustee, majority ner, or principal beneficiary? (If the answer to any question is "Yes," attach a detailed statement explaining the assactions.) Schedule 2					
а	Sal	e, exchange, or leasing of property?	1				
b		nding of money or other extension of credit?		✓			
С		nishing of goods, services, or facilities?		1			
d	Pay	ment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	ļ	✓			
е	Tra	nsfer of any part of its income or assets?	<u> </u>	✓			
	you	you make grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how determine that recipients qualify to receive payments.)		1			
þ		you have a section 403(b) annuity plan for your employees?		V			
С		ring the year, did the organization receive a contribution of qualified real property interest under section 170(h)?		√			
		you maintain any separate account for participating donors where donors have the right to provide advice on		,			
h	the Do	use or distribution of funds?	-	\ <u>\</u>			
				<u> </u>			
	rt IV	Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.)					
The	orga	nization is not a private foundation because it is: (Please check only ONE applicable box.)					
5		A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).					
6		A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)					
7		A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).					
8		A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).					
9		A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's and state ▶ Part IV Line 9					
10		An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 17 (Also complete the Support Schedule in Part IV-A.)					
	_	An organization that normally receives a substantial part of its support from a governmental unit or from the general pul 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) Schedule 4	blic. S	ection			
	_	A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)					
12	An organization that normally receives: (1) more than 33%% of its support from contributions, membership fees, and gross receipt from activities related to its charitable, etc., functions—subject to certain exceptions, and (2) no more than 33%% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.) Schedule 5						
13		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports of described in: (1) lines 5 through 12 above; or (2) sections 501(c)(4), (5), or (6), if they meet the test of section 509(the box that describes the type of supporting organization: Type 1 Type 2 Type	a)(2). (
		Provide the following information about the supported organizations. (See page 6 of the instructions.)					
		(a) Name(s) of supported organization(s) (b) Line num from about					
		Part IV Line 13a-1 Part IV L 13	3a2				
		Part IV Line 13b-1 Part IV L 13	3b2				
14		An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.)	l				

	t IV-A Support Schedule (Complete only You may use the worksheet in the instructions					
Cale	ndar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
15	Gifts, grants, and contributions received. (Do					
	not include unusual grants. See line 28.).	1,685,740	2,096,228	2,007,576	2,170,95	7,960,500
16	Membership fees received					
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose					
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organization after June 30, 1975	6,952	3,432	4,093	2,22	16,704
19	Net income from unrelated business activities not included in line 18.					
20	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf					
21	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge Schedule 6					
22	Other income. Attach a schedule. Do not					
	include gain or (loss) from sale of capital assets					
23	Total of lines 15 through 22	1,692,692	2,099,660	2.011.669	2,173,18	33 7,977,204
24	Line 23 minus line 17	1,692,692	2,099,660	2,011,669	2,173,18	
25	Enter 1% of line 23	16,927	20,997	20,117	21,7	
26	Organizations described on lines 10 or 11:		amount in colum		> 26	Sa 159,544
b	Prepare a list for your records to show the nar governmental unit or publicly supported organize	ne of and amoun zation) whose tota	t contributed by all gifts for 2001 th	each person (other	er than a eded the	
	amount shown in line 26a. Do not file this list w	-			-	6b 0
¢	Total support for section 509(a)(1) test: Enter li				> 20	Sc 7,977,204
d	Add: Amounts from column (e) for lines: 18	16,704	19			46.704
	22		26b	0		6d 16,704
е	Public support (line 26c minus line 26d total)					6e 7,960,500
f	Public support percentage (line 26e (numera	ator) divided by I	ine 26c (denomi	inator))	🕨 2	6f 99.79% %
27	Organizations described on line 12: a For person," prepare a list for your records to show Do not file this list with your return. Enter the	the name of, and	total amounts red	ceived in each yea	vere received ar from, each "	from a "disqualified disqualified person."
	(2004) (2003)					
b	For any amount included in line 17 that was receishow the name of, and amount received for each (Include in the list organizations described in lines the difference between the amount received and amounts) for each year:	year, that was mo 5 through 11b, as v the larger amoun	re than the larger well as individuals. t described in (1)	of (1) the amount) Do not file this li or (2), enter the s	on line 25 for tl st with your re um of these di	ne year or (2) \$5,000. turn. After computing fferences (the excess
	(2004) (2003)				. (2001)	
С	Add: Amounts from column (e) for lines: 15 170 20 Add: Line 27a total.	7,960,500 0	16 21	<u>0</u> 0	🕨 🛮	7c 7.960,500
d	Add: Line 27a total0	and line 27b tota	al	<u> </u>	> 2	7d 0
е	Public support (line 2/c total minus line 2/d to	otal)			🟲 📙	7e 7,960,500
f	Total support for section 509(a)(2) test: Enter a	amount from line	23, column (e) .	. • [271]	7,977,204	
g	Public support percentage (line 27e (numera	ator) divided by	line 27f (denomi	nator))	▶ <u> </u> 2	7g 99.79% %
h	Investment income percentage (line 18, col	umn (e) (numera	tor) divided by li	ne 27f (denomin	ator)). ▶ 2	7h .21% %
28	Unusual Grants: For an organization describe prepare a list for your records to show, for eadescription of the nature of the grant. Do not	ich year, the nam	ne of the contribu	utor, the date and	amount of th	ne grant, and a brief

Part V Private School Questionnaire (See page 7 of the instructions.)
(To be completed ONLY by schools that checked the box on line 6 in Part IV)

29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29	Yes No NA
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	30	NA
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves?	31	NA
	If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) Part V line 31 - 1		
	Part V line 31 - 2 Part V line 31 - 3 Part V line 31 - 4		
32	Does the organization maintain the following:		
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a	N/A
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b	NA
С	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?	32c	N A
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d	N/A
	Schedule 8 If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.)		
	Part V line 32d - 2 Part V line 32d - 2		
33	Does the organization discriminate by race in any way with respect to:		
а	Students' rights or privileges?	33a	N/A N/A
b	Admissions policies?	33b	NA
c	Employment of faculty or administrative staff?	33c	NA
d	Scholarships or other financial assistance?	33e	NA
e	Educational policies?	33f	NA
f	Use of facilities?	33g	NA
g	Athletic programs?	33h	NA
h	Schedule 9 If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)		
	Part V line 33h - 1 Part V line 33h - 2		
	Part V line 33h - 3		
34a	Does the organization receive any financial aid or assistance from a governmental agency?	34a	NA
b	Has the organization's right to such aid ever been revoked or suspended?	34b	NA
	If you answered "Yes" to either 34a or b, please explain using an attached statement. Schedule 10 Schedule 11		
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation	35	N.A

Pai	t VI-A Lobbying Expenditures by Ele (To be completed ONLY by an					instr	uctions.)	
Chec	k ▶ a ☐ if the organization belongs to an affilia					d "lim	ited contro	" provisions apply.
	Limits on Lobbyir (The term "expenditures" mear	•		Schedul	0.12	Affili	(a) ated group totals	(b) To be completed for ALL electing organizations
								organizations
36	Total lobbying expenditures to influence public		, ,,		36			<u> </u>
37	Total lobbying expenditures to influence a legis				38			
38	Total lobbying expenditures (add lines 36 and 3				39			
39	Other exempt purpose expenditures				40			
40 41	Total exempt purpose expenditures (add lines							
41	Lobbying nontaxable amount. Enter the amount of the amount on line 40 is— The lo	bbying nontaxa	-			i.f.		
		of the amount on				34.1	4 4 T	A CARLON
		000 plus 15% of the				2. 1 1 2. 1		
		000 plus 10% of th			41			
		000 plus 5% of the			3. 1.			
		0,000						
42	Grassroots nontaxable amount (enter 25% of li	•			42			
43	Subtract line 42 from line 36. Enter -0- if line 4				43			
44	Subtract line 41 from line 38. Enter -0- if line 4				44			
	Caution: If there is an amount on either line 43	or line 44, you r	nust file Form 47	720.				<u></u>
	(Some organizations that made a section See the instructions for Schedule 13	or lines 45 throug		1 of the inst	ructio	ns.)		
	Calendar year (or	(a)	(b)	(c)			(d)	(e)
	fiscal year beginning in) ▶	2005	2004	2003			2002	Total
45	Lobbying nontaxable amount							
46	Lobbying ceiling amount (150% of line 45(e))					4		
47	Total lobbying expenditures							
48	Grassroots nontaxable amount							
49	Grassroots ceiling amount (150% of line 48(e))							
50	Grassroots lobbying expenditures							<u> </u>
Pa	t VI-B Lobbying Activity by Nonelectification (For reporting only by organization)	ting Public C	not complete	Part VI-A)	(See	page	e 11 of t	he instructions.)
	ng the year, did the organization attempt to influ		_		uding :	any	Yes No	Amount
atte	npt to influence public opinion on a legislative r	natter or referenc	dum, through the	use of:			1114	
а	Volunteers						NA	
b		on in expenses r	reported on lines	c through I	h.) .		NA	-
u	Paid staff or management (Include compensati		•	_				
c	Media advertisements,						NA	_
	Media advertisements						NA	
c d e	Media advertisements	ents				 	N/A N/A	
c d e f	Media advertisements	ents				· ·	N/A N/A N/A	
c d e f g	Media advertisements	ents	or a legislative		•	· · · · · · · · · · · · · · · · · · ·	N/A N/A N/A	
c d e f	Media advertisements	ents	or a legislative	body.			N/A N/A N/A	

	t VII		Regarding Tr	ransfers To and Trans e page 12 of the instruction		Relationships	With	Nonc		_{age} 6 able
1		the reporting organ	nization directly or	indirectly engage in any of the	e following with				d in se	ection
				1(c)(3) organizations) or in sec		g to political organ	izations		Yes	No
а				to a noncharitable exempt org				51a(i)		A
	`.'							a(ii)		A
b		Other assets er transactions:						4()		A
D			es of assets with a	noncharitable exempt organiz	ation			b(i)	14.	
		•		table exempt organization .			• •	b(ii)	N.	Α
				er assets			• •	b(iii)	N	Α
		Reimbursement a						b(iv)	N.	Α
							• •	b(v)	N	Α
		•		hip or fundraising solicitations			•	b(vi)	N	Α
С				sts, other assets, or paid emp				С	N	Α
	If th goo tran	e answer to any of ds, other assets, o saction or sharing a	the above is "Yes," r services given by	complete the following schedu the reporting organization. If column (d) the value of the goo	le. Column (b) s the organization	n received less that s, or services receive	n fair r			
-	a) e no.	(b) Amount involved	Name of name	(c) haritable exempt organization	Description	(d) of transfers, transaction	e and et	arina arr	angem	ants
LIN		Amount involved	Name of none	mantable exempt organization	Description	Transfers, transaction	3, 8170 31	ang an	angenn	
	-									
					 					
					-					
-										
_										
	_									
	des	cribed in section 5		affiliated with, or related to, on the than section 501(c)(3)) on the control of			tions . ►	☐ Yes	s 12	No
		(a) Name of organia	zation	(b) Type of organization		(c) Description of re	elationshi	p		
									-	