| NASHVILLE FILM FESTIVAL |  |  |
| :---: | :---: | :---: |
| 2018 BUDGET |  |  |
|  |  |  |
| INCOME |  |  |
| Festival |  | 2018 budget |
|  | Admissions | 70,000 |
|  | Community Foundation | 7,500 |
|  | Contributions | 6,500 |
|  | Fall Workshops | 4,000 |
|  | Film Entry Fees | 179,000 |
|  | Market screenings (incl. China) | 5,000 |
|  | Memberships | 48,000 |
|  | Memorial Foundation | 5,000 |
|  | Merchandise | 3,000 |
|  | Metro Arts | 107,500 |
|  | Movies in the Park | 7,000 |
|  | Screenwriting Entry Fees | 44,000 |
|  | Script coverage | 5,000 |
|  | Sponsorships | 230,000 |
|  | Tennessee Arts Commission PS | 20,000 |
|  | Tennessee Arts Commission FAY | 3,000 |
|  | Total Income | 744,500 |
|  |  |  |
| EXPENSES |  |  |
| Festival Expenses |  |  |
|  | Film Awards | 20,000 |
|  | Celebrity travel budget | 6,000 |
|  | China Group Expense | 5,000 |
|  | Distributor Travel | 12,000 |
|  | Festival Contractor Exp | 60,700 |
|  | Equip Rent | 5,000 |
|  | Event Expenses | 92,000 |
|  | VIP Gift Bags | 1,000 |
|  | Festival Staff Meals | 6,000 |
|  | Film Postage | 5,650 |
|  | Film Rental | 13,000 |
|  | Music Supervisor Program Exp | 12,000 |
|  | Brian's Guest Travel Budget | 25,000 |


|  | Marketing | 20,000 |
| :---: | :---: | :---: |
|  | Merchandise Exp | 3,000 |
|  | PG \& Fest Printing | 5,000 |
|  | Publicity | 17,000 |
|  | Screenwriting Contest Expense | 11,000 |
|  | Supplies | 11,000 |
|  | Ticketing System | 9,500 |
| Total Festival Expenses |  | 339,850 |
|  |  |  |
| Organization Expenses |  |  |
|  | Accounting Fees | 4,500 |
|  | Bank Fees | 500 |
|  | Board gifts | 300 |
|  | Credit Card Fees | 7,000 |
|  | Dues, Fees \& Subscriptions | 10,000 |
|  | Fall Workshop expenses | 2,500 |
|  | Insurance | 8,000 |
|  | Interest Exp. | 1,000 |
|  | Movies in the Park | 3,000 |
|  | Meals \& Entertainment | 8,200 |
|  | Membership Exp. | 500 |
|  | Payroll Expense | 1,200 |
|  | Postage | 500 |
|  | Rent | 16,986 |
|  | Research \& Dev. | 2,500 |
|  | Supplies | 7,500 |
|  | Telephone \& Internet | 3,600 |
|  | Website | 3,000 |
|  | At Risk Project Expenses | 5,000 |
|  | Salaries \& payroll taxes | 250,000 |
|  | Health Insur | 22,000 |
|  | Employee Travel | 15,000 |
| Total Organization Expenses |  | 372,786 |
|  |  |  |
|  | Total Expenses | 712,636 |
|  |  |  |
|  | Net Income | 31,864 |

