

Annual Budget for The Nashville Shakespeare Festival FY 2019-2020

INCOME

4000 Individual Contributions	\$244,000
4100 Corporate Contributions	\$54,500
4200 Foundation Contributions	\$81,500
4300 Government Grants	
4310 - Federal Grants	\$25,000
4320 - Local Grants	\$83,695
4330 - State Grants	\$31,250
4500 Merchandise & Concession Income	
4510 - Concessions Income	\$13,450
4520 - Merchandise Income	\$18,350
4600 Program Income	
4601 - Tickets	\$181,700
4605 - Fees	\$51,560
4610 - Vendor	\$7,500
4900 Other Income	\$8,500

Total Income	\$801,005
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EXPENSES

6000 Salaries & Wages	
6005 - Wage Staff	\$223,048
6010 - Wages Artisitc	\$149,072
6020 - Wages Technical	\$64,418
6100 Payroll Taxes	
6101 - 941 Payroll Taxes	\$33,395
6105 - SUTA Expense	\$1,604
6300 Benefits - Union Contributions	
6310 - Health Fund	\$14,202
6320 - Pension Fund	\$3,728
7020 Bank Charges	\$250
7030 Communications	\$2,850
7040 Conferences, Meetings & Travel	\$8,075
7050 Contract Services	
7051 - Artistic Contractors	\$64,650
7052 - Technical Contractors	\$43,800
7060 Credit Card Processing Fees	\$3,141
7080 Donor Premiums	
7081 - Food	\$50
7082 - Non Food	\$450
7090 Dues & Subscriptions	\$1,145
7120 Insurance Expense	
7122 - Commerical General Liability	\$6,835
7123 - Workers Comp	\$5,000
7130 Interest Expense	\$1,500
7140 IT Expense	\$1,000

7150 License & Fees	\$286
7160 Marketing & Promotion	\$14,390
7170 Meals & Entertainment	\$4,250
7180 Merchandise & Concession Expense	
7181 - Merchandise & Concession Exp: (\$1,050
7182 - Merchandise & Concession Exp: I	\$9,950
7190 Miscellaneous Expense	\$75
7200 Office Supplies	\$1,400
7210 Postage & Shipping Expense	\$920
7220 Printing	\$12,450
7230 Professional Service Fees	
7231 - Accounting Services	\$13,850
7240 Production Expenses	
Costumes	\$7,200
Lighting	\$8,350
Load In/Load Out	\$5,000
Other Misc	\$750
Props	\$4,500
Royalties	\$750
School Bus Subsidies	\$1,000
Set	\$8,500
Sound	\$1,550
Storage	\$2,450
Venue Expenses	\$17,100
7270 Rent	\$9,790
7300 Royal Package Expenses	
7305 - Meals	\$7,000
7310 - Misc/Other	\$175
7315 - Site Cost	\$500
7350 Special Event Expenses	
7360 - Special Event - Other	\$35,000
7380 Staff Development	\$300
7390 Ticketing Fees	\$3,890
Total Expenses	\$800,639

Net Ordinary Income/(Loss):	\$366
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