

ARTHRITIS FOUNDATION BUDGET					
Southeast Region - FINAL					
Budget Summary Worksheet					
FISCAL YEAR 2014					
		UNRESTRICTED		RESTRICTED	TOTAL
	Income Sources		2014 Budget	2014 Budget	2014 Budget
	Residential Campaign				-
	Personal Major Gifts		65,000	2,000	67,000
	Personal Annual Gifts		65,000		65,000
	Commerce and Industry		287,054	22,250	309,304
	Foundation Gifts		100,000	202,500	302,500
	Memorials		12,000		12,000
	Clubs & Organizations		33,000		33,000
	Other Gifts				-
	Direct Mail (not from Nat'l)				-
	Membership/DR Marketing		754,713		754,713
	Media Events				-
	Donated Vehicles				-
	Thrift Shop Income, Net of Expense				-
	Special Events Gross		1,780,558		1,780,558
	Less: Direct Donor Benefit Costs		284,030		284,030
	Special Events Adjusted Gross		1,496,528		1,496,528
	Federated Campaigns		23,000		23,000
	United Way		16,000		16,000
	Total Campaign Income		2,852,295	226,750	3,079,045
	Bequests and Planned Gifts		353,000		353,000
	Net Assets Released from Restriction		95,758	-95,758	-
	Government Grants		103,600		103,600
	Investment Income				-
	Service Fees		31,620		31,620
	Sales		9,825		9,825
	Miscellaneous Income				-
	Total Income		3,446,098	130,992	3,577,090
	Expense Items				-
	Peer Reviewed Research Awards				-
	Other Awards and Grants				-
	Salaries		883,920	1,450	885,370
	Payroll Taxes		75,133		75,133
	Employee Benefits		150,390		150,390
	Technology Fees		84,833		84,833
	Data Processing & Accounting Services		12,207		12,207
	Professional Fees		93,350	33,275	126,625
	Supplies		13,090	31,998	45,088
	Printing & Artwork		29,231	50,535	79,766
	Materials Expense		9,870	46,356	56,226
	Membership/DR Marketing		283,017		283,017
	Cost Recovery for Arthritis Today		91,972		91,972
	Media Development Promotion Cost				-
	Postage & Shipping		14,342	29,070	43,412
	Telephone		18,787		18,787
	Occupancy		142,743		142,743
	Tax and Licenses		1,000		1,000
	Insurance		31,200		31,200
	Staff Travel		41,525	13,655	55,180
	Volunteer Travel		3,605	19,233	22,838
	Meetings and Conferences		22,990	75,165	98,155
	Equipment Lease and Maintenance		18,939		18,939
	Dues & Subscriptions		700	1,150	1,850
	Specific Assistance to Individuals			67,900	67,900
	Advertising		10,000	15,500	25,500
	Interest Expense		5,584		5,584
	Miscellaneous Expense		48,647		48,647
	Depreciation and Amortization		26,170		26,170
	Total Operating Expenses		2,113,245	385,287	2,498,532
	Share of Contributions		770,120	270	770,390
	Less: Discount on Share of Contributions		14,970	5	14,975
	Share of Bequests		158,850		158,850
	Less: Discount on Share of Bequests		3,177		3,177
	Total Share Expense		910,823	265	911,088
	Total Expenses		3,024,068	385,552	3,409,620
	Revenue Over/(Under) Expenses		422,030	-254,560	167,470
	Plus Funds rec'd in PY's, expensed in this budget year:				
					261,621
	Net including funds received in prior years:				
					429,091