

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
INDEPENDENT AUDITORS' REPORT
AND FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

JUNE 30, 2022

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1900 Church Street, Suite 200 Nashville, TN 37203
Phone 615.321.7333 Fax 615.523.1868

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
Global Outreach Developments International
401 Center Street
Old Hickory, Tennessee 37138

Report on the Financial Statements

Opinion

We have audited the accompanying financial statements of Global Outreach Developments International (a nonprofit organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Global Outreach Developments International as of June 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Global Outreach Developments International and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Global Outreach Developments International ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Global Outreach Developments International internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Global Outreach Developments International's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

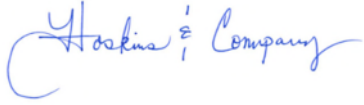
Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Financial Responsibility Supplemental Schedule and Schedule of revenue and expenses - Institute is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 30, 2022, on our consideration of Global Outreach Developments International's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters.

The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Global Outreach Developments International's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Global Outreach Developments International's internal control over financial reporting and compliance.

A handwritten signature in blue ink that reads "Hoskins & Company". The signature is written in a cursive, flowing style.

Hoskins & Company
Nashville, TN
November 15, 2022

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2022

ASSETS

CURRENT ASSETS

Cash and cash equivalents (Note 2)	\$ 384,584
Accounts receivable	322,506
Investments (Note 4)	11,771
Total Current Assets	<u>718,861</u>

NONCURRENT ASSETS

Property and equipment, net (Note 3)	4,812,545
Total Noncurrent Assets	<u>4,812,545</u>

TOTAL ASSETS	<u><u>\$ 5,531,406</u></u>
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LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable and accrued expenses	\$ 119,728
Credit card	76,782
Deferred revenue	10,443
Accrued liabilities	32,651
Current portion- note payable (Note 7)	215,441
Total Current Liabilities	<u>455,045</u>

NON-CURRENT LIABILITIES

Notes payable, net loan costs of \$13,275 (Note 7)	2,842,044
Total Liabilities	<u>3,297,089</u>

NET ASSETS

Net assets without donor restrictions	1,931,256
Net assets with donor restrictions	303,061
Total Net Assets	<u>2,234,317</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 5,531,406</u></u>

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2022

	Net Assets Without Donor Restriction	Donor Restricted Net Assets	Total
Revenue and support			
Contributions	\$ 1,371,452	303,061	\$ 1,674,513
Grants	178,867	-	178,867
Institute tuition and fees	468,443	-	468,443
Academy tuition and fees, net of discounts of \$208,713	947,947	-	947,947
Service revenues	180,284	-	180,284
In-kind contributions	23,456	-	23,456
Investment income, net	785	-	785
Gain on disposal of property and equipment	59,548	-	59,548
Other income	195,065	-	195,065
Net assets released from restriction	271,183	(271,183)	-
Total revenue and support	<u>3,697,030</u>	<u>31,878</u>	<u>3,728,908</u>
Expenses			
Program	2,961,079	-	2,961,079
Administrative	696,781	-	696,781
Fund raising	139,466	-	139,466
Total expenses	<u>3,797,326</u>	<u>-</u>	<u>3,797,326</u>
			-
Change in net assets	(100,296)	31,878	(68,418)
Net assets, beginning of year	<u>2,031,552</u>	<u>271,183</u>	<u>2,302,735</u>
Net assets, end of year	<u><u>\$ 1,931,256</u></u>	<u><u>\$ 303,061</u></u>	<u><u>\$ 2,234,317</u></u>

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2022

	Program Service Expenses	Management and General Expenses	Fundraising Expenses	Total
Benevolence	93,071	-	-	\$ 93,071
Bank fees	20,113	1,490	-	21,603
Contracted services	230,317	22,913	-	253,230
Depreciation and amortization	82,370	106,181	-	188,551
Employee benefit- non-pension	37,080	7,880	-	44,960
Information technology	67,872	14,185	-	82,057
Insurance	30,919	5,049	-	35,968
Licenses and permits	17,361	702	-	18,063
Marketing	11,701	1,543	131,327	144,571
Meals and entertainment	19,073	2,419	-	21,492
Occupancy	116,561	179,063	-	295,624
Office expenses	48,415	5,223	-	53,638
Other expenses	20,956	4,853	8,139	33,948
Payroll taxes	63,965	7,909	-	71,874
Professional fees- Accounting	194,353	16,000	-	210,353
Professional fees- Legal	61,106	22,192	-	83,298
Professional fees -management	70,148	34,005	-	104,153
Professional fees- other	183,207	23,262	-	206,469
Program Services	378,007	65,365	-	443,372
Repairs and maintenance	27,693	47,080	-	74,773
Salaries and wages	902,313	101,521	-	1,003,834
Nutrition supplies	100,840	-	-	100,840
Supplies	135,337	6,568	-	141,905
Training	-	3,300	-	3,300
Travel	43,656	2,678	-	46,334
Vehicle expenses	4,645	15,400	-	20,045
Total Expense	\$ 2,961,079	\$ 696,781	\$ 139,466	\$ 3,797,326

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF CASH FLOWS
YEAR ENDED JUNE 30 , 2022

Cash flows from operating activities

Decrease in net assets	\$ (68,418)
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:	
Depreciation and amortization	188,551
Increase in accounts receivable	(220,708)
Decrease in accounts payable and accrued expenses	(101,133)
Increase in credit card	52,608
Increase in accrued liability	32,651
Decrease in deferred revenue	(6,938)
Net cash used in operating activities	<u>(123,387)</u>

Cash flows from investing activities

Purchase of fixed assets	(357,734)
Purchase of investments	(764)
Net cash used in investing activities	<u>(358,498)</u>

Cash flows from financing activities

Proceeds from loans	498,900
Payments on loan	(212,124)
Net cash provided by financing activities	<u>286,776</u>

Net decrease in cash, cash equivalents and restricted cash	(195,109)
Cash, cash equivalents, restricted cash and cash equivalents, beginning of year	<u>579,693</u>

**Cash, cash equivalents, restricted cash and cash
equivalents end of year**

\$ 384,584

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Global Outreach Developments International (G.O.D) is a not-for-profit organization that equips a globally conscious community to serve the poor and marginalized through education, advocacy, and empowerment, without discrimination, demonstrating unconditional love.

The Organization is an educational institution, a community service organization, and a developing world development agency. As an educational institution, the Organization operates a college that trains community service leaders and development workers. The Organization also has a K-12 school and tutorial program that focuses on alternative approaches to Primary and Secondary education, utilizing progressive and innovative teaching techniques. With regard to community service, the Organization mobilizes thousands of volunteers per year to perform services for the elderly, the widowed, the disabled, and the poor, including the refugee and immigrant. As a development agency, the Organization empowers developing world communities by initiating works related to meeting their basic needs and advancing their health as a society. This includes works related to accessing water, public health, literacy and education, sustainable building, and agriculture. The Organization also has performing arts programs to create awareness of the causes they champion.

Basis of Presentation

The financial statements of G.O.D have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Based on the existence or absence of donor-imposed restrictions, the Organization classifies resources into two categories: without donor restrictions and with donor restrictions.

Net Assets without donor restrictions — Net assets without donor restrictions are free of donor-imposed restrictions. Net asset without donor restrictions are included in this classification. All expenditures are reported in the without donor restrictions class of net assets, including expenditures funded by restricted contributions. Expenditures funded by restricted contributions are reported in the without donor restrictions net asset class because the use of restricted contributions in accordance with donors' stipulations results in the release of such restrictions.

Net Assets with donor restrictions — Net assets with donor restrictions are limited as to use by donor-imposed stipulations that may expire with the passage of time or that may be satisfied by action of the Organization. Net assets with donor restrictions are designated by donors for specific purposes and include unconditional pledges. Some net assets with donor restrictions are required by donors to be held in perpetuity. The donors of substantially all net assets to be held in perpetuity permit the Organization to use a portion of the income earned on the related investments for specified purposes. Expirations of restrictions on net assets as the result of the passage of time and/or fulfilling donor-imposed stipulations are reported as net assets released from restrictions between the applicable classes of net assets in the statements of activities.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

For purposes of the statement of cash flows, cash includes cash on hand, demand deposits, and restricted cash.

Accounts Receivable

Accounts receivable represent unpaid tuition and rent for classes and lodging. These receivables are considered collectible within one year; therefore, no allowance for uncollectible accounts has been recorded in the financial statements.

Contributions and Expenses

Global outreach development international receives its contributions from governments, foundations, corporations, its members, and other individuals, and recognizes revenue when cash or a firm promise to give is obtained.

Contributions are recognized when the donor makes a promise to give that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions either limited as to use by donor-imposed stipulations, may expire with the passage of time or held in perpetuity based on the nature of the restrictions. net assets. Restrictions on gifts of fixed assets or cash for the purchase of fixed assets expire when the asset is placed in service.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Use of Estimates

The preparation of financial statements in conformity with the accrual basis of accounting requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments

Investments are stated at the readily determinable fair market value in accordance with the Not-For-Profit Entities - Investments - Debt and Equity Securities topic of the FASB ASC. All interest, dividends, and realized and unrealized gains and losses are reported in the statement of activities as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulations or by law and then are reported as increases or decreases in net assets with donor restrictions.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Measurements

Management has adopted the Fair Value Measurements and Disclosures topic of the FASB ASC for determining fair value of financial assets and liabilities that are required to be carried at such amounts. Fair value is required to be evaluated and adjusted according to the following valuation techniques:

Level 1: Fair value is determined using quoted market prices in active markets for identical assets and liabilities.

Level 2: Fair value is determined using quoted market prices in active markets for similar assets and liabilities.

Level 3: Fair value is determined using unobservable market prices in markets that are typically inactive.

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, except on net income derived from unrelated business activities. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2016.

Property and Equipment

Fixed assets, consisting of Building, furniture and Equipment's reflected in the statement of financial position at cost if purchased or fair value if contributed. Donated assets with donor stipulations as to specific purpose(s) are reported as restricted contributions until it is placed in the service for which it is restricted. Expenditures for repairs and maintenance are expensed as incurred. Donations of property are reported as increases to net assets without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as increases in net assets with donor restrictions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Organization reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Depreciation, which is reflected as an expense in the statement of activities, is computed on the straight-line method over the estimated useful lives.

Operating Activities

In its statement of activities, the Organization includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expenses

Management allocates expenses on a functional basis among its various programs, including Program services, General and fundraising activities. Certain categories of expenses are attributable to more than one program or supporting function and are allocated on a reasonable basis that is consistently applied. The expenses that are allocated are compensation and benefits, which are allocated on the basis of estimates of time and effort; occupancy costs and depreciation, which are allocated on a square footage basis; and supplies and telephone costs, which are allocated based on usage studies conducted annually.

Expense	Method of Allocation
Depreciation	Square Footage
Facilities Rent	Square Footage
Payroll Taxes and Benefits	Time and Effort
Rent	Square Footage
Salaries	Time and Effort

Investments

Investments in equity securities with readily determinable fair values are measured at fair value in the statement of financial position. Investment income or loss (including gains and losses on investments, interest and dividends) is included in the statement of activities as increases or decreases in unrestricted net assets unless the income or loss is restricted by donor or law.

Donated Services

G.O.D receives a substantial amount of services donated by its members in carrying out G.O.D's functions. No amounts have been reflected in the financial statements for these services since they do not meet the criteria for recognition under the Financial Accounting Standard Board's Accounting Standard Codification 958 (FASB ASC 958).

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 1---NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition

Service Revenues:

The Organization conducts several activities which provide services to the public. These activities are staffed by individuals who are in training or who have been trained by the Organization and the activities are considered part of the Organization's mission. Revenues for these services are recognized when earned.

Contributions

Contributions are received and recorded as with donor restrictions or without donor restrictions depending on the existence and/or nature of any donor restrictions. Contributions received and unconditional promises to give are measured at their estimated fair values and are reported as an increase in net assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Contributed goods and assets are recorded at estimated fair market value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as increases to net assets with donor restrictions. In the absence of such stipulations, contributions of property and equipment are recorded as increases to net assets without donor restrictions. Contributed services are reflected in the financial statements at the estimated fair value of the services received only when those services either (a) create or enhance non-financial assets, or (b) require specialized skills that are provided by donation.

Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Program services - include activities carried out to fulfill the Organization's mission, resulting in services such as education, job-training, summer camps, hardship relief and other programs conducted by the Organization.

Supporting services - Management and general - relate to the overall direction of the Organization. These expenses are not identifiable with a particular program, event or fundraising, but are indispensable to the conduct of those activities and are essential to the Organization. Specific activities include organization oversight, business management, record keeping, budgeting, financing, and other administrative activities.

Supporting services - Fundraising - include cost of activities directed toward appeals for financial support. Other activities include the cost of solicitations and creation and distribution of fundraising materials.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 2---LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of statement of financial position date, comprise the following:

	<u>June 30, 2022</u>
Cash and cash equivalents	\$ 384,584
Accounts receivables	322,506
Total financial assets	\$ 707,090
 Less assets unavailable for general expenditures within one year:	
Restricted by donors with purpose restrictions	303,061
 Total assets unavailable for general expenditures within one year	 303,061
 Financial assets available to meet cash needs for general expenditures within one year	 \$ 404,029

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations become due. The Organization is also dependent on in-kind donations of goods and services to reduce general expenditures.

NOTE 3---PROPERTY AND EQUIPMENT

A summary of property and equipment was as follows as of June 30:

	<u>2022</u>
Building	5,139,991
Work-in-Progress	69,317
Furniture and fixtures	396,137
Institute Video	272,251
Less: accumulated depreciation	<u>(1,065,151)</u>
Property and equipment, net	<u>\$ 4,812,545</u>

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 4--- INVESTMENTS

Asset	Cost	Fair Market Value	Cumulative Unrealized Gain (Loss)
Cash	\$ 15	\$ 15	\$ -
Corporate Equities	3,976	11,756	7,780
Total	<u>\$3,991</u>	<u>\$11,771</u>	<u>\$ 7,780</u>

Investment income for the year ended June 30, 2022 consisted of the following:

Unrealized Gains (Losses)	7,780
Interest and Dividend Income	117
Total Investment Income, Net	<u>7,897</u>

NOTE 5--- FAIR VALUE MEASUREMENTS

The following assets carried at fair value are reviewed and adjusted on a recurring basis:

Asset	Fair Value June 30, 2022	Quoted Prices in Active Markets for Identical Assets (Level 1)
Cash	\$ 15	\$ 15
Corporate Equities	11,756	11,756
Total	<u>\$ 11,771</u>	<u>\$ 11,771</u>

NOTE 6--- FUNDRAISING EXPENSES

Total fund-raising expense for the year ended June 30, 2022, was \$8,138. This represents 0.2% for of the contribution revenue for the year ended June 30, 2022. The ratio of expenses to amounts raised is computed using actual expenses and related contributions on an accrual basis.

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 7--- NOTES PAYABLE

Notes payable as of June 30, 2022 consist of the following:

0210	On November 1, 2018, the Organization entered into a loan agreement with a financial institution for the amount of \$595,000, fixed interest of 4.95%, monthly principal and interest payments of \$6,318 with final payment of \$368,133 due November 1, 2023, secured by property	\$ 422,242
8363	On June 19, 2017, the Organization entered into a loan agreement with a financial institution for the amount of \$1,139,000, fixed interest of 4.6%, monthly principal and interest payments of \$8,810 with final payment due on June 19, 2024, secured by property	691,158
6928	On March 23, 2021, the Organization entered into a loan agreement with a financial institution for the amount of \$418,000 at an interest rate of 4.6% for 36 months with the final payment of \$357,421 due on June 19, 2024. Monthly principal and interest payments of \$3,233 and is secured by property	395,253
8371	On March 23, 2021, the Organization entered into a loan agreement with a financial institution for the amount of \$1,132,000 with a fixed interest rate of 4.6%, On Note payable to a financial institution, fixed interest of 4.60% for 36 months with the final payment of \$951,165 due on June 19, 2024. Monthly principal and interest payments of \$9,191 and is secured by property	1,063,207
9105	On October 17, 2021 the Organization entered into a loan agreement with the U.S Small business Administration for a loan amount of \$499,000 with a fixed interest rate of 2.75% for 30 years. This is the economic Injury Disaster Loan (EIDL). Monthly payments are \$2,240 and will begin 24 months after the promissory note date	498,900
	Total Notes Payable	3,070,760
	Less: Unamortized Loan Costs	(13,275)
	Less: Current portion of Notes Payable	-
	Long-Term Notes Payable, Net	<u>\$ 3,057,485</u>

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 7--- NOTES PAYABLE (CONTINUED)

Maturities of the notes payable are as follows :

2023	\$	215,441
2024		2,366,378
2025		13,602
2026		13,980
2027		14,370
Thereafter		<u>446,989</u>
	\$	<u><u>3,070,760</u></u>

As of June 30, 2022, the current portion due for notes payable is \$215,441 and long term portion net of loan costs is \$2,842,044.

NOTE 8---CONCENTRATION OF CREDIT RISK

The Organization receives a substantial amount of its support and revenues from the development training school, from various grants for community projects, and from donor support of specific works overseas. Should enrollment in the institution decline, grants become unavailable, and/or foreign projects become infeasible, the Organization's operations will be affected.

NOTE 9—NET ASSETS

Net assets with purpose donor restrictions are as follows for the year ended June 30, 2022:

East Africa	\$	151,700
Southeast Asia Team		41,032
Latin America Team		98,407
Nu Water Works		<u>11,922</u>
		<u><u>303,061</u></u>

GLOBAL OUTREACH DEVELOPMENT INTERNATIONAL
NOTES TO FINANCIAL STATEMENTS
YEAR ENDED JUNE 30, 2022

NOTE 10—RELATED PARTY TRANSACTIONS

Certain management and employees related to the Organization have allowed the Organization to utilize personal credit cards to make purchases related to the activities of the Organization. Cards designated for use by the Organization are not used for personal activity, and the Organization pays all principal and interest.

The Organization's officers own multiple businesses engaged in various services. During the year ended June 30, 2022, the Organization recognized revenues, including lease income and expense reimbursements from the following related parties. The receivable and payable columns reflect balances on June 30, 2022 included in accounts receivable and accounts payable.

Business	Receipts	Receivables	Disbursements	Payables
Center Street Media	\$ 12	\$ -	\$ -	\$ -
Details Nashville	279	-	4,536	220
Genovations Consulting	42,589	-	231,266	2,844
Genovations Media	1,755	1,755	101,246	13,918
Genovations Staffing	252	252	-	-
Genovations Tech	-	-	48,382	-
GJXMI Group	-	-	24,416	-
Hopewell Family Care	545	-	78	-
MCH Landscaping	-	-	23,150	-
Music City Handymen	224	-	(6,490)	26,715
Nova Birth Services	337	332	-	-
Nyumba Food Services	16,101	(1,405)	163,990	-
Nyumbarista	-	-	2,065	-
TOTAL:	\$ 62,094	\$ 934	\$ 592,639	\$ 43,697

The receipts are included either in Support and Revenues or have been reflected as direct reductions to the related expense accounts, depending on the nature of the receipt.

NOTE 11---SUBSEQUENT EVENTS

There were no subsequent events requiring disclosure as of November 15, 2022, the date management evaluated such events. November 15, 2022 is the date the financial statements were available to be issued.



1900 Church Street, Suite 200 Nashville, TN 37203
Phone 615.321.7333 Fax 615.523.1868

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED
ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of
Global Outreach Developments International.
401 Center Street
Old Hickory, Tennessee 37138

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Global Outreach Developments International's (a nonprofit Organization), which comprise the statement of financial position as of June 30, 2022, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 15, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Global Outreach Developments International's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Global Outreach Developments International's internal control. Accordingly, we do not express an opinion on the effectiveness of *Global Outreach Developments International's* internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

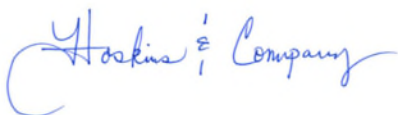
Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Global Outreach Developments International's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in blue ink that reads "Hoskins & Company". The signature is written in a cursive, flowing style.

Hoskins & Company
Nashville, TN
November 15, 2022

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
STATEMENT OF REVENUE AND EXPENSES- THE INSTITUTE
FOR THE YEAR ENDED JUNE 30, 2022

Revenue and Support

In-Kind donations	\$ 296,687
Grants	178,867
Contributions	1,269,217
Institute tuition and fees	468,443
Service revenue	205,485
Rent	65,710
Other income	69,499
Total revenue and support	<u>2,553,908</u>

Expenses

Bank fees	17,137
Benevolence	93,071
Cost of sales	167,124
Consultant fees	390,010
Depreciation	130,373
Employee benefits-non-pension	32,978
Information technology	64,415
Insurance	27,102
Interest	123,821
Licenses and fees	15,141
Management fees	61,150
Marketing	144,147
Meals and entertainment	16,900
Other expenses	61,305
Postage, mailing service	2,902
Program expenses	279,993
Repairs and maintenance	48,673
Salaries and wages	499,668
Supplies	135,323
Travel	33,382
Vehicle expenses	<u>17,427</u>
Total Expenses	<u>2,362,042</u>
Net Income	\$ 191,866

The accompanying notes are an integral part of these financial statements.

**GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY THE U.S. DEPARTMENT OF EDUCATION
YEAR ENDED JUNE 30, 2022**

The Department of Education issued regulations regarding additional disclosures deemed necessary to calculate certain ratios for determining sufficient

Net Assets	
1. Net assets with donor restrictions: restricted in perpetuity	\$ -
2. Other net assets with donor restrictions (not restricted in perpetuity):	
a. Annuities with donor restrictions	-
b. Term endowments	-
c. Life income funds (trusts)	-
d. Total annuities, term endowments, and life income funds with donor restrictions	-
Property, Plant, and Equipment, net	
3. Pre-implementation property, plant, and equipment, net (PP&E, net)	
a. Ending balance of last financial statements submitted to the Department of Education (June 30, 2020 financial statements)	\$ 3,375,901
b. Less subsequent depreciation and disposals	292,212
c. Balance Pre-implementation property, plant, and equipment, net	3,083,689
4. Debt Financed Post-implementation property, plant, and equipment, net	
Long-lived assets acquired with debt subsequent to June 30, 2021	1,728,856
5. Construction in progress - acquired subsequent to June 30, 2021	-
6. Post-implementation property, plant, and equipment, net, acquired without debt:	
a. Long-lived assets acquired without use of debt subsequent to June 30, 2020	-
7. Total Property, Plant, and Equipment, net - June 30, 2022	\$ 4,812,545
Debt to be excluded from expendable net assets	
8. Pre-implementation debt:	
a. Ending balance of debt used for long-term purposes in the last financial statements submitted to the Department of Education (June 30, 2020):	\$ 1,470,238
b. Less subsequent debt repayments (net of debt issuance costs)	(357,050)
c. Balance pre-implementation debt used for long term purposes	1,113,188
9. Pre-implementation debt not used for the purchase of property, plant, and equipment or liability greater than asset value	-
a. Ending balance of debt not used for long-term purposes in the last financial statements submitted to the Department of Education (June 30, 2020):	\$ -
b. Less subsequent debt repayments	-
c. Total pre-implementation debt not used for long term purposes	-
d. Total pre-implementation debt	1,113,188
10. Allowable post-implementation debt used for capitalized long-lived assets	1,728,856
11. Construction in progress (CIP) financed with current year debt	-
12. Long-term debt not for the purchase of property, plant and equipment or liability greater than asset value	
13. Total debt June 30, 2022	\$ 2,842,044

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY U.S DEPARTMENT OF EDUCATION
FOR THE YEAR ENDED JUNE 30, 2022

Primary Reserve Ratio:	
Expendable Net Assets:	
Statement of Financial Position - Net assets	
1 without donor restrictions	Net assets without donor restrictions 1,931,256
Statement of Financial Position page 3 - Net	
2 assets with donor restrictions	Net assets with donor restrictions 303,061
3 None	Secured and Unsecured related party receivable 934
3 None	Unsecured related party receivable
Statement of Financial Position page 3 -	
Property and equipment, net and	Property, plant, and equipment, net (includes
Supplemental Disclosures, Property, Plant,	Construction in progress) - Total
4 and Equipment, net Line 7	4,812,545
Supplemental Disclosures, Property, Plant,	
5 and Equipment, net Line 3c	Property, plant, and equipment pre-implementation 3,083,689
Supplemental Disclosures, Property, Plant,	
6 and Equipment, net Line 4	Property, plant, and equipment post-implementation with outstanding debt for original purchase 1,728,856
Supplemental Disclosures, Property, Plant,	
7 and Equipment, net Line 6a	Property, plant, and equipment post-implementation without outstanding debt for original purchase -
Supplemental Disclosures, Property, Plant,	
8 and Equipment, net Line 5	Construction in progress -
9 None	Lease right-of-use asset, net - Total -
None	Lease right-of-use asset, pre-implementation (grandfather of leases option not chosen) -
10	
None	Lease right-of-use asset, post-implementation -
12 None	Intangible assets -
13 None	Postemployment and pension liabilities
Note 10 page 17- Long-term debt	Long-term debt - for long term purposes 2,842,044
Supplemental Disclosures Debt Line 8c	Long-term debt - for long term purposes pre-implementation 1,113,188
Supplemental Disclosures Debt Line 10	Long-term debt - for long term purposes post-implementation 1,728,856
Supplemental Disclosures Debt Line 11	Line of Credit for Construction in progress -
None	Lease right-of-use asset liability -
None	Pre-implementation right-of-use asset liability (grandfather of leases option not chosen) -
18	Post-implementation right-of-use asset liability
None	
Supplemental Disclosure Line 2d: Annuities,	Annuities, term endowments, and life
term endowments and life income with	income with donor restrictions
20 donor restrictions	-
Supplemental Disclosure Line 2a: Annuities	Annuities with donor restrictions -
Supplemental Disclosure Line 2b: Term	Term endowments with donor restrictions -
22 endowments	
Supplemental Disclosure Line 2c: Life	Life income funds with donor restrictions -
23 income funds	
Supplemental Disclosure Line 1 - Net assets	Net assets with donor restrictions: restricted
24 restricted in perpetuity	in perpetuity -
Total Expenses and Losses:	
Statement of Activities - Total operating	Total expenses without donor restrictions -
25 expenses	taken directly from Statement of Activities 3,797,326
26 None	Non-Operating -
27 None	Net investment losses -
None	Pension-related changes other than net
28	periodic costs -

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
FINANCIAL RESPONSIBILITY SUPPLEMENTAL SCHEDULE
REQUIRED BY U.S DEPARTMENT OF EDUCATION
FOR THE YEAR ENDED JUNE 30, 2022

The Department of Education issued regulations regarding additional disclosures deemed necessary to calculate certain ratios for determining

Equity Ratio:

		Modified Net Assets:	
29	Statement of Financial Position - Net assets without donor restrictions	Net assets without donor restrictions	1,931,256
30	Statement of Financial Position - Net assets with donor restrictions	Net assets with donor restrictions	303,061
31	None noted	Intangible assets	-
	None	Intangible assets	-
	None	Secured and Unsecured related party receivables - Total	-
32	None noted	Unsecured related party receivables	-
		Modified Assets:	
33	Statement of Financial Position - Total assets	Total assets	5,531,406
34	None	Lease right-of-use asset pre-implementation	-
35	None	Pre-implementation right-of-use asset liability	-
36	None	Intangible assets	-
	None	Secured and Unsecured related party receivables	-
37	None	Unsecured related party receivables	-

Net Income Ratio:

38	Statement of Activities - Change in net assets without donor restrictions	Change in Net Assets Without Donor Restrictions	(100,296)
39	Statement of Activities- Without donor restrictions - Total operating revenues, Nonoperating net assets released from restriction, and Nonoperating other additions, gains (losses)	Total Revenues and Gains	3,697,030

The accompanying notes are an integral part of these financial statements.

GLOBAL OUTREACH DEVELOPMENTS INTERNATIONAL
SCHEDULE OF FINDINGS AND RESPONSES
FOR THE YEAR ENDED JUNE 30, 2022

CURRENT YEAR

Internal Control Over Financial Reporting

-Material weaknesses identified?	No
-Significant deficiencies identified that are not considered to be material weaknesses?	None reported

Compliance and Other Matters

-Material weaknesses identified?	No
-Significant deficiencies identified that are not considered to be material weaknesses?	None reported

PRIOR YEAR

- None reported