

Tennessee Youth Symphony

PROFIT AND LOSS

July 2016 - June 2017

	TOTAL
INCOME	
DONATIONS	
Corporate Donations	8,643.79
Individual donations	550.00
Rebates donated for General Use	178.45
United Way, CFC Contributions	247.76
Total DONATIONS	9,620.00
FUNDRAISING	
Auction Sales	3,142.50
Auction Expense	-84.00
Total Auction Sales	3,058.50
Concert Ticket Sales	715.00
Other Fundraising	114.65
T-Shirt Sales	620.81
T-Shirt Expense	1,559.10
Total T-Shirt Sales	2,179.91
Total FUNDRAISING	6,068.06
GRANT REVENUE - CORPORATE	
Foundation and Trust Grants	2,275.00
Total GRANT REVENUE - CORPORATE	2,275.00
TUITION	
Audition Fees non-refundable	200.00
Jazz Ensembles	150.03
Orchestra (deleted)	39,425.00
Total TUITION	39,775.03
TUITION DISCOUNTS	
Early Payment Discount (deleted)	-150.00
Refunds Given	-550.00
Total TUITION DISCOUNTS	-700.00
Total Income	\$57,038.09
GROSS PROFIT	\$57,038.09
EXPENSES	
ADMINISTRATIVE EXPENSES	
Background Checks	90.00
Bank Fees	135.04
Business Registration Fees	167.00
Dues & Membership	125.00
Gifts	-30.00
Meals & Entertainment (deleted)	22.48
MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	
Advertising Expenses	900.00
Website Expense Ongoing	43.25

	TOTAL
Total MEMBER RECRUITMENT/MARKETING & COMMUNICATIONS	943.25
Office Supplies	1,047.58
Postage & Shipping	48.00
Total ADMINISTRATIVE EXPENSES	2,548.35
PROGRAM EXPENSES	
CONTRACT SERVICES	750.00
Accounting Services	4,937.00
CONDUCTOR SERVICES	
Conductor Base Services - Orchestras only	18,575.01
Conductor Services - All-State/Mid State	1,100.00
Conductor Services - Concerts	1,600.00
Conductor Services - Enrichment	300.00
Conductor Services - Other	2,787.50
Conductor Services - Sectionals	2,675.00
Conductor Services - Small Ensembles	400.00
Conductor services - Substitutes	150.00
Total CONDUCTOR SERVICES	27,587.51
Professional Musicians Services	400.00
TECHNICIAN SERVICES	430.00
Total CONTRACT SERVICES	34,104.51
EVENTS	
Concerts YO (see report by class for indiv concert) (deleted)	150.00
Sr Banquet	493.38
Total EVENTS	643.38
INSURANCE	
Insurance - Liability, D and O	3,906.63
Total INSURANCE	3,906.63
OTHER PROGRAM EXPENSES	
Conferences & Meetings-Program	
Mid-State/All-State Conference	151.00
Total Conferences & Meetings-Program	151.00
MUSIC FOR PROGRAMS	518.50
Printing & Copying MUSIC only	485.48
Printing & Copying-Program	577.48
Program Small Equipment	136.27
Supplies - program related	65.76
Total OTHER PROGRAM EXPENSES	1,934.49
RENT	
Rent - Event Venue	782.43
Rent - Storage	1,606.52
Rent - UPS Box	342.00
Rent - Venues for Rehearsals	10,550.00
Total RENT	13,280.95
Total PROGRAM EXPENSES	53,869.96
Total Expenses	\$56,418.31
NET OPERATING INCOME	\$619.78
OTHER INCOME	
IN-KIND INCOME	0.00

	TOTAL
In-Kind Goods	
In-Kind Goods Expense	5,005.00
Value of Auctioned Items	-5,005.00
Total In-Kind Goods	0.00
In-Kind Rent Income	-10,365.00
In-Kind Rent Expense	9,245.00
Total In-Kind Rent Income	-1,120.00
In-Kind T-Shirt Income	-1,559.10
Total IN-KIND INCOME	-2,679.10
Interest Income	4.20
REBATE PASS THRU	
Kroger Community Rewards	51.84
Total REBATE PASS THRU	51.84
SNACKS PASS THRU	
Snack Donations from Members	1,728.97
Snack Purchases	-387.79
Total SNACKS PASS THRU	1,341.18
Total Other Income	\$ -1,281.88
OTHER EXPENSES	
OTHER MISCELLANEOUS EXPENSE	
Depreciation - Instruments	1,390.68
Total OTHER MISCELLANEOUS EXPENSE	1,390.68
Total Other Expenses	\$1,390.68
NET OTHER INCOME	\$ -2,672.56
NET INCOME	\$ -2,052.78