

Building Entrepreneurs for Success in Tennessee (BEST)				
Budget for Fiscal Year Ending 6/30/2021				
Line	Revenue			
1	Grants	10,000		
2	Contracts	8,000	PR? might need to check - KA	
3	Corporate contributions	5,000	New Corp.: Pilot.com, EY, 53r	
4	Individuals	15,000	Check with George re \$500/m	
5	Fundraisers, events	20,000	3 fundraisers	
6	Interest income	12		
7	Miscellaneous	1,000		
8	Total	\$59,012		
9	In-kind	\$1,000		
10	Total Revenue	\$60,012		
Line	Expenses			
11	Advertising/Marketing	1,170	Mailchimp - \$150	
12	Bank Charges & Fees	816	CBIZ: \$682; ask Pilot.com to c	
13	Books	480	Book Club?	
14	Equipment <\$500	0		
15	Events-Food	960		
16	Events-Supplies	1,830		
17	Fundraising	2,400	3 Fundraisers	
18	Meetings	420	Zoom subscription - \$15/mo	
19	Office Supplies & Software	1,200		
20	Other Business Expenses	200		
21	Postage/Mailbox	450	EC: \$240 USPS Charlotte \$10	
22	Rent & Lease	600	Don't think we'll need EC til Ja	
23	Salary	\$37,806		
24	Subscriptions	100	Em join in Jan '21	
25	Taxes	\$3,840	Look at CBIZ docs and calcula	
26	Training	500	Join CNM? Training there or c	
27	Travel	750	6 BOD meetings reimbursem	
28	Total Expenses	\$53,522		
29	Revenue over Expenses	-\$6,490		
Budget reflects no expansion of existing program				

[illegible]