

		FY 2017 Budget								
		8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
<b>INCOME</b>										
Government Income										
	NEH Funds Receivable + COH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$149,655.00	\$149,655.00
	4001   NEH Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$741,500.00	\$741,500.00
	4003   Other Federal Income	\$0.00	\$0.00	\$0.00	\$20,000.00	\$2,200.00	\$0.00	\$0.00	\$0.00	\$22,200.00
	4102   Other Gov't Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$30,000.00
	4103   TN State Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00	\$20,000.00
TOTAL   Government Income		\$0.00	\$0.00	\$0.00	\$20,000.00	\$2,200.00	\$0.00	\$0.00	\$941,155.00	\$963,355.00
Private Donated Income										
	4201   Foundation Income	\$40,000.00	\$0.00	\$15,000.00	\$38,100.00	\$5,000.00	\$0.00	\$0.00	\$0.00	\$98,100.00
	4301   Corporate Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	4302   Corporate Sponsorship	\$0.00	\$0.00	\$2,000.00	\$55,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57,000.00
	4303   Endowment/Reserve Income	\$0.00	\$0.00	\$0.00	\$0.00	\$20,600.00	\$0.00	\$0.00	\$0.00	\$20,600.00
	4401   Individual Donations	\$0.00	\$0.00	\$1,500.00	\$47,500.00	\$8,500.00	\$0.00	\$0.00	\$24,000.00	\$81,500.00
	4404   Donated Travel Reimburse.	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
TOTAL   Private Donated Income		\$44,500.00	\$0.00	\$18,500.00	\$140,600.00	\$34,100.00	\$0.00	\$0.00	\$24,000.00	\$261,700.00
Earned Income										
	4450   Interest & Dividends	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	4501   Exhibit Rentals	\$0.00	\$0.00	\$0.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,500.00
	4502   Merchandise Sales	\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
	4504   Ticket Sales	\$0.00	\$0.00	\$0.00	\$50,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,000.00
	4505   Book Sales	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
	4506   Tuition & Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$16,500.00	\$0.00	\$0.00	\$0.00	\$16,500.00
	4509   Auction	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
TOTAL   Earned Income		\$0.00	\$0.00	\$0.00	\$96,500.00	\$16,500.00	\$0.00	\$0.00	\$0.00	\$113,000.00
<b>TOTAL INCOME</b>		<b>\$44,500.00</b>	<b>\$0.00</b>	<b>\$18,500.00</b>	<b>\$257,100.00</b>	<b>\$52,800.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$965,155.00</b>	<b>\$1,338,055.00</b>
<b>EXPENSE</b>										
Personnel Costs										
	5001   Staff Salaries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$370,400.00	\$370,400.00
	5002   Bonuses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5010   Employee Benefits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$79,000.00	\$79,000.00
	5020   Employer Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,625.00	\$29,625.00
	5041   Workers' Compensation Ins.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00	\$2,700.00
	5050   Professional Development	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.00
TOTAL   Personnel Costs		\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$481,725.00	\$483,475.00
Consultation & Services										
	5110   Computer & Tech Consultation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$2,000.00
	5120   Other Consultation	\$20,000.00	\$0.00	\$0.00	\$109,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129,500.00
	5130   Accounting Services	\$12,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,500.00
	5131   Bookkeeping Services	\$25,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
	5145   Graphic Design Services	\$0.00	\$0.00	\$1,500.00	\$5,500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$8,500.00
	5150   Scholar & Teacher Honoraria	\$0.00	\$0.00	\$10,250.00	\$37,500.00	\$18,100.00	\$0.00	\$0.00	\$0.00	\$65,850.00
	5151   Performer Honoraria	\$0.00	\$0.00	\$0.00	\$8,250.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$9,250.00
TOTAL   Consultation & Services		\$57,500.00	\$0.00	\$11,750.00	\$160,750.00	\$20,600.00	\$0.00	\$0.00	\$2,000.00	\$252,600.00
General Operating Expenses										
	5161   Bank & Investment Fees	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
	5162   Merchant Bank Fees	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
	5201   Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$51,265.00	\$51,265.00
	5211   Utilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,700.00	\$2,700.00
	5221   Office Supplies & Amenities	\$3,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$575.00	\$0.00	\$4,075.00
	5222   Stationery & Envelopes	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
	5231   Office Furniture & Improvement	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00
	5234   Printing Costs	\$0.00	\$0.00	\$0.00	\$6,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$7,000.00

		FY 2017 Budget								
		8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
5241   Cleaning & Janitorial		\$3,500.00	\$0.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
5251   Insurance		\$1,500.00	\$0.00	\$0.00	\$4,250.00	\$950.00	\$0.00	\$0.00	\$0.00	\$6,700.00
5261   Computer Hardware & Software		\$22,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,000.00
5281   Other Equipment Costs		\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00
5301   Digital Communications		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,800.00	\$1,800.00
5302   Website Dev. & Maintenance		\$10,550.00	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11,050.00
5310   Phone & Internet Service		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,120.00	\$6,120.00
5330   Postage & Shipping		\$0.00	\$0.00	\$1,700.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$7,700.00
5335   Mail House Services		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5340   Printer, Copier & Fax Costs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$2,500.00
TOTAL   General Operating Expenses		\$47,150.00	\$0.00	\$1,700.00	\$15,000.00	\$1,950.00	\$0.00	\$575.00	\$68,385.00	\$134,760.00
Travel Expenses										
5401   Board & Committee Travel		\$12,000.00	\$400.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,400.00
5410   Staff Travel		\$1,000.00	\$2,500.00	\$2,499.00	\$4,000.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$11,499.00
5440   Scholar & Teacher Travel		\$0.00	\$0.00	\$9,371.00	\$15,000.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$27,121.00
TOTAL   Travel Expenses		\$13,000.00	\$2,900.00	\$11,870.00	\$19,000.00	\$4,250.00	\$0.00	\$0.00	\$0.00	\$51,020.00
Event Expenses										
5501   Facilities Rental		\$0.00	\$0.00	\$0.00	\$12,000.00	\$5,500.00	\$0.00	\$0.00	\$0.00	\$17,500.00
5502   Tents		\$0.00	\$0.00	\$0.00	\$17,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,300.00
5503   Tables, Chairs & Benches		\$0.00	\$0.00	\$0.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00
5504   Decorations & Related Supplies		\$0.00	\$0.00	\$0.00	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,700.00
5505   A/V Services		\$0.00	\$0.00	\$0.00	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,000.00
5506   Marketing and Promotion		\$0.00	\$0.00	\$0.00	\$2,800.00	\$0.00	\$0.00	\$400.00	\$0.00	\$3,200.00
5510   Stages & Sound		\$0.00	\$0.00	\$0.00	\$6,075.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,075.00
5511   Event Electricity		\$0.00	\$0.00	\$0.00	\$3,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,300.00
5512   Event Phone Lines		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
5520   Signs & Banners		\$0.00	\$0.00	\$0.00	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,000.00
5521   Waste Management		\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
5530   Catering, Food & Beverage		\$0.00	\$300.00	\$500.00	\$45,000.00	\$6,450.00	\$0.00	\$3,365.00	\$0.00	\$55,615.00
5534   Valet		\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
5540   Truck, Trolley & Equipment		\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
5550   Permits & Inspections		\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
5551   Parking & Bagged Meters		\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
5560   Costumes & Children's Activities		\$0.00	\$0.00	\$0.00	\$750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00
5565   Books & Programs for Students		\$0.00	\$0.00	\$0.00	\$6,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$26,000.00
5570   Exhibits & Displays		\$0.00	\$0.00	\$7,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7,200.00
5580   Security Costs		\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
5581   Site Labor		\$0.00	\$0.00	\$0.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,300.00
5584   Merchandise for Resale		\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
5585   Sales Equipment		\$0.00	\$0.00	\$0.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$300.00
5590   Misc. & Contingency		\$0.00	\$0.00	\$0.00	\$250.00	\$100.00	\$0.00	\$0.00	\$0.00	\$350.00
TOTAL   Event Expenses		\$0.00	\$300.00	\$7,700.00	\$156,375.00	\$32,050.00	\$0.00	\$3,765.00	\$0.00	\$200,190.00
Grants, Awards & Scholarships										
5650   Grants & Awards		\$0.00	\$145,950.00	\$46,000.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	\$192,475.00
TOTAL   Grants, Awards & Scholarships		\$0.00	\$145,950.00	\$46,000.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	\$192,475.00
Dues, Fees & Gifts										
5901   FSHC Dues		\$14,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,000.00
5910   Dues, Affiliate Fees, Licensing		\$450.00	\$550.00	\$0.00	\$200.00	\$0.00	\$0.00	\$300.00	\$0.00	\$1,500.00
5911   Subscriptions		\$0.00	\$15.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.00
5920   Legislative Education Costs		\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00
5930   Gifts, Condolences & Favors		\$500.00	\$0.00	\$0.00	\$1,250.00	\$950.00	\$0.00	\$200.00	\$0.00	\$2,900.00
TOTAL   Dues, Fees & Gifts		\$16,950.00	\$565.00	\$20.00	\$1,450.00	\$950.00	\$0.00	\$500.00	\$0.00	\$20,435.00
TOTAL EXPENSE		\$136,350.00	\$149,715.00	\$79,040.00	\$352,575.00	\$60,325.00	\$0.00	\$4,840.00	\$552,110.00	\$1,334,955.00

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	8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
BOTTOM LINE (Income - Expense Totals)	-\$91,850.00	-\$149,715.00	-\$60,540.00	-\$95,475.00	-\$7,525.00	\$0.00	-\$4,840.00	\$413,045.00	\$3,100.00