

	Full Year 2021 (Sub. to Audit)	2022 Prelim Budget	
Income			
Contributions and Donations			
4010 · Life Preserver Donors	62,798	105,000	\$85,000 baseline plus salary strategy (\$20,000) Herr's, Wharton, & Giles
4015 · General Donations	54,505	55,000	
4017 · Giving Tuesday	14,802	15,000	
4029 · Appeal Letter	10,988	12,000	
4030 · Kroger Community Awards	2,047	2,200	
4032 · The Big Payback CFMT	5,333	6,000	
4036 · United Way all locations	2,231	2,000	
4045 · Memorial and Honor Donations	19,813	15,000	
4075 · Boxes/Banks for Donations	810	1,000	
4080 · Bequests	0	0	
4099 · Non-cash Donations	13,149	12,000	
Total 4000 · Contributions and Donations	\$186,476	225,200	38,724
4100 · Fundraising Income			
4101 · Annual Fund Drive Event	4,375	6,000	
4106 · Golf Fore Paws	14,411	15,000	
4108 · Bone Drop	18,900	20,000	
4107 · Facebook	20,669	22,000	
4115 · Pictures with Santa	2,002	2,000	
4117 · Roadblock--Winchester	1,539	1,500	
4118 · Roadblock--Cowan	0	0	
4131 · Concerts	0	0	
4100 · Fundraising Income – Chili &/or WM	0	10,000	Sumptner Collab and Brick Campaign
Total 4100 · Fundraising Income	\$61,896	76,500	14,604
4200 · Income from Adoption Fees			
4201 · Adoption Fees	36,099	37,000	Elevated to adjust for Bissell Contribution for ETS and Transport
4202 · Discounts on Adoption Fees	(1,600)	-1702	same percentage as 2021
Total 4200 · Income from Adoption Fees	\$34,499	35,298	
4300 · Restricted Grant Income			
4315 · CFMT	10,000	10,000	
4316 · Templeton Foundation	10,000	5,000	
4334 · State of TN-Animal Friendly	2,500	1,200	
4336 · Williamson Co. Match Grant	1,000	1,000	
4300 Grant Other - Wal Mart	0	0	
4300 Grant Other - Bissell	4,625	4,125	Remainder of S/N funds released plus \$500 food grant

4300 Grant Other – PetCo/Petfinder/Other	0	1,000	PetCo/Petfinder/Other
4300 Grant Other - Anne Giles Canine Enrichment Course	29,929	2500	Walmart Community Grant
4300 Grant Other - Templeton S/N	75,000	0	
Total 4300 · Restricted Grant Income	\$133,054	24,825	-108,229

4500 · Miscellaneous Income			
4501 · Misc. Income	334	300	
4510 · Interest Income		150	
Total 4500 · Miscellaneous Income	\$334	450	

Total Revenue	416,259	\$362,273	-\$53,986
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Expense			
Fundraising Expenses			
6003 · Annual Fund Drive Event	2,813	3,000	
6007 · Bone Drop Expense	5,450	5,800	
6015 · Concerts	0	0	
6017 · Printing/ Copying/Postage	215	300	
6020 · Direct Mailing Expenses	0	2500	
6060 · Gift Item Expense	0	0	
6079 · Fundraising Exp. - GFP	7,397	8,000	
Total Fundraising Expenses	\$15,875	19,600	

Grant Program Expenses			
6081 · Education Program - Templeton	5,281	15,000	
	0		
6086 · Canine Enrichment Course	22,023	10,000	
Total Grant Program Expenses	\$27,304	25,000	

Insurance			
6141 · Automobile Insurance	1,668	1,750	based on new policy
6142 · Property and Liability	2,974	4,000	will increase expense due to agility course
6143 · Workers Compensation	888	1,000	
6145 · D&O / EPLI Insurance	912	912	
Total Insurance	\$6,442	7,662	

Miscellaneous Expenses			
6116 · Prof. Consulting & Legal Fees	0	1,500	
6329 · Development Management Tools	2,949	4,000	

6330 · Processing Fees-Credit Cards	1,825	2,500
6340 · Meals & Entertainment	112	2,000
6350 · Mortgage Interest Expense	2,363	0
6352 · Dues and Subscriptions	1,846	2,000
6375 · Miscellaneous Expense	1,089	1,200
6380 · Bad Debt Expense		0
Total Miscellaneous Expenses	\$10,184	13,200

Office Supplies and Expenses

6301 · Office Supplies	1,550	1,500
6303 · Postage and Delivery	789	1,200
6310 · Printing and Reproduction	227	1,000
Total Office Supplies and Expenses	\$2,566	3,700

Payroll Expenses

6201 · Staff Compensation	122,278	167,030	
6202 · Overtime Wages	0	0	
6203 · Vacation Pay	2,601	0	
6204 · FICA (Employer)	7,928	16,369	
6205 · Medicare (Employer)	1,854	0	
6206 · SUI	962	0	State Unemployment Insurance
6210 · Bonuses	3,000	3,341	
Total Payroll Expenses	\$138,623	186,740	48,117

Shelter Operating Expenses

6099 · Adoption Transport	8,960	10,000	
6121 · Equipment Repairs	0	500	
6122 · Pet Food	10,348	10,000	
6123 · Shelter Repairs & Maint.	3,094	3,100	Nothing unusual in 2021, would anticipate expenses to be similar in 2022
6124 · Shelter Small Equipment	0	0	
6125 · Shelter Supplies	7,395	7,000	Nothing unusual in 2021, would anticipate expenses to be similar in 2022
Total Shelter Operating Expenses	\$29,797	30,600	

Tax, Business

6150 · Licenses, Permits, Gov't Fees	1,199	450	based on 2021 fees
Total Tax, Business	\$1,199	450	

Utilities

6131 · Electric	4,599	5,000
6132 · Garbage Disposal	2,006	3,000
6133 · Natural Gas	1,600	1,500
6134 · Security Monitoring	180	200

6135 · Telephone and Internet	3,258	3,200
6136 · Water	1,333	1,300
Total Utilities	<u>\$12,976</u>	<u>14,200</u>
Vehicle Operating Expense		
6127 · Gas	1,276	1,500
6128 · Van/Truck Maintenance & Repairs	88	200
Total Vehicle Operating Expense	<u>\$1,364</u>	<u>1,700</u>
Veterinary Expense		
6100 · Meds for Shelter Use	4,808	5,000
6102 · Shelter Vet Care CFMT Grant	13,427	10,000
6103 · Microchip Purchases	204	1,800
6105 · Special Vet Procedures	1,898	1,000
6104 · Routine Veterinary Services	1,879	2,500
6107 · L/I S/N State of TN	2,499	1,200
6109 · L/I S/N Program--AH Expense	1,558	0
6110 · Spay/Neuter Shelter Pets	3,211	0
6113 · L/I S/N Williamson Co.	368	1,000
6129 · Templeton S/N Funds	2,206	12,000 S/N shelter animals- covered by Templeton Funds
6130 · Bissell - L/I S/N	2,991	3,000
6146 · SNAP - DJ&T Foundation	0	0
6148 · Rescue to Rescue	1,555	1,000
6147 · PETCO Vet Care Grant	0	0
Total Veterinary Expense	<u>\$36,604</u>	<u>38,500</u>
6331 · Actg.fees - Audit fees	5,135	5,000
6600 · Depreciation Expense	30,303	31,000
Total Expense	<u>\$318,372</u>	<u>\$377,352</u>
Net Income	<u>\$97,887</u>	<u>-\$15,079</u>
Net Income before Depr.	128,190	\$15,921