CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE
(D/B/A BEGIN ANEW OF MIDDLE TENNESSEE)
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT
YEARS ENDED DECEMBER 31, 2015 AND 2014

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

# YEARS ENDED DECEMBER 31, 2015 AND 2014

# **TABLE OF CONTENTS**

	PAGE
INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statements of Financial Position	2
Statements of Activities and Changes in Net Assets	3
Statements of Functional Expenses	4-5
Statements of Cash Flows	6
Notes to Financial Statements	7-13

# BLANKENSHIP CPA GROUP, PLLC CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Christian Women's Job Corps of Middle Tennessee (D/B/A Begin Anew of Middle Tennessee)

# Report on the Financial Statements

We have audited the accompanying financial statements of Christian Women's Job Corps of Middle Tennessee (D/B/A Begin Anew of Middle Tennessee, a Tennessee not-for-profit corporation, the "Organization"), which comprise the statements of financial position as of December 31, 2015 and 2014, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements, (collectively, financial statements).

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Christian Women's Job Corps of Middle Tennessee (D/B/A Begin Anew of Middle Tennessee) as of December 31, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2015 AND 2014

ASSETS	2015	2014
Cash Contributions receivable Investments Other assets Furniture and equipment, net	\$ 477,161 44,777 180,760 4,085 16,183	\$ 529,656 47,512 130,303 3,663 3,040
TOTAL ASSETS	\$ 722,966	\$ 714,174
LIABILITIES AND NET ASS	ETS	
LIABILITIES  Accounts payable and accrued expenses  Deferred special event revenue	\$ 14,408 65,927	\$ 19,122 98,062
Total Liabilities	80,335	117,184
NET ASSETS Unrestricted		
Undesignated Designated - endowment	339,371 179,760	387,392 129,303
Total Unrestricted	519,131	516,695
Temporarily restricted Permanently restricted - endowment	122,500 1,000	79,295 1,000
Total Net Assets	642,631	596,990
TOTAL LIABILITIES AND NET ASSETS	\$ 722,966	\$ 714,174

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS YEARS ENDED DECEMBER 31, 2015 AND 2014

Changes in Unrestricted Net Assets		2015		2014
Revenues				
Contributions and grants	\$	251,099	\$	405,675
Special event (net of direct benefits to donors of		•	•	
\$18,444 and \$16,912 for 2015 and 2014, respectively)		248,442		217,313
Investment and interest income		3,222		15,131
Total Unrestricted Revenues		502,763		638,119
Net assets released from restrictions		96,795		122,808
Total Unrestricted Revenues and Reclassifications		599,558		760,927
		· · · · · · · · · · · · · · · · · · ·		<del></del>
Functional Expenses				
Program services		460,730		464,960
Supporting services:				
Management and general		80,892		130,617
Fundraising		46,555		62,656
Special event direct costs		8,945		10,068
		55,500		72,724
Total Unrestricted Functional Expenses		597,122		668,301
Increase in unrestricted net assets		2,436		92,626
Changes in Temporarily Restricted Net Assets				
Restricted contributions		140,000		154,419
Net assets released from restrictions		(96,795)		(122,808)
. 101 430010 10104000 110111 103110110113		(90,793)		(122,000)
Increase in temporarily restricted net assets		43,205	_	31,611
INCREASE IN NET ASSETS		45,641		124,237
NET ASSETS, BEGINNING OF THE YEAR		596,990		472,753
		000,000		712,100
NET ASSETS, END OF THE YEAR	<u>\$</u>	642,631		596,990

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2015

		Supporting Services					
		Mar	nagement				
	Program		and		Fund-		
	Services	G	Beneral	r	aising	Total	
Salaries and benefits	* 000 040						
	\$ 306,240	\$	28,401	\$	39,323	\$	373,964
Facilities rent and utilities	87,720		2,114		473		90,307
Professional fees	-		29,767		-		29,767
GED/literacy materials	21,511		-		-		21,511
Network and computer administration	6,344		2,741		3,031		12,116
Travel	6,537		796		936		8,269
Telephone	5,468		697		618		6,783
Marketing and promotion	3,050		3,420		83		6,553
Administration	1,950		3,708		403		6,061
Staff development	2,754		2,827		75		5,656
Office supplies, software and equipment	3,262		1,782		415		5,459
Insurance	2,000		2,160	-			4,160
Program supplies	4,038		-		-		4,038
Volunteer recognition	2,970		544		-		3,514
Printing	1,702		488		908		3,098
Depreciation	1,756		1,216		-		2,972
WMU scholarship	2,000		-		_		2,000
Postage	838		231		290		1,359
Student needs	590						590
Total expenses before special							
event direct costs	460,730		80,892		46,555		588,177
	400,100		00,032		40,000		300,177
Special event direct costs	-		_		20,149		20,149
Donated items - special event	_		-		7,240		7,240
Less direct benefits to donors					(18,444)		(18,444)
Total special event direct costs			<del></del>		8,945		8,945
Total expenses	\$ 460,730	\$	80,892	\$	55,500	\$	597,122

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2014

		\$	Supporting Services				
		Man	agement				
	Program		and		Fund-		
	Services	G	eneral		raising	Total	
Salaries and benefits	\$ 291,511	\$	23,419	\$	48,626	\$	363,556
Facilities rent and utilities	79,614		42,436		-		122,050
Professional fees	-		27,889		-		27,889
GED/literacy materials	21,303		-		-		21,303
Network and computer administration	10,000		19,200		-		29,200
Travel	1,684		770		292		2,746
Telephone	10,628		359		1,216		12,203
Marketing and promotion	3,000		_		5,590		8,590
Administration	-		3,771		1,474		5,245
Staff development	456		1,617		_		2,073
Office supplies, software and equipment	6,867		8,208		3,730		18,805
Insurance	2,144		1,787		· <u>-</u>		3,931
Program supplies	7,495		-		-		7,495
Volunteer recognition	2,203		92		-		2,295
Printing	2,000		64		1,195		3,259
Depreciation	· -		891		-		891
WMU scholarship	2,200		_		-		2,200
Postage	1,644		114		533		2,291
Student needs	22,211						22,211
Total expenses before special							
event direct costs	464,960		130,617		62,656		650 222
			130,017		02,000		658,233
Special event direct costs	-		-		19,380		19,380
Donated items - special event	_		_		7,600		7,600
Less direct benefits to donors			_		(16,912)		(16,912)
					(10,312)		(10,512)
Total special event direct costs			-		10,068		10,068
Total expenses	\$ 464,960	\$	130,617	\$	72,724	\$	668,301

# CHRISTIAN WOMEN'S JOB CORPS OF MIDDLE TENNESSEE (D/B/A BEGIN ANEW OF MIDDLE TENNESSEE) STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2015 AND 2014

	2015		2014	
CASH FLOWS FROM OPERATING ACTIVITIES				
Increase in net assets Adjustments to reconcile increase in net assets to net cash provided by operating activities	\$	45,641	\$	124,237
Depreciation		2,972		891
Unrealized loss (gain) on investments Change in operating assets		3,851		(8,946)
Contributions receivable		2,735		(37,012)
Other assets		(422)		1,322
Change in operating liabilities				,
Accounts payable and accrued expenses		(4,714)		8,783
Deferred special event revenue		(32,135)		35,862
Net Cash Provided by Operating Activities  CASH FLOWS FROM INVESTING ACTIVITIES		17,928		125,137
CASITI ESAST KOM MAESTING ACTIVITIES				
Purchase of investments Purchase of furniture and equipment		(54,308) (16,115)	_	(5,219) (3,101)
Net Cash Used by Investing Activities		(70,423)		(8,320)
Net (Decrease) Increase in Cash		(52,495)		116,817
CASH, BEGINNING OF THE YEAR		529,656	_	412,839
CASH, END OF THE YEAR	_\$_	477,161	\$	529,656

#### NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

Established in 1997, Christian Women's Job Corps of Middle Tennessee (D/B/A Begin Anew of Middle Tennessee, the "Organization") is a poverty reduction program, which implements the best practices for reducing the effect of poverty on individuals and on our community, by creating positive outcomes through a faith based educational program and a life changing community. The mission is to empower individuals to overcome the obstacles caused by poverty by providing education, mentoring and resources.

Education, training and mentoring is provided to low income working women and men seeking basic skills necessary for employment and a self-sufficient life. At no cost to the student, the holistic program provides an individual the support and knowledge to change their circumstances and their lives. As they obtain the education, skills and support to overcome the obstacles in their lives, they will begin "A Journey to A Brighter Future".

Four program tracks are available to students; GED, Computer and Job Skills, English as a Second Language, and Literacy. Additional services are provided to each student to assist in overcoming obstacles that might prevent them from reaching their education, employment or personal goal. These services include a mentor, a job coach, and child care for their children while they attend classes, and a case manager to assist with crisis which might arise in their lives. The goal for these "wrap around services" is to help students to obtain self-sufficiency through obtaining employment, job training, education, housing, transportation, childcare and medical care.

The Organization offers this holistic Poverty Reduction Adult Education Program at three satellite locations; Nashville, Madison, and Williamson County (Franklin). The demographics of our students are as follows: 39% African American, 27% Caucasian, 29% Hispanic, and 7% other nationality. Typically 75% of the students are women and 25% of the students are men. Students range in age from 18-56 with the majority between 25 and 35.

Central to the Organization's mission and ability to provide programs are volunteers who come alongside each student as a teacher, tutor, mentor, and childcare provider. Our volunteers are highly trained, supervised by a Satellite Coordinator and are as committed to their volunteer assignment as they would be if they were a staff member. Mentors meet weekly with their assigned student. There are over 250 volunteers with 2/3 serving once or twice per week for 2 to 4 hours as teachers and tutors in GED, ESL, tutoring, computer, job and life skills or as childcare providers. It is in this nurturing environment that students are facing the challenges of life, setting personal and educational goals for themselves and their children and succeeding in reaching them.

The Organization is primarily supported by donations from churches, individuals, corporations and special fundraising events.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Presentation

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and changes therein and the disclosures of commitments and contingencies. Actual results could differ from those estimates.

#### Income Taxes

The Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501 (c) (3) and the tax laws of the state of Tennessee.

Accounting principles generally accepted in the United States of America require the Organization to evaluate tax positions taken by the Organization and recognize a tax liability (or asset) if the Organization has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The management has analyzed the tax positions taken by the Organization and has concluded that as of December 31, 2015, no uncertain positions are taken or are expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before 2012.

#### Contributions

Contributions are recognized when the donor makes an unconditional promise to give to the Organization. The Organization uses the allowance method to determine uncollectible unconditional contributions receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire during the year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions.

# NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash

Cash consists of checking and money market deposits in financial institutions.

#### Investments

Investments are composed of certificates of deposit, equity securities, and mutual funds and are valued at quoted fair market price.

#### Furniture and Equipment and Depreciation

The Organization follows the practice of capitalizing, at cost, all expenditures for furniture and equipment in excess of \$1,000. Donations of furniture and equipment are recorded as revenues at their estimated fair value. Such donations are reported as unrestricted revenues unless the donor has restricted the donated asset to a specific purpose. When depreciable assets are disposed of, the cost and related accumulated depreciation are removed from the accounts, and any gain (except on trade-in) or loss is included in the statements of activities and changes in net assets for the period. A gain on trade-in is applied to reduce the cost of the new acquisition. Depreciation is provided over the estimated useful life of three years and is computed on the straight-line method.

#### Deferred Special Event Revenue

Deferred special event revenue represents proceeds received in advance, net of related prepaid expenses, for the Organization's annual fundraiser which are not considered earned by the Organization (or expenses incurred) until after the event has been held.

#### NOTE 3 - CONTRIBUTIONS RECEIVABLE

Contributions receivable are considered current since they are expected to be collected within one year. No allowance for uncollectible receivables was deemed necessary as of December 31, 2015 and 2014.

#### NOTE 4 - INVESTMENTS

The Organization's investments consist of the following at December 31:

	2015	2014
Held with Tennessee Baptist Foundation Cash funds Preferred stock Mutual funds	\$ 615 35,728 <u>113,003</u> <u>149,346</u>	\$ 2,778 35,358 92,167 130,303
Held with a Broker Cash funds Fixed income funds Mutual funds	1,712 20,542 <u>9,160</u> 31,414	
Total investments	<u>\$ 180,760</u>	<u>\$ 130,303</u>

The investments held by the Tennessee Baptist Foundation are for the establishment of a general, operational endowment. Total investment income on these investments was \$2,025 and \$14,165 for 2015 and 2014, respectively. This investment income includes realized and unrealized (losses) gains of (\$3,611) and \$8,946 for 2015 and 2014, respectively. See Note 6 for information regarding this endowment.

The investments held with a Broker are for a scholarship endowment. Total investment loss on these investments was (\$205) for 2015. This investment income includes realized and unrealized losses of (\$240) for 2015. See Note 6 for information regarding this endowment.

Accounting principles generally accepted in the United States of America require the Organization to disclose the basis for considering market participant assumptions in fair value measurements. Fair value accounting standards establish a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity including quoted market prices in active markets for identical assets (Level 1), or significant other observable inputs (Level 2) and the reporting entity's own assumptions about market participant assumptions (Level 3). All of the Organization's investments are valued using level 1 inputs.

#### NOTE 5 - FURNITURE AND EQUIPMENT

Furniture and equipment consist of the following at December 31:

	2015	2014
Equipment - computers Software Equipment - office	\$ 44,587 28,799 	\$ 29,187 28,799 4,990 62,976
Accumulated depreciation	(57,203)	(59,936)
	<u>\$ 16,183</u>	\$_3,040

Depreciation expense was \$2,972 and \$891 for the years ended December 31, 2015 and 2014, respectively.

#### NOTE 6 - NET ASSET RESTRICTIONS AND DESIGNATIONS

The temporarily restricted nets assets at year-end consist of contributions made for specific projects or programs. These net assets will be released from restrictions when the funds are used for the purpose designated by the donor.

Unrestricted net assets are available for various programs and administration of the Organization. Within unrestricted net assets, the Organization has designated funds for two endowments, one of which also has a permanently restricted component.

The balance in endowments is as follows as of December 31:

General, Operational Endowment	2015	2014
Unrestricted – designated Permanently restricted	\$ 148,346 	\$ 129,303
Scholarship Endowment Unrestricted – designated	31,414	
	<u>\$ 180,760</u>	<u>\$ 130.303</u>

# NOTE 6 - NET ASSET RESTRICTIONS AND DESIGNATIONS (CONTINUED)

The general, operational endowment consists of a permanently restricted contribution and funds designated by the Organization's board of directors. During 2015, the Organization made contributions to the unrestricted – designated portion of the endowment of \$16,718. Currently, the earnings on the invested funds are being added to the designated portion of the endowment fund until such time the balance is sufficient to begin using the earnings for operations. The funds are held with the Tennessee Baptist Foundation as described in Note 4.

The scholarship endowment (known as the Dawn Ferguson Scholarship) was funded during 2015 with memorial contributions totaling \$31,619 that were designated by the board of directors to honor a longtime volunteer. The Organization plans to use the endowment to assist applicants with attending accredited educational institutions or to fund the Organization's classroom activities. During 2015, no scholarships were granted and no funds were transferred to fund classroom activities. The funds are held with a broker as described in Note 4.

#### NOTE 7 - LEASING ARRANGEMENTS

Through May of 2014, the Organization subleased the fifth floor premises of a building located in downtown Nashville owned by First Baptist Church Nashville. The lease called for monthly payments of \$600 to cover utilities as well as payments for other shared building expenses. Effective May 2014, the Organization ended this lease and moved its administrative offices to facilities provided by the Nashville Baptist Association ("NBA" – see Note 9). This year-to-year lease does not require a specific rent; however, the Organization pays \$600 per month to share in covering the cost of utilities. The Organization also reimburses the NBA for any office related expenses such as copier use and postage. Additional in-kind contributions have been included in the financial statements for these leases.

The Organization also has leases with five churches that provide office and/or classroom space for programming. Four of these leases are rent-free with the fifth lease calling for payments of \$300 per month. The value of these leases have been included in the in-kind contributions described in Note 8.

#### NOTE 8 - DONATED SERVICES AND MATERIALS

The following donated services and materials have been included in unrestricted revenues and expenses/assets in the financial statements for the years ended December 31:

		2015		2014
Included in contributions/expenses: Rent Teaching and instruction Network and computer administration Marketing Automobiles Video production Graphic design Car repairs Photographer	\$	79,420 6,890 2,332 2,252 500 - 90 176	\$	115,214 51,929 29,200 - 19,200 3,130 531 443 219
Included in Special event revenues and Special event direct costs	_	7,240	_	7,600
	<u>\$</u>	98,900	\$	227,466

Various program help for the Organization including mentoring, teaching, tutoring, child care, job coaching, fundraising, and board service was provided by volunteers of the surrounding communities. Those donated services have not been reflected in the accompanying financial statements because they did not meet the criteria for recognition. Management estimates that the fair value of donated services received but not recognized as revenues was approximately \$295,000 and \$166,000 for the years ended December 31, 2015 and 2014, respectively.

#### NOTE 9 - RELATED PARTY TRANSACTION

As more fully described in Note 7, the Organization leases space from the NBA whose executive director is a family member of one of the Organization's management team personnel. A total of \$7,200 and \$3,600 was paid to NBA during 2015 and 2014, respectively. Also, during 2015 and 2014, the Organization received contributions totaling \$1,000.

#### NOTE 10 - EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through June 10, 2016 which is the date the financial statements were available to be issued.