

	Operating	Admin	Fundraising	Program	Camp	Club	Clinic	Grant Request	Check Total	Check Program Total		Line on Budget Worksheet	Amount on Budget Worksheet	Variance from Budget Worksheet
LINE REVENUE														
1 Board contributions	65,000	65,000	0	0	0	0	0		-65,000	0				
2 Grants & Contracts	168,688	33,738	0	134,950	52,500	75,450	7,000	25,000	-33,738	0				
3 Corporate sponsorships	135,000	70,000	0	65,000	25,287	36,341	3,372		-70,000	0				
4 Membership dues	0	0	0	0	0	0	0		0	0				
5 Individual contributions	37,500	0	0	37,500	14,589	20,966	1,945		0	0				
6 Program fees	134,950	0	0	134,950	52,500	75,450	7,000		0	0				
7 Earned income	5,000	0	5,000	0	0	0	0		-5,000	0				
8 Special events	75,000	0	75,000	0	0	0	0		-75,000	0				
9 United Way - other federated campaigns	0	0	0	0	0	0	0		0	0				
10 Endowment	0	0	0	0	0	0	0		0	0				
11 Interest income	0	0	0	0	0	0	0		0	0				
12 Miscellaneous	6,656	0	6,656	0	0	0	0		-6,656	0				
13 Total cash revenue	\$492,844	\$168,738	\$86,656	\$237,450	\$92,376	\$132,757	\$12,317	\$25,000	-255,394	0				
14 In-kind revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	0				
15									0	0				
16									0	0				
17 Total in-kind revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0	0				
18 Total revenue	\$492,844	\$168,738	\$86,656	\$237,450	\$92,376	\$132,757	\$12,317	\$25,000		\$0		14	\$492,844	\$0
LINE EXPENSES														
19 Staff salary and wages														
20 Chief Executive Officer	115,000	86,250	11,500	17,250	6,711	9,844	895		-97,750	0			115,000	0
21 Development Director	75,000	3,750	52,500	18,750	7,294	10,483	973		-56,250	0			75,000	0
22 Program Director	50,000	2,500	2,500	45,000	17,506	25,159	2,334		-5,000	0			50,000	0
23 Administrative Assistant	26,520	19,890	2,652	3,978	1,548	2,224	208		-22,542	0			26,520	0
24 Fringe benefits	20,389	6,598	5,290	6,501	2,529	3,636	337		-13,888	0			20,389	0
25 Occupancy and utilities	3,600	3,240	360	0	0	0	0		-3,600	0			3,600	0
26 Insurance	3,375	2,531	0	844	328	472	44		-2,531	0			3,375	0
27 Equipment	17,500	0	0	17,500	6,808	9,784	908		0	0			17,500	0
28 Supplies and materials	6,750	3,375	3,375	1,887	750	1,175	175		-3,375	0			6,750	0
29 Printing and copying	2,580	1,677	258	645	251	361	33		-1,935	0			2,580	0
30 Postage & delivery	1,250	1,250	0	0	0	0	0		-1,250	0			1,250	0
31 IT/Telecommunications	2,500	2,500	0	0	0	0	0		-2,500	0			2,500	0
32 Travel and meetings	5,500	3,996	545	959	373	536	50		-4,541	0			5,500	0
33 Fundraising expenses	2,500	0	2,500	0	0	0	0		-2,500	0			2,500	0
34 Marketing and advertising	5,000	0	500	4,500	1,751	2,516	233		-500	0			5,000	0
35 Staff and volunteer training	2,100	0	0	2,100	817	1,174	109		0	0			2,100	0
36 Contracted services	81,100	10,200	1,250	69,650	27,096	38,841	3,613	13,500	-11,450	0			81,100	0
37 Program expenses	34,500	0	0	34,500	13,422	19,289	1,790	11,500	0	0			34,500	0
38 Miscellaneous	2,500	1,725	0	775	302	433	40		-1,725	0			2,500	0
39 Subtotal	457,664	151,482	79,855	226,326	88,048	126,838	11,740	\$25,000	-231,338	0				
40 General administration (indirect) — 15%														
41 Total cash expenses	\$457,664	\$151,482	\$79,855	\$226,326	\$88,048	\$126,838	\$11,740	\$25,000	-\$231,338	\$0				
42 In-kind expenses														
43	0				0	0	0	0	0	0				
44	0				0	0	0	0	0	0				
45 Total in-kind expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				
46 Total expenses	\$457,664	\$151,482	\$79,855	\$226,326	\$88,048	\$126,838	\$11,740	\$25,000	-\$231,338	\$0				
47 Surplus/Deficit	\$35,180	\$17,255	\$6,801	\$11,124	\$4,328	\$6,219	\$677	\$0	\$231,338	\$0				
Check to Budget Worksheet	\$0	\$0	\$0	\$0										
Total by Functional Class		33.10%	17.45%	49.43%										
Total Fundraising and Program				66.90%										
% of Program Budget					39%	56%	9%							
Program Expenses					\$88,048	\$126,838	\$11,740							
# of schools					4	4	0							
# of sessions					3	2	0							
# of girls per school/session					35	35	0							
Total # of school girls					140	140	0							
Total school touchpoints					420	280	0							
Total community girls/touchpoints					0	160	35							
Total # of girls					140	300	35							
Total program touchpoints					420	440	35							
Cost per student/year					\$629	\$422	\$335							
Cost per touchpoint					\$210	\$288	\$335							