

	E	F
5	<b>Centerstone Foundation FY20 Budget</b>	
6		
8		Full Year (Full Year)
9		
10	<b>Revenues</b>	
14	Contribution Revenue	2,461,200
17	<b>Revenue</b>	2,461,200
19	<b>Direct Expenses</b>	
20	Salary and Benefits Expense	791,094
21	Professional Fees Expense	30,000
22	Facilities Expense	45,781
23	Equipment Expense	2,830
24	Depreciation Expense	6,467
25	Travel and Transportation Expense	28,790
26	Consumables Expense	12,923
27	Communications Expense	7,023
28	Computer Hardware and Software Expense	10,294
30	Other Expense	571,591
31	<b>Expense</b>	1,506,793
32	% of Direct Expenses to Total Revenue	61.2%
33	<b>CM</b>	954,407
34	% of Contribution Margin to Total Revenue	38.8%
36	<b>Non-Operating Revenues/(Expenses)</b>	
37	69240:Unrealized Gain (Loss)	\$ (360,000)
39	69340:Released from Restrictions	\$ 341,004
40	69950:Shared Service Allocated Expense	\$ (1,086,879)
41	<b>Non Operating Rev/Exp</b>	\$ (1,105,875)
42	<b>Workday Total Net Surplus</b>	\$ 2,060,282
47	% of Net Surplus/(Deficit) to Total Revenue	83.7%
48	Salaries as % of Total Revenue	32.1%