



**Nashville Zoo, Inc.
2020 Operating Budget**

Public Support and Revenues:

Operations:

Gate Income	\$ 6,776,630
Park Income	2,525,414
Food/Retail Commissions	1,644,795
Membership Income	3,955,420
Special Events/Rentals Income	3,242,147
Ambassador/Outreach Income	135,000
Educational Activity	371,815
Other Income	436,644
Revenue from Operations	\$ 19,087,865

Contributions:

Individual & Corporate Contributions	\$ 625,000
Grants and Foundations	100,000
Sponsorship	398,000
Development Events & Sponsorships	518,000
Conservation Contributions & Grants	381,110
Total Contributions	\$ 2,022,110

Total Public Support and Revenues	\$ 21,109,975
--	----------------------

Expenses

Salaries	\$ 10,407,954
Animal Care	1,074,162
Behavior Husbandry/Outreach	21,540
Utilities	886,720
Insurance	1,029,763
Other Operating Expense	1,399,357
Maintenance	987,945
Education	95,824
Membership	28,461
Development	141,920
Special Events/Corp Rentals	1,420,180
Marketing	706,236
Finance / Admin/ HR	123,450
General & Administrative	1,089,973
Gain/Loss on Disposal-Fixed Assets	-
Clouded Leopard Consortium	86,000
Total Expenses	\$ 19,499,485

EBITDA	\$ 1,610,490
---------------	---------------------

Depreciation & Amortization	\$ 4,553,215
Interest	\$ -
Taxes	\$ 49,000
Total Depreciation & Interest	\$ 4,602,215

Change in Net Assets	\$ (2,991,725)
-----------------------------	-----------------------