

Nashville Zoo, Inc. 2020 Operating Budget

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Public Support and Revenues:	
Operations: Gate Income	¢ / 77/ /20
Park Income	\$ 6,776,630
	2,525,414
Food/Retail Commissions	1,644,795
Membership Income	3,955,420
Special Events/Rentals Income	3,242,147
Ambassador/Outreach Income	135,000
Educational Activity	371,815
Other Income	436,644
Revenue from Operations	\$ 19,087,865
Contributions:	
Individual & Corporate Contributions	\$ 625,000
Grants and Foundations	100,000
Sponsorship	398,000
Development Events & Sponsorships	518,000
Conservation Contributions & Grants	381,110
Total Contributions	\$ 2,022,110
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Total Public Support and Revenues	\$ 21,109,975
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Expenses	
Expenses Salaries	\$ 10,407,954
-	\$ 10,407,954 1,074,162
Salaries Animal Care	1,074,162
Salaries	•
Salaries Animal Care Behavior Husbandry/Outreach	1,074,162 21,540
Salaries Animal Care Behavior Husbandry/Outreach Utilities	1,074,162 21,540 886,720
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance	1,074,162 21,540 886,720 1,029,763
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense	1,074,162 21,540 886,720 1,029,763 1,399,357
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium Total Expenses	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973 - 86,000 \$ 19,499,485
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium Total Expenses EBITDA	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973 - 86,000 \$ 19,499,485 \$ 1,610,490 \$ 4,553,215
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium Total Expenses EBITDA Depreciation & Amortization	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973 - 86,000 \$ 19,499,485 \$ 1,610,490 \$ 4,553,215 \$ -
Salaries Animal Care Behavior Husbandry/Outreach Utilities Insurance Other Operating Expense Maintenance Education Membership Development Special Events/Corp Rentals Marketing Finance / Admin/ HR General & Administrative Gain/Loss on Disposal-Fixed Assets Clouded Leopard Consortium Total Expenses EBITDA Depreciation & Amortization Interest	1,074,162 21,540 886,720 1,029,763 1,399,357 987,945 95,824 28,461 141,920 1,420,180 706,236 123,450 1,089,973 - 86,000 \$ 19,499,485 \$ 1,610,490 \$ 4,553,215 \$ -

Change in Net Assets

\$ (2,991,725)