

**Nashville Jazz Workshop
Operating Budget for 2011**

Income

Contributions Income	\$18,153
Fundraising	\$39,180
Grants	\$78,500
Merchandise Income	\$980
Miscellaneous/other* Income	\$6,318
Performances	\$36,591
Tuition Income	\$111,907

Total Income **\$291,629**

Expense

Salary Expenses	\$97,660
Contract Labor	\$103,950
Facility Expenses	\$12,878
Employee Benefits	\$13,349
Insurance	\$3,364
Postage and Delivery	\$1,041
Promotion and Printing	\$3,804
Rent	\$19,200
Supplies	\$14,006
Travel and Transportation	\$11,227
Equipment	\$2,622
Other expenses	\$8,528

Total Expense **\$291,629**