



**Nashville Business Incubation Center (NBIC)**  
**October 2018 - September 2019 Budget**

| <b>BUSINESS BUDGET</b>     |
|----------------------------|
| <b>Oct 2018- Sept 2019</b> |

| <b>SUMMARY</b>            | <b>2018-2019</b> |
|---------------------------|------------------|
| <i>Total Revenue</i>      | \$ 412,493.24    |
| <i>Total Expenditures</i> | \$ 397,611.27    |
| <i>Net Revenue</i>        | \$ 14,881.97     |

| <b>REVENUE DETAILS</b>                | <b>2018-2019</b> |
|---------------------------------------|------------------|
| 4010 • Donations                      | \$ 10,000.00     |
| 4031 • Rental Revenue                 | \$ 34,800.00     |
| 4032 • Grants Lift TN                 | \$ 25,000.00     |
| 4070 • Sponsorships Revenue - General | \$ 50,000.00     |
| 4071 • Sponsorships Revenue - Awards  | \$ 100,000.00    |
| 4072 • Food & Beverage Reimbursement  | \$ 10,000.00     |
| 4090 • Earned Revenues                | \$ 2,634.40      |
| 4100 MNAA - Program Service Revenue   | \$ 180,049.92    |
| 4130 • Revolving Loans                | \$ 8.92          |
| <i>Total Revenue:</i>                 | \$ 412,493.24    |

| <b>Expenditures DETAILS</b>                  | <b>2018-2019</b> |
|----------------------------------------------|------------------|
| <b>COST OF GOODS SOLD</b>                    |                  |
| 5000 • DIRECT COSTS                          |                  |
| 5020 • Program Exps- Grants/Contracts        | 140,057.12       |
| <i>Total Direct Costs:</i>                   | \$ 140,057.12    |
| <i>Percent of total:</i>                     | 35.22%           |
| <b>GENERAL &amp; ADMINISTRATIVE</b>          |                  |
| 7000 • GENERAL & ADMINISTRATIVE EXP          |                  |
| 7400 • Service Fees                          | \$ 340.00        |
| 7020 • Operating                             | \$ 38,500.00     |
| 7050 • Service Contracts Fees                | \$ 3,200.00      |
| 7060 • Public Relations                      | \$ 10,000.00     |
| 7100 • Salaries and Fringe Benefits          | \$ 47,500.00     |
| 7140 • Supplies and Materials                | \$ 1,800.00      |
| 7150 • Travel and Entertainment              | \$ 6,500.00      |
| 7300 • Special Events Expenses               | \$ 15,000.00     |
| 7301 • Food & Beverages                      | \$ 10,000.00     |
| 7302 • Audio & Video                         | \$ 2,000.00      |
| 7304 • Printing                              | \$ 606.47        |
| 7305 • Decorations                           | \$ 500.00        |
| 7306 • Facility Cost - Rent                  | \$ 117,607.68    |
| 8500 • Misc expenses                         | \$ 1,500.00      |
| 9110 • Investment Mgmt Fees-UBS              | \$ 2,500.00      |
| <i>Total G&amp;A and Other Expenditures:</i> | \$ 257,554.15    |
| <i>Percent of total:</i>                     | 64.78%           |