

W.O. Smith Music School
Operational Budget
7/1/2018-6/30/2019

Income

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributions	0	0	130,000	130,000
Student Fees	5,500	0	0	5,500
Grants	0	0	195,000	195,000
Fundraising	0	135,000	0	135,000
W.O. Smith Society	0	85,000	0	85,000
Facility Rentals	0	0	56,000	56,000
Contributed Services	603,000	0	0	603,000
Total	\$608,500	\$220,000	\$381,000	\$1,209,500

Expenses

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributed Services	603,000	0	0	603,000
Full Time Staff Salaries	110,565	32,500	82,765	225,830
Part Time Staff Salaries	31,675	0	0	31,675
Intern/Student Assistants	3,000	0	0	3,000
Payroll Taxes	10,881	2,486	6,333	19,700
Insurance-Medical	15,625	9,310	9,785	34,720
Insurance (liab., prop etc.)	13,500	0	3,000	16,500
Employee Pensions	5,500	1,630	4,160	11,290
Bank Fees	0	0	400	400
Background Screening Services	2,000	0	0	2,000
Building Supplies	3,500	200	200	3,900
Chorus Programs	1,500	0	0	1,500
Contact Resource Management	0	1,200	1,200	2,400
Cultural Events	2,000	0	0	2,000
Custodial Maintenance	14,000	0	7,600	21,600
Dues & Subscriptions	1,400	0	1,500	2,900
Endowment Expense	0	250	0	250
Entertainment/Meals	1,000	0	1,000	2,000
Event Management	0	0	7,000	7,000
Freight & Cartage	800	0	0	800
Fundraising Expenses	33,000	0	0	33,000
Gifts & Flowers	1,750	0	0	1,750
Local Van Transport	2,000	0	0	2,000
Merchant Account Services	0	1,700	0	1,700
Musical Supplies	9,000	0	0	9,000
Office Equipment	3,600	0	1,500	5,100
Office Supplies	3,400	0	700	4,100
Postage	700	100	150	950
Printing	0	535	0	535
Professional Development	500	100	500	1,100
Professional Fees	3,000	0	13,000	16,000
Promotion & Publicity	0	500	0	500
Repairs & Maintenance (grounds)	5,300	0	700	6,000
Repairs & Maintenance (building)	14,000	0	0	14,000
Repairs - Instruments	3,500	0	0	3,500
Scholarships	12,000	0	0	12,000
Student Awards	500	0	0	500
Security System Charges	2,000	0	1,000	3,000
Summer Music Camps	50,000	0	0	50,000
Telephone	4,000	0	1,000	5,000
Utilities	35,000	2,000	3,000	40,000
Volunteer Continuing Education	2,000	0	0	2,000
Waste Disposal	1,100	1,000	200	2,300
Web Site/Internet	2,000	0	1,000	3,000
Totals	\$1,008,296.00	\$53,511.00	\$147,693.00	\$1,209,500.00

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