

	2020 Budget	YTD 19 (Sept)	2019 Budget	2019 Actual	2019 Budget
Income					
400 - Investments					
400-001 - Int.Div. - Shelter	-	14,576.91	150.00	69.67	150.00
400 - Investments - Other		1,853.34			
Total 400 - Investments	15,000.00	16,430.25	150.00	69.67	150.00
402 - Grants					
402-001 - Community Foundation - Rover	125,000.00	125,000.00	125,000.00	125,000.00	125,000.00
402-002 - General - Shelter	120,000.00	29,491.00	26,559.15	73,083.26	120,000.00
402-005 - Metro Grant - Rover	12,500.00	12,500.00	12,500.00	12,500.00	12,500.00
402-006 - Ingram Fund - Rover	-	-	100,000.00	101,200.00	100,000.00
402-009 - Pets For The Elderly - Shelter	-	50.00	2,000.00	2,000.00	-
402-011 - Pedigree Grant - Shelter	-	50,000.00	50,000.00	-	-
402-013 - Prince Nicoli Fund	-	-	-	1,800.00	-
402-019 - Zelle Foundation - Shelter	75,000.00	77,000.00	75,000.00	76,600.00	-
402-020 - Rachael Ray Foundation - Shelter	12,500.00	12,763.01	12,763.01	12,236.99	-
402-021 - Safe Coalition S&N - Shelter	-	10,490.00	-	11,410.00	-
402-022 - Humane Education Book Grant	-	760.00	-	-	-
402-023 - King Grant	-	15,000.00	15,000.00	15,000.00	-
402-024 - CMT Grant - Shelter	-	4,079.94	-	920.06	-
402-025 - Greater Good Grant	-	4,422.05	-	589.95	-
402-026 - Summerlee Grant	-	4,000.00	-	-	-
402-027 - Predator Grant	-	500.00	-	-	300.00
402-028 - HSUS Grant	5,000.00	3,000.00	-	-	-
402-029 - Mutt Nation Grant	-	3,000.00	-	-	-
402-030 - Humane Education - Predators Fds	-	1,000.00	-	-	-
402-031 - Ingram Fund Grant	100,000.00	99,800.00	-	-	-
402-032 - HSUS Transportation Grant	-	26,243.00	-	-	-
402-033 - Domestic Violence Grant	-	15,000.00	-	-	-
Total 402 - Grants	480,000.00	464,977.00	418,822.16	434,340.26	387,800.00
404 - Rover Income					
404-001 - Rover Client Donations	7,500.00	1,060.00	15,000.00	17,383.00	65,000.00
404-002 - Rover Sterilization Fees	15,000.00	-	-	-	-
Total 404 - Rover Income	17,500.00	1,060.00	15,000.00	17,383.00	65,000.00
406 - Unsolicited Donations					
406-001 - Unsolicited Donations - Rover	4,000.00	4,485.00	3,000.00	3,111.00	1,000.00
406-002 - Unsolicited Donations - Shelter	225,000.00	209,733.41	225,000.00	301,878.99	343,900.00
406-003 - Unsolicited Donations - Teddys Wagon	500.00	500.00	500.00	1,093.63	500.00
406-004 - Unsol Don - Adoption - Shelter	15,000.00	10,514.50	15,000.00	11,456.41	15,000.00
Total 406 - Unsolicited Donations	244,500.00	225,232.91	243,500.00	317,540.03	360,400.00
408 - Memorial/Honorariums					
408-001 - Mem/Honor. - Rover	60,000.00	63,154.53	75,000.00	101,636.69	140,000.00
Total 408 - Memorial/Honorariums	60,000.00	63,154.53	75,000.00	101,636.69	140,000.00
414 - Bequests					
414-002 - Bequests - Shelter	-	1,380,131.30	-	272,760.29	-
Total 414 - Bequests	-	1,380,131.30	-	272,760.29	-
418 - Solicited Donations					
418-001 - Direct Mail Appeals	250,000.00	238,935.53	275,000.00	334,692.27	265,000.00
418-008 - Canisters - Shelters	7,500.00	4,394.23	7,500.00	7,474.66	6,150.00
418-011 - Community Food Bank - Shelter	3,000.00	2,281.72	750.00	850.28	2,150.00
418-012 - Social Media/Website Appeals	145,000.00	136,948.09	40,000.00	51,543.48	37,500.00
Emergency Medical Fund	35,000.00	23,132.42	-	-	-
Transportation Fund	10,000.00	6,201.00	-	-	-
418-015 - Bricks - Shelter	-	1,127.02	6,000.00	1,450.00	5,000.00
418-016 - Volunteer Program - Shelter	6,500.00	6,039.50	10,000.00	6,365.00	5,000.00
418-026 - Medical Fund - Shelter	10,000.00	1,065.00	5,000.00	23,327.25	-
418-029 - Specialty Events - Shelter	75,000.00	76,773.90	75,000.00	50,845.43	60,000.00
418-030 - Humane Education - Shelter	-	68.00	750.00	839.00	-
418-031 - Giving Tuesday	7,500.00	394.50	-	9,185.74	-
418-033 - Foster Program - Shelter	500.00	381.00	-	2,134.02	-
418-034 - Matching Funds	35,000.00	10,100.00	-	50,000.00	-
418-035 - Merchandise	15,000.00	12,296.00	7,500.00	-	-
Total 418 - Solicited Donations	600,000.00	520,137.95	377,500.00	536,707.13	380,600.00
420 - Support Projects					
420-010 - Dog Day - Shelter					
420-011 - Dog Day - Sponsorship	55,000.00	49,760.00	65,000.00	47,250.00	-
420-012 - Dog Day - Vendor	10,000.00	7,351.00	12,000.00	9,850.00	-
420-010 - Dog Day - Shelter - Other	10,000.00	20,163.33	30,000.00	31,446.64	-
Total 420-010 - Dog Day - Shelter	75,000.00	77,274.33	107,000.00	88,546.64	-
420 - Mutt Strutt					
Mutt Strutt - Sponsorship	20,000.00	16,000.00	30,000.00	9,846.54	-
Mutt Strutt - Tickets	8,000.00	8,351.30	8,000.00	-	-
Mutt Strutt - Donations	7,000.00	5,686.79	12,000.00	-	-
Mutt Strutt - Vendors	1,500.00	700.00	-	-	-
Mutt Strutt Total	36,500.00	30,738.09	50,000.00	9,846.54	-
420-020 - Top Tails - Shelter	175,000.00	16,775.00	175,000.00	153,494.55	230,000.00
420-030 - Pet Photos - Shelter	4,000.00	-	4,000.00	2,555.00	-
420-040 - Cause for Paws					
420-040 - Cause For Paws - Shelter - Other	15,000.00	11,606.50	5,000.00	5,009.00	-
420-041 - Cause For Paws - Sponsorship	50,000.00	44,582.00	40,000.00	32,540.00	-
420-042 - Cause For Paws - Auction	15,000.00	18,869.00	20,000.00	12,087.00	-
420-043 - Cause For Paws - Tickets	35,000.00	23,455.00	37,000.00	36,040.00	-
Total 420-040 - Cause For Paws - Shelter	115,000.00	98,482.50	102,000.00	86,636.00	-
420-050 - Unleashed					
420-051 - Unleashed - Sponsor	35,000.00	10,500.00	30,000.00	33,000.00	-
420-052 - Unleashed - Tickets	35,000.00	23,815.00	35,000.00	29,056.20	-
420-053 - Unleashed - Auction Items	25,000.00	28,613.50	25,000.00	24,555.00	-
420-054 - Unleashed - Donations	20,000.00	11,861.15	20,000.00	12,967.15	-
Total 420-050 - Unleashed - Shelter	115,000.00	74,780.65	110,000.00	99,578.35	95,000.00
Total 420 - Support Projects	520,500.00	298,059.57	545,000.00	440,658.08	520,000.00
422 - Operating Income					
422-001 - Adoptions - Shelter	325,000.00	276,759.90	250,000.00	294,764.89	275,000.00
422-002 - Adoptions - Teddys Wagon	5,000.00	5,703.00	-	3,200.00	-
422-004 - Service Fees - Shelter	7,000.00	5,590.00	4,000.00	5,620.00	-
422-005 - Friends of Animals - Shelter	-	-	-	258.00	-
422-006 - CBSP - Shelter	5,000.00	80.00	10,000.00	16,086.00	-
Total 422 - Operating Income	342,000.00	288,132.90	264,000.00	319,927.89	275,000.00
Total Revenue	2,249,500.00	2,286,416.36	1,961,972.16	2,442,421.04	2,125,100.00
Expense					
700 - Salary & Wages					
700-001 - Salary & Wages - Shelter					
Overtime - Wages - Shelter	25,000.00	19,174.00	30,000.00	30,201.93	-
Regular Salary & Wages	1,455,723.29	887,636.89	1,394,240.55	1,007,405.96	1,175,312.00
700-002 - Salary & Wages - Rover					
Overtime - Wages - Rover	-	-	-	3,654.51	-
Regular Salary & Wages	-	-	-	84,113.18	-
Total 700 - Salary & Wages	1,480,723.29	906,810.89	1,424,240.55	1,125,375.68	1,175,312.00
702 - Payroll Taxes					
702-001 - Payroll Taxes - Shelter	85,000.00	67,643.21	91,211.71	77,518.24	102,387.00
702-002 - Payroll Taxes - Rover	7,500.00	-	10,000.00	6,092.11	8,500.00
Total 702 - Payroll Taxes	92,500.00	67,643.21	101,211.71	83,610.35	110,887.00
704 - Employee Benefits					
704-001 - Employee Benefits - Shelter	128,000.00	93,180.74	120,500.00	110,647.05	181,479.35
704-002 - Employee Benefits - Rover	-	-	-	12,872.23	20,500.00
Total 704 - Employee Benefits	128,000.00	93,180.74	120,500.00	123,519.28	201,979.35
706 - Grant Expenses					
706-001 - CMT Grant Expense	-	566.15	-	920.06	-
706-002 - Greater Good Grant Expense	-	2,374.87	-	589.95	-
706-003 - Rachael Ray Fund Expense	12,500.00	10,574.06	-	12,236.99	-
706-004 - Summerlee Grant Expense	-	656.48	-	-	-
706-005 - King Grant Expense	-	276.90	-	15,000.00	-
706-006 - Safe Coalition Grant Expense	-	9,590.00	-	11,410.00	-
706-007 - Pedigree Grant Expense	-	28,755.75	-	-	-
706-008 - Humane Ed Book Grant Expense	-	760.00	-	-	-
706-009 - Ingram Fund Grant Expense	-	6,202.46	-	-	-
706-010 - HSUS Grant Expense	5,000.00	1,550.00	-	-	-
706-011 - General Grant Expense	-	474.00	-	-	-
Total 706 - Grant Expense Total	17,500.00	61,780.67	-	40,157.00	-
Total 706 - Professional Fees					
706-001 - Professional Fee - Shelter	70,000.00	57,931.79	75,000.00	82,900.67	76,000.00
Total 706 - Professional Fees	70,000.00	57,931.79	75,000.00	82,900.67	76,000.00

*Separate spreadsheet will track any sponsorship \$ received in previous year for event. This includes all events since we are attempting to get sponsorship dollars in the fall before the year starts. *