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BUDGET OVERVIEW: FY 2020 - FY20 P&L
January - December 2020

	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL
Revenue													
43300 Direct Public Grants													\$0.00
43310 Corporate and Business Grants	10,000.00	10,000.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	\$80,000.00
Total 43300 Direct Public Grants	10,000.00	10,000.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00	0.00	0.00	\$80,000.00
43400 Direct Public Support													\$0.00
43450 Individ, Business Contributions	12,000.00	6,500.00	6,500.00	2,000.00	2,000.00	3,000.00	2,000.00	2,000.00	19,000.00	6,500.00	6,500.00	6,500.00	\$74,500.00
43490 Fundraising Event													\$0.00
43491 Spring Dinner	0.00	0.00	20,000.00	80,000.00	8,000.00	8,000.00	40,000.00	0.00	0.00	0.00	0.00	5,000.00	\$161,000.00
43492 Fall Breakfast	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	60,000.00	10,000.00	0.00	0.00	\$75,000.00
43493 Golf Tournament	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	20,000.00	0.00	0.00	\$29,000.00
Total 43490 Fundraising Event	0.00	0.00	20,000.00	80,000.00	8,000.00	8,000.00	40,000.00	5,000.00	69,000.00	30,000.00	0.00	5,000.00	\$265,000.00
Total 43400 Direct Public Support	12,000.00	6,500.00	26,500.00	82,000.00	10,000.00	11,000.00	42,000.00	7,000.00	88,000.00	36,500.00	6,500.00	11,500.00	\$339,500.00
43495 Apparel Sales	0.00	0.00	0.00	1,000.00	0.00	0.00	0.00	0.00	400.00	400.00	100.00	100.00	\$2,000.00
44800 Indirect Public Support													\$0.00
44820 United Way, CFC Contributions	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	\$36,000.00
Total 44800 Indirect Public Support	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	\$36,000.00
47200 Program Income													\$0.00
47250 Monthly Rental Income	0.00	0.00	2,000.00	2,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	2,000.00	2,000.00	\$32,000.00
47260 Rental Income - Graduate House	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	2,400.00	\$28,800.00
Total 47200 Program Income	2,400.00	2,400.00	4,400.00	4,400.00	6,400.00	6,400.00	6,400.00	6,400.00	6,400.00	6,400.00	4,400.00	4,400.00	\$60,800.00
Total Revenue	\$27,400.00	\$21,900.00	\$33,900.00	\$110,400.00	\$19,400.00	\$20,400.00	\$71,400.00	\$16,400.00	\$97,800.00	\$66,300.00	\$14,000.00	\$19,000.00	\$518,300.00
Cost of Goods Sold													
Cost of Goods Sold	0.00	0.00	800.00	0.00	0.00	0.00	0.00	800.00	0.00	0.00	0.00	0.00	\$1,600.00
Total Cost of Goods Sold	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,600.00
GROSS PROFIT	\$27,400.00	\$21,900.00	\$33,100.00	\$110,400.00	\$19,400.00	\$20,400.00	\$71,400.00	\$15,600.00	\$97,800.00	\$66,300.00	\$14,000.00	\$19,000.00	\$516,700.00
Expenditures													
60900 Business Expenses													\$0.00
60920 Business Registration Fees	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	\$200.00
Total 60900 Business Expenses	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	\$200.00
62100 Contract Services													\$0.00
62110 Accounting Fees	0.00	0.00	500.00	0.00	0.00	0.00	500.00	8,000.00	500.00	0.00	0.00	500.00	\$10,000.00
62150 Outside Contract Services	2,400.00	2,400.00	2,400.00	1,800.00	1,800.00	1,800.00	1,200.00	1,200.00	1,200.00	0.00	0.00	0.00	\$16,200.00
62170 Marketing Fees	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	\$4,200.00
62180 Credit Card Processing Fees	230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	230.00	\$2,760.00
Total 62100 Contract Services	2,980.00	2,980.00	3,480.00	2,380.00	2,380.00	2,380.00	2,280.00	9,780.00	2,280.00	580.00	580.00	1,080.00	\$33,160.00
62800 Facilities and Equipment													\$0.00
62840 Equip Rental and Maintenance	0.00	0.00	200.00	0.00	200.00	0.00	200.00	0.00	200.00	0.00	0.00	350.00	\$1,150.00
62850 Supplies - Building and Grounds	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
62890 Rent, Parking, Utilities	8,550.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	4,085.00	\$53,485.00
Total 62800 Facilities and Equipment	8,750.00	4,285.00	4,485.00	4,285.00	4,485.00	4,285.00	4,485.00	4,285.00	4,485.00	4,285.00	4,285.00	4,635.00	\$57,035.00
64000 Program Expenses													\$0.00
64010 Drug Testing	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
64011 Contract Program Service Provider	1,000.00	2,500.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$4,500.00
64020 Program Supplies	350.00	350.00	350.00	350.00	350.00	350.00	350.00	0.00	0.00	0.00	0.00	0.00	\$2,450.00
64030 Participant Uniforms	800.00	0.00	800.00	0.00	800.00	0.00	800.00	0.00	0.00	0.00	0.00	0.00	\$3,200.00
64040 Food and Beverage	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	300.00	300.00	300.00	300.00	\$9,200.00
64050 Field Trip Expenses	250.00	750.00	250.00	750.00	250.00	750.00	250.00	750.00	0.00	0.00	0.00	0.00	\$4,000.00
64070 Benevolence	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
64080 Meeting Expense	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
Total 64000 Program Expenses	3,700.00	4,900.00	3,700.00	2,400.00	2,700.00	2,400.00	2,700.00	2,050.00	600.00	600.00	600.00	600.00	\$26,950.00
65000 Operations													\$0.00
65020 Postage, Mailing Service	100.00	100.00	500.00	100.00	100.00	500.00	100.00	100.00	500.00	250.00	100.00	500.00	\$2,950.00
65030 Printing and Copying	100.00	100.00	600.00	100.00	100.00	600.00	100.00	100.00	600.00	100.00	100.00	600.00	\$3,200.00
65040 Office Supplies	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	\$1,800.00
65050 Telephone, Telecommunications	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00	\$15,000.00
65070 Software	120.00	20.00	20.00	3,100.00	20.00	20.00	20.00	20.00	20.00	20.00	20.00	600.00	\$4,000.00
65080 Web Hosting and Support	3,000.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	\$4,320.00
65090 Staff Development	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	\$1,800.00
Total 65000 Operations	4,870.00	1,890.00	2,790.00	4,970.00	1,890.00	2,790.00	1,890.00	1,890.00	2,790.00	2,040.00	1,890.00	3,370.00	\$33,070.00
65100 Other Types of Expenses													\$0.00
65120 Insurance - Liability	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,300.00	\$3,300.00
65121 Insurance - D&O	360.00	0.00	0.00	0.00	0.00	0.00	360.00	0.00	0.00	0.00	0.00	0.00	\$720.00
65122 Insurance - Auto	970.00	970.00	970.00	970.00	970.00	970.00	970.00	970.00	970.00	970.00	0.00	0.00	\$9,700.00
65125 Insurance - Workers Comp	0.00	0.00	0.00	0.00	0.00	4,500.00	0.00	0.00	0.00	0.00	0.00	0.00	\$4,500.00
Total 65100 Other Types of Expenses	1,330.00	970.00	970.00	970.00	970.00	5,470.00	1,330.00	970.00	970.00	970.00	0.00	3,300.00	\$18,220.00
65200 Promotional and Fundraising Exp													\$0.00
65210 Spring Dinner Expenses	0.00	0.00	1,500.00	18,000.00	1,800.00	1,800.00	0.00	0.00	0.00	0.00	0.00	0.00	\$23,100.00
65250 Fall Breakfast Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	3,000.00	0.00	0.00	\$13,000.00
65260 Golf Tournament	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	15,000.00	0.00	0.00	\$17,500.00
Total 65200 Promotional and Fundraising Exp	0.00	0.00	1,500.00	18,000.00	1,800.00	1,800.00	0.00	0.00	12,500.00	18,000.00	0.00	0.00	\$53,600.00
66000 Payroll Expenses													\$0.00
66010 Salary Expense - Full Time	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	24,667.00	\$296,004.00
66030 Payroll Tax - Medicare	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	360.00	\$4,320.00
66040 Payroll Tax - Social Security	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	1,530.00	\$18,360.00
66050 Payroll Tax - State Unemployment	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	170.00	\$2,040.00
66060 Retirement Contribution	740.00	740.00	740.00	740.00	740.00	740.00	740.00	740.00	740.00	740.00	740.00	740.00	\$8,880.00
66090 Payroll Processing Fee	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
Total 66000 Payroll													
Expenses	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	27,667.00	2
\$332,004.00													

67000 Vehicle Expenses	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	900.00	\$10,800.00	
67020 Fuel	900.00														
67030 Vehicle Maintenance		200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00

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	JAN 2020	FEB 2020	MAR 2020	APR 2020	MAY 2020	JUN 2020	JUL 2020	AUG 2020	SEP 2020	OCT 2020	NOV 2020	DEC 2020	TOTAL		
67040 Parking	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	\$840.00		
Total 67000 Vehicle Expenses	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	1,170.00	\$14,040.00		
Total Expenditures	\$50,467.00	\$43,862.00	\$45,762.00	\$61,842.00	\$43,062.00	\$48,162.00	\$41,522.00	\$47,812.00	\$52,462.00	\$55,312.00	\$36,192.00	\$41,822.00	\$568,279.00		
NET OPERATING REVENUE	\$ -23,067.00	\$ -21,962.00	\$ -12,662.00	\$48,558.00	\$ -23,662.00	\$ -27,762.00	\$29,878.00	\$ -32,212.00	\$45,338.00	\$10,988.00	\$ -22,192.00	\$ -22,822.00	\$ -51,579.00		
NET REVENUE	\$ -23,067.00	\$ -21,962.00	\$ -12,662.00	\$48,558.00	\$ -23,662.00	\$ -27,762.00	\$29,878.00	\$ -32,212.00	\$45,338.00	\$10,988.00	\$ -22,192.00	\$ -22,822.00	\$ -51,579.00		