

CUMBERLAND RIVER COMPACT

Budget Overview: Approved Budget 2020-2021 - FY21 P&L Classes

April 2020 - March 2021

	TOTAL
Revenue	
Other Revenue	2,000.00
Interest Earned	107,400.00
Project Services	289,300.00
ILF Project Service Revenue	918,840.00
Total Project Services	1,208,140.00
Total Other Revenue	1,317,540.00
Public Support	
Contributions	288,000.00
Compact Signers	25,000.00
Major Donor	300,000.00
Total Contributions	613,000.00
Government Grant Income	321,650.00
Special Event Revenue	110,000.00
Total Public Support	1,044,650.00
River Center	
Conferences/Workshops	60,000.00
Total River Center	60,000.00
Total Revenue	\$2,422,190.00
Cost of Goods Sold	
Program	
Consultant and Professional Fees	766,700.00
Contract Labor	211,500.00
Equipment Rental	18,500.00
Fees and Permits	10,500.00
Marketing Program	40,000.00
Supplies	173,808.00
Travel	21,200.00
Total Program	1,242,208.00
Total Cost of Goods Sold	\$1,242,208.00
GROSS PROFIT	\$1,179,982.00
Expenditures	
Accounting	50,000.00
Conferences	325.00
Contract Labor	13,800.00
Depreciation & Amortization Exp	20,300.00
Dues and Subscriptions	6,500.00
Fundraising	
Equipment Rental	4,750.00
Marketing	5,000.00
Professional Expenses	21,000.00
Special Event Expenses	38,025.00

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	TOTAL
Supplies	5,750.00
Total Fundraising	74,525.00
Insurance	10,125.00
Legal and Professional Fees	1,500.00
Marketing	2,000.00
Meetings / Food	10,000.00
Occupancy expenses	
Common Area Maintenance	19,000.00
Rent, parking, other occupancy	204,104.00
Telephone / Email	9,202.00
Utilities	12,804.00
Total Occupancy expenses	245,110.00
Other	
Equipment Purchase/Rental	6,000.00
Fees	8,500.00
Furniture & Buildout	500.00
Janitorial	13,000.00
Maintenance/Repairs	2,000.00
Professional Development	15,000.00
Total Other	45,000.00
Postage / Website / Email Markt	2,500.00
Printing & Publications	1,550.00
Staffing Costs	
Bonus Pool	44,000.00
Health Insurance	22,000.00
HRA Benefits	4,000.00
Payroll Expenses	38,000.00
Payroll Salaries and Wages	550,000.00
Retirement Contributions	17,000.00
Unemployment Benefits	2,500.00
Total Staffing Costs	677,500.00
Supplies	6,500.00
Travel	1,125.00
Total Expenditures	\$1,168,360.00
NET OPERATING REVENUE	\$11,622.00
NET REVENUE	\$11,622.00