# ROXY PRODUCTIONS, INC. AUDITED FINANCIAL STATEMENTS YEARS ENDED AUGUST 31, 2007 AND 2006

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Roxy Productions, Inc. Clarksville, Tennessee

We have audited the accompanying statements of financial position of Roxy Productions, Inc. (Roxy) as of August 31, 2007 and 2006, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of Roxy's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Roxy Productions, Inc. as of August 31, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Stone Rudolph & Henry, PLC

January 15, 2008

#### ROXY PRODUCTIONS, INC. STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2007 AND 2006

#### **ASSETS**

	2007	2006
CURRENT ASSETS  Cash and Cash Equivalents  Accounts Receivable	\$ 19,096 1,000 15,833	\$ 30,723 500 105,660
Contributions Receivable Total Current Assets	35,929	136,883
PROPERTY AND EQUIPMENT	55 770	30.265
Land	55,770	,
Building	137,876	137,876
Equipment	62,312	62,312
Improvements	58,844	53,794
Total Property and Equipment	314,802	284.247
Less: Accumulated Depreciation	120,262	108.816
Net Property and Equipment	194,540	175,431
Total Assets	\$ 230,469	\$ 312,314
CURRENT LIABILITIES  Accounts Payable Line-of-Credit	\$ 6,615 30,696	\$ 28.338 50,000
Current Portion of Long-Term Debt	6,211	5,869
Total Current Liabilities	43,522	
LONG-TERM LIABILITIES		107.001
Notes Payable	158,608	137,981
Total Liabilities	202,130	222,188
NET ASSETS	28,339	90,126
Unrestricted		
Total Net Assets	28,339	90,120
Total Liabilities and Net Assets	\$ 230,469	\$ 312,314

The accompanying notes are an integral part of the financial statements.

## ROXY PRODUCTIONS, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED AUGUST 31, 2007 AND 2006

	2007	2006
JNRESTRICTED NET ASSETS		
Revenue		
Admissions	\$ 234,112	\$ 238,884
Contributions	191,585	203,072
Grants	38,667	24,698
Advertising Space	5,600	3,550
Other	5,390	-
Interest	282	76
Total Unrestricted Revenue	475,636	470,280
Expenses		
Program		
Actor's Housing	23,248	7,049
Development	2,874	-
Dues	1,143	396
Production	202,141	144,484
Royalties	29,116	30,627
Total Program Expense	258,522	182,556
Management and General		
Advertising	80,076	46,780
Bank Fees	3.508	2,638
Depreciation	11.446	6,250
Insurance	12,543	10,107
Interest	12,729	14,440
Janitorial	2,475	2,475
Maintenance	6.416	9.148
Office	7.846	6,531
Other	9,163	1,529
Payroll Taxes	6.088	5,556
Postage	3,121	2,095
Professional Services	11,570	9,115
Salaries	79,579	72,631
Travel	3,040	1,875
Utilities	22,115	19,715
Total Management and General Expense	271,715	210,885
Fundraising	7,186	3.347
Total Expenses	537.423	396,788

## ROXY PRODUCTIONS, INC. STATEMENTS OF ACTIVITIES (CONTINUED) FOR THE YEARS ENDED AUGUST 31, 2007 AND 2006

	2007	2006
CHANGE IN NET ASSETS	(61,787)	73,492
NET ASSETS - BEGINNING OF YEAR	90,126	16,634
NET ASSETS - END OF YEAR	\$ 28,339	\$ 90,126

## ROXY PRODUCTIONS, INC. STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2007 AND 2006

		2007	 2006
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$	(61,787)	\$ 73,492
Adjustments to reconcile increase (decrease) in			
net assets to net cash provided by operating activities			
Depreciation		11,446	6,250
Interest Income		(282)	(76)
Changes in:			
Accounts Receivable		(500)	(500)
Contributions Receivable		89,827	89,827
Accounts Payable		(21,723)	 28,338
Net cash provided by operating activities		16,981	 17,677
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of Leasehold Improvements		(5,050)	(41,863)
Interest Received		282	76
Net cash used in investing activities		(4,768)	(41,787)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from Note Payable		139,314	50,000
Repayment of Note Payable		(163,154)	(3,248)
Net cash provided by (used in) financing activities	_	(23,840)	 46,752
NET INCREASE (DECREASE) IN			
CASH AND CASH EQUIVALENTS		(11,627)	22,642
CASH AND CASH EQUIVALENTS - BEGINNING		30,723	8,081
CASH AND CASH EQUIVALENTS - ENDING	\$	19,096	\$ 30,723

### ROXY PRODUCTIONS, INC. NOTES TO FINANCIAL STATEMENTS

#### 1. Summary of Significant Accounting Policies

#### a. Organization and Nature of Activities

Roxy Productions, Inc. (Roxy), a non-profit organization, was granted a charter from the State of Tennessee on August 12, 1985. The Roxy's objective is to produce live plays and other entertainment for the social and educational benefit of Clarksville, Montgomery County and the surrounding areas. The Roxy's operations are controlled by a board of directors.

#### b. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those variances could be material to the financial statements.

#### c. Basis of Accounting

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. The Roxy utilizes the accrual basis of accounting which recognizes revenues when earned and expenses when incurred.

The Financial Accounting Standards Board (FASB) has established standards concerning contributions and financial statement presentation applicable to non-governmental not-for-profit organizations such as the Roxy. These standards require that unconditional promises to give (pledges) be recorded as receivables and revenues and require the organization to distinguish among contributions received for each net asset category in accordance with donor-imposed restrictions. A description of the three net asset categories follows.

#### (1) Unrestricted

Contributions are recorded as unrestricted revenue if that gift will be spent within the operating cycle or other expenses will be incurred which satisfy the restrictions (if any) of the gift.

#### (2) Temporarily Restricted

Gifts and pledges for which donor-imposed restrictions have not been met at the statement date are considered temporarily restricted. The Roxy had no temporarily restricted net assets at August 31, 2007 and 2006.

#### (3) Permanently Restricted

Gifts and pledges which require by donor restriction that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions are considered permanently restricted. The Roxy had no permanently restricted net assets at August 31, 2007 and 2006.

### ROXY PRODUCTIONS, INC. NOTES TO FINANCIAL STATEMENTS (CONT'D)

#### 1. Summary of Significant Accounting Policies (Cont'd)

#### d. Concentrations of Credit Risk

Financial instruments that are potentially subject to significant concentrations of credit risk consist principally of cash. The Roxy places its cash with federally-insured financial institutions.

#### e. Cash and Cash Equivalents

The Roxy considers all highly-liquid debt instruments purchased with maturities of 90 days or less to be cash equivalents.

#### f. Contributions Receivable

Contributions receivable consist of amounts receivable from the City of Clarksville and from a decedent's estate. The Roxy does not solicit pledges. Other contributions are recorded as received. Contributions receivable are not evidenced by any form of collateral. The estate contribution was received in October 2006.

#### g. Property and Equipment

Property and equipment, including leasehold improvements, are recorded at historical cost or, if contributed, at estimated fair value at the date of receipt. Property and equipment acquired with a unit cost of \$500 or greater and a useful life of more than one year are capitalized. Expenditures for additions, major renovations and improvements are capitalized while those for maintenance and repairs are charged to expense as incurred. Capitalized assets are depreciated over their estimated useful life using the straight line method.

#### h. Accrued Compensated Absences

There are no personnel policies that allow for annual leave. Therefore compensated absences are not accrued.

#### i. Donated Services

The Roxy has a number of volunteers which have donated their time during the year. However, these donated services have not been reflected in these financial statements as revenues or expenses due to the complexity involved in placing a value on the services.

#### j. In-Kind Donations

The Roxy also receives in-kind donations. Included in the statement of activities is \$73,106 and \$44,505 in revenue and expense for advertising services received from a local newspaper for the years ended August 31, 2007 and 2006, respectively. The Roxy also received in-kind donations of \$12,638 from a local hotel for the housing of actors while performing at the Roxy for the year ended August 31, 2007.

#### k. Income Tax Status

The Roxy is qualified as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes.

## ROXY PRODUCTIONS, INC. NOTES TO FINANCIAL STATEMENTS (CONT'D)

#### 2. Cash and Cash Equivalents

At August 31, 2007 and 2006, cash and cash equivalents was represented by bank deposits of \$20,096 and \$35,641, respectively, all of which was covered by FDIC insurance.

#### 3. Long-Term and Other Debt

Long-term and other debt consists of the following:

		August 31,		
	2007		2006	
Long-Term Debt  Note payable to bank, secured by land and building, refinanced in March 2007, payable in 36 monthly installments of \$1,613, and 144 monthly installments of payments of \$1,804 with interest accruing at a variable rate of 2.0% above the prime rate which may change every three years. The first rate change is possible June				
2010. The rate at August 31, 2007 is 8.0%.	<u>\$</u>	158,608	\$	143,850
Total Notes Payable		158,608		143,850
Less : Current Portion		6,211		5,869
Total Long-Term Portion of Notes Payable	<u>\$</u>	158,608	\$	137,981

Future payments on long-term debt are as follows:

	P	_Principal_		Interest	
2008	\$	6,211	\$	13,141	
2009		6,733		12,618	
2010		8,272		12,038	
2011		10,386		11,267	
2012		11,260		10,393	
2013-2017		72,730		35,534	
2018-2020		49,227		5,285	
	\$	164,819	<u>\$</u>	100,276	
2011 2012 2013-2017	<u> </u>	10,386 11,260 72,730 49,227	<u>\$</u>	11,20 10,39 35,50 5,29	

Cash payments for interest were \$12,729 and \$14,440 for the years ended August 31, 2007 and 2006, respectively.

### ROXY PRODUCTIONS, INC. NOTES TO FINANCIAL STATEMENTS (CONT'D)

#### Other Debt

On June 30. 2006 the Roxy obtained an unsecured \$50,000 note at F & M Bank to purchase seats for the theater. The note required monthly interest payments, calculated on a variable rate equal to the Wall Street Journal Prime Rate, with an initial rate of 8.25%. The note was paid in full on October 3, 2006.

On August 21, 2007, the Roxy obtained a \$51,000 interest only line of credit at F&M Bank secured by the theater building. Interest is calculated on a variable rate equal to the Wall Street Journal Prime Rate. At August 31, 2007, the interest rate was 8.0%. The note requires 11 payments of accrued monthly interest beginning September 21, 2007. A final payment plus all accrued interest remaining is due and payable August 21, 2008. As of August 31, 2007 the balance outstanding was \$30,696.

#### 4. Support

The Roxy received funding from the City of Clarksville totaling \$19,000 for years ended August 31, 2007 and 2006.

#### 5. Contingencies

The Roxy's exposure to property loss and general liability is handled through the purchase of commercial insurance. Insurance coverage was adequate to cover settlements for the past three fiscal years.

#### 6. Land Purchase Option

During the fiscal year ending August 31, 2007, the Roxy purchased an option from the City of Clarksville. Tennessee, to purchase unimproved real estate located adjacent to the theater. The option was purchased for \$100. This option is contingent upon providing proof of a financial institution holding of at least five million dollars and two other minor contingencies. This option expires June 1, 2009.