

**W.O. Smith Music School**  
**Approved Operational Budget**  
**7/1/2014-6/30/2015**

**Income**

	Program Services- Music Programs	Fundraising	Management & General	Totals
Contributions	0	0	111,000	111,000
Student Fees	6,000	0	0	6,000
Grants	0	0	185,000	185,000
Fundraising	0	130,000	0	130,000
W.O. Smith Society	0	80,000	0	80,000
Facility Rentals	0	0	50,000	50,000
<b>Total</b>	<b>\$6,000</b>	<b>\$210,000</b>	<b>\$346,000</b>	<b>\$562,000</b>

**Expenses**

	Program Services- Music Programs	Fundraising	Management & General	Totals
Full Time Staff Salaries	97,780	29,322	75,650	202,752
Part Time Staff Salaries	14,952	0	14,952	29,904
Bonuses	0	0	0	0
Payroll Taxes	8,060	2,815	6,931	17,806
Insurance-Medical	5,200	6,300	6,600	18,100
Insurance (liab., prop etc.)	14,000	0	5,000	19,000
Employee Pensions	4,889	1,466	3,783	10,138
Bad Debt	0	0	0	0
Background Screening Services	3,500	0	0	3,500
Building Supplies	3,000	500	500	4,000
Chorus Programs	1,500	0	0	1,500
Cultural Events	500	0	0	500
Custodial Maintenance	12,600	0	6,600	19,200
Dues & Subscriptions	1,000		1,000	2,000
Endowment Expense	0	250	0	250
Entertainment/Meals	500	500	500	1,500
Event Management/Janitorial	0	0	9,000	9,000
Freight & Cartage	600	0	0	600
Fundraising Expenses	0	36,000	0	36,000
Gifts & Flowers	1,250	100	250	1,600
Local Van Transport	2,900	0	0	2,900
Merchant Account Services	0	1,500	0	1,500
Musical Supplies	9,000	0	0	9,000
Office Equipment	3,000	0	2,000	5,000
Office Supplies	2,500	500	500	3,500
Postage	1,000	500	250	1,750
Printing	400	1,500	500	2,400
Professional Development	0	100	100	200
Professional Fees	5,000	0	11,000	16,000
Promotion & Publicity	300	400	0	700
Repairs & Maintenance (grounds)	4,900	600	1,550	7,050
Repairs & Maintenance (building)	15,000	0	2,000	17,000
Repairs - Instruments	4,500	0	0	4,500
Scholarships	4,500	0	0	4,500
Student Awards	1,000	0	0	1,000
Security System Charges	2,000	0	1,000	3,000
Summer Music Camp(s)	50,000	0	0	50,000
Telephone/Internet	4,000	0	1,800	5,800
Utilities	40,000	0	3,000	43,000
Volunteer Continuing Education	2,000	0	0	2,000
Waste Disposal	1,500	1,500	300	3,300
Web Site	400	50	100	550
<b>Totals</b>	<b>\$323,231</b>	<b>\$83,903</b>	<b>\$154,866</b>	<b>\$562,000</b>

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