

**American Cancer Society, Inc.  
and Affiliated Entities**

**Combined Financial Statements  
As of and for the Year Ended August 31, 2009 with  
summarized financial information for the Year Ended  
August 31, 2008 and Report of Independent Auditors**

**American Cancer Society, Inc.  
and Affiliated Entities  
Contents  
August 31, 2009 and 2008**

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## Report of Independent Auditors

The Boards of Directors  
The American Cancer Society, Inc. and Affiliated Entities

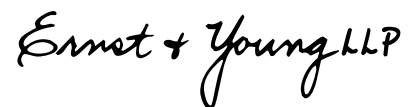
We have audited the accompanying combined balance sheet as of August 31, 2009 of the organizations described in Note 1 (collectively the Society), and the related combined statements of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized comparative information has been derived from the Society's 2008 combined financial statements and, in our report dated February 23, 2009 we expressed an unqualified opinion on those combined financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Society's internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the combined financial position as of August 31, 2009 of the organizations described in Note 1, and the combined changes in their net assets and their cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

As discussed in Notes 1 and 4 to the combined financial statements, the Society adopted the recognition and disclosure provisions of FASB Staff Position No. FAS 117-1, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for all Endowment Funds*, as of September 1, 2008.

Our audit was conducted for the purpose of forming an opinion on the combined financial statements taken as a whole. The combining balance sheets, combining statements of activities, and combining statements of expenses by natural classification are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information has been subjected to the auditing procedures applied in our audit of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

A stylized, handwritten-style signature of 'Ernst & Young LLP' in black ink.

January 28, 2010

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINED BALANCE SHEETS  
(In Thousands)**

**ASSETS**

|                                                             | <b>August 31,</b>   |                     |
|-------------------------------------------------------------|---------------------|---------------------|
|                                                             | <b>2009</b>         | <b>2008</b>         |
| <b>CASH AND TEMPORARY INVESTMENTS:</b>                      |                     |                     |
| Cash and cash equivalents                                   | \$ 112,123          | \$ 104,710          |
| Other investments                                           | 837,011             | 911,630             |
| Gift annuity investments                                    | 34,925              | 35,642              |
| Total cash and temporary investments                        | <u>984,059</u>      | <u>1,051,982</u>    |
| <b>SECURITIES LENT UNDER SECURITIES LENDING PROGRAM</b>     | 163,253             | 159,298             |
| <b>COLLATERAL RECEIVED UNDER SECURITIES LENDING PROGRAM</b> | 166,450             | 162,605             |
| <b>RECEIVABLES, net</b>                                     | 65,494              | 78,014              |
| <b>PREPAID EXPENSE AND OTHER ASSETS</b>                     | 30,770              | 32,860              |
| <b>LEGACIES AND BEQUESTS RECEIVABLE</b>                     | 88,916              | 97,592              |
| <b>BENEFICIAL INTERESTS IN TRUSTS</b>                       | 270,257             | 343,869             |
| <b>FIXED ASSETS, net</b>                                    | 353,992             | 356,085             |
| <b>INVESTMENTS, at fair value</b>                           | 37,740              | 35,166              |
| Total assets                                                | <u>\$ 2,160,931</u> | <u>\$ 2,317,471</u> |

**LIABILITIES AND NET ASSETS**

|                                                             |                |                |
|-------------------------------------------------------------|----------------|----------------|
| <b>RESEARCH AND OTHER PROGRAM AWARDS AND GRANTS PAYABLE</b> | \$ 217,339     | \$ 229,687     |
| <b>ACCRUED EXPENSES:</b>                                    |                |                |
| Accounts payable and other accrued expenses                 | 84,450         | 88,562         |
| Accrued retirement plan benefits                            | 180,273        | 67,939         |
| Postretirement medical, dental and life insurance accrual   | 56,472         | 48,307         |
| Total accrued expenses                                      | <u>321,195</u> | <u>204,808</u> |
| <b>GIFT ANNUITY OBLIGATIONS</b>                             | 26,230         | 26,179         |
| <b>PAYABLE UNDER SECURITIES LENDING PROGRAM</b>             | 166,450        | 162,605        |
| <b>OTHER LIABILITIES</b>                                    | 27,464         | 32,528         |
| <b>DEBT</b>                                                 | <u>67,851</u>  | <u>72,030</u>  |
| Total liabilities                                           | 826,529        | 727,837        |

**COMMITMENTS AND CONTINGENCIES**

**NET ASSETS:**

|                                                 |                     |                     |
|-------------------------------------------------|---------------------|---------------------|
| Unrestricted:                                   |                     |                     |
| Available for program and supporting activities | 556,585             | 734,198             |
| Net investment in fixed assets                  | 281,719             | 284,055             |
| Total unrestricted                              | <u>838,304</u>      | <u>1,018,253</u>    |
| Temporarily restricted                          | 273,416             | 313,649             |
| Permanently restricted                          | 222,682             | 257,732             |
| Total net assets                                | <u>1,334,402</u>    | <u>1,589,634</u>    |
| Total liabilities and net assets                | <u>\$ 2,160,931</u> | <u>\$ 2,317,471</u> |

The accompanying notes are an integral part of the combined financial statements.

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINED STATEMENT OF ACTIVITIES  
FOR THE YEAR ENDED AUGUST 31, 2009, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2008  
(In Thousands)**

|                                                                                        | <u>Unrestricted</u> | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>    |                  |
|----------------------------------------------------------------------------------------|---------------------|-----------------------------------|-----------------------------------|-----------------|------------------|
|                                                                                        |                     |                                   |                                   | <u>2009</u>     | <u>2008</u>      |
| <b>REVENUE, GAINS AND OTHER SUPPORT</b>                                                |                     |                                   |                                   |                 |                  |
| Support from the public:                                                               |                     |                                   |                                   |                 |                  |
| Contributions                                                                          | \$ 124,861          | \$ 59,184                         | \$ 2,766                          | \$ 186,811      | \$ 225,126       |
| Special events                                                                         | 455,049             | 68,709                            | 107                               | 523,865         | 556,446          |
| Other special fund-raising events                                                      | 534                 | -                                 | -                                 | 534             | 391              |
| Legacies and bequests                                                                  | 100,542             | 30,736                            | 4,322                             | 135,600         | 150,644          |
| Change in value of split-interest agreements                                           | (2,108)             | (30,148)                          | (601)                             | (32,857)        | 6,102            |
| Contributed services, merchandise and other<br>in-kind contributions at fair value     | 22,449              | 37,249                            | -                                 | 59,698          | 44,831           |
| Contributions raised indirectly from federated and other fund-raising<br>organizations | 15,624              | 8,348                             | -                                 | 23,972          | 24,922           |
| Total support from the public                                                          | <u>716,951</u>      | <u>174,078</u>                    | <u>6,594</u>                      | <u>897,623</u>  | <u>1,008,462</u> |
| Investment income (losses):                                                            |                     |                                   |                                   |                 |                  |
| Interest and dividends, net                                                            | 25,740              | 3,821                             | -                                 | 29,561          | 47,140           |
| Net realized and unrealized investment (losses) gains                                  | (9,656)             | (5,553)                           | 171                               | (15,038)        | (13,530)         |
| Net unrealized losses on perpetual trusts                                              | -                   | -                                 | (42,401)                          | (42,401)        | (1,339)          |
| Total investment income (losses)                                                       | <u>16,084</u>       | <u>(1,732)</u>                    | <u>(42,230)</u>                   | <u>(27,878)</u> | <u>32,271</u>    |
| Exchange transactions:                                                                 |                     |                                   |                                   |                 |                  |
| Income                                                                                 | 97,903              | -                                 | -                                 | 97,903          | 97,254           |
| Expenses                                                                               | (95,423)            | -                                 | -                                 | (95,423)        | (96,198)         |
| Net exchange transactions                                                              | <u>2,480</u>        | <u>-</u>                          | <u>-</u>                          | <u>2,480</u>    | <u>1,056</u>     |
| Grants and contracts from government agencies                                          | 16,348              | 3,040                             | -                                 | 19,388          | 16,184           |
| Other revenue (losses)                                                                 | (68)                | 364                               | -                                 | 296             | 1,071            |
| Gain on disposal of fixed assets                                                       | 5,142               | -                                 | -                                 | 5,142           | 19,128           |
| Total revenue, gains and other support                                                 | <u>756,937</u>      | <u>175,750</u>                    | <u>(35,636)</u>                   | <u>897,051</u>  | <u>1,078,172</u> |
| <b>NET ASSET RESTRICTION TRANSFERS</b>                                                 |                     |                                   |                                   |                 |                  |
| Satisfaction of activity restrictions                                                  | 175,918             | (175,918)                         | -                                 | -               | -                |
| Revision of donor restriction                                                          | 723                 | (1,309)                           | 586                               | -               | -                |
| Satisfaction of equipment acquisition restrictions                                     | 21,979              | (21,979)                          | -                                 | -               | -                |
| Expiration of time restrictions                                                        | 16,777              | (16,777)                          | -                                 | -               | -                |
| Total net asset restriction transfers                                                  | <u>215,397</u>      | <u>(215,983)</u>                  | <u>586</u>                        | <u>-</u>        | <u>-</u>         |

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES**  
**COMBINED STATEMENT OF ACTIVITIES (continued)**  
**FOR THE YEAR ENDED AUGUST 31, 2009, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2008**  
**(In Thousands)**

|                                                                                                                                                                                                                                  | <b>Unrestricted</b> | <b>Temporarily<br/>Restricted</b> | <b>Permanently<br/>Restricted</b> | <b>Total</b> |          |              |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-----------------------------------|-----------------------------------|--------------|----------|--------------|
|                                                                                                                                                                                                                                  |                     |                                   |                                   | <b>2009</b>  | <b>%</b> | <b>2008</b>  |
|                                                                                                                                                                                                                                  |                     |                                   |                                   |              |          | <b>%</b>     |
| <b>EXPENSES</b>                                                                                                                                                                                                                  |                     |                                   |                                   |              |          |              |
| Program services:                                                                                                                                                                                                                |                     |                                   |                                   |              |          |              |
| Research - support provided to academic institutions and scientists to seek new knowledge about the causes, prevention, and cure of cancer, and to conduct epidemiological and behavioral studies                                | 149,829             | -                                 | -                                 | 149,829      | 15%      | 156,420      |
| Prevention - programs that provide the public and health professionals with information and education to prevent cancer occurrence or to reduce risk of developing cancer                                                        | 177,849             | -                                 | -                                 | 177,849      | 17%      | 188,790      |
| Detection/treatment - programs that are directed at finding cancer before it is clinically apparent and that provide information and education about cancer treatments for cure, recurrence, symptom management and pain control | 129,396             | -                                 | -                                 | 129,396      | 13%      | 142,222      |
| Patient support - programs to assist cancer patients and their families and ease the burden of cancer for them                                                                                                                   | 275,377             | -                                 | -                                 | 275,377      | 27%      | 268,343      |
| Total program services                                                                                                                                                                                                           | 732,451             | -                                 | -                                 | 732,451      | 72%      | 755,775      |
| Supporting services:                                                                                                                                                                                                             |                     |                                   |                                   |              |          |              |
| Management and general - direction of the overall affairs of the Society through executive, financial, and administrative services                                                                                               | 62,948              | -                                 | -                                 | 62,948       | 6%       | 72,527       |
| Fund-raising - programs to secure charitable financial support for programs and supporting services                                                                                                                              | 222,280             | -                                 | -                                 | 222,280      | 22%      | 212,710      |
| Total supporting services                                                                                                                                                                                                        | 285,228             | -                                 | -                                 | 285,228      | 28%      | 285,237      |
| Total program and supporting services expenses                                                                                                                                                                                   | 1,017,679           | -                                 | -                                 | 1,017,679    | 100%     | 1,041,012    |
| Net decrease in retirement plan liability                                                                                                                                                                                        | 134,604             | -                                 | -                                 | 134,604      |          | 34,258       |
| <b>CHANGE IN NET ASSETS</b>                                                                                                                                                                                                      | (179,949)           | (40,233)                          | (35,050)                          | (255,232)    |          | 2,902        |
| <b>NET ASSETS, beginning of year before the effect of adoption and recognition of FASB Staff Position FAS 117-1</b>                                                                                                              | 1,019,132           | 312,256                           | 258,246                           | 1,589,634    |          | 1,586,732    |
| Effect of adoption and recognition of FASB Staff Position FAS 117-1                                                                                                                                                              | (879)               | 1,393                             | (514)                             | -            |          | -            |
| <b>NET ASSETS, beginning of year as adjusted</b>                                                                                                                                                                                 | 1,018,253           | 313,649                           | 257,732                           | 1,589,634    |          | 1,586,732    |
| <b>NET ASSETS, end of year</b>                                                                                                                                                                                                   | \$ 838,304          | \$ 273,416                        | \$ 222,682                        | \$ 1,334,402 |          | \$ 1,589,634 |

The accompanying notes are an integral part of the combined financial statements

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINED STATEMENT OF FUNCTIONAL EXPENSES  
FOR THE YEAR ENDED AUGUST 31, 2009, WITH SUMMARIZED FINANCIAL INFORMATION FOR 2008  
(In Thousands)**

|                                                              | Program Services  |                   |                         |                    | Supporting Services |                   | Total               |                     |
|--------------------------------------------------------------|-------------------|-------------------|-------------------------|--------------------|---------------------|-------------------|---------------------|---------------------|
|                                                              | Research          | Prevention        | Detection/<br>Treatment | Patient<br>Support | Management          | Fund-raising      | 2009                | 2008                |
| <b>EXPENSES</b>                                              |                   |                   |                         |                    |                     |                   |                     |                     |
| Salaries                                                     | \$ 16,677         | \$ 80,663         | \$ 58,849               | \$ 113,987         | \$ 29,500           | \$ 110,298        | \$ 409,974          | \$ 409,163          |
| Employee benefits                                            | 2,940             | 17,611            | 12,898                  | 25,335             | 6,210               | 23,949            | 88,943              | 79,802              |
| Payroll taxes                                                | 1,195             | 6,310             | 4,684                   | 9,173              | 2,388               | 8,827             | 32,577              | 31,390              |
| Professional fees                                            | 6,351             | 14,421            | 9,144                   | 14,376             | 5,971               | 10,423            | 60,686              | 68,890              |
| Supplies                                                     | 165               | 1,377             | 1,072                   | 2,360              | 410                 | 2,138             | 7,522               | 11,041              |
| Telephone                                                    | 731               | 3,798             | 2,672                   | 5,028              | 1,223               | 4,049             | 17,501              | 18,705              |
| Postage and shipping                                         | 159               | 5,136             | 2,471                   | 4,618              | 2,331               | 6,922             | 21,637              | 23,353              |
| Occupancy                                                    | 1,490             | 8,633             | 6,595                   | 16,019             | 2,536               | 10,451            | 45,724              | 44,376              |
| Equipment rental, maintenance and information processing     | 818               | 2,413             | 1,901                   | 3,507              | 1,382               | 2,991             | 13,012              | 14,774              |
| Printing and publications                                    | 3,312             | 13,712            | 8,991                   | 15,719             | 2,719               | 12,695            | 57,148              | 66,396              |
| Meetings and conferences                                     | 1,165             | 3,943             | 2,958                   | 5,167              | 1,245               | 5,189             | 19,667              | 24,387              |
| Travel                                                       | 1,348             | 6,477             | 4,238                   | 7,756              | 1,929               | 7,367             | 29,115              | 39,151              |
| Special assistance to individuals                            | -                 | 13                | 375                     | 26,571             | -                   | -                 | 26,959              | 22,287              |
| Awards and grants for program services, net of cancellations | 108,938           | 3,529             | 3,030                   | 6,460              | -                   | -                 | 121,957             | 133,765             |
| Membership dues and subscriptions                            | 132               | 406               | 230                     | 311                | 291                 | 334               | 1,704               | 1,693               |
| Depreciation and amortization                                | 1,907             | 5,083             | 3,744                   | 9,828              | 2,082               | 5,154             | 27,798              | 27,637              |
| Interest expense                                             | -                 | 91                | 67                      | 2,323              | 239                 | 160               | 2,880               | 3,257               |
| Contributed services and other in-kind contributions         | 1,968             | 2,218             | 3,531                   | 3,195              | 1,076               | 6,356             | 18,344              | 7,618               |
| Miscellaneous                                                | 533               | 2,015             | 1,946                   | 3,644              | 1,416               | 4,977             | 14,531              | 13,327              |
| Total program and supporting services expenses               | <u>\$ 149,829</u> | <u>\$ 177,849</u> | <u>\$ 129,396</u>       | <u>\$ 275,377</u>  | <u>\$ 62,948</u>    | <u>\$ 222,280</u> | <u>\$ 1,017,679</u> | <u>\$ 1,041,012</u> |

The accompanying notes are an integral part of the combined financial statements.

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINED STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED AUGUST 31, 2009 AND 2008  
(In Thousands)**

| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                                           | <b>2009</b>       | <b>2008</b>       |
|-------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| Change in net assets                                                                                  | \$ (255,232)      | \$ 2,902          |
| Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities: |                   |                   |
| Depreciation and amortization                                                                         | 27,875            | 27,715            |
| Net unrealized losses on perpetual trusts                                                             | 42,401            | 1,339             |
| Net realized and unrealized investment losses                                                         | 15,038            | 13,530            |
| Change in value of split-interest agreements                                                          | 32,857            | (6,102)           |
| Gain on disposal of fixed assets                                                                      | (5,142)           | (19,128)          |
| Other gains                                                                                           | 21                | -                 |
| Net change in retirement plan liability                                                               | 134,604           | 34,258            |
| Support from the public restricted for long-term investment                                           | (7,177)           | (4,123)           |
| Support from the public restricted for fixed asset acquisition                                        | (5,572)           | (3,679)           |
| Changes in assets and liabilities:                                                                    |                   |                   |
| Receivables, net                                                                                      | 12,520            | (10,705)          |
| Prepaid expenses and other assets                                                                     | 2,090             | 11,004            |
| Legacies and bequests receivable                                                                      | 8,676             | (833)             |
| Beneficial interests in trusts and gift annuities, net                                                | 2,506             | 6,500             |
| Research and other program awards and grants payable                                                  | (12,348)          | 20,720            |
| Accrued expenses                                                                                      | (9,952)           | (39,359)          |
| Other liabilities                                                                                     | (4,398)           | (3,995)           |
| Net cash (used in) provided by operating activities                                                   | <u>(21,233)</u>   | <u>30,044</u>     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                                           |                   |                   |
| Purchase of fixed assets                                                                              | (29,912)          | (57,155)          |
| Proceeds from disposal of fixed assets                                                                | 9,213             | 22,765            |
| Support from the public restricted for fixed asset acquisition                                        | 5,572             | 3,679             |
| Purchase of investments                                                                               | (667,205)         | (658,599)         |
| Proceeds from maturity or sale of investments                                                         | 720,573           | 657,285           |
| Net cash provided by (used in) investing activities                                                   | <u>38,241</u>     | <u>(32,025)</u>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                                           |                   |                   |
| Payments on debt                                                                                      | (5,383)           | (3,650)           |
| Proceeds from issuance of debt                                                                        | 1,102             | -                 |
| (Decrease) increase in bank overdrafts                                                                | (8,265)           | 7,942             |
| Payments on capital lease obligations                                                                 | (628)             | (614)             |
| Payments to annuitants                                                                                | (3,598)           | (3,407)           |
| Support from the public restricted for long-term investment                                           | 7,177             | 4,123             |
| Net cash (used in) provided by financing activities                                                   | <u>(9,595)</u>    | <u>4,394</u>      |
| <b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>                                                        | 7,413             | 2,413             |
| <b>CASH AND CASH EQUIVALENTS, beginning of year</b>                                                   | <u>104,710</u>    | <u>102,297</u>    |
| <b>CASH AND CASH EQUIVALENTS, end of year</b>                                                         | <u>\$ 112,123</u> | <u>\$ 104,710</u> |
| <b>SUPPLEMENTAL CASH FLOW INFORMATION</b>                                                             |                   |                   |
| Interest paid                                                                                         | <u>\$ 2,834</u>   | <u>\$ 3,060</u>   |
| <b>NON-CASH INVESTING AND FINANCING ACTIVITIES</b>                                                    |                   |                   |
| Fixed assets acquired through capital lease                                                           | <u>\$ 124</u>     | <u>\$ 977</u>     |
| Collateral received and payable under the securities lending program                                  | <u>\$ 3,845</u>   | <u>\$ 22,144</u>  |

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
NOTES TO COMBINED FINANCIAL STATEMENTS  
AUGUST 31, 2009 AND 2008**

**1. ORGANIZATION AND ACCOUNTING POLICIES**

**Organization**

The American Cancer Society (the "Society"), is the nationwide, community-based, voluntary health organization dedicated to eliminating cancer as a major health problem by preventing cancer, saving lives and diminishing suffering from cancer through research, education, advocacy and service.

**Principles of Combination**

The accompanying combined financial statements include the consolidated accounts of the American Cancer Society, Inc. (the "National Home Office") and the American Cancer Society of Puerto Rico, Inc. ("Puerto Rico"). Puerto Rico is a membership corporation with the National Home Office as its only member. During fiscal year 2009, the American Cancer Society Foundation ("Foundation"), a membership corporation with the National Home Office as its only member, merged with the National Home Office. These consolidated accounts are combined with the accounts of the American Cancer Society Cancer Action Network ("ACS CAN") and the Society's 13 chartered Divisions (the "Divisions"), which are separately incorporated. All significant intra-Society accounts and transactions have been eliminated in the accompanying combined financial statements.

The Society (including the National Home Office, its chartered Divisions and Puerto Rico) has received a determination letter from the Internal Revenue Service that it is exempt from income tax under Section 501(a) of the U.S. Internal Revenue Code as an organization described in section 501(c)(3). ACS CAN has received a determination letter from the Internal Revenue Service that it is exempt from income tax under Section 501(a) of the U.S. Internal Revenue Code as an organization described in section 501(c)(4). The Society prepares a separate Internal Revenue Service Form 990 for the National Home Office, ACS CAN, Puerto Rico and each chartered Division.

**New Accounting Pronouncements**

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* ("Statement 157"). Statement 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles and expands disclosures about fair value measurements. On September 1, 2008, the Society adopted the provisions of Statement 157 related to fair value measurements and related disclosures for all financial assets and liabilities. The adoption of Statement 157 did not have a significant effect on the Society's financial position at August 31, 2009. The required disclosures have been included in Note 2 of the accompanying combined financial statements. FSP FAS 157-2, *Partial Deferral of the Effective Date of Statement 157*, deferred the effective date of Statement 157 for all nonfinancial assets and liabilities for fiscal years beginning after November 15, 2008. The Society is in the process of assessing the impact of Statement 157 on its nonfinancial assets and liabilities.

In February 2007, the FASB issued Statement No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115* ("Statement 159"). Statement 159 permits entities to choose to measure many financial instruments and certain other items at fair value. On September 1, 2008, the Society adopted the provisions of Statement 159 related to measuring financial instruments and other items at fair value and the related disclosures. The Society elected fair value accounting for its nonperpetual beneficial interests in trusts held by third parties and its gift annuity obligations. The fair value methodology for these combined financial instruments is discussed later in this footnote. The adoption of Statement 159 did not have a significant impact on the combined financial statements as of August 31, 2009.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**New Accounting Pronouncements, continued**

In August 2008, the FASB issued FASB Staff Position (FSP) No. FAS 117-1, *Endowments of Not-for-Profit Organizations: Net Asset Classification of Funds Subject to an Enacted Version of the Uniform Prudent Management of Institutional Funds Act, and Enhanced Disclosures for All Endowment Funds* ("FSP FAS 117-1"). FSP FAS 117-1 provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional funds Act of 2006 ("UPMIFA"). UPMIFA is a model act approved by the Uniform Law Commission that serves as a guideline for states to use in enacting legislation. FSP FAS 117-1 also enhances disclosures about an organization's endowment funds, regardless of whether the organization is subject to UPMIFA. On September 1, 2008, the Society adopted FSP No. FAS 117-1 and related disclosures. The effect of adoption of Statement 117-1 is presented in Note 4 along with the required disclosures.

In May 2009, the FASB issued Statement No. 165, *Subsequent Events* ("Statement 165"). Statement 165 sets forth the period after the balance sheet date during which management of a reporting entity shall evaluate events or transactions that may occur for potential recognition or disclosure in the combined financial statements, circumstances under which those events or transactions may be recognized and disclosures to be made for those events or transactions. Statement 165 is effective for the Society's fiscal year 2009, and the required disclosures have been included in Note 17.

In June 2009, the FASB issued Statement No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* ("Statement 168"). Statement 168 establishes the FASB Accounting Standards Codification as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in the preparation of financial statements in conformity with GAAP. The Society is required to adopt the provisions of Statement 168 for its fiscal year ending August 31, 2010. The Society does not believe the adoption of Statement 168 will have a significant impact on the combined financial statements as of August 31, 2010.

**Cash and Cash Equivalents**

The Society considers all highly liquid investments with an original maturity of three months or less, when purchased, to be cash equivalents with the exception of cash held for reinvestment which is included in other investments, gift annuity investments, collateral received under the securities lending program and investments, as appropriate.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Fair Value of Financial Instruments**

The Society's financial instruments consist of cash and cash equivalents, other investments, gift annuity investments, securities lent under securities lending program, collateral received under securities lending program, receivables, legacies and bequests receivable, beneficial interests in trusts, investments, research and other program awards and grants payable, accounts payable and accrued expenses, gift annuity obligations, payable under securities lending program, and debt.

Receivables, legacies and bequests receivable and research and other program awards and grants payable are recorded at their net realizable value, which approximates fair value. Other investments, securities lent under securities lending program, collateral received under securities lending program, investments, beneficial interest in trusts and gift annuity investments and the related obligations are recorded at their fair values. All other financial instruments are stated at cost, which approximates fair value.

**Securities Lending**

The Society participates in a securities lending program with its investment custodian. The Society lends a portion of its investments to certain approved firms in exchange for collateral for the loaned securities. The Society does not loan any securities restricted by donors. The loaned securities are contractually required to be continuously secured by collateral consisting of cash, which is reinvested, and U.S. government securities with a minimum value of 100% of the loaned securities adjusted daily. The investment custodian's general practice is to obtain collateral with a value of 102% of the loaned securities adjusted daily. The Society maintains effective control of the loaned securities through its custodian. Under the terms of the agreement, the borrower must return the same, or substantially the same, investments that were borrowed.

The Society receives compensation, net of related fees, for lending its securities which is included in investment income. The loaned securities are reflected as securities lent under securities lending program in the accompanying combined balance sheets.

At August 31, 2009 and 2008, \$163,253,000 and \$159,298,000, respectively, is recorded as securities lent under securities lending program in the accompanying combined balance sheets. At August 31, 2009 and 2008, \$166,450,000 and \$162,605,000, respectively, is recorded as collateral received under securities lending program and as payable under securities lending program in the accompanying combined balance sheets.

Collateral received under the securities lending program is recorded at its fair value. The payable under securities lending program is carried at cost, which approximates fair value.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Investments**

Pending actual disbursement for budgeted program expenditures, funds are invested in securities designed to maximize resources available for programs while minimizing risk. To help achieve these objectives, the Society maintains two combined investment pools: the Combined Investment Pool ("CIP") for short term liquidity and the Combined Endowment Pool ("CEP") for principal preservation. The investment objectives of the CIP and CEP are subject to limitations defined by the National Home Office's Board of Directors and are set to provide maximum current income within the approved risk parameters. These investments do not have a significant concentration of credit risk within any industry, geographic location, or specific institution.

Interest and dividend income is presented net of investment advisory fees. Total earnings on investments are credited to unrestricted net assets unless otherwise restricted by the donor or relevant law.

Securities listed on national and international exchanges are principally valued at the regular trading session closing price on the exchange or market in which such securities are principally traded on the last business day of each period presented using the market approach.

Government obligations (including those loaned under securities lending program) are valued on the basis of evaluated prices provided by independent pricing services.

Corporate obligations, pooled mortgage backed securities, and other fixed income securities are valued on the basis of evaluated prices provided by independent pricing services. Such prices are believed to reflect the fair market value of such securities using the income approach.

Investments in common collective trusts are generally valued using the market approach on the basis of the relative interest of each participating investor (including each participant) in the fair value of the underlying net assets of each of the respective common collective trusts.

Gift annuity investments and the related obligation are recorded at their fair values based on quoted market rates or other relevant market data.

**Government Grants Receivable**

All government grants receivable are expected to be collected within one year and are recorded at net realizable value.

**Pledges Receivable**

Pledges receivable that are expected to be collected within one year are recorded at net realizable value. Pledges receivable that are expected to be collected in future years are recorded at the present value of the estimated future cash flows. Pledges receivable recorded in fiscal 2008 and prior years have been discounted at rates ranging from 3.50% to 4.75%. The rates approximate the rates of return on U.S. government securities at the origination of the pledge. Pledges receivable recorded in fiscal year 2009 have been discounted using a rate of 2.60%, which is commensurate with the risks involved with the ultimate collection of the pledges receivable. The discount is amortized using an effective yield over the expected life of the pledges receivable.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Fixed Assets and Depreciation**

Land, buildings and leasehold improvements, furniture, fixtures, equipment, computer software and other capitalized assets are recorded at cost. Contributions of long-lived assets are recorded at the estimated fair market value at the date of receipt and are recorded as unrestricted support unless the use of such contributed assets is restricted by a donor-imposed restriction. If donors contribute long-lived assets with stipulations as to how long the assets must be used or with any other restrictions, such contributions are reported as temporarily restricted support.

Depreciation expense is recognized on a straight-line basis over the estimated useful lives of the respective assets, as follows:

|                                                                                   |                                                                     |
|-----------------------------------------------------------------------------------|---------------------------------------------------------------------|
| Buildings                                                                         | 20 to 40 years                                                      |
| Leasehold improvements                                                            | Lesser of life of the lease or<br>estimated life of the improvement |
| Furniture, fixtures, equipment, computer<br>software and other capitalized assets | 3 to 10 years                                                       |
| Equipment under capital leases                                                    | Lesser of life of the lease or<br>estimated life of the equipment   |

**Research and Other Program Awards and Grants Payable**

The Society makes awards and grants for research, education and medical projects in the field of cancer. The minimum amount for which the Society is obligated is recorded upon the grant's approval. Awards and grants payable beyond one year are reported at the present value of their estimated future cash flows and have been discounted at rates ranging from 2.25% to 6.25%. These rates approximate the rates of return on U.S. government securities at the origination of the awards and grants. Awards and grants payable recorded in fiscal year 2009 have been discounted using a rate of 2.25%, which is commensurate with the risks involved with the ultimate payment of these obligations. The discount is amortized using an effective yield over the expected life of the awards and grants contracts.

**Contributed Services**

A substantial number of volunteers have made significant contributions of their time to the Society's program and supporting services. The value of this contributed time is not reflected in the combined financial statements since it does not require a specialized skill. However, certain other contributed services that require specialized skills, were provided by individuals possessing those skills, and would otherwise need to be purchased if not provided by donation. These services are recognized as revenue and expense.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Planned Gifts (Legacies and Bequests, Beneficial Interests in Trusts and Gift Annuities)**

The Society is the beneficiary of planned gifts under bequests, other testamentary documents, trusts and similar deferred contributions. The assets from a bequest or a contribution may be given directly to the Society, or may be put in the care of a trustee, with the Society being designated as having a full or partial beneficial interest in the trust ("BIT"). Certain gifts are considered split-interest agreements whereby the Society receives benefits that are shared with either the donor or third party beneficiaries.

Both deceased donors, through a will, and living donors may restrict their gift to a specified purpose or geographic area (i.e., a purpose restriction), or defer their gift through use of a nonperpetual trust (i.e., a time restriction). Such gifts are classified as temporarily restricted revenues. A purpose restriction is satisfied when the Society incurs expenses satisfying the purpose restriction. A time restriction is satisfied when the donor stipulated time has elapsed. Gifts may also be permanently restricted under a perpetual trust. See below for a further description of nonperpetual trusts and perpetual trusts.

**Legacy and Bequests Receivable**

Direct gifts of assets are recorded at their estimated fair value as public support (legacy or contribution revenue) when the Society has received an unconditional promise to give. Subsequent adjustments to the fair value are recognized as public support consistent with the initial recording of the gift. The Society considers a bequest unconditional when the probate court declares the testamentary instrument valid and the proceeds are measurable.

**Beneficial Interests in Trusts**

Nonperpetual trusts are trusts where donors have established and funded trusts under which specified distributions are to be made to a designated beneficiary or beneficiaries over the trust's term. Nonperpetual trusts are recorded at their estimated fair value based on the present value of the Society's estimated future cash receipts from the trust. In fiscal year 2009 and 2008, based on then current financial market conditions, the Society estimated the present value of nonperpetual trusts using an investment return rate (net of trustee fees and other expenses) of 7.25% and 7.50%, and a discount rate of 4.50% and 5.00% respectively, commensurate with the risks involved. The carrying value of the initial gift of the nonperpetual BIT is recognized as temporarily restricted public support (legacy or contribution revenue depending upon the initial source of the gift). Any subsequent adjustments to the nonperpetual BIT are recorded as a change in value of split-interest agreements.

Perpetual trusts are trusts under which the Society will receive income distributions in perpetuity, but will never receive the corpus (principal). Perpetual trusts are initially recorded as permanently restricted legacy or contribution revenue, depending on the initial source of the gift, at the fair market value of the Society's interest in the trust assets at the time of the gift. Subsequent changes to the trust's fair market value are recognized as permanently restricted net unrealized gains or losses. Income received from the trusts is recognized as temporarily restricted or unrestricted investment income, depending on the existence or absence of donor-imposed restrictions.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Beneficial Interests in Trusts, continued**

The Society uses significant unobservable inputs (level 3, as defined in Note 2) to estimate the fair value of BITs as of August 31, 2009. The need to use unobservable inputs generally results from the lack of an active market or marketplace with respect to BITs. The Society's level 3 BITs total approximately \$270,257,000 at August 31, 2009 and includes both nonperpetual and perpetual trusts, the interest in which cannot be traded in an active market or marketplace. Therefore no significant observable market data for these instruments is available.

The fair value of perpetual trusts is based on the fair value of the underlying trust assets. As trust statements are not received as of August 31 for each trust, the fair value, as of various dates, of the underlying assets is adjusted based on changes in the relevant market indices from the date of the trustee statement to year-end that correlate to the estimated asset allocation of the underlying assets. The management of the assets within the various trusts, including purchase and sale decisions, is performed by the respective trustee and the Society has no ability to control these decisions. Distributions from these trusts are based on the terms of the underlying trust agreement which generally require that investment income be distributed on at least an annual basis.

The fair value of nonperpetual trusts is based on an income approach (present value techniques) using internally developed models. Assumptions are made regarding the expected rate of return on the investments in the trust, the discount rate, and the expected mortality of the individual(s) if the termination of the agreement is dependent on life expectancy. An expected rate of return on the investments in the trusts is estimated using historical investment returns for various relevant market indices for the assumed asset allocation of the nonperpetual trusts. The discount rate used to estimate the present value of the Society's interest is 4.5%. The expected mortality is estimated using the Annuity 2000 tables. Each of these calculations is based on the fair value of the underlying assets of the trust. As trust statements are not received as of August 31 for each trust, the fair value, as of various dates, of the underlying assets is adjusted based on changes in the relevant market indices from the date of the trustee statement to year-end that correlate to the estimated asset allocation of the underlying assets. As the fair value of these trusts is derived from internal estimates of the present value of the Society's interest in the underlying assets, incorporating market data when available, the amounts ultimately received could differ from the amounts reflected in the historical combined financial statements.

**Gift Annuities**

Gift annuities require an annuity to be paid to the donor or the donor's beneficiary, funded by the donated assets, over a designated period of time or the beneficiary's lifetime, with the remainder becoming a gift to the Society. The actuarially determined liability is recorded based on the terms of the gift, and the difference between the present value of the estimated liability and the fair value of the gift is recognized as revenue at the time of the gift. In fiscal years 2009 and 2008, the assumptions used in the valuation of the annuity liability include mortality in accordance with the Annuity 2000 Table and an annual investment yield rate of 6.00% for immediate annuities and 4.00% for deferred payment annuities, compounded annually, net of expenses. These rates are commensurate with the risks associated with the ultimate payment of the obligation. The Society maintains assets sufficient to meet the annuity requirements stipulated by the various state laws.

The Society may also be the beneficiary of an interest in trusts and other assets in situations where it has not been notified of its interest, its interest may be conditional or revocable, or the value of its interest may not be readily ascertainable. In such circumstances, no contribution revenue has been recorded.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Accounting for Contributions**

Contributions are recognized when an unconditional promise to give is made or when cash is received, if an unconditional promise does not exist. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increase those net asset classes. Unconditional promises to give without a stipulated due date and for which the Society has met all conditions precedent to receipt of the contribution prior to the Society's fiscal year-end are classified as unrestricted net assets.

A donor restriction is satisfied when a stipulated time restriction expires or when a purpose restriction is accomplished. Upon satisfaction, temporarily restricted net assets are reclassified to unrestricted net assets and are reported in the combined statement of activities as net assets released from restrictions. Restricted contributions received in the same year in which the restrictions are met are recorded as an increase to restricted support at the time of receipt and as net assets released from restrictions.

The principal and any donor restricted income from permanently restricted gifts are classified as permanently restricted net assets. Income on those assets, not permanently restricted by the donor, is classified as temporarily restricted (if restricted by the donor or by relevant law) or unrestricted net assets.

Contributed merchandise and other in-kind contributions, including merchandise remaining in inventory at year-end, are reflected as contributions at their estimated fair values when received or when an unconditional promise to give has been made. The Society does not imply time restrictions on contributions of long-lived assets (or of other assets restricted to the purchase of long-lived assets) received without donor stipulations about how long the contributed assets must be used. As a result, contributions of cash and other assets restricted to the acquisition of long-lived assets are reported as temporarily restricted revenue that increases temporarily restricted net assets; those restrictions expire when the long-lived assets are placed in service.

**Grant Revenue**

Grant revenue on cost-reimbursement grants or contracts is recognized when the Society requests reimbursement from granting agencies after the program expenditures have been incurred. As such, the Society recognizes revenue and records a receivable for the reimbursement amount from the granting agency. Such grant programs are subject to independent audit under the Office of Management and Budget Circular A-133 and review by grantor agencies. Such review could result in the disallowance of expenditures under the terms of the grant or reductions of future grant funds. Based on prior experience, the Society's management believes that costs ultimately disallowed, if any, would not materially affect the combined financial position of the Society.

**Advertising Costs**

Advertising costs are expensed as incurred. Advertising expenses incurred for fiscal years ended August 31, 2009 and 2008 were \$22,489,000 and \$25,143,000 respectively.

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**1. ORGANIZATION AND ACCOUNTING POLICIES, continued**

**Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements, and the reported amounts of revenues and expenditures during the reporting period. Actual results may differ from those estimates.

**Presentation of Certain Prior Year Information and Reclassifications**

The fiscal year 2009 combined financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information in total does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States. Accordingly, such information should be read in conjunction with the Society's combined financial statements for the fiscal year ended August 31, 2008, from which the summarized information was derived. Certain reclassifications have been made to prior year amounts to conform to the current year presentation.

**2. FAIR VALUE MEASUREMENT**

The hierarchy of the fair value frame work established by Statement 157 is described below:

Level 1        Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Society has the ability to access.

Level 2        Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3        Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The valuation methods described in Note 1 may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Society believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following tables set forth by level, within the fair value hierarchy, the Society's assets and liabilities as of August 31, 2009. As required by FASB Statement 157, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

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**2. FAIR VALUE MEASUREMENT, continued**

| <b>Assets and liabilities measured at fair value on a recurring basis<br/>as of August 31, 2009 (in thousands)</b> |                |                |                |              |
|--------------------------------------------------------------------------------------------------------------------|----------------|----------------|----------------|--------------|
|                                                                                                                    | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b> |
| Money market funds                                                                                                 | \$ 46,601      | \$ 43,627      | \$ -           | \$ 90,228    |
| Time deposits                                                                                                      | 17,273         | -              | -              | 17,273       |
| Corporate bonds                                                                                                    | 575            | 110,515        | -              | 111,090      |
| U.S. government and government agency obligations                                                                  | 94,953         | 356,817        | -              | 451,770      |
| Commercial paper and other short-term investments                                                                  | -              | 295,332        | -              | 295,332      |
| Equity                                                                                                             | 59,080         | 44,443         | 249            | 103,772      |
| Other                                                                                                              | 319            | 996            | 2,149          | 3,464        |
| Collateral received under securities lending program                                                               | -              | 166,450        | -              | 166,450      |
| Beneficial interest in trusts                                                                                      | -              | -              | 270,257        | 270,257      |
| Gift annuity obligations                                                                                           | -              | -              | 26,230         | 26,230       |
| Total assets and liabilities at fair value                                                                         | \$ 218,801     | \$ 1,018,180   | \$ 298,885     | \$ 1,535,866 |

| <b>Assets and liabilities measured at fair value on a non-recurring basis as of August 31, 2009 (in thousands)</b> |                |                |                |              |
|--------------------------------------------------------------------------------------------------------------------|----------------|----------------|----------------|--------------|
|                                                                                                                    | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b> |
| Pledges and grants receivable                                                                                      | \$ -           | \$ -           | \$ 11,849      | \$ 11,849    |
| Legacies and bequests receivable                                                                                   | -              | -              | 49,253         | 49,253       |
| Research and other program awards and grants payable                                                               | -              | -              | 91,945         | 91,945       |
| Total assets and liabilities at fair value                                                                         | \$ -           | \$ -           | \$ 153,047     | \$ 153,047   |

The table below sets forth a summary of changes in the fair value of the Society level 3 assets and liabilities measured on a recurring basis for the year ended August 31, 2009 (in thousands):

|                                                    | <b>Equity</b> | <b>Other</b> | <b>Beneficial interest in trust</b> | <b>Gift annuity obligations</b> | <b>Total</b> |
|----------------------------------------------------|---------------|--------------|-------------------------------------|---------------------------------|--------------|
| Balance, beginning of year                         | \$ 293        | \$ 2,178     | \$ 343,869                          | \$ 26,179                       | \$ 372,519   |
| Realized and unrealized losses                     | (44)          | -            | (42,615)                            | -                               | (42,659)     |
| Purchases, sales, issuances, and settlements (net) | -             | (29)         | (30,997)                            | 51                              | (30,975)     |
| Balance, end of year                               | \$ 249        | \$ 2,149     | \$ 270,257                          | \$ 26,230                       | \$ 298,885   |

The unrealized losses are included in the net unrealized losses on perpetual trusts in the accompanying statement of activities and are related to assets still held at August 31, 2009.

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**3. CASH AND CASH EQUIVALENTS, OTHER INVESTMENTS, GIFT ANNUITY INVESTMENTS, INVESTMENTS AND SECURITIES LENT UNDER SECURITIES LENDING PROGRAM**

The fair value of cash and cash equivalents, other investments, gift annuity investments, investments, and securities lent under securities lending program as of August 31, 2009 and 2008 are as follows (in thousands):

|                                                                                                                                        | <u>2009</u>             | <u>2008</u>             |
|----------------------------------------------------------------------------------------------------------------------------------------|-------------------------|-------------------------|
| Cash and cash equivalents, other investments, gift annuity investments, and securities lent under securities lending program           |                         |                         |
| Cash and cash equivalents                                                                                                              | \$ 112,123              | \$ 104,710              |
| Money market funds                                                                                                                     | 90,228                  | 38,089                  |
| Time deposits                                                                                                                          | 17,273                  | 7,848                   |
| Corporate bonds                                                                                                                        | 111,090                 | 138,523                 |
| Commercial paper and other short-term investments                                                                                      | 295,332                 | 342,549                 |
| Equity securities                                                                                                                      | 103,772                 | 98,276                  |
| U.S. government and government agency obligations                                                                                      | 451,770                 | 479,164                 |
| Mutual funds                                                                                                                           | 1,288                   | 22,776                  |
| Other investments                                                                                                                      | <u>2,176</u>            | <u>14,511</u>           |
| <br>Total cash and cash equivalents, other investments, gift annuity investments, and securities lent under securities lending program | <br><u>\$ 1,185,052</u> | <br><u>\$ 1,246,446</u> |

Investment advisory fees paid by the Society were approximately \$2,272,000 and \$2,121,000 for the fiscal years ended August 31, 2009 and 2008, respectively.

**4. ENDOWMENT**

**Interpretation of Relevant Law**

ACS CAN and certain Divisions are subject to an enacted version of UPMIFA, while the National Home Office, Puerto Rico and certain other Divisions remain subject to the Uniform Management of Institutional Funds Act ("UMIFA") or other relevant law. The interpretation of relevant law among the entities of the Society is discussed below.

The Society has interpreted the Uniform Management of Institutional Funds Act (UMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Society classifies as permanently restricted net assets (a) the original value of gifts to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations of investment returns to the permanent endowment made in accordance with the direction of the applicable donor gift instrument, when applicable. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets to the extent the donor restricted income earned on such endowments to a particular purpose or time, and in all other cases is classified as unrestricted net assets. Such amounts recorded as temporarily restricted net assets are released from restriction when the donor stipulated purpose has been fulfilled and/or the required time period has elapsed.

**AMERICAN CANCER SOCIETY, INC.  
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**4. ENDOWMENT, continued**

**Interpretation of Relevant Law, continued**

The Society has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Society classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Society in a manner consistent with the standard of prudence prescribed by UPMIFA.

The following represents the net asset classes of the Society's endowment funds as well as the changes in endowments for the year ended August 31, 2009 (in thousands).

| <b>Endowment net assets at the beginning of fiscal year 2009</b> | <b>Pre-Adoption of FSP FAS 117-1 Balance</b> | <b>Post-Adoption of FSP FAS 117-1 Balance</b> | <b>Reclassification Adjustment</b> |  |
|------------------------------------------------------------------|----------------------------------------------|-----------------------------------------------|------------------------------------|--|
| Permanently Restricted                                           | \$ 66,060                                    | \$ 65,546                                     | \$ 514                             |  |
| Temporarily Restricted                                           | 12,147                                       | 13,540                                        | (1,393)                            |  |
| Unrestricted                                                     | 4,274                                        | 3,395                                         | 879                                |  |
| Total                                                            | <u>\$ 82,481</u>                             | <u>\$ 82,481</u>                              | <u>\$ -</u>                        |  |

| <b>Changes in endowments for the year ended August 31, 2009</b> | <b>Unrestricted</b> | <b>Temporarily Restricted</b> | <b>Permanently Restricted</b> | <b>Total</b>     |
|-----------------------------------------------------------------|---------------------|-------------------------------|-------------------------------|------------------|
| Endowment net assets at August 31, 2008                         | \$ 3,395            | \$ 13,540                     | \$ 65,546                     | \$ 82,481        |
| Investment income                                               | 399                 | 1,508                         | -                             | 1,907            |
| Net depreciation (realized and unrealized)                      | (3,489)             | (4,324)                       | (660)                         | (8,473)          |
| Contributions                                                   | -                   | -                             | 1,707                         | 1,707            |
| Revision of donor restrictions                                  | (143)               | (435)                         | 578                           | -                |
| Appropriation of endowment assets for expenditure               | (70)                | (1,225)                       | -                             | (1,295)          |
| Endowment net assets at August 31, 2009                         | <u>\$ 92</u>        | <u>\$ 9,064</u>               | <u>\$ 67,171</u>              | <u>\$ 76,327</u> |

|                                  | <b>Unrestricted</b> | <b>Temporarily Restricted</b> | <b>Permanently Restricted</b> | <b>Total</b>     |
|----------------------------------|---------------------|-------------------------------|-------------------------------|------------------|
| Donor-restricted endowment funds | \$ (1,757)          | \$ 9,064                      | \$ 67,171                     | \$ 74,478        |
| Board-designated endowment funds | 1,849               | -                             | -                             | 1,849            |
| Total funds                      | <u>\$ 92</u>        | <u>\$ 9,064</u>               | <u>\$ 67,171</u>              | <u>\$ 76,327</u> |

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**4. ENDOWMENT, continued**

**Funds with Deficiencies**

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or relevant law requires the Society to retain as a fund of perpetual duration. In accordance with U.S. generally accepted accounting principles, deficiencies of this nature would be reported in temporarily restricted net assets to the extent there are accumulated gains available to absorb such loss, or otherwise unrestricted net assets. Deficiencies of this nature that are reported in unrestricted net assets were \$3,024,000 as of August 31, 2009. These deficiencies resulted from unfavorable market fluctuations that occurred after the investment of new contributions and continued appropriation for certain programs that was deemed prudent by the Society. Subsequent gains that restore the fair value of the assets of the endowment fund up to the \$3,024,000 in deficiencies will be classified as an increase in unrestricted net assets.

**Return Objectives and Risk Parameters**

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Under this policy, as approved by the Society, the endowment assets are invested in a manner that is intended to produce results that exceed the price and yield results of relevant market indices while assuming a moderate level of investment risk.

**Spending Policy**

To the extent of a permanently restricted endowment's cumulative undistributed earnings, and unless the donor has specified otherwise, 4%-5% (based on the policy of the respective division) of the fair value of an endowment is available for spending each year. In addition, the difference between the actual total return each year and the spending percentage is charged or credited to unrestricted or temporarily restricted net assets (depending on the donor's instructions regarding the use of investment income or relevant law). The Society believes a spending policy is necessary to carry out the statutorily prescribed standard of ordinary business care and prudence and uses a spending rate of 4%-5% in order to maintain the purchasing power of the endowment.

**5. PLEDGES AND GRANTS RECEIVABLE**

As of August 31, 2009 and 2008, the expected future cash receipts from unconditional pledges and grants receivable, excluding amounts due from federated fund raising organizations, government grants and receivables related to donated land under lease of \$11,808,000 and \$8,775,000 for the years ended August 31, 2009 and 2008, respectively, are as follows (in thousands):

|                                       | <b>2009</b>      | <b>2008</b>      |
|---------------------------------------|------------------|------------------|
| Due in one year or less               | \$ 27,639        | \$ 34,123        |
| Due in one year through five years    | 24,240           | 34,256           |
| Due after five years                  | 7,668            | 7,937            |
| Less: estimated uncollectible amounts | <u>(1,214)</u>   | <u>(913)</u>     |
|                                       | 58,333           | 75,403           |
| Less: discount                        | <u>(4,647)</u>   | <u>(6,164)</u>   |
| Total                                 | <u>\$ 53,686</u> | <u>\$ 69,239</u> |

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**6. FIXED ASSETS**

Fixed assets as of August 31, 2009 and 2008 are as follows (in thousands):

|                                                                                                               | <u>2009</u>       | <u>2008</u>       |
|---------------------------------------------------------------------------------------------------------------|-------------------|-------------------|
| Land                                                                                                          | \$ 35,811         | \$ 36,987         |
| Buildings and leasehold improvements                                                                          | 354,436           | 308,720           |
| Furniture, fixtures, equipment, and other capitalized assets                                                  | 96,894            | 95,645            |
| Computer software                                                                                             | 55,644            | 55,176            |
| Construction in progress                                                                                      | 11,189            | 38,711            |
| Less: accumulated depreciation and amortization (including<br>\$37,991 and \$33,369 of software amortization) | <u>(199,982)</u>  | <u>(179,154)</u>  |
| Net fixed assets                                                                                              | <u>\$ 353,992</u> | <u>\$ 356,085</u> |

Depreciation expense including expenses or assets used in exchange transactions for the years ended August 31, 2009 and 2008 was approximately \$23,313,000 and \$21,480,000, respectively.

Software amortization expense for the years ended August 31, 2009 and 2008 was approximately \$4,566,000 and \$6,235,000, respectively.

**7. DEBT**

Debt as of August 31, 2009 and 2008 is as follows:

The Eastern Division purchased a condominium located in New York City in January 2007 which currently serves as office space and as a Hope Lodge facility to house and support cancer patients undergoing treatment in New York City. The purchase is financed through Industrial Development Bonds issued by the New York City Industrial Development Agency. The outstanding balance of the Industrial Development Bonds was \$44,664,000 and \$45,435,000 as of August 31, 2009 and 2008, respectively. The term of the bonds is 30 years with a fixed interest rate of 4.75%. The net book value of the property is \$40,755,000 and \$42,224,000 as of August 31, 2009 and 2008, respectively.

The Society has various industrial development and revenue bonds (the "Bonds"), with variable interest rates (ranging from 0.38% to 4.75% as of August 31, 2009), two of which are convertible to a fixed rate at the Society's option. The outstanding balance of the Bonds was \$19,105,000 and \$21,955,000 at August 31, 2009 and 2008. The bonds mature at various dates until 2037. The bonds are collateralized by certificates of deposit, property and letters of credit, which expire at various dates through 2012 unless terminated earlier. At August 31, 2008, \$223,000 of bond proceeds is included in cash and cash equivalents in the accompanying combined balance sheets.

The Society has various notes payable with variable interest rates (ranging from 3.40% to 5.65% as of August 31, 2009). The outstanding balance of the notes payable was \$4,082,000 and \$4,640,000 at August 31, 2009 and 2008, respectively. Certain notes payable are secured by certificates of deposit in the amount of \$1,459,000 at August 31, 2009.

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**7. DEBT, continued**

Approximate annual payments as of August 31, 2009, excluding interest, are payable as follows (in thousands):

|              |    |               |
|--------------|----|---------------|
| Fiscal year: |    |               |
| 2010         | \$ | 3,265         |
| 2011         |    | 2,253         |
| 2012         |    | 2,724         |
| 2013         |    | 2,344         |
| 2014         |    | 2,444         |
| Thereafter   |    | 54,821        |
| Total        | \$ | <u>67,851</u> |

The debt is secured by related properties, furnishings and equipment, which have a net book value of approximately \$52,191,000.

**8. RESEARCH AND OTHER PROGRAM AWARDS AND GRANTS PAYABLE**

The aggregate amount of research and other program awards and grants for which the Society is obligated under its agreements as of August 31, 2009 and 2008 are \$226,329,000 and \$243,001,000, respectively. The present value as of August 31, 2009 and 2008 is \$217,339,000 and \$229,687,000, respectively. The discount of \$8,990,000 will be recognized as interest expense in fiscal years 2010 through 2014. As of August 31, 2009, the awards and grants are payable as follows (in thousands):

|              |    |                |
|--------------|----|----------------|
| Fiscal year: |    |                |
| 2010         | \$ | 101,999        |
| 2011         |    | 68,282         |
| 2012         |    | 39,117         |
| 2013         |    | 15,155         |
| 2014         |    | 1,776          |
| Total        | \$ | <u>226,329</u> |

**9. PENSION PLANS**

The Society maintains noncontributory defined benefit pension plans (the "Plans"), which cover substantially all employees of the Society. The benefits are based on years of service and certain averages of compensation. Pension expense is recognized by the Society based on the actuarially determined amount, which for fiscal years 2009 and 2008 was \$25,083,000 and \$19,761,000, respectively. The Society's liability for contributions accrued and unpaid as of August 31, 2009 and 2008 was \$163,498,000 and \$48,714,000, respectively. These amounts are included in accrued retirement plan benefits in the accompanying combined balance sheets.

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**9. PENSION PLANS, continued**

The current strategic mix for the Plans has a blended exposure to equity and debt market risk. The Plans employ an active management strategy that has historically generated excess returns and places greater emphasis on manager skills to produce excess return while employing various risk mitigation strategies to reduce volatility. The plan assets at August 31 consist of:

|                           | <u>% of Fair Value</u> |             | <u>Target Range</u> |
|---------------------------|------------------------|-------------|---------------------|
|                           | <u>2009</u>            | <u>2008</u> |                     |
| Equity securities         | 61%                    | 66%         | 54-75%              |
| Debt securities           | 38%                    | 33%         | 25-42%              |
| Cash and cash equivalents | <u>1%</u>              | <u>1%</u>   | 0-10%               |
|                           | <u>100%</u>            | <u>100%</u> |                     |

The benefit obligation and the assets of the Plans were \$520,043,000 and \$356,545,000, respectively, as of August 31, 2009. The benefit obligation and the assets of the Plans were \$438,488,000 and \$389,774,000, respectively, as of August 31, 2008. The Society employs a "building block approach" in determining the long-term rate of return for plan assets. Historical markets are studied and long-term historical relationships between equities and debt are preserved consistent with the widely accepted capital market principle that assets with higher volatility generate a greater return over the long run. Current market factors such as inflation and interest rates are evaluated before long-term capital market assumptions are determined. The long-term portfolio return is established via a building block approach with proper consideration of diversification and rebalancing. Peer data and historical returns are reviewed to check for reasonability and appropriateness. While the approach gives appropriate consideration to recent fund performance and historical returns, the assumption is primarily a long term, prospective rate.

The Society also maintains a nonqualified and unfunded Supplemental Executive Retirement Plan (the "SERP") for certain employees whose income exceeds the maximum income that can be considered under the Plans. The Society's liability for benefits accrued and unpaid as of August 31, 2009 and 2008 was \$16,775,000 and \$19,225,000, respectively. These amounts are included in accrued retirement plan benefits in the accompanying combined balance sheets. Information related to the Society's Pension Plans and SERP as of August 31, 2009 and 2008 and the related changes during the years then ended are as follows (in thousands):

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**9. PENSION PLANS, continued**

|                                                              | <b>Retirement<br/>Benefits</b> | <b>Supplemental<br/>Retirement<br/>Benefits</b> | <b>2009<br/>Total</b> | <b>2008<br/>Total</b> |
|--------------------------------------------------------------|--------------------------------|-------------------------------------------------|-----------------------|-----------------------|
| Measurement date : August 31                                 |                                |                                                 |                       |                       |
| <b>Change in benefit obligation</b>                          |                                |                                                 |                       |                       |
| Benefit obligation at beginning of year                      | \$ 438,488                     | \$ 19,225                                       | \$ 457,713            | \$ 470,876            |
| Service cost                                                 | 22,448                         | 737                                             | 23,185                | 24,235                |
| Interest cost                                                | 28,393                         | 1,121                                           | 29,514                | 28,911                |
| Amendments                                                   | -                              | 287                                             | 287                   | 2,705                 |
| Actuarial (gains)/loss                                       | 64,574                         | 1,881                                           | 66,455                | (25,081)              |
| Impact of settlement                                         | -                              | -                                               | -                     | (393)                 |
| Benefits paid                                                | (33,860)                       | (6,476)                                         | (40,336)              | (43,540)              |
| <b>Benefit obligation at end of year</b>                     | <b>\$ 520,043</b>              | <b>\$ 16,775</b>                                | <b>\$ 536,818</b>     | <b>\$ 457,713</b>     |
| <b>Change in plan assets</b>                                 |                                |                                                 |                       |                       |
| Fair value of plan assets at beginning of year               | \$ 389,774                     | \$ -                                            | \$ 389,774            | \$ 431,263            |
| Actual expenses paid                                         | (974)                          | -                                               | (974)                 | (1,320)               |
| Actual return on plan assets                                 | (38,279)                       | -                                               | (38,279)              | (30,490)              |
| Employer contributions                                       | 39,884                         | 6,476                                           | 46,360                | 33,861                |
| Benefits paid                                                | (33,860)                       | (6,476)                                         | (40,336)              | (43,540)              |
| <b>Fair value of plan assets at end of year</b>              | <b>\$ 356,545</b>              | <b>\$ -</b>                                     | <b>\$ 356,545</b>     | <b>\$ 389,774</b>     |
| <b>Funded status</b>                                         | <b>\$ (163,498)</b>            | <b>\$ (16,775)</b>                              | <b>\$ (180,273)</b>   | <b>\$ (67,939)</b>    |
| <b>Amounts recognized in the combined<br/>balance sheets</b> |                                |                                                 |                       |                       |
| Accrued benefit liability                                    | (163,498)                      | (16,775)                                        | (180,273)             | (67,939)              |
| <b>Net amount recognized</b>                                 | <b>\$ (163,498)</b>            | <b>\$ (16,775)</b>                              | <b>\$ (180,273)</b>   | <b>\$ (67,939)</b>    |
| <b>Actuarial assumptions</b>                                 |                                |                                                 |                       |                       |
| Discount rate:                                               |                                |                                                 |                       |                       |
| Net periodic pension cost                                    | 6.75%                          | 6.75%                                           | 6.75%                 | 6.25%                 |
| Benefit obligation                                           | 5.75%                          | 5.75%                                           | 5.75%                 | 6.75%                 |
| Expected return on plan assets                               | 7.50-8.00%                     | N/A                                             | 7.50-8.00%            | 7.50-8.00%            |
|                                                              | Age Graded                     | Age Graded                                      | Age Graded            | Age Graded            |
| Rate of compensation increase                                | 2.5-11.5%                      | 3.0-10.5%                                       | 2.5-11.5%             | 3.0-12.0%             |
| <b>Components of net periodic benefit cost:</b>              |                                |                                                 |                       |                       |
| Service cost                                                 | \$ 22,448                      | \$ 737                                          | \$ 23,185             | \$ 24,235             |
| Interest cost                                                | 28,393                         | 1,121                                           | 29,514                | 28,911                |
| Expected return on plan assets                               | (30,807)                       | -                                               | (30,807)              | (33,448)              |
| Administrative expenses                                      | 1,670                          | -                                               | 1,670                 | 1,930                 |
| Amortization of:                                             |                                |                                                 |                       |                       |
| Unrecognized prior service cost                              | 1,392                          | 1,091                                           | 2,483                 | 2,353                 |
| Unrecognized actuarial loss (gain)                           | 4,119                          | (49)                                            | 4,070                 | 2,028                 |
| Amortization of transition asset                             | (2,132)                        | -                                               | (2,132)               | (2,698)               |
| Impact of Curtailment                                        | -                              | 350                                             | 350                   | -                     |
| Impact of Settlement                                         | -                              | 650                                             | 650                   | 466                   |
| <b>Net periodic benefit cost</b>                             | <b>\$ 25,083</b>               | <b>\$ 3,900</b>                                 | <b>\$ 28,983</b>      | <b>\$ 23,777</b>      |

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**9. PENSION PLANS, continued**

|                                          | <b>Retirement<br/>Benefits</b> | <b>Supplemental<br/>Retirement<br/>Benefits</b> | <b>2009<br/>Total</b> | <b>2008<br/>Total</b> |
|------------------------------------------|--------------------------------|-------------------------------------------------|-----------------------|-----------------------|
| Measurement date : August 31             |                                |                                                 |                       |                       |
| Accumulated benefit obligation           | \$ 452,982                     | \$ 10,057                                       | \$ 463,039            | \$ 390,300            |
| <b>Estimated future benefit payments</b> |                                |                                                 |                       |                       |
| 2010                                     | \$ 38,406                      | \$ 1,946                                        | \$ 40,352             |                       |
| 2011                                     | 36,764                         | 851                                             | 37,615                |                       |
| 2012                                     | 37,371                         | 2,832                                           | 40,203                |                       |
| 2013                                     | 38,035                         | 629                                             | 38,664                |                       |
| 2014                                     | 39,399                         | 4,338                                           | 43,737                |                       |
| 2015-2019                                | 207,573                        | 9,567                                           | 217,140               |                       |

The Society expects to contribute \$17,721,000 in fiscal year 2010.

Included in unrestricted net assets at August 31, 2009 are the following amounts that have not yet been recognized in net periodic pension cost: unrecognized prior service costs of \$7,501,000 and unrecognized actuarial losses of \$217,702,000. The prior service cost and actuarial losses included in unrestricted net assets and expected to be recognized in net periodic pension cost during the fiscal year-ended August 31, 2010 are \$1,381,000 and \$18,808,000, respectively.

Future changes in actual compensation and retirement dates can materially affect both the amount of the benefits ultimately paid and the period over which the related expense is recognized.

**10. POSTRETIREMENT NONPENSION BENEFITS**

The Society maintains an unfunded postretirement benefit plan for employees, which covers certain employees of the Society. Employees hired prior to January 1, 1995 retiring from the Society on or after attaining age 55 who have rendered at least ten years of service to the Society receive postretirement medical, dental, and life insurance coverage. These benefits are subject to deductibles, co-payment provisions, and other limitations, and the Society may amend or change the postretirement plan periodically.

The Society accrues the cost of providing postretirement benefits for medical, dental, and life insurance coverage over the active service period of employees and is amortizing the unrecognized transition obligation over 20 years. Medical trend rates do not apply as the plans are on fixed payment amounts. The accumulated postretirement benefit obligation as of August 31, 2009 and 2008 and related changes during the years ended August 31, 2009 and 2008 consisted of the following components (in thousands):

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**10. POSTRETIREMENT NONPENSION BENEFITS, continued**

|                                                             | <u>August 31, 2009</u> | <u>August 31, 2008</u> |
|-------------------------------------------------------------|------------------------|------------------------|
| Measurement date                                            |                        |                        |
| <b>Change in benefit obligation</b>                         |                        |                        |
| Benefit obligation at beginning of year                     | \$ 48,307              | \$ 49,812              |
| Service cost                                                | 576                    | 633                    |
| Interest cost                                               | 3,212                  | 3,012                  |
| Plan participant contributions                              | 41                     | 32                     |
| Actuarial loss/(gain)                                       | 7,255                  | (2,210)                |
| Benefits paid                                               | (2,919)                | (2,972)                |
| <b>Benefit obligation at end of year</b>                    | <u>\$ 56,472</u>       | <u>\$ 48,307</u>       |
| <b>Change in plan assets</b>                                |                        |                        |
| Fair value of plan assets at beginning of year              | \$ -                   | \$ -                   |
| Actual return on plan assets                                | -                      | -                      |
| Employer contributions                                      | 2,919                  | 2,972                  |
| Benefits paid                                               | (2,919)                | (2,972)                |
| <b>Fair value of plan assets at end of year</b>             | <u>\$ -</u>            | <u>\$ -</u>            |
| <b>Funded status</b>                                        | <u>\$ (56,472)</u>     | <u>\$ (48,307)</u>     |
| <b>Amounts recognized in the balance sheets consist of:</b> |                        |                        |
| Accrued benefit liability                                   | (56,472)               | (48,307)               |
| <b>Net amount recognized</b>                                | <u>\$ (56,472)</u>     | <u>\$ (48,307)</u>     |
| <b>Actuarial assumptions</b>                                |                        |                        |
| Discount rate:                                              |                        |                        |
| Net periodic pension cost                                   | 6.75%                  | 6.25%                  |
| Benefit obligation                                          | 5.75%                  | 6.75%                  |
| Expected return on plan assets                              | N/A                    | N/A                    |
| Rate of compensation increase                               | 3.00-11.50%            | 3.50-12.00%            |
| <b>Components of net periodic benefit cost:</b>             |                        |                        |
| Service cost                                                | \$ 576                 | \$ 633                 |
| Interest cost                                               | 3,212                  | 3,012                  |
| Amortization of:                                            |                        |                        |
| Unrecognized prior service cost                             | 1,470                  | 1,473                  |
| Transition amount                                           | 764                    | 763                    |
| Recognized net actuarial loss                               | 198                    | 143                    |
| Additional recognition of unrecognized net loss             | 436                    | -                      |
| <b>Net periodic benefit cost</b>                            | <u>\$ 6,656</u>        | <u>\$ 6,024</u>        |
| <b>Estimated future benefit payments</b>                    |                        |                        |
| 2009                                                        | \$ 3,570               |                        |
| 2010                                                        | 3,647                  |                        |
| 2011                                                        | 3,735                  |                        |
| 2012                                                        | 3,799                  |                        |
| 2013                                                        | 3,856                  |                        |
| 2014-2018                                                   | 19,819                 |                        |

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**10. POSTRETIREMENT NONPENSION BENEFITS, continued**

The Society expects to contribute \$3,570,000 in fiscal year 2010.

Included in unrestricted net assets at August 31, 2009 are the following amounts that have not yet been recognized in net periodic pension cost: unrecognized transition obligation of \$3,096,000, unrecognized prior service costs of \$823,000 and unrecognized actuarial losses of \$11,444,000. The transition obligation, prior service cost and actuarial losses included in unrestricted net assets and expected to be recognized in net periodic pension cost during the fiscal year-ended August 31, 2010 are \$763,000, \$759,000 and \$679,000, respectively.

**11. OPERATING LEASES**

The Society leases telecommunication systems related to its National Cancer Information Center and occupies office and warehouse space under operating leases, some of which are subject to escalation and expire on various dates through fiscal year 2022. Future minimum annual rentals with noncancellable terms are as follows as of August 31, 2009 (in thousands):

|              |    |                |
|--------------|----|----------------|
| Fiscal year: |    |                |
| 2010         | \$ | 27,874         |
| 2011         |    | 22,444         |
| 2012         |    | 15,880         |
| 2013         |    | 13,245         |
| 2014         |    | 10,285         |
| Thereafter   |    | 55,759         |
| Total        | \$ | <u>145,487</u> |

Rental expense from operating leases for the year ended August 31, 2009 and 2008 was approximately \$31,345,808 and \$31,160,000, respectively.

**12. RESTRICTED NET ASSETS**

Temporarily restricted net assets and the earnings from permanently restricted net assets as of August 31, 2009 and 2008 have been restricted by donors as follows (in thousands):

|                                         | <b>Temporarily</b> |                   | <b>Permanently</b> |                   |
|-----------------------------------------|--------------------|-------------------|--------------------|-------------------|
|                                         | <b>2009</b>        | <b>2008</b>       | <b>2009</b>        | <b>2008</b>       |
| Research                                | \$ 24,891          | \$ 17,286         | \$ 49,850          | \$ 55,026         |
| Patient support                         | 32,130             | 28,985            | 14,382             | 14,450            |
| Specific geographic locations           | 13,793             | 10,096            | 41,393             | 47,455            |
| Prevention                              | 7,447              | 12,121            | 1,833              | 1,780             |
| Detection/treatment                     | 29,184             | 24,537            | 1,452              | 1,456             |
| Fixed asset acquisitions/ building fund | 16,665             | 11,727            | 1,131              | 1,131             |
| Hope Lodges                             | 32,096             | 65,945            | 13,897             | 12,117            |
| Time restrictions                       | 112,930            | 137,608           | -                  | -                 |
| Other program and supporting services   | 4,280              | 5,344             | 98,744             | 124,317           |
| Total                                   | <u>\$ 273,416</u>  | <u>\$ 313,649</u> | <u>\$ 222,682</u>  | <u>\$ 257,732</u> |

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**12. RESTRICTED NET ASSETS, continued**

For net assets that are shown as time restricted, the earnings are not restricted as to purpose. For permanently restricted net assets, the principal is restricted in perpetuity, and only the earnings on the net assets shown above may be spent for the restricted purpose.

Certain reclassifications have been made to the 2008 net asset categories to conform to the 2009 presentation. These reclassifications include an increase of \$3,463,000 to unrestricted net assets and a \$3,463,000 decrease to temporarily restricted net assets. These reclassifications relate to the beginning 2008 balances and had no impact on the change in net assets or total net assets.

**13. CONTRIBUTED SERVICES, MERCHANDISE, AND OTHER IN-KIND CONTRIBUTIONS**

In fiscal year 2009 and 2008, the Society recorded contributed services of \$1,613,000 and \$1,105,000, respectively, related to the communication of program and fund-raising messages through various media. In addition, the Society has valued and recorded contributed services provided by scientific peer reviewers, which consist of medical doctors, PhD's, professors, biomedical and psychosocial professionals, social welfare service providers, and other professional service providers whose efforts are necessary for the Society to carry out its programs. In fiscal year 2009 and 2008, the Society's management estimates that approximately 24,800 and 25,960 hours, respectively, have been contributed by scientific peer reviewers and has valued such services at \$1,801,000 and \$1,822,000, respectively.

**Contributed Merchandise:**

**Cars For a Cure**

The Society operates the Cars For a Cure program to solicit donations of used vehicles from the public. The Society sells these donated vehicles, primarily at wholesale dealer auctions, to generate cash to support the Society's life saving programs. The contribution of the vehicle is recorded as merchandise and other in-kind contributions in the accompanying combined statement of activities at the gross wholesale proceeds for vehicles sold by August 31 and at estimated gross proceeds for donated vehicles not sold by August 31. The transactions recorded during fiscal years 2009 and 2008 are as follows (in thousands):

|                                                                      | <b>2009</b> | <b>2008</b> |
|----------------------------------------------------------------------|-------------|-------------|
| Contribution amount for donated vehicles                             | \$ 2,343    | \$ 3,867    |
| Exchange transaction income/expense<br>attributable to vehicles sold | \$ 2,255    | \$ 3,566    |
| Exchange selling expenses                                            | 703         | 915         |
| Net proceeds realized                                                | \$ 1,552    | \$ 2,651    |

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
NOTES TO COMBINED FINANCIAL STATEMENTS  
AUGUST 31, 2009 AND 2008**

**13. CONTRIBUTED SERVICES, MERCHANDISE, AND OTHER IN-KIND CONTRIBUTIONS,  
continued**

**Discovery Shops**

The Society operates Discovery Shops to solicit donations of clothing and household items from the public. Discovery Shops are upscale resale stores selling donated merchandise to generate cash to support the Division's programs. The contribution of the merchandise is recorded in the accompanying combined statement of activities as merchandise and other in-kind contributions at the gross proceeds for items sold by August 31 and at estimated gross proceeds for donated items not sold by August 31. The transactions recorded during fiscal years 2009 and 2008 are as follows (in thousands):

|                                             | <b>2009</b>     | <b>2008</b>     |
|---------------------------------------------|-----------------|-----------------|
| Contribution amount for donated merchandise | \$ 18,426       | \$ 18,378       |
| Exchange transaction income/expense         |                 |                 |
| attributable to merchandise sold            | \$ 18,426       | \$ 18,237       |
| Exchange selling expenses                   | 11,865          | 11,802          |
| Net proceeds realized                       | <u>\$ 6,561</u> | <u>\$ 6,435</u> |

**Other Contributed Merchandise**

In fiscal years 2009 and 2008, the Society received cosmetic kits with an estimated fair value of \$14,610,000 and \$6,557,000, respectively, which were donated by the Personal Care Products Council for use in the Look Good Feel Better quality of life program. In fiscal years 2009 and 2008, the Society also received wigs with an estimated fair value of \$1,016,000 and \$1,833,000, respectively, which were donated by Celebrity Signatures International, Inc. The Society provided the merchandise to chemotherapy patients along with training in the proper application of cosmetics and wigs.

The Society received other in kind contributions of donated land under lease and items to be used in the Society's Hope Lodges. Hope Lodges are residential facilities providing temporary housing free of charge for cancer patients and a family caregiver during cancer treatments away from their home. These donations were approximately \$5,458,000 and \$7,094,000, respectively, for fiscal years 2009 and 2008. These items are being used and therefore there is no related exchange income, expenses or selling expenses related to these in kind contributions.

In fiscal years 2009 and 2008, the Society received in-kind contributions of advertising production, magazine space, public service announcements and in-store advertising materials from various retail and professional organizations with an estimated fair value of \$14,431,000 and \$4,175,000.

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
NOTES TO COMBINED FINANCIAL STATEMENTS  
AUGUST 31, 2009 AND 2008**

**14. EXCHANGE TRANSACTIONS**

Exchange transactions are reciprocal transfers in which each party receives and sacrifices something of equal value as opposed to a nonreciprocal transaction (i.e., a contribution) in which a donor provides resources to support the Society's mission and expects to receive nothing of direct value in exchange. Costs of exchange transactions that benefit the recipient of the exchange and are not directly related to the Society's mission are reported as exchange expenses. Costs related to exchange transactions that directly benefit or support the Society's mission are included with the Society's program or supporting services expenses.

Exchange transaction income and expenses for fiscal years 2009 and 2008 are as follows (in thousands):

|                                                | <b>Exchange<br/>Income</b> |                  | <b>Exchange<br/>Expenses</b> |                  |
|------------------------------------------------|----------------------------|------------------|------------------------------|------------------|
|                                                | <b>2009</b>                | <b>2008</b>      | <b>2009</b>                  | <b>2008</b>      |
| Special events                                 | \$ 61,570                  | \$ 60,870        | \$ 60,729                    | \$ 60,158        |
| Cars For a Cure                                | 2,255                      | 3,566            | 2,958                        | 4,481            |
| Discovery Shop                                 | 18,426                     | 18,237           | 30,291                       | 30,039           |
| Rental income                                  | 1,000                      | 989              | 8                            | -                |
| Cause related marketing<br>and other royalties | 3,089                      | 2,722            | -                            | -                |
| Sales to third parties                         | 11,563                     | 10,870           | 1,437                        | 1,520            |
|                                                | <u>\$ 97,903</u>           | <u>\$ 97,254</u> | <u>\$ 95,423</u>             | <u>\$ 96,198</u> |

**Benefits Purchased by Donors at Special Events**

The Society conducts special events in which a portion of the gross proceeds paid by the participant represents payment for the direct cost of the benefits received by the participant at the event. Unless a verifiable, objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Society. The direct costs of the special events that ultimately benefit the donor rather than the Society are recorded as exchange transaction income and exchange transaction expense. All proceeds received in excess of the direct costs are recorded as special events revenue in the accompanying combined statement of activities.

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
NOTES TO COMBINED FINANCIAL STATEMENTS  
AUGUST 31, 2009 AND 2008**

**15. ACTIVITIES WITH JOINT COSTS**

In fiscal years 2009 and 2008, the Society conducted activities that included fund-raising appeals as well as program and management and general components. Those activities included direct mail, telecommunications, and other constituent relationship activities. The costs of conducting those joint activities which met the purpose, audience and content criteria of AICPA Statement of Position ("SOP") 98-2, *Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Government Entities That Include Fund-Raising*, included a total of approximately \$160,786,000 and \$181,959,000 of joint costs for fiscal years 2009 and 2008, that were functionally allocated as follows (in thousands):

|                        | <u>2009</u>       | <u>2008</u>       |
|------------------------|-------------------|-------------------|
| Research               | \$ 266            | \$ 408            |
| Prevention             | 29,822            | 32,152            |
| Detection/treatment    | 22,091            | 22,803            |
| Patient support        | 38,465            | 49,229            |
| Management and general | 7,584             | 7,302             |
| Fund-raising           | 62,558            | 70,065            |
| Total                  | <u>\$ 160,786</u> | <u>\$ 181,959</u> |

**16. COMMITMENTS AND CONTINGENCIES**

The Society is party to legal claims arising in the course of its normal business activities. Although the ultimate outcome of these claims cannot be ascertained at this time, it is the opinion of management that none of these matters, when resolved, will have a material effect on the Society's net assets.

**17. SUBSEQUENT EVENTS**

Management has adopted SFAS No. 165, *Subsequent Events*, and has disclosed all subsequent events through January 28, 2010, the date the combined financial statements were available to be issued.

AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINING BALANCE SHEETS  
AUGUST 31, 2009  
(In Thousands)

|                                                             | CALIFORNIA | EASTERN    | FLORIDA   | GREAT LAKES | GREAT WEST | HAWAII    | HIGH PLAINS | ILLINOIS   | MIDSOUTH  | MIDWEST   | NEW ENGLAND | OHIO      | PENNSYLVANIA | SOUTH ATLANTIC | PUERTO RICO | ACS NATIONAL HOME OFFICE | ACS CANCER ACTION NETWORK, INC. | ELIMINATIONS / RECLASSES | TOTAL        |
|-------------------------------------------------------------|------------|------------|-----------|-------------|------------|-----------|-------------|------------|-----------|-----------|-------------|-----------|--------------|----------------|-------------|--------------------------|---------------------------------|--------------------------|--------------|
| <b>ASSETS</b>                                               |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| <b>CASH AND TEMPORARY INVESTMENTS:</b>                      |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| Cash and cash equivalents                                   | \$ 2,320   | \$ 18,061  | \$ 20,401 | \$ 5,740    | \$ 1,018   | \$ 376    | \$ 7,208    | \$ 252     | \$ 3,268  | \$ 1,033  | \$ 3,172    | \$ 798    | \$ 2,254     | \$ 1,872       | \$ 968      | \$ 42,800                | \$ 582                          | \$ -                     | \$ 112,123   |
| Division's interest in Combined Investment Pool             | 9,638      | 22,999     | 7,083     | 5,857       | 9,723      | 1,777     | 64,458      | 32,070     | 24,379    | 16,088    | 3,589       | 7,032     | 39,988       | 30,363         | 1,270       | 515,917                  | 5,455                           | (797,686)                | -            |
| Division's interest in Combined Endowment Pool              | 2,850      | 867        | -         | 1,813       | 1,731      | -         | 143         | -          | 131       | -         | -           | -         | -            | 61             | -           | 26,208                   | -                               | (33,804)                 | -            |
| Other investments                                           | 36,084     | 26,145     | 4,378     | 26,361      | 13,846     | 1,198     | 351         | 50,763     | 18,589    | 22,712    | 10,157      | 10,921    | 11,290       | 71,507         | -           | 19,756                   | -                               | 512,953                  | 837,011      |
| Gift annuity investments                                    | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | 32        | -            | -              | -           | 34,893                   | -                               | -                        | 34,925       |
| Total cash and temporary investments                        | 50,892     | 68,072     | 31,862    | 39,771      | 26,318     | 3,351     | 72,160      | 83,085     | 46,367    | 39,833    | 16,918      | 18,783    | 53,532       | 103,803        | 2,238       | 639,574                  | 6,037                           | (318,537)                | 984,059      |
| <b>SECURITIES LENT UNDER SECURITIES LENDING PROGRAM</b>     | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 163,253                  | -                               | -                        | 163,253      |
| <b>COLLATERAL RECEIVED UNDER SECURITIES LENDING PROGRAM</b> | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 166,450                  | -                               | -                        | 166,450      |
| <b>DUE FROM AFFILIATES</b>                                  | 5,571      | 3,762      | 1,498     | 2,209       | 4,825      | 692       | 11,155      | 1,621      | 4,858     | 2,492     | 2,586       | 1,484     | 1,750        | 3,243          | 210         | 264,038                  | 310                             | (312,304)                | -            |
| RECEIVABLES, net                                            | 723        | 9,534      | 2,526     | 1,280       | 2,520      | 556       | 7,417       | 1,914      | 4,850     | 6,015     | 5,149       | 2,196     | 1,813        | 3,362          | 779         | 14,860                   | -                               | -                        | 65,494       |
| PREPAID PENSION COSTS                                       | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 16,000                   | -                               | (16,000)                 | -            |
| PREPAID EXPENSE AND OTHER ASSETS                            | 4,832      | 1,576      | 586       | 972         | 829        | 23        | 683         | 830        | 3,888     | 561       | 919         | 1,263     | 972          | 1,262          | 110         | 11,176                   | 288                             | -                        | 30,770       |
| LEGACIES AND BEQUESTS RECEIVABLE                            | -          | 11,378     | 11,512    | -           | -          | -         | -           | 5,433      | -         | -         | 3,329       | -         | 4,697        | -              | -           | -                        | -                               | 52,567                   | 88,916       |
| COMBINED PLANNED GIVING/PTM POOL                            | 77,193     | -          | -         | 14,563      | 18,651     | 4,833     | 40,710      | -          | 15,584    | 10,130    | -           | 23,408    | -            | 20,646         | -           | 225,717                  | -                               | (451,435)                | -            |
| BENEFICIAL INTERESTS IN TRUSTS                              | -          | 25,091     | 17,033    | -           | 312        | 159       | 876         | 12,204     | -         | 415       | 20,111      | 143       | 11,823       | 1,257          | -           | 13,177                   | -                               | 167,656                  | 270,257      |
| FIXED ASSETS, net                                           | 1,646      | 59,368     | 21,429    | 19,157      | 19,799     | 2,239     | 23,470      | 1,538      | 24,018    | 24,984    | 43,646      | 13,518    | 15,542       | 25,881         | 7,204       | 50,553                   | -                               | -                        | 353,992      |
| INVESTMENTS, at fair value                                  | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 11,531                   | -                               | 26,209                   | 37,740       |
| Total assets                                                | 140,857    | 178,781    | 86,446    | 77,952      | 73,254     | 11,853    | 156,471     | 106,625    | 99,565    | 84,430    | 92,658      | 60,795    | 90,129       | 159,454        | 10,541      | 1,576,329                | 6,635                           | (851,844)                | 2,160,931    |
| <b>LIABILITIES AND NET ASSETS</b>                           |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| <b>RESEARCH AND OTHER PROGRAM AWARDS AND GRANTS PAYABLE</b> | -          | -          | 380       | -           | -          | -         | -           | 1,429      | -         | -         | -           | 89        | -            | -              | -           | 215,441                  | -                               | -                        | 217,339      |
| <b>ACCRUED EXPENSES:</b>                                    |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| Accounts payable and accrued expenses                       | 4,710      | 7,383      | 1,675     | 1,276       | 3,311      | 201       | 4,047       | 1,875      | 2,621     | 2,068     | 2,524       | 1,808     | 1,934        | 4,808          | 387         | 43,913                   | 1,535                           | (1,626)                  | 84,450       |
| Accrued retirement plan benefits                            | 3,557      | 2,641      | 1,196     | 1,484       | 1,226      | 94        | 19,705      | 1,144      | 1,497     | 1,701     | 2,262       | 1,219     | 1,564        | 2,949          | 69          | 12,201                   | 282                             | 125,482                  | 180,273      |
| Postretirement medical, dental and life insurance accrual   | 5,172      | 3,442      | 1,660     | 1,351       | 2,082      | 235       | 3,870       | 962        | 1,877     | 1,523     | 2,048       | 1,121     | 8,463        | 4,191          | -           | 7,565                    | 12                              | 10,898                   | 56,472       |
| Total accrued expenses                                      | 13,439     | 13,466     | 4,531     | 4,111       | 6,619      | 530       | 27,622      | 3,961      | 5,995     | 5,292     | 6,834       | 4,148     | 11,961       | 11,948         | 456         | 63,679                   | 1,829                           | 134,754                  | 321,195      |
| <b>GIFT ANNUITY OBLIGATIONS</b>                             | -          | -          | 333       | -           | -          | -         | -           | -          | -         | -         | -           | 56        | -            | -              | -           | 25,841                   | -                               | -                        | 26,230       |
| <b>DUE TO AFFILIATES</b>                                    | 49,771     | 22,773     | 23,894    | 15,703      | 22,717     | 3,409     | 34,935      | 13,326     | 18,268    | 12,485    | 11,636      | 9,320     | 10,675       | 20,557         | 557         | 44,320                   | 167                             | (314,513)                | -            |
| <b>INVESTMENTS AND OTHER ASSETS HELD FOR AFFILIATES</b>     | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 518,735                  | -                               | (518,735)                | -            |
| <b>PAYABLE UNDER SECURITIES LENDING PROGRAM</b>             | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | 166,450                  | -                               | -                        | 166,450      |
| <b>OTHER LIABILITIES</b>                                    | 913        | 1,638      | -         | 333         | 360        | 60        | 403         | 2,312      | 858       | 98        | 639         | 1,908     | 267          | 1,882          | 5           | 15,770                   | 18                              | -                        | 27,464       |
| <b>DEBT</b>                                                 | -          | 44,664     | -         | 10,610      | -          | -         | -           | -          | 684       | -         | -           | 2,297     | -            | -              | 1,101       | 8,495                    | -                               | -                        | 67,851       |
| Total liabilities                                           | 64,123     | 82,541     | 29,138    | 30,757      | 29,696     | 3,999     | 62,960      | 21,048     | 25,805    | 17,875    | 19,109      | 17,818    | 22,903       | 34,387         | 2,119       | 1,058,731                | 2,014                           | (698,494)                | 826,529      |
| <b>COMMITMENTS AND CONTINGENCIES</b>                        | -          | -          | -         | -           | -          | -         | -           | -          | -         | -         | -           | -         | -            | -              | -           | -                        | -                               | -                        | -            |
| <b>NET ASSETS:</b>                                          |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| Unrestricted:                                               |            |            |           |             |            |           |             |            |           |           |             |           |              |                |             |                          |                                 |                          |              |
| Available for program and supporting activities             | 32,561     | 31,902     | 5,819     | 26,967      | 6,760      | (430)     | 28,080      | 64,875     | 30,061    | 22,617    | (10,182)    | 7,671     | 28,942       | 66,308         | (373)       | 349,866                  | 878                             | (135,737)                | 556,585      |
| Net investment in fixed assets                              | 1,646      | 14,662     | 21,429    | 8,547       | 19,799     | 2,239     | 22,089      | 1,538      | 22,593    | 24,984    | 43,245      | 9,632     | 15,275       | 25,881         | 6,102       | 42,058                   | -                               | -                        | 281,719      |
| Total unrestricted                                          | 34,207     | 46,564     | 27,248    | 35,514      | 26,559     | 1,809     | 50,169      | 66,413     | 52,654    | 47,601    | 33,063      | 17,303    | 44,217       | 92,189         | 5,729       | 391,924                  | 878                             | (135,737)                | 838,304      |
| Temporarily restricted                                      | 21,222     | 28,459     | 24,348    | 5,521       | 10,003     | 1,821     | 23,373      | 3,669      | 14,066    | 7,217     | 18,360      | 7,966     | 10,253       | 19,064         | 2,693       | 86,831                   | 3,743                           | (15,183)                 | 273,416      |
| Permanently restricted                                      | 21,305     | 21,217     | 5,712     | 6,160       | 6,996      | 4,224     | 19,969      | 15,495     | 7,040     | 11,737    | 22,126      | 17,718    | 12,756       | 13,814         | -           | 38,843                   | -                               | (2,430)                  | 222,682      |
| Total net assets                                            | 76,734     | 96,240     | 57,308    | 47,195      | 43,558     | 7,854     | 93,511      | 85,577     | 73,760    | 66,555    | 73,549      | 42,977    | 67,226       | 125,067        | 8,422       | 517,598                  | 4,621                           | (153,350)                | 1,334,402    |
| Total liabilities and net assets                            | \$ 140,857 | \$ 178,781 | \$ 86,446 | \$ 77,952   | \$ 73,254  | \$ 11,853 | \$ 156,471  | \$ 106,625 | \$ 99,565 | \$ 84,430 | \$ 92,658   | \$ 60,795 | \$ 90,129    | \$ 159,454     | \$ 10,541   | \$ 1,576,329             | \$ 6,635                        | \$ (851,844)             | \$ 2,160,931 |

The accompanying notes are an integral part of the combined financial statements.

**AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINING STATEMENTS OF ACTIVITIES  
FOR THE YEAR ENDED AUGUST 31, 2009  
(In Thousands)**

|                                                                                     | CALIFORNIA | EASTERN   | FLORIDA  | GREAT LAKES | GREAT WEST | HAWAII   | HIGH PLAINS | ILLINOIS  | MIDSOUTH  | MIDWEST   | NEW ENGLAND | OHIO     | PENNSYLVANIA | SOUTH ATLANTIC | PUERTO RICO | ACS NATIONAL HOME OFFICE | ACS CANCER ACTION NETWORK, INC. | ELIMINATIONS / RECLASSES | TOTAL      |
|-------------------------------------------------------------------------------------|------------|-----------|----------|-------------|------------|----------|-------------|-----------|-----------|-----------|-------------|----------|--------------|----------------|-------------|--------------------------|---------------------------------|--------------------------|------------|
| <b>REVENUE, GAINS AND OTHER SUPPORT</b>                                             |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Support from the public:                                                            |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Contributions                                                                       | \$ 17,813  | \$ 19,799 | \$ 6,280 | \$ 6,682    | \$ 12,382  | \$ 1,716 | \$ 17,698   | \$ 11,238 | \$ 10,818 | \$ 11,869 | \$ 14,449   | \$ 5,902 | \$ 8,771     | \$ 15,679      | \$ 1,305    | \$ 247,969               | \$ 858                          | \$ (224,417)             | \$ 186,811 |
| Special events                                                                      | 38,502     | 52,516    | 30,176   | 28,743      | 41,393     | 2,299    | 56,543      | 25,424    | 46,103    | 33,787    | 35,623      | 19,832   | 30,275       | 78,094         | 3,587       | -                        | 968                             | -                        | 523,865    |
| Other special fund-raising events                                                   | 2          | -         | -        | -           | -          | -        | -           | -         | -         | -         | -           | -        | 532          | -              | -           | -                        | -                               | -                        | 534        |
| Legacies and bequests                                                               | 24,660     | 17,887    | 15,055   | 6,240       | 11,444     | 826      | 13,855      | 7,867     | 4,024     | 6,595     | 4,963       | 5,878    | 5,723        | 10,447         | -           | 53,552                   | -                               | (53,416)                 | 135,600    |
| Change in value of split-interest agreements                                        | (11,790)   | (3,045)   | (3,495)  | (407)       | (1,989)    | (326)    | (3,933)     | (705)     | (1,042)   | (752)     | (1,283)     | (111)    | (481)        | (1,282)        | -           | (2,216)                  | -                               | -                        | (32,857)   |
| Contributed services, merchandise and other in-kind contributions, at fair value    | 15,004     | 582       | 72       | 672         | 2,230      | 186      | 1,724       | 605       | 970       | 1,061     | 749         | 1,252    | 56           | 740            | 1,147       | 32,648                   | -                               | -                        | 59,698     |
| Contributions raised indirectly from federated and other fund-raising organizations | 894        | 738       | 745      | 625         | 1,844      | 554      | 6,055       | 243       | 2,014     | 665       | 2,002       | 1,890    | 1,309        | 4,169          | 225         | -                        | -                               | -                        | 23,972     |
| Division's share of public support raised by Affiliates                             | -          | -         | -        | -           | -          | -        | -           | -         | -         | -         | -           | -        | -            | -              | -           | -                        | -                               | -                        | -          |
| Contributions raised by the National Home Office                                    | -          | -         | -        | -           | -          | -        | -           | -         | -         | 123       | -           | -        | -            | -              | -           | 24,941                   | -                               | (25,064)                 | -          |
| Total support from the public                                                       | 85,085     | 88,477    | 48,833   | 42,555      | 67,304     | 5,255    | 91,942      | 44,672    | 62,887    | 53,348    | 56,503      | 34,643   | 46,185       | 107,847        | 6,264       | 356,894                  | 1,826                           | (302,897)                | 897,623    |
| Investment income (losses):                                                         |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Interest and dividends, net                                                         | 2,180      | 2,309     | 558      | 1,305       | 895        | 238      | 2,187       | 2,004     | 1,331     | 1,239     | 1,340       | 1,346    | 2,293        | 2,897          | 28          | 7,338                    | 73                              | -                        | 29,561     |
| Net realized and unrealized investment gains (losses)                               | (1,817)    | (1,056)   | (562)    | (893)       | (433)      | (149)    | (150)       | (72)      | (297)     | (1,130)   | (1,842)     | (984)    | (2,697)      | (504)          | -           | (3,183)                  | -                               | 731                      | (15,038)   |
| Net unrealized losses on perpetual trust                                            | (4,348)    | (4,385)   | (990)    | (1,890)     | (1,287)    | (1,287)  | (4,776)     | (1,811)   | (1,619)   | (576)     | (4,313)     | (4,880)  | (3,230)      | (3,750)        | -           | (3,438)                  | -                               | 179                      | (42,401)   |
| Total investment income (losses)                                                    | (3,985)    | (3,132)   | (994)    | (1,478)     | (825)      | (1,198)  | (2,739)     | 121       | (585)     | (467)     | (4,815)     | (4,518)  | (3,634)      | (1,357)        | 28          | 717                      | 73                              | 910                      | (27,878)   |
| Exchange transactions:                                                              |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Income                                                                              | 19,826     | 8,747     | 3,181    | 3,748       | 6,157      | 352      | 10,820      | 2,846     | 4,671     | 3,317     | 4,058       | 3,464    | 4,123        | 11,190         | 456         | 49,099                   | 188                             | (38,340)                 | 97,903     |
| Expenses                                                                            | (29,749)   | (8,946)   | (3,170)  | (3,699)     | (6,724)    | (364)    | (10,465)    | (2,867)   | (4,586)   | (3,497)   | (4,242)     | (4,294)  | (3,668)      | (11,369)       | (456)       | (33,679)                 | (114)                           | 36,666                   | (95,423)   |
| Net exchange transactions                                                           | (9,923)    | (199)     | 11       | 49          | (567)      | (12)     | 355         | (21)      | 85        | (180)     | (164)       | (830)    | 455          | (179)          | -           | 15,220                   | 74                              | (1,674)                  | 2,480      |
| Grants and contracts from:                                                          |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Government agencies                                                                 | -          | 3,680     | -        | 409         | 1,360      | 82       | 373         | -         | 163       | 226       | 306         | 43       | -            | 374            | 113         | 12,259                   | -                               | -                        | 19,388     |
| Affiliates                                                                          | 1,857      | 1,776     | 1,342    | 999         | 2,014      | 42       | 1,861       | 878       | 1,558     | 1,382     | 2,170       | 653      | 900          | 2,752          | 77          | 1,818                    | 20,417                          | (42,496)                 | -          |
| Other revenue (losses)                                                              | 53         | 48        | 5        | -           | -          | -        | 423         | 104       | (346)     | -         | (101)       | 4        | 17           | 420            | -           | 373                      | -                               | (704)                    | 296        |
| Gain on disposal of fixed assets                                                    | -          | 797       | -        | (22)        | -          | (1)      | -           | -         | 2         | (2)       | -           | 2        | -            | 4,366          | -           | -                        | -                               | -                        | 5,142      |
| Total revenue, gains and other support                                              | 73,087     | 91,447    | 49,197   | 42,512      | 69,286     | 4,168    | 92,215      | 45,754    | 63,764    | 54,307    | 53,879      | 29,997   | 43,923       | 114,223        | 6,482       | 387,281                  | 22,390                          | (346,861)                | 897,051    |
| <b>NET ASSET RESTRICTION TRANSFERS</b>                                              |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Unrestricted                                                                        |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Satisfaction of activity restrictions                                               | 8,803      | 24,202    | 6,325    | 5,198       | 11,223     | 675      | 10,127      | 9,917     | 4,955     | 12,552    | 17,132      | 3,389    | 3,806        | 14,694         | 4,640       | 71,906                   | 20,455                          | (54,081)                 | 175,918    |
| Revision of donor restriction                                                       | -          | -         | -        | -           | -          | -        | -           | -         | -         | (28)      | -           | -        | -            | 313            | -           | 438                      | -                               | -                        | 723        |
| Satisfaction of equipment acquisition restrictions                                  | -          | -         | -        | 1,449       | 534        | 219      | -           | -         | -         | -         | 12,567      | 434      | 6,776        | -              | -           | -                        | -                               | -                        | 21,979     |
| Transfer of restriction to National Home Office                                     | (1,346)    | 8,015     | 2,703    | 2,240       | 3,320      | 720      | 4,993       | 1,821     | 1,470     | 2,395     | 5,233       | 1,732    | 1,554        | 4,561          | 88          | -                        | -                               | (39,499)                 | -          |
| Expiration of time restrictions                                                     | 516        | 123       | 42       | 250         | (395)      | 120      | 1,032       | 133       | 672       | 236       | 494         | 1,058    | 675          | 6,241          | -           | 5,580                    | -                               | -                        | 16,777     |
| Unrestricted net asset restriction transfer                                         | 7,973      | 32,340    | 9,070    | 9,137       | 14,682     | 1,734    | 16,152      | 11,871    | 7,097     | 15,155    | 35,428      | 6,613    | 12,811       | 25,809         | 4,728       | 77,924                   | 20,455                          | (93,580)                 | 215,397    |
| Temporarily restricted                                                              |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Satisfaction of activity restrictions                                               | (8,954)    | (24,202)  | (6,325)  | (5,198)     | (11,136)   | (675)    | (10,149)    | (9,916)   | (4,955)   | (12,552)  | (17,132)    | (3,389)  | (3,806)      | (14,694)       | (4,640)     | (71,906)                 | (20,455)                        | 54,166                   | (175,918)  |
| Revision of donor restriction                                                       | -          | -         | -        | -           | -          | -        | -           | -         | -         | (5)       | -           | -        | -            | (372)          | -           | (865)                    | -                               | (67)                     | (1,309)    |
| Satisfaction of equipment acquisition restrictions                                  | -          | -         | -        | (1,449)     | (534)      | (219)    | -           | -         | -         | -         | (12,567)    | (434)    | (6,776)      | -              | -           | -                        | -                               | -                        | (21,979)   |
| Transfer of restriction to National Home Office                                     | 1,346      | (8,002)   | (2,703)  | (2,235)     | (3,320)    | (721)    | (4,579)     | (1,821)   | (1,470)   | (2,395)   | (5,233)     | (1,732)  | (1,429)      | (4,561)        | (88)        | -                        | -                               | 38,943                   | -          |
| Expiration of time restrictions                                                     | (516)      | (123)     | (42)     | (250)       | 395        | (120)    | (1,032)     | (133)     | (672)     | (236)     | (494)       | (1,058)  | (675)        | (6,222)        | -           | (5,580)                  | -                               | (19)                     | (16,777)   |
| Temporarily restricted net asset restriction transfer                               | (8,124)    | (32,327)  | (9,070)  | (9,132)     | (14,595)   | (1,735)  | (15,780)    | (11,870)  | (7,097)   | (15,188)  | (35,426)    | (6,613)  | (12,686)     | (25,849)       | (4,728)     | (78,351)                 | (20,455)                        | 93,023                   | (215,963)  |
| Permanently restricted                                                              |            |           |          |             |            |          |             |           |           |           |             |          |              |                |             |                          |                                 |                          |            |
| Satisfaction of activity restrictions                                               | 151        | -         | -        | -           | (87)       | -        | 22          | (1)       | -         | -         | -           | -        | -            | -              | -           | -                        | -                               | (85)                     | -          |
| Revision of donor restriction                                                       | -          | -         | -        | -           | -          | -        | -           | -         | -         | 33        | -           | -        | -            | 59             | -           | 427                      | -                               | 67                       | 586        |
| Satisfaction of equipment acquisition restrictions                                  | -          | -         | -        | -           | -          | -        | -           | -         | -         | -         | -           | -        | -            | -              | -           | -                        | -                               | -                        | -          |
| Transfer of restriction to National Home Office                                     | -          | (13)      | -        | (5)         | -          | 1        | (414)       | -         | -         | -         | -           | -        | (125)        | -              | -           | -                        | -                               | 556                      | -          |
| Expiration of time restrictions                                                     | -          | -         | -        | -           | -          | -        | -           | -         | -         | -         | -           | -        | -            | (19)           | -           | -                        | -                               | 19                       | -          |
| Permanently restricted net asset restriction transfer                               | 151        | (13)      | -        | (5)         | (87)       | 1        | (392)       | (1)       | -         | 33        | -           | -        | (125)        | 40             | -           | 427                      | -                               | 557                      | 586        |
| Total net asset restriction transfers                                               | -          | -         | -        | -           | -          | -        | -           | -         | -         | -         | -           | -        | -            | -              | -           | -                        | -                               | -                        | -          |

The accompanying notes are an integral part of the combined financial statements.

AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINING STATEMENTS OF ACTIVITIES (continued)  
FOR THE YEAR ENDED AUGUST 31, 2009  
(In Thousands)

|                                                                                                                                                                                                                                  | CALIFORNIA       | EASTERN          | FLORIDA          | GREAT LAKES      | GREAT WEST       | HAWAII          | HIGH PLAINS      | ILLINOIS         | MIDSOUTH         | MIDWEST          | NEW ENGLAND      | OHIO             | PENNSYLVANIA     | SOUTH ATLANTIC    | PUERTO RICO     | ACS NATIONAL HOME OFFICE | ACS CANCER ACTION NETWORK, INC. | ELIMINATIONS / RECLASSES | TOTAL               |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|------------------|------------------|------------------|------------------|-----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|-----------------|--------------------------|---------------------------------|--------------------------|---------------------|
| <b>EXPENSES</b>                                                                                                                                                                                                                  |                  |                  |                  |                  |                  |                 |                  |                  |                  |                  |                  |                  |                  |                   |                 |                          |                                 |                          |                     |
| Program services:                                                                                                                                                                                                                |                  |                  |                  |                  |                  |                 |                  |                  |                  |                  |                  |                  |                  |                   |                 |                          |                                 |                          |                     |
| Research - support provided to academic institutions and scientists to seek new knowledge about the causes, prevention, and cure of cancer; and to conduct epidemiological and behavioral studies                                | -                | -                | 348              | -                | -                | 3               | 117              | 2,758            | 205              | -                | 99               | 636              | -                | -                 | -               | 146,885                  | 2,107                           | (3,329)                  | 149,829             |
| Prevention - programs that provide the public and health professionals with information and education to prevent cancer occurrence or to reduce risk of developing cancer                                                        | 10,636           | 9,871            | 7,459            | 8,291            | 11,056           | 713             | 14,931           | 5,643            | 8,226            | 6,039            | 8,389            | 4,056            | 5,898            | 17,247            | 1,089           | 63,315                   | 8,559                           | (13,569)                 | 177,849             |
| Detection/treatment - programs that are directed at finding cancer before it is clinically apparent and that provide information and education about cancer treatments for cure, recurrence, symptom management and pain control | 5,207            | 13,764           | 4,790            | 4,862            | 6,273            | 542             | 8,337            | 3,551            | 6,463            | 6,160            | 7,840            | 3,665            | 5,537            | 13,492            | 635             | 41,042                   | 4,744                           | (7,508)                  | 129,396             |
| Patient Support - programs to assist cancer patients and their families and ease the burden of cancer for them                                                                                                                   | 19,705           | 22,640           | 15,793           | 9,899            | 22,392           | 1,778           | 24,792           | 11,688           | 14,201           | 13,485           | 15,125           | 8,292            | 11,006           | 20,687            | 1,908           | 75,900                   | 3,123                           | (17,037)                 | 275,377             |
|                                                                                                                                                                                                                                  | <u>35,548</u>    | <u>46,275</u>    | <u>28,390</u>    | <u>23,052</u>    | <u>39,721</u>    | <u>3,036</u>    | <u>48,177</u>    | <u>23,640</u>    | <u>29,095</u>    | <u>25,684</u>    | <u>31,453</u>    | <u>16,649</u>    | <u>22,441</u>    | <u>51,426</u>     | <u>3,632</u>    | <u>327,142</u>           | <u>18,533</u>                   | <u>(41,443)</u>          | <u>732,451</u>      |
| Supporting services:                                                                                                                                                                                                             |                  |                  |                  |                  |                  |                 |                  |                  |                  |                  |                  |                  |                  |                   |                 |                          |                                 |                          |                     |
| Management and general - direction of the overall affairs of the Society through executive, financial, and administrative services                                                                                               | 4,978            | 2,046            | 1,749            | 2,230            | 4,418            | 322             | 2,946            | 2,640            | 2,578            | 1,317            | 1,672            | 845              | 1,186            | 5,125             | 265             | 27,432                   | 1,612                           | (413)                    | 62,948              |
| Fund-raising - programs to secure charitable financial support for programs and supporting services                                                                                                                              | 21,039           | 18,979           | 12,260           | 10,118           | 11,408           | 659             | 17,231           | 9,106            | 11,341           | 10,654           | 12,174           | 6,883            | 11,288           | 22,618            | 794             | 51,884                   | 1,515                           | (7,671)                  | 222,280             |
| Total supporting services                                                                                                                                                                                                        | <u>26,017</u>    | <u>21,025</u>    | <u>14,009</u>    | <u>12,348</u>    | <u>15,826</u>    | <u>981</u>      | <u>20,177</u>    | <u>11,746</u>    | <u>13,919</u>    | <u>11,971</u>    | <u>13,846</u>    | <u>7,728</u>     | <u>12,474</u>    | <u>27,743</u>     | <u>1,059</u>    | <u>79,316</u>            | <u>3,127</u>                    | <u>(8,084)</u>           | <u>285,228</u>      |
| Total program and supporting services expenses                                                                                                                                                                                   | <u>61,565</u>    | <u>67,300</u>    | <u>42,399</u>    | <u>35,400</u>    | <u>55,547</u>    | <u>4,017</u>    | <u>66,354</u>    | <u>35,386</u>    | <u>43,014</u>    | <u>37,655</u>    | <u>45,299</u>    | <u>24,377</u>    | <u>34,915</u>    | <u>79,169</u>     | <u>4,691</u>    | <u>406,458</u>           | <u>21,660</u>                   | <u>(49,527)</u>          | <u>1,017,679</u>    |
| Public support allocable to affiliates programs and other activities                                                                                                                                                             | <u>28,605</u>    | <u>29,642</u>    | <u>18,238</u>    | <u>16,915</u>    | <u>23,164</u>    | <u>1,986</u>    | <u>33,774</u>    | <u>15,158</u>    | <u>22,894</u>    | <u>18,906</u>    | <u>19,956</u>    | <u>13,010</u>    | <u>16,712</u>    | <u>41,394</u>     | <u>932</u>      | <u>1,630</u>             | <u>-</u>                        | <u>(302,916)</u>         | <u>-</u>            |
| Total program and supporting services expenses and allocation to national and affiliates activities                                                                                                                              | <u>90,170</u>    | <u>96,942</u>    | <u>60,637</u>    | <u>52,315</u>    | <u>78,711</u>    | <u>6,003</u>    | <u>102,128</u>   | <u>50,544</u>    | <u>65,908</u>    | <u>56,561</u>    | <u>65,255</u>    | <u>37,387</u>    | <u>51,627</u>    | <u>120,563</u>    | <u>5,623</u>    | <u>408,088</u>           | <u>21,660</u>                   | <u>(352,443)</u>         | <u>1,017,679</u>    |
| <b>Net (increase) decrease in retirement plan liability</b>                                                                                                                                                                      | <u>(1,322)</u>   | <u>192</u>       | <u>(46)</u>      | <u>176</u>       | <u>(302)</u>     | <u>-</u>        | <u>9,070</u>     | <u>125</u>       | <u>367</u>       | <u>29</u>        | <u>101</u>       | <u>229</u>       | <u>2,236</u>     | <u>17</u>         | <u>-</u>        | <u>630</u>               | <u>-</u>                        | <u>123,102</u>           | <u>134,604</u>      |
| <b>CHANGE IN NET ASSETS</b>                                                                                                                                                                                                      | <u>(15,761)</u>  | <u>(5,687)</u>   | <u>(11,394)</u>  | <u>(9,979)</u>   | <u>(9,123)</u>   | <u>(1,835)</u>  | <u>(18,983)</u>  | <u>(4,915)</u>   | <u>(2,511)</u>   | <u>(2,283)</u>   | <u>(11,477)</u>  | <u>(7,619)</u>   | <u>(9,940)</u>   | <u>(6,357)</u>    | <u>859</u>      | <u>(21,437)</u>          | <u>730</u>                      | <u>(117,520)</u>         | <u>(255,232)</u>    |
| <b>NET ASSETS, beginning of year before the effect of adoption and recognition of FASB Staff Position FAS 117-1</b>                                                                                                              | <u>92,495</u>    | <u>101,927</u>   | <u>68,702</u>    | <u>57,174</u>    | <u>52,681</u>    | <u>9,689</u>    | <u>112,494</u>   | <u>90,492</u>    | <u>76,271</u>    | <u>68,838</u>    | <u>85,026</u>    | <u>50,596</u>    | <u>77,166</u>    | <u>131,424</u>    | <u>7,563</u>    | <u>539,035</u>           | <u>3,891</u>                    | <u>(35,830)</u>          | <u>1,589,634</u>    |
| Effect of adoption and recognition of FASB Staff Position FAS 117-1                                                                                                                                                              | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>        | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>         | <u>-</u>          | <u>-</u>        | <u>-</u>                 | <u>-</u>                        | <u>-</u>                 | <u>-</u>            |
| <b>NET ASSETS, beginning of year</b>                                                                                                                                                                                             | <u>92,495</u>    | <u>101,927</u>   | <u>68,702</u>    | <u>57,174</u>    | <u>52,681</u>    | <u>9,689</u>    | <u>112,494</u>   | <u>90,492</u>    | <u>76,271</u>    | <u>68,838</u>    | <u>85,026</u>    | <u>50,596</u>    | <u>77,166</u>    | <u>131,424</u>    | <u>7,563</u>    | <u>539,035</u>           | <u>3,891</u>                    | <u>(35,830)</u>          | <u>1,589,634</u>    |
| <b>NET ASSETS, end of year</b>                                                                                                                                                                                                   | <u>\$ 76,734</u> | <u>\$ 96,240</u> | <u>\$ 57,308</u> | <u>\$ 47,195</u> | <u>\$ 43,558</u> | <u>\$ 7,854</u> | <u>\$ 93,511</u> | <u>\$ 85,577</u> | <u>\$ 73,760</u> | <u>\$ 66,555</u> | <u>\$ 73,549</u> | <u>\$ 42,977</u> | <u>\$ 67,226</u> | <u>\$ 125,067</u> | <u>\$ 8,422</u> | <u>\$ 517,598</u>        | <u>\$ 4,621</u>                 | <u>\$ (153,350)</u>      | <u>\$ 1,334,402</u> |

The accompanying notes are an integral part of the combined financial statements.

AMERICAN CANCER SOCIETY, INC.  
AND AFFILIATED ENTITIES  
COMBINING STATEMENTS OF EXPENSES BY NATURAL CLASSIFICATION  
FOR THE YEAR ENDED AUGUST 31, 2009  
(In Thousands)

|                                                                 | CALIFORNIA | EASTERN   | FLORIDA   | GREAT LAKES | GREAT WEST | HAWAII   | HIGH PLAINS | ILLINOIS  | MIDSOUTH  | MIDWEST   | NEW ENGLAND | OHIO      | PENNSYLVANIA | SOUTH ATLANTIC | PUERTO RICO | ACS NATIONAL HOME OFFICE | ACS CANCER ACTION NETWORK, INC. | ELIMINATIONS / RECLASSES | TOTAL        |
|-----------------------------------------------------------------|------------|-----------|-----------|-------------|------------|----------|-------------|-----------|-----------|-----------|-------------|-----------|--------------|----------------|-------------|--------------------------|---------------------------------|--------------------------|--------------|
| EXPENSES                                                        |            |           |           |             |            |          |             |           |           |           |             |           |              |                |             |                          |                                 |                          |              |
| Salaries                                                        | \$ 29,099  | \$ 34,972 | \$ 20,046 | \$ 17,731   | \$ 25,264  | \$ 1,761 | \$ 30,793   | \$ 16,188 | \$ 22,133 | \$ 18,820 | \$ 22,519   | \$ 11,109 | \$ 15,590    | \$ 35,676      | \$ 1,397    | \$ 85,409                | \$ 7,920                        | \$ 13,547                | \$ 409,974   |
| Employees benefits                                              | 7,561      | 7,858     | 4,652     | 4,262       | 6,221      | 341      | 9,454       | 3,635     | 5,493     | 4,743     | 5,453       | 2,117     | 3,796        | 8,399          | 256         | 15,788                   | 1,330                           | (2,416)                  | 88,943       |
| Payroll taxes                                                   | 3,279      | 2,662     | 1,542     | 1,464       | 2,062      | 133      | 2,471       | 1,276     | 1,832     | 1,723     | 1,914       | 927       | 1,245        | 2,492          | 130         | 6,072                    | 543                             | 810                      | 32,577       |
| Professional fees                                               | 3,080      | 2,380     | 984       | 1,509       | 3,067      | 122      | 3,337       | 1,995     | 2,083     | 1,872     | 1,578       | 1,118     | 1,453        | 6,308          | 182         | 49,216                   | 4,598                           | (24,196)                 | 60,686       |
| Supplies                                                        | 1,051      | 523       | 384       | 452         | 587        | 46       | 397         | 658       | 279       | 499       | 255         | 364       | 567          | 602            | 40          | 641                      | 61                              | 116                      | 7,522        |
| Telephone                                                       | 1,043      | 1,192     | 665       | 258         | 695        | 87       | 1,556       | 188       | 870       | 812       | 831         | 259       | 388          | 1,328          | 73          | 6,843                    | 171                             | 242                      | 17,501       |
| Postage and shipping                                            | 1,212      | 1,093     | 807       | 689         | 842        | 74       | 1,326       | 725       | 332       | 975       | 875         | 558       | 1,085        | 1,736          | 55          | 7,419                    | 113                             | 1,721                    | 21,637       |
| Occupancy                                                       | 4,179      | 3,095     | 3,140     | 1,724       | 2,134      | 292      | 3,356       | 1,972     | 2,199     | 2,040     | 3,837       | 840       | 1,586        | 6,274          | 144         | 7,182                    | 1,411                           | 319                      | 45,724       |
| Equipment rental, maintenance and information processing        | 418        | 579       | 639       | 505         | 788        | 84       | 1,091       | 195       | 348       | 256       | 298         | 763       | 157          | 1,469          | 32          | 5,124                    | 63                              | 203                      | 13,012       |
| Printing and publications                                       | 2,057      | 2,349     | 2,383     | 1,671       | 1,815      | 202      | 2,925       | 1,946     | 828       | 1,369     | 2,021       | 1,548     | 2,492        | 4,335          | 1,335       | 23,923                   | 2,488                           | 1,461                    | 57,148       |
| Meetings and conferences                                        | 1,740      | 594       | 1,403     | 887         | 1,564      | 89       | 1,903       | 584       | 776       | 449       | 478         | 584       | 1,061        | 2,136          | 119         | 4,600                    | 725                             | (25)                     | 19,667       |
| Travel                                                          | 1,516      | 733       | 1,900     | 958         | 3,143      | 111      | 3,038       | 876       | 2,021     | 1,122     | 633         | 1,129     | 1,151        | 2,386          | 92          | 6,685                    | 1,423                           | 198                      | 29,115       |
| Specific assistance to individuals                              | 2,529      | 1,515     | 1,318     | 567         | 1,914      | 375      | 2,727       | 978       | 1,557     | 903       | 1,124       | 259       | 2,078        | 2,066          | 636         | -                        | -                               | 6,413                    | 26,959       |
| Awards and grants for program services,<br>net of cancellations | 518        | 1,208     | 729       | 79          | 410        | 36       | 614         | 1,816     | 166       | 302       | 246         | 1,075     | 135          | 485            | 38          | 113,382                  | 718                             | -                        | 121,957      |
| Awards and grants to affiliates                                 | 234        | 103       | 81        | 73          | 3,411      | -        | 139         | 513       | 99        | 68        | 67          | 59        | 62           | 162            | 12          | 43,751                   | 8                               | (48,842)                 | -            |
| Insurance                                                       | 274        | 267       | 161       | 138         | 195        | 14       | 287         | 144       | 186       | 148       | 185         | 103       | 154          | 698            | 2           | -                        | -                               | (2,956)                  | -            |
| Membership dues and subscriptions                               | 86         | 114       | 90        | 56          | 59         | 11       | 108         | 83        | 32        | 74        | 29          | 52        | 76           | 78             | 2           | 672                      | 57                              | 25                       | 1,704        |
| Depreciation and amortization                                   | 695        | 2,640     | 1,142     | 1,372       | 689        | 71       | 1,287       | 488       | 1,567     | 1,160     | 2,012       | 939       | 874          | 1,682          | 108         | 11,061                   | -                               | 11                       | 27,798       |
| Interest expense                                                | 19         | 2,154     | -         | 208         | -          | -        | -           | -         | 64        | -         | 5           | 189       | 19           | 40             | 28          | 154                      | -                               | -                        | 2,880        |
| Contributed services and other in-kind contributions            | 49         | -         | -         | 225         | 254        | 146      | 403         | 452       | -         | -         | -           | 67        | -            | -              | -           | 16,748                   | -                               | -                        | 18,344       |
| Miscellaneous                                                   | 926        | 1,269     | 333       | 572         | 433        | 22       | 1,142       | 674       | 149       | 320       | 939         | 318       | 946          | 817            | 10          | 1,788                    | 31                              | 3,842                    | 14,531       |
| Total program and supporting services expenses                  | \$ 61,565  | \$ 67,300 | \$ 42,399 | \$ 35,400   | \$ 55,547  | \$ 4,017 | \$ 68,354   | \$ 35,386 | \$ 43,014 | \$ 37,655 | \$ 45,299   | \$ 24,377 | \$ 34,915    | \$ 79,169      | \$ 4,691    | \$ 406,458               | \$ 21,660                       | \$ (49,527)              | \$ 1,017,679 |

The accompanying notes are an integral part of the combined financial statements.