

Tennessee Naturalist Program Budget

Profit and Loss

	FY16	FY17	FY18	Proposed FY19	FY19 thru Feb. 17	Notes
Revenue						
Program Fees						
Core Course Registration	\$7,270.00	\$8,090.00	\$14,820.00	\$15,000.00	\$1,600.00	
TN2 Registration		-		\$2,000.00	\$3,000.00	
Other Program Registration	\$340.00	\$500.00	\$300.00	\$300.00		Wild Edibles
Total Program Fees	\$7,610.00	\$8,590.00	\$15,120.00	\$17,300.00	\$4,600.00	
Contributions						
Individual	\$607.00	\$520.00		\$50.00		
Corporate						
Foundations	\$32.00	\$12.28	\$15.43	\$30.00	\$14.42	Amazon Smile
Public Support		-				
Other Orgs.		-				
Special Events		-				
Other Contributions		\$20.00				Geology Books
Total Contributions	\$639.00	\$552.28	\$15.43	\$80.00	\$14.42	
Merchandise	\$45.00	\$58.00				
Misc. Income	\$33.00	\$1,750.00				Database Reimbursement
Total Revenue	\$8,327.00	\$10,950.28	\$15,135.43	\$17,380.00	\$4,614.42	
Expenses						
Personnel						
Salary & Wages - Full Time		-				
Salary & Wages - Part Time		-				
Wages - Contract	\$4,704.00	\$4,265.00	\$10,868.00	\$6,500.00	\$1,525.00	
FICA		-				
Worker's Comp Insur		-				
Health Insurance		-				
IRA Match		-				
Total Personnel Expense	\$4,704.00	\$4,265.00	\$10,868.00	\$6,500.00	\$1,525.00	
Program Expenses						
Chapter Fees		-				
Program Supplies		\$3,370.00				Blizzy Bee Patches, Flashdrives
Chapter Grants		\$2,563.65				
Instructor Fees		-				
Scholarships		-				
Volunteer Reward Expenses	\$890.00	\$528.00		\$550.00		Loxo Pins (reward pins).
Total Program Expense	\$890.00	\$6,461.65	\$0.00	\$550.00	\$0.00	
Office & Admin						
Office Supplies		-				
Office Equipment		-				
Postage	\$81.00	\$50.00		\$100.00		
P.O. Box	\$102.00	\$112.00	\$120.00	\$120.00		
Database		\$50.00	\$1,590.00	\$2,100.00	\$50.00	Hosting, Database Improvements
Software		-				
Technical Support		-				
Dues & Subscriptions	\$150.00	\$150.00	\$300.00	\$150.00		Anrops Membership
Training & Development		\$200.00				TechSoup Conference
Travel	\$1,600.00	\$1,183.93	\$765.12	\$500.00		Nancy Travel
Board Expenses		-				
Meeting Space Rental		-				
Food	\$295.00	\$428.00	\$350.00	\$350.00	\$339.00	annual meeting catering/ Event Space
Member Lodging		\$136.39		\$200.00		
Misc. Office & Admin Expenses		-				
Total Office & Admin Expense	\$2,228.00	\$2,310.32	\$3,125.12	\$3,520.00	\$389.00	
Marketing & Advertising						
Website	\$206.00	\$241.00	\$189.00	\$6,200.00		website hosting, domain renewal/new website
Advertising		-				
Printing & Mailing		-				
Letterhead & Business Cards		-				
Newsletter		-				
Merchandise		-				
Event Presence	\$74.50	-	\$100.00	\$0.00		lawn and garden booth
Total Marketing & Adv. Expense	\$280.50	\$241.00	\$289.00	\$6,200.00	\$0.00	
Insurance & Licenses						
Umbrella Insurance		-				
Director's & Officer's Insurance		-				
Permits & Fees		\$120.95	\$120.00	\$120.00	\$20.95	State Charitable Org/Solicitation Fees, Trademark Renewal
Total Insurance & Lic. Expense	\$0.00	\$120.95	\$120.00	\$120.00	\$20.95	
Banking & Professional Fees						
Transaction Fees	\$16.00	\$19.00		\$50.00		Paypal
Bank Fees		\$32.10		\$50.00		Checks
Accounting Fees		-				
Professional Fees - Legal		-				
Professional Fees - HR		-				
Professional Fees - Consulting		-				
Total Banking Expense	\$16.00	\$51.10	\$0.00	\$100.00	\$0.00	
Development & Donor Cultivation						
Director's Expense		-				
Donor Recognition		-				
Other		-				
Total Development Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Special Event Expense (Annual Conference?)		-	-			
Total Expenses	\$8,118.50	\$13,450.02	\$14,402.12	\$16,990.00	\$1,934.95	
Profit or Loss	\$208.50	(\$2,499.74)	\$733.31	\$390.00	\$2,679.47	
	FY16	FY17	FY18	Proposed FY19	FY19 thru Feb. 17	Notes
Capital Improvement Projects						
Custom Web Design				\$3,500.00		
Database Development	\$5,350.00	\$3,925.00				