

**Tennessee Performing Arts Center  
Budget for FYE 10-11**

**REVENUES**

Ticket Sales	\$ 7,793,268
Rental Income	\$ 442,827
Salary & Wage Reimbursements	\$ 526,979
Other Reimbursements	\$ 166,033
Concessions Sales	\$ 577,658
Ticketing Service Charges	\$ 309,524
Other BXO Fees	\$ 156,847
Ticketing Royalties	\$ 754,305
Rebate Revenue	\$ 485,346
Sponsorships	\$ 134,450
Other Earned Income	\$ 82,219
Subtotal Earned Revenue	\$ 11,429,455

Grant Income	\$ 284,000
Interest Income	\$ -
Fundraising	\$ 881,000
In-Kind Contributions	\$ 139,665
Endowment Earnings	\$ 863,239
Subtotal Unearned Revenue	\$ 2,167,904

Facility Fees	\$ 541,933
Total Revenue	<u>\$ 14,139,292</u>

**EXPENSES**

Artists fees	\$ 4,241,819
Contract Labor	\$ 951,209
Presenter Share	\$ 31,980
Custodial	\$ 90,250
Security	\$ 86,044
Production Miscellaneous	\$ 113,298
Marketing - Programming	\$ 877,850
Salaries	\$ 2,637,192
Wages - Full Time	\$ 901,961
Wages - Part Time/Other	\$ 585,331
Employee Related Expenses	\$ 797,717
Concessions Supplies	\$ 160,327
House & Tech Supplies	\$ 25,313
Uniforms & Alterations	\$ 1,110
Insurance	\$ 103,469
Telephone	\$ 112,044
Professional Consulting	\$ 237,412
Postage	\$ 53,694
Repairs & Maintenance	\$ 250,582
Printing & Reproduction	\$ 61,305
Equipment Rentals	\$ 71,369
Office & Computer Supplies	\$ 17,119
Freight & Shipping	\$ 100
Ticketing Fees	\$ 22,055
Interest Expense	\$ 97,565
Meals & Entertainment	\$ 83,350
Travel - Air/Hotel/Auto	\$ 135,331
Credit Card Fees	\$ 336,200
Cash (Over) and Short	\$ 1,100
Bad Debt Expense	\$ 250
Marketing - Institution	\$ 54,439
Transportation Grants Expense	\$ 10,000
Dues and Publications	\$ 89,975
Miscellaneous Expense	\$ 261,473

Depreciation Expense	\$ 579,153
----------------------	------------

Total Expenses	<u>\$ 14,079,386</u>
----------------	----------------------