

OPERATING BUDGET FISCAL YEAR 20



	Т			1/23/2020
United Neighborhood Health Services, Inc.				1/23/2020
Budget Justification				
FY 2020				
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Income From Operations		2020		2019
		(Budget)	(4	Annualized)
		(=g)	١,	
Medicaid	\$	2,845,700	\$	2,963,000
Medicare	\$	453,600	\$	472,300
Self Pay Cash Receipts	\$	646,400	\$	673,000
Private Insurance	\$	1,124,600	\$	1,170,900
BH Consutants (2)	\$	54,990		
Total Receipts -Patient Services	\$	5,125,290	\$	5,279,200
Federal Grants				
Section 330	\$	6,752,159	\$	6,714,265
Section 330 Homeless	\$	2,619,875	\$	2,853,513
Public House	\$	169,939	\$	273,649
Quality Incentive	\$	139,000	\$	151,341
Integrated Behavioral Health	\$	145,000	\$	-
Enhancing Behavioral Health Workforce	\$	116,667	\$	170,027
Substance Use Disorder	\$	135,000	\$	96,831
Total Federal Grants	\$	10,077,640	\$	10,259,625
State and Local Grants/Contracts				
DOLLIN DIL	١.		١.	
PCMH Pilot	\$	449,160	\$	463,983
Safety Net	\$	603,860	\$	661,542
State Mental Health Substance Abuse COC	\$	168,000	\$	131,248
State Mental Health Substance Abuse Buprenorphine	\$	22,500	\$	45,140
Ryan White Part B	\$	535,800	\$	515,305
Metro Nashville Homeless Services	\$	355,200	\$	355,200
Nashville CARES	\$	55,375	\$	145,011
Direct Relief	\$	-	\$	8,747
American Cancer Society	\$		\$	(3,606)
Baptist Healing Trust DeltaDental	\$	63,000	\$	63,000
NPS	\$	110,000	\$	147,750
Community Foundation Grant	\$	31,650 5,000	\$	23,030
Medical Records/Interests	\$	85,500	\$	5,000 89,428
ivieuicai Records/iiiterests	۶	65,500	, ş	09,420
Total State Grants	\$	2,485,045	\$	2,650,778
Total State Grains	۲	2,465,045	۲	2,030,776
Donations				
Annual Breakfast	\$	65,000	\$	65,000
Rent (In-Kind)	\$	187,812	\$	231,072
Drugs (In-Kind)	\$	438,000	\$	444,142
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Total Donations	\$	690,812	\$	740,214
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Total Net Revenue	\$	18,378,787	\$	18,929,816

		2020		2019
	((Budget)	(A	nnualized)
Expenses				
Salaries and benefits				
Salaries	\$	10,726,400	\$	10,827,706
FICA	\$	820,600	\$	828,320
SUI	\$	128,700	\$	129,932
Workers Comp	\$	22,500	\$	22,738
Medical, Dental, Life Ins., Assist. Program	\$	1,356,900	\$	1,369,705
Total Salaries and Benefits	\$	13,055,100	\$	13,178,401
Other Expenses				
Healthcare Consultants	\$		\$	122,418
Consultants & Contract Serv.	\$		\$	858,041
Professional Fees	\$		\$	948,398
Medical Supplies	\$		\$	105,187
Other Supplies	\$		\$	458,478
Laboratory	\$		\$	61,024
Pharmaceuticals	\$		\$	763,228
Occupancy	\$	653,600	\$	720,993
Insurance	\$	62,950	\$	60,731
Equip Rent & Maint	\$	97,000	\$	114,579
Telephone	\$	409,800	\$	372,591
Travel	\$	61,300	\$	58,958
Dues and Subscriptions	\$	111,700	\$	104,557
Printing, Pub, Post, Frt	\$	67,200	\$	64,428
CME, Staff Training	\$	232,600	\$	215,898
Interests	\$	-	\$	27,429
Bank Charges, Misc	\$	31,800	\$	43,751
Total Other Expenses	\$	5,045,650	\$	5,100,689
Total Expenses	\$	18,100,750	\$	18,279,090
Total Surplus (Deficit)	\$	278,000	\$	650,726
		(222.555)		
February 2020 Cost of Living Adjustment	\$	(233,500)		
Adjusted Total Surplus (Deficit)	\$	44,500		

<u>United Neighborhood Health Services Inc.</u> Budget Assumptions FY 2020

Budget Notes:

- Income from Operations: program income is presented in the form of net income (income after contractual adjustments and bad debt expenses) and it is based on trending collections from all of our payers. Medicaid line includes wrap around payments from the state for about \$2.09m. Total Net income is constructed around 12 fully staffed sites with the exception of My House which will discontinue operations at the end of June, 2020. We estimate that these 12 sites will generate 9 encounters during the 12-month period.
- Federal Grants: our core grant is by far the largest contributor to this line with a total of \$9,541,973. This grant is made up of three programs: "Community Health Center", "Homeless", and "Public House". HRSA sub-awards including Substance Use Disorder (SUD), Enhancing Behavioral Health Workforce (EBHW), Substance Abuse Service Expansion, and Quality Improvement (QI) are also part of this class and they add a total of \$535,667 to the total Federal Grants revenue.

State and Local Grants/Contracts:

- Tenncare Patient Centered Medical Home (PCMH) program: this pilot enters into its fourth year. As MCO's member assignation is hard to determine in advance, we are budgeting an amount similar to 2019's payment.
- Safety Net: due to the high level of uncertainness regarding BH patients' eligibility for this program we are budgeting a slightly conservative amount which is in line with current payments.
- State Mental Health Substance Abuse: this a state contract that provides for the treatment of adults with a primary or secondary alcohol or other drug abuse or dependency. We are budgeting the contract amount.
- State Mental Health Substance Abuse Buprenorphine: this program will come to an end by April, 2020. Hence, we are budgeting three month worth of payments.
- Ryan White Part B: as we plan to expand RW services to another location we are budgeting the full amount awarded by the state.
- o Metro Nashville Homeless Services: budgeted per contract.
- Nashville Cares (HIV prevention services) sub-recipient: based on agreement which will end by June, 2020.
- Baptist Healing Trust: this is a recurrent grant to support operation activities. We are budgeting the same amount as 2019.
- o DeltaDental: this is an operating grant. We are budgeting the amount awarded.
- Nashville Pharmacy Services (NPS) contract: through this contract, NPS renders
 pharmacy services to eligible patients based on agreement. The amount in the budget
 reflects our experience over the last 12 months.
- Community Foundation grant: this is another operating grant, therefore we are budgeting the same amount we have received in prior years.

 Medical Records/Interests: budget amount based on the 12 most recent months of activity. We have experienced a sizeable increment in interest income, which should sustain over the next fiscal year.

• Expenses:

- Salaries and Fringe Benefits: the budget shows existing salaries for 200 FTE including 43 providers FTE. Benefits are calculated at 21.71% of gross salaries. Salary & Benefits amount to more than 72% of our overall operating budget.
- Medical, Dental Ins.: budget amount reflects current expenditures associated to this line.
- Healthcare Consultants: includes Medicare cost report's fees; plus contract with Welcome Home Ministries to provide temporary housing for our homeless patients.
 Temporary housing, in particular, will add to this line as our Continuum of Care program grows. This expenses also include the contract costs of supervising our Nurse Practitioners as required by the state.
- Consultants & Contract Serv.: includes payroll services, housekeeping, interpretation, and security guards. We should experience substantial savings associated with the reduction on security guard hours.
- Professional Fees: includes legal, and purchased medical services fees. Vanderbilt's services are now excluded as we replaced it with internal staff. This line also includes recruitment, data processing, software licenses, pharmacy services, electronic patient registration, radiology services, data processing, and advertising and outreach expenses.
- Supplies: we estimate our supply costs at \$7.17 per encounter based on the last 12month-worh of experience.
- Laboratory: Quest continues to waive many of our lab costs so we can provide services to the uninsured. We are budgeting roughly the same amount as the annualized figure.
- Pharmaceuticals: the budget reflects a substantial expansion in the acquisition of longterm contraceptives as well as donated pharmaceuticals.
- Occupancy: with the acquisition of the Welshwood building along with the consolidation of Southern Hill and Hartsville clinics we will see lower amounts on costs related to lease space.
- Insurance: the budget reflects current premiums.
- Equip Rent & Maint.: based on current agreements and contracts. It also includes vehicles' repair and furniture.
- Telephone: based on existing telephone and Internet contracts with Comcast, Altus, Verizon, and Flexential.
- Travel: includes local travel (mileage) and management staff out-of-state travel including conference costs, meals and lodging.
- Dues and Subscriptions: includes NACHC, TPCA, Healthcare for the Homeless Council,
 Tennessee Department of Mental Health, Relias learning, and I2I dues.

- CME, Staff Training: includes providers' CME's and all staff and board meetings' expenses. It also includes staff recognition awards.
- Miscellaneous: the budget includes bank charges, especially those related to credit card transactions.

Total Surplus (Deficit)

With a total surplus of \$274k, we are proposing a 2% cost of living adjustment (COLA) effective February 1st, 2020. The cost of this action amounts to \$233,200 which still leaves us a budget surplus of \$40,700.

CEO Note

- 1. Expend funds for activities entirely covered or offset by unexpected grant awards received after January 28, 2020 or by carryover grant funding from FY 2019;
- 2. Execute any contracts necessary for such grant-funded purposes;
- 3. Hire up to one additional physician or nurse practitioner on an opportunistic basis even if that position was not originally included in the expenditure projections in the FY 2020 budget.

These approvals by the Board are in keeping with historical practices. However, the Board approvals here are required now in order for the CEO to take such actions while also complying with his employment agreement.

Loc 01 Cayce Place Clinic 617 South 8th St Nashville, TN 37206

Code	Description	2020 Total
Salaries & Fringe		
_	Salaries	739,530.18
	Fringe Benefits	160,478
Total Salaries & Fringe	G	900,008.23
Consultants & Contract Se	ervices	
5223	Security	48,628
5226	Housekeeping	20,364
5230	Other	315
5231	Translation	8,022
Total Consultants & Contro	act Services	77,329
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	2,389
6725	Software Licenses	2,544
6910	Advertising/Outreach	2,311
Total Professional Fees	, tavortioning, out out	5,713
Medical Supplies		
5410	Medical Supplies	7,088
Total Medical Supplies	Wedical Supplies	7,088
rotal medical Supplies		7,000
Other Supplies		
5430	Laboratory Supplies	4,303
5460	Office Supplies	4,680
5461	Kitchen Supplies	1,799
5465	Sanitary Supplies	3,742
5470	Housekeeping Supplies	6,721
5475	Minor Equip/Furniture	3,381
Total Other Supplies		24,626
Laboratory		
5310	Contracted Laboratory	1,637
Total Laboratory		1,637
Pharmaceutical		
5320	Pharmaceuticals	27,554
5480	Donated Vaccines/Pharm Exp	34,038
Total Pharmaceutical		61,592
Occupancy		
5710	Building - Rent	4,722
5720	Utilities	19,980
5730	Building - Repair & Maint	9,287
5731	Waste Disposal	4,769
5732	Shredding	420
5740	Building - Security	480
Total Occupancy	-	39,658
Insurance		
5611	Employment Practices Liability	1,094
5620	General Liability	3,499
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Loc 01 Cayce Place Clinic 617 South 8th St

Nashville, TN 37206 2020 Budget

Total Insurance	J	4,593
Equipment Rental & Mainte	enance	
5505	Computer Equipment	3,917
5510	Equipment - Repair & Maint	880
5520	Equipment Rental	4,391
Total Equipment Rental & I		9,188
Telephone		
5800	Internet	10,701
5810	Telephone	5,596
5815	Cable	2,247
Total Telephone		18,544
Travel		
6420	Mileage - Local Travel	3,031
Total Travel		3,031
Dues & Subscriptions		
6120	Licenses & Fees	575
6130	Membership Dues	5,000
Total Dues & Subscriptions	3	5,575
Printing, Postage & Freight		
5910	Postage	3,330
6210	Printing	2,035
Total Printing, Postage & F	reight	5,365
CME & Staff Training		
6510	Staff Training	660
6520	Continuing Education	9,461
Total CME & Staff Training		10,121
Provision for Bad Debts	Ded Debt Fore	70 100
9730	Bad Debt Expense	72,402
Total Provision for Bad Del	bts	72,402
2019 Budget Grand Total - Ca	yce Place Loc 01	1,085,992
Budget Visits		9,967
Budget Cost Per Visit		\$ 108.96

Loc 05 Napier Clinic 107 Charles E Davis Nashville TN 37210

2020 Budget

Code Salaries & Fringe	Sub Account	2020 Total
	Salaries Fringe Benefits	440,365.32 95,559
Total Salaries & Fringe		535,924.59
Consultants & Contract Se	ervices	
5223	Security	49,627
5226 5230	Housekeeping Other	16,596 880
5230 5231	Translation	4,343
Total Consultants & Contra		71,446
B () 15		
Professional Fees 5245	Professional Fees - Medical	186,750
5251	Professional Fees - IT	780
6610	Uniforms & Services	1,170
6725	Software Licenses	2,544
6910	Advertising/Outreach	186
Total Professional Fees		191,430
Medical Supplies		
5410	Medical Supplies	9,356
Total Medical Supplies		9,356
Other Supplies		
5420	Pharmacy Supplies	227
5430	Laboratory Supplies	5,182
5440	Dental Supplies	50,316
5460 5461	Office Supplies Kitchen Supplies	5,748
5465	Sanitary Supplies	3,062 2,274
5470	Housekeeping Supplies	3,731
5475	Minor Equip/Furniture	6,306
Total Other Supplies		76,846
Laboratory		
5310	Contracted Laboratory	1,105
Total Laboratory		1,105
Pharmaceutical		
5320	Pharmaceuticals	19,180
5480	Donated Vaccines/Pharm Exp	10,756
Total Pharmaceutical		29,936
Occupancy		
5720	Utilities	19,943
5730	Building - Repair & Maint	3,975
5731	Waste Disposal	3,868
5732 5740	Shredding Building - Security	420 480
Total Occupancy	Building - Security	28,686
. Clai Cocapanoy		20,000

Insurance

Loc 05 Napier Clinic 107 Charles E Davis Nashville TN 37210

2020	Budget
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Nashville IN 37210	ZUZU Budget	
5611	Employment Practices Liability	632
5620	General Liability	2,495
Total Insurance	,	3,127
rotal ilisurance		3,127
Familian and Daniel & Mainte		
Equipment Rental & Mainte		
5510	Equipment - Repair & Maint	2,178
5520	Equipment Rental	4,222
5540	Vehicle Rental	1,915
Total Equipment Rental & I	Maintenance	8,315
		0,0.0
Telephone		
5800	Internet	0.404
		9,194
5810	Telephone	290
5815	Cable	1,270
Total Telephone		10,754
Travel		
6420	Mileage - Local Travel	1,039
Total Travel	Willedge Local Havel	1,039
Total Travel		1,039
5		
Dues & Subscriptions		
6100	Dues & Subscriptions	120
6120	Licenses & Fees	500
Total Dues & Subscriptions	S	620
•		
Printing, Postage & Freight	•	
5910	Postage	641
	S .	
6210	Printing	1,296
Total Printing, Postage & F	reight	1,937
CME & Staff Training		
6511	Staff Meetings	104
6520	Continuing Education	8,259
Total CME & Staff Training	_	8,363
Total Cine & Stall Training		0,303
Brovision for Bod Dobis		
Provision for Bad Debts		
9730	Bad Debt Expense	84,799
Total Provision for Bad Del	bts	84,799
Miscellaneous		
9730	Late Fees & Penalties	219
Total Miscellaneous		219
. Clai imoonanoous		213
2010 Budget Grand Total No.	nior Loc 05	1 062 002
2019 Budget Grand Total - Na	pier LOC 05	1,063,903
Budget Visits		8,496
Budget Cost Per Visit		\$ 125.22

Loc 09 Madison Clinic 601 W Due West Ave Madison, TN 37115

Code Salaries & Fringe	Sub Account	2020 Total
Galarios a i illigo	Salaries	1,094,208.07
Total Salaries & Fringe	Fringe Benefits	237,443 1,331,651.22
rotai Salaries & Frilige		1,331,051.22
Consultants & Contract Se		
5223 5226	Security Housekeeping	54,114 15,324
5230	Other	362
5231	Translation	42,485
Total Consultants & Contra	act Services	112,285
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	2,060
6725 Total Professional Fees	Software Licenses	4,428 7,268
		7,200
Medical Supplies 5410	Madical Supplies	0.662
Total Medical Supplies	Medical Supplies	9,662 9,662
		0,002
Other Supplies	Laborator Cumplina	44.000
5430 5460	Laboratory Supplies Office Supplies	14,063 7,224
5461	Kitchen Supplies	2,012
5465	Sanitary Supplies	2,438
5470	Housekeeping Supplies	3,405
5475 Total Other Supplies	Minor Equip/Furniture	383 29,525
Total Other Supplies		29,323
Laboratory		4.000
5310 Total Laboratory	Contracted Laboratory	1,299 1,299
Total Laboratory		1,299
Pharmaceutical	Dhamaaaattiaala	04 044
5320 5480	Pharmaceuticals Donated Vaccines/Pharm Exp	31,214 1,673
Total Pharmaceutical	Benated Vaccince/i nami Exp	32,887
Occupancy		
5720	Building - Rent	21,916
5730	Building - Repair & Maint	6,314
5731	Wast Disposal	4,563
5732 5740	Shredding Building - Security	840 480
Total Occupancy		34,113
Insurance		
5611	Employment Practices Liability	1,404
5620	General Liability	1,766
Total Insurance		3,170

Loc 09 Madison Clinic 601 W Due West Ave Madison, TN 37115

Equipment Rental & Mainte	enance		
5505	Computer Equipment	2,732	
5510	Equipment - Repair & Maint	2,147	
5520	Equipment Rental	2,634	
Total Equipment Rental & I	Maintenance	7,513	
Talanhana			
Telephone 5800	Internet	0.101	
5810	Telephone	9,191 933	
5815	Cable	2,267	
Total Telephone	Cable	12,391	
•		•	
Travel			
6410	Travel - Conferences	821	
6420	Mileage - Local Travel	1,738	
Total Travel		2,559	
Dues & Subscriptions			
6120	Licenses & Fees	150	
Total Dues & Subscriptions	5	150	
Printing, Postage & Freight		4.450	
5910	Postage	4,158	
6210	Printing	1,890	
Total Printing, Postage & F	reignt	6,048	
CME & Staff Training			
6511	Staff Meetings	186	
6520	Employee Recognition	242	
6520	Continuing Education	7,108	
Total CME & Staff Training		7,536	
Provision for Bad Debts			
9730	Bad Debt Expense	190,519	
Total Provision for Bad Del		190,519	
Total Flovision for Bau Debts			
2019 Budget Grand Total - Ma	dison Loc 09	1,788,576	
Budget Visits		16,757	
		10,101	
Budget Cost Per Visit		\$ 106.74	

Loc 10 Mission Clinic 639 Lafayette St Nashville, TN 37203

Code Salaries & Fringe	Sub Account	2020 Total
Salaries & Fringe	Salaries	245,661.40
	Fringe Benefits	53,309
Total Salaries & Fringe		298,969.92
Consultants & Contract S		
5223 5226	Security	48,067
5230	Housekeeping Other	13,788 1,662
Total Consultants & Cons		63,517
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	792
6725	Software Licenses	2,544
Total Professional Fees		4,116
Medical Supplies	Madical Complian	0.745
5410	Medical Supplies	3,715
Total Medical Supplies		3,715
Other Supplies		
5430	Laboratory Supplies	1,067
5440	Dental Supplies	14,356
5460	Office Supplies	912
5461	Kitchen Supplies	2,016
5465 5470	Sanitary Supplies Housekeeping Supplies	880
5475	Minor Equip/Furniture	2,178 1,255
Total Other Supplies	willor Equip/r difficult	22,664
Laboratory		
5310	Contracted Laboratory	569
Total Laboratory		569
Pharmaceutical		
5320	Pharmaceuticals	1,355
Total Pharmaceutical		1,355
Occupancy		
5711	Donated Rent	58,032
5730	Building - Repair & Maint	1,354
5731	Waste Disposal	700
5732 Total Occupancy	Shredding	420 60,506
		,•
Insurance 5611	Employment Practices Lightlife	0.45
5620	Employment Practices Liability General Liability	345 839
Total Insurance	Ocheral Liability	1,184
i olai ilisuralice		1,104
Equipment Rental & Main 5510	i tenance Equipment - Repair & Maint	1,027
3010	Equipment - Repair & Maint	1,027

Loc 10 Mission Clinic 639 Lafayette St Nashville, TN 37203

2020	Budget
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5520 Total Equipment Rental &	Equipment Rental Maintenance	1,701 2,728
Telephone 5800 5810 5815 Total Telephone	Internet Telephone Cable	817 2,527 3,344
Travel 6410 6420 <i>Total Travel</i>	Travel - Conferences Mileage - Local Travel	628 153 781
Dues and Subscriptions 6120 Total Printing, Postage & A	Licenses and Fees Freight	3,641 3,641
Printing, Postage & Freigh 6210 Total Printing, Postage & A	Printing	828 828
CME & Staff Training 6520 Total CME & Staff Training	Continuing Education	946 946
Provision for Bad Debts 9730 Total Provision for Bad De	Bad Debt Expense	4,563 4,563
2019 Budget Grand Total - M	ission Loc 10	473,427
Budget Visits		2,503
Budget Cost Per Visit		\$ 189.14

Loc 11 DTC Clinic 526 8th Ave South Nashville, TN 37203

Code Salaries & Fringe	Sub Account	2020 Total
Salaries & Fringe	Salaries	1,121,970.77
Total Salarios & Fringe	Fringe Benefits	243,468 1,365,438.43
Total Salaries & Fringe		1,303,436.43
Healthcare Consultants 5221	Health Care	57,348
Total Healthcare Consult		57,348
Consultants & Contract S	Services	
5223	Security	53,623
5226 5230	Housekeeping Other	14,676 926
5231	Translation	212
Total Consultants & Cons		69,437
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	2,268
6720	Data Processing	12,249
6725	Software Licenses	6,324
6810 6910	Patient Transportation	677
Total Professional Fees	Advertising/Outreach	188 22,486
		22,400
Medical Supplies	Madical Cumpling	40.445
5410 Total Medical Supplies	Medical Supplies	19,415 19,415
		10,410
Other Supplies	DI O II	404
5420 5430	Pharmacy Supplies Laboratory Supplies	191
5460	Office Supplies	18,539 6,324
5461	Kitchen Supplies	1,064
5465	Sanitary Supplies	3,800
5470	Housekeeping Supplies	4,699
5475	Minor Equip/Furniture	4,901
Total Other Supplies		39,518
Laboratory		
5310	Contracted Laboratory	1,264
Total Laboratory		1,264
Pharmaceutical	DI C. I	
5320	Pharmaceuticals	110,947
5480 Total Pharmaceutical	Donated Vaccines/Pharm Exp	370,107 481,054
		401,004
Occupancy 5710	Building Dont	4 265
5710 5711	Building - Rent Donated Rent	1,365 129,780
5720	Utilities	15,210
5730	Building - Repair & Maint	9,282

Loc 11 DTC Clinic 526 8th Ave South Nashville, TN 37203

2020	Budget
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Nashville, TN 37203	2020 Budget	
5731	Waste Disposal	4,443
5732	Shredding	420
5740	Building - Security	480
	Daliding - Occurry	
Total Occupancy		160,980
Insurance		
5611	Employment Practices Liability	1,447
5620	General Liability	2,242
5629	Auto Insurance	14,936
	Auto insurance	
Total Insurance		18,625
Equipment Rental & Maint	enance	
5505	Computer Equipment	690
5510	Equipment - Repair & Maint	1,166
5515	Vehicles - Repair & Maint	268
5520	Equipment Rental	2,622
Total Equipment Rental &	Maintenance	4,746
Telephone		
5800	Internet	9,872
5810		•
	Telephone	3,312
5815	Cable	2,873
Total Telephone		16,057
Travel		
6420	Mileage - Local Travel	2,687
	Willcage Local Havel	•
Total Travel		2,687
Dues and Subscriptions		
6120	Licenses and Fees	593
Total Dues and Subscripti	ons	593
,		
Printing, Postage & Freigh	x+	
<u> </u>		4.050
5910	Postage	1,659
6210	Printing	1,469
Total Printing, Postage & I	Freight	3,128
CME & Staff Training		
6510	Staff Training	1 000
	_	1,000
6511	Staff Meetings	123
6512	Employee Recognition	100
6520	Continuing Education	4,460
Total CME & Staff Training	J	5,683
	•	-,-30
Provision For Bad Debts		
	D 10 11 E	00.445
9730	Bad Debt Expense	33,145
Total Provision for Bad De	ebts	33,145
2019 Budget Grand Total - Di	TC Clinic Loc 11	2,301,605
5		, ,
Pudgat Visita		0.506
Budget Visits		9,596
Budget Cost Per Visit		\$ 239.85

Loc 12 East Side Clinic 905 Main St Nashville, TN 37206

Code Salaries & Fringe	Sub Account	2020 Total
Salaries & Fillige	Salaries Fringe Benefits	1,212,747 263,166
Total Salaries & Fringe	Timge Benefite	1,475,913
Consultants & Contract S		00.004
5223	Security	26,831
5226 5230	Housekeeping Other	27,874 1,645
5231	Translation	16,267
Total Consultants & Con		72,617
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	1,522
6725	Software Licenses	4,440
6910	Advertising/Outreach	308
Total Professional Fees		7,050
Medical Supplies	M	0.040
5410	Medical Supplies	6,346
Total Medical Supplies		6,346
Other Supplies		
5430	Laboratory Supplies	8,722
5440	Dental Supplies	74,344
5460	Office Supplies	5,615
5461	Kitchen Supplies	2,400
5465	Sanitary Supplies	2,520
5470	Housekeeping Supplies	4,571
5475	Minor Equip/Furniture	1,821
Total Other Supplies		99,993
Laboratory		
5310	Contracted Laboratory	1,254
Total Laboratory		1,254
Pharmaceutical	Dharmacauticals	00.700
5320	Pharmaceuticals	33,700
5480	Donated Vaccines/Pharm Exp	20,383
Total Pharmaceutical		54,083
Occupancy	B 11 11 1 5 1	
5710	Building - Rent	7,800
5720	Utilities	27,689
5730	Building - Repair & Maint	5,425
5731	Waste Disposal	5,112
5732	Shredding	660
5740	Building - Security	480
Total Occupancy		47,166
Insurance 5611	Employment Practices Lightlift	4 205
5011	Employment Practices Liability	1,385

Loc 12 East Side Clinic 905 Main St Nashville, TN 37206 5620

2020	Budget
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5620	General Liability	4,407
Total Insurance	,	5,792
		-,
Equipment Rental & Main	ntenance	
5505	Computer Equipment	2,633
5510	Equipment - Repair & Maint	3,212
5520	Equipment Rental	5,297
5540	Vehicle Rental	1,419
Total Equipment Rental &	www.waintenance	12,561
Telephone		
5800	Internet	0.042
		8,942
5810	Telephone	4,695
5815	Cable	3,957
Total Telephone		17,594
Troval		
Travel	Mileses Level Torrel	4.000
6420	Mileage - Local Travel	1,920
Total Travel		1,920
Dura & Cubaggintiana		
Dues & Subscriptions	Duca & Cubacrintiana	700
6120	Dues & Subscriptions	760
Total Dues & Subscription	ns	760
Printing, Postage & Freig	ht	
5910	Postage	1,855
6210	<u> </u>	•
	Printing	1,933
Total Printing, Postage &	rreignt	3,788
CME & Staff Training		
6510	Staff Training	1,171
6511	Staff Meetings	179
6512		
	Employee Recognition	108
6520	Continuing Education	12,762
Total CME & Staff Training	ng .	14,220
Provision for Bad Debts		
9730	Pad Dobt Evnossa	07.400
	Bad Debt Expense	87,462
Total Provision for Bad D	<i>Debts</i>	87,462
2019 Budget Grand Total - E	Fast Side Clinic Loc 12	1,908,518
		.,000,010
Budget Visits		10,750
Budget Cost Per Visit		\$ 177.5 <i>4</i>

Loc 14 Cleveland Park Clinic 1223 Dickerson Pike Nashville, TN 37207

Code Salaries & Fringe	Sub Account	2020 Total
Calarios a Fringe	Salaries Fringe Benefits	708,951 153,842
Total Salaries & Fringe		862,793
Consultants & Contract Ser		
5223	Security	23,847
5226 5230	Housekeeping Other	12,276
5231	Translation	1,070
Total Consultants & Contra		5,881 43,074
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	1,539
6725	Software Licenses	2,544
Total Professional Fees		4,863
Medical Supplies		
5410	Medical Supplies	10,139
Total Medical Supplies		10,139
Other Supplies		
5430	Laboratory Supplies	3,474
5440	Dental Supplies	58,979
5460 5461	Office Supplies	5,789
5465	Kitchen Supplies Sanitary Supplies	2,421 881
5470	Housekeeping Supplies	3,771
5475	Minor Equip/Furniture	1,983
Total Other Supplies	Willion Equipm difficult	77,299
Laboratory		
5310	Contracted Laboratory	3,846
Total Laboratory		3,846
Pharmaceutical		
5320	Pharmaceuticals	57,189
5480	Donated Vaccines/Pharm Exp	1,084
Total Pharmaceutical		58,273
Occupancy		
5720	Utilities	24,571
5730	Building - Repair & Maint	9,856
5731	Waste Disposal	4,907
5732	Shredding	420
5740	Building - Security	480
Total Occupancy		40,234
Insurance		2=-
5611	Employment Practices Liability	675
5620	General Liability	1,755

Loc 14 Cleveland Park Clinic 1223 Dickerson Pike Nashville, TN 37207

Total Insurance		2,430
Equipment Rental & Mainte 5510 5520 Total Equipment Rental & M	Equipment - Repair & Maint Equipment Rental	2,094 2,207 4,301
Telephone 5800 5810 5815 Total Telephone	Internet Telephone Cable	6,704 470 2,501 9,675
Travel 6420 Total Travel	Mileage - Local Travel	650 650
Dues & Subscriptions 6120 Total Dues & Subscriptions	Licenses & Fees	525 525
Printing, Postage & Freight 6210 Total Printing, Postage & Fi	Printing	1,349 1,349
CME & Staff Training 6510 6511 6520 Total CME & Staff Training	Staff Training Staff Meetings Continuing Education	543 184 8,625 9,352
Provision for Bad Debts 9730 Total Provision for Bad Deb		71,197 71,197
2019 Budget Grand Total - Cle	veland Pk Loc 14	1,200,000
Budget Visits		7,603
Budget Cost Per Visit		\$ 157.83

Loc 16 Welshwood Clinic 419 Welshwood Dr Nashville, TN 37211

Code Salaries & Fringe	Sub Account	2020 Total
Salaties & Fillige	Salaries Fringe Benefits	619,492 134,430
Total Salaries & Fringe		753,921
Consultants & Contract Servi		
5226 5230	Housekeeping Contractual Services - Other	20,676 383
5231	Translation	11,752
Total Consultants & Contract	Services	32,811
Professional Fees		
6610	Uniforms & Services	689
6725 Total Professional Fees	Software Licenses	2,544 3,233
Total Floressional Fees		3,233
Medical Supplies 5410	Medical Supplies	4,609
Total Medical Supplies	Medical Supplies	4,609
Other Supplies		
5430	Laboratory Supplies	5,373
5460 5461	Office Supplies Kitchen Supplies	1,739 2,325
5465	Sanitary Supplies	1,190
5470	Housekeeping Supplies	3,741
5475	Minor Equip/Furniture	6,246
Total Other Supplies		20,613
Laboratory		
5310	Contracted Laboratory	4,517
Total Laboratory		4,517
Pharmaceutical 5320	Pharmaceuticals	30,861
Total Pharmaceutical	i namaceuticais	30,861
Occupancy		
5720	Utilities	14,952
5730	Building - Repair & Maint	5,425
5731	Waste Disposal	4,751
5732	Shredding	420
Total Occupancy		25,548
Insurance	_ , ,_ ,	
5611	Employment Practices Liability	339
5620 Total Insurance	General Liability	1,642 1,981
rotai ilisuranot		1,301
Equipment Rental & Maintena		22-
5510 5520	Equipment - Repair & Maint	205
5520 Total Equipment Rental & Ma	Equipment Rental	1,871 2,076
rotar Equipment Nentai & Ma	michano c	2,070

Loc 16 Welshwood Clinic 419 Welshwood Dr Nashville, TN 37211

Telephone 5800 5810 5815 Total Telephone	Internet Telephone Cable	6,200 305 2,426 8,931
Dues and Subscriptions 6100 6120 Total Travel	Dues and Subscriptions Licenses & Fees	120 792 912
Printing, Postage & Freight 5910 6210 Total Printing, Postage & Freig	Postage Printing ght	649 947 1,596
CME & Staff Training 6520 Total CME & Staff Training	Continuing Education	4,570 4,570
Interest 6310 Total Interest	Interest - Mortgage	32,172 32,172
Provision for Bad Debts 9730 Total Provision for Bad Debts	Bad Debt Expense	38,904 38,904
Miscellaneous 9820 Total Provision for Bad Debts	Late Fees and Penalties	207 207
2019 Budget Grand Total - Southe	ern Hills Loc 16	967,463
Budget Visits		8,063
Budget Cost Per Visit		\$ 119.99

Loc 26 Casa Clinic 2195 Nolensville Pk Nashville, TN 37211

Code	Sub Account	2020 Total
Salaries & Fringe	Salaries Fringe Benefits	301,871 65,506
Total Salaries & Fringe	•	367,377
Consultants & Contract S		
5226	Housekeeping	12,576
5231 Total Consultants & Con	Translation	4,937
rotai Consultants & Con	tract Services	17,513
Professional Fees		
5251	Professional Fees - IT	780
6610	Uniforms & Services	488
6725	Software Licenses	2,544
6910	Advertising/Outreach	446
Total Professional Fees		4,258
Medical Supplies		
5410	Medical Supplies	4,609
Total Medical Supplies		4,609
Other Supplies		
5430	Laboratory Supplies	5,373
5456	Educational Materials	118
5460	Office Supplies	1,597
5461	Kitchen Supplies	2,325
5465	Sanitary Supplies	1,190
5470	Housekeeping Supplies	2,316
5475	Minor Equip/Furniture	2,365
Total Other Supplies		15,284
Laboratory		
5310	Contracted Laboratory	4,517
Total Laboratory	·	4,517
Pharmaceutical		
5320	Pharmaceuticals	9,066
Total Pharmaceutical		9,066
Occupancy		
5710	Building - Rent	28,416
5730	Building - Repair & Maint	913
5731	Waste Disposal	1,736
5732	Shredding	420
5740	Building Security	480
Total Occupancy	,	31,965
Insurance		
5611	Employment Practices Liability	387
5620	General Liability	762
Total Insurance	-	1,149

Loc 26 Casa Clinic 2195 Nolensville Pk

2195 Noiensville PK		
Nashville, TN 37211	2020 Budget	
5510	Equipment - Repair & Maint	676
5520	Equipment Rental	1,833
Total Equipment Rental &		2,509
		•
Telephone		
5800	Internet	6,508
5815	Cable	2,247
Total Telephone		8,755
Dues & Subscriptions		
6100	Dues and Subscriptions	100
6120	Licenses & Fees	1,542
Total Dues & Subscription	ıs	1,642
Printing, Postage & Freigh		004
5910	Postage	304
6210	Printing	1,236
Total Printing, Postage &	Freignt	1,540
CME & Staff Training		
6520	Continuing Education	3.905
Total CME & Staff Training	•	3,905
TOTAL CIME & Stall Trailing	3	3,903
Provision for Bad Debts		
9730	Bad Debt Expense	60,780
Total Provision for Bad De	•	60,780
rotar roviolor for Baa Bo		00,700
2019 Budget Grand Total - Ca	asa Loc 26	534,869
•		•
Budget Visits		5,264
D 1 10 15 15 15		 404.04
Budget Cost Per Visit		\$ 101.61

Loc 27 Inglewood Clinic 3904 Gallatin Pike Nashville, TN 37215

Code Salaries & Fringe	Sub Account	2020 Total
Total Salaries & Fringe	Salaries Fringe Benefits	466,822 101,300 568,123
rotar Galarico a rinigo		000,120
Consultants & Contract		
5226 5230	Housekeeping Other	13,020 1,510
5231	Translation	1,295
Total Consultants & Con		15,825
Professional Fees		
5251	Professional Services - IT	780
6610	Uniforms & Services	1,213
6725	Software Licenses	2,544
Total Professional Fees		4,537
Medical Supplies	Madiaal Ownships	0.007
5410 Total Medical Supplies	Medical Supplies	3,267 3,267
Total Medical Supplies		3,207
Other Supplies		
5430	Laboratory Supplies	3,303
5460	Office Supplies	2,282
5461	Kitchen Supplies	940
5465 5470	Sanitary Supplies Housekeeping Supplies	1,299
5470 5475	Minor Equip/Furniture	1,977 174
Total Other Supplies	Willion Equip/1 difficult	9,975
Laboratory		
Laboratory 5310	Contracted Laboratory	5,925
Total Laboratory	Contracted Educatory	5,925
Pharmaceutical		
5320	Pharmaceuticals	10,346
Total Pharmaceutical		10,346
Occupancy		
5720	Utilities	33,727
5730	Building - Repair & Maint	6,716
5731	Waste Disposal	4,844
5732	Shredding	420
5740	Building - Security	480
Total Occupancy		46,187
Insurance		
5611	Employment Practices Liability	538
5620	General Liability	1,777
Total Insurance		2,315
Equipment Repair & Maintenance 5505 Computer Equipment		1,335

Loc 27 Inglewood Clinic 3904 Gallatin Pike Nashville, TN 37215

2020 Budget

5510	Equipment - Repair & Maint	933
5520	Equipment Rental	1,352
Total Equipment Repair	o: Mannenance	3,620
Telephone		
5800	Internet	12,204
5810	Telephone	180
5815	Cable	2,750
Total Telephone		15,134
Travel		
6420	Mileage - Local Travel	2,142
Total Travel		2,142
Dues & Subscriptions		
6120	Licenses & Fees	100
Total Dues & Subscription	ons	100
Drinting Destage 9 Frai	wh.	
Printing, Postage & Freig 5910	Postage	2,922
6210	Printing	1,452
Total Printing, Postage 8	& Freight	4,374
CME & Staff Training		
6511	Staff Meetings	109
6520	Continuing Education	5,002
Total CME & Staff Traini	ng	5,111
Provision for Bad Debts		
9730	Bad Debt Expense	65,687
Total Provision for Bad	•	65,687
2019 Budget Grand Total - Inglewood Loc 27		762,668
2010 Budget Grand Potar	g.o	. 02,000
Budget Visite		E 940
Budget Visits		5,819
Budget Cost Per Visit		\$ 131.07

Loc 29 Lebanon Clinic 217 E High St Ste 220 Lebanon, TN 37087

Code Salaries & Fringe	Sub Account	2020 Total
Salaries & Fringe	Salaries	631,222
	Fringe Benefits	136,975
Total Salaries & Fringe	3	768,197
Consultants & Contract Se		
5223	Security	480
5226	Housekeeping Other	10,668
5230 5231	Translation	360 7,023
Total Consultants & Contra		18,531
Duefoosienal Foos		
Professional Fees	Drafaggianal Face IT	700
5251 6610	Professional Fees - IT Uniforms & Services	780
6725	Software Licenses	1,345 2,544
Total Professional Fees	Software Licenses	4,669
Medical Supplies		
5410	Medical Supplies	4,549
Total Medical Supplies	топол саррнос	4,549
Other Supplies		
5430	Laboratory Supplies	2,725
5440	Dental Supplies	49,153
5460	Office Supplies	1,930
5461	Kitchen Supplies	1,020
5465	Sanitary Supplies	1,037
5470	Housekeeping Supplies	3,576
5475	Minor Equip/Furniture	2,529
Total Other Supplies		61,969
Laboratory		
5310	Contracted Laboratory	769
Total Laboratory		769
Pharmaceutical		
5320	Pharmaceuticals	5,224
Total Pharmaceutical		5,224
Occupancy		
5710	Building - Rent	61,296
5720	Utilities	8,271
5730	Building - Repair & Maint	1,598
5731	Waste Disposal	1,108
5732	Shredding	420
5740	Building - Security	480
Total Occupancy		73,173
Insurance		
5611	Employment Practices Liability	835
5620	General Liability	1,722
Total Insurance		2,557

Loc 29 Lebanon Clinic 217 E High St Ste 220 Lebanon, TN 37087

Equipment Rental & Maintenance			
5510 Equipment - Rep	pair & Maint 2,142		
5512 Firniture Repair/			
5520 Equipment Rent	al 2,802		
Total Equipment Rental & Maintenance	5,194		
Telephone			
5800 Internet	18,389		
5810 Telephone	1,930		
Total Telephone	20,319		
Travel			
6410 Travel Conferen	ces 648		
6420 Mileage - Local	Travel 7,218		
Total Travel	7,866		
Dues & Subscriptions			
6120 Licenses & Fees	373		
6130 Membership Du	es 445		
Total Dues & Subscriptions	818		
Printing, Postage & Freight			
5910 Postage	365		
6210 Printing	1,161		
Total Printing, Postage & Freight	1,526		
CME & Staff Training			
6510 Staff Training	350		
6520 Continuing Educ			
Total CME & Staff Training	6,767		
Provision for Bad Debts			
9730 Bad Debt Expen			
Total Provision for Bad Debts	121,991		
2019 Budget Grand Total - Lebanon Loc 29	1,104,120		
Budget Visits	6,569		
Budget Cost Per Visit	\$ 168.08		

Loc 30 My House 442 Metroplex St 100 Nashville, TN 37211

Code	Sub Account	2020 Total
Salaries & Fringe	Salaries Fringe Benefits	98,012 21,269
Total Salaries & Fringe		119,280
Professional Fees 5251 Total Professional Fees	Professional Fees - IT	780 780
Professional Fees 6610 Total Professional Fees	Uniforms & Services	219 219
Medical Supplies 5410 Total Medical Supplies	Medical Supplies	3,068 3,068
Other Supplies 5430 5460 5461 5465 5470 Total Other Supplies	Laboratory Supplies Office Supplies Kitchen Supplies Sanitary Supplies Housekeeping Supplies	1,838 1,672 2,972 676 618 7,775
Laboratory 5310 Total Laboratory	Contracted Laboratory	34,290 34,290
Pharmaceutical 5320 Total Pharmaceutical	Pharmaceuticals	8,341 8,341
Occupancy 5710 5731 5732 Total Occupancy	Building - Rent Waste Disposal Shredding	9,805 420 420 10,645
Insurance 5611 5620 Total Insurance	Employment Practices Liability General Liability	378 231 609
Equipment Rental & Mainter 5505 5510 5520 Total Equipment Rental & M	Computer Equipment Equipment - Repair & Maint Equipment Rental	189 626 1,267 2,082
Telephone 5800 5810	Internet Telephone	7,141 1,272

Loc 30 My House 442 Metroplex St 100 Nashville, TN 37211

Total Telephone		8,413
Travel 6420 Total Travel	Mileage - Local Travel	314 314
Dues & Subscriptions 6120 Total Dues & Subscriptions	Licenses & Fees	268 268
Total Printing, Postage & Fre 6210 Total Printing, Postage & Fre	Printing	1,077 1,077
CME & Staff Training 6510 6520 Total CME & Staff Training	Staff Training Continuing Education	169 1,659 1,828
Provision for Bad Debts 9730 Total Provision for Bad Debt	Bad Debt Expense	31,337 31,337
2019 Budget Grand Total - My House Loc 30		230,327
Budget Visits		1,459
Budget Cost Per Visit		\$ 157.87