

LEARNING MATTERS

FY '23-24 Budget

REVENUES	
Teaching	\$ 550,380.00
Net of Discounts	\$ (115,800.00)
Assessments	\$ 257,700.00
Free Assessments	\$ (9,500.00)
Consulting / Adocacy	\$ 500.00
Curriculum Fee	\$ 5,000.00
Grants	\$ 78,000.00
Unrestricted Contributions	\$ 51,000.00
Major Event Revenue	\$ 10,000.00
Interest Income	\$ 1,700.00
Total Revenues	\$ 828,980.00
EXPENSES	
Administrative Payroll	\$ 199,700.00
Teaching Salaries	\$ 280,800.00
Assessment Salaries	\$ 162,100.00
Payroll Taxes	\$ 49,200.00
Bank Service Charges	\$ 16,500.00
Dues and Memberships	\$ 1,200.00
Disability Insurance	\$ 1,100.00
Accounting Fees	\$ 8,500.00
Licenses and Permits	\$ 300.00
Payroll Services	\$ 3,500.00
Rent	\$ 12,000.00
Internal Meetings and Appreciation	\$ 1,800.00
Background check expense	\$ 150.00
Liability Insurance	\$ 6,350.00
Office Supplies	\$ 3,400.00
Testing Material	\$ 14,000.00
Teaching Material	\$ 3,000.00
Techonology - operating	\$ 16,360.00
Professional development	\$ 6,000.00
Quickbooks Payment Fees - Sales	\$ 1,520.00
Development Expenses	
Marketing Materials	\$ 14,500.00
Major Event	\$ 27,000.00
Donor cultivation	\$ -
Total Expenses	\$ 828,980.00
Net Income(Loss)	\$ -