

		FY 2018 Budget								
		8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
<b>INCOME</b>										
Government Income										
	NEH Funds Receivable + COH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$164,084.00	\$164,084.00
	4001   NEH Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$765,845.00	\$765,845.00
	4003   Other Federal Income	\$0.00	\$0.00	\$0.00	\$20,000.00	\$2,200.00	\$0.00	\$0.00	\$0.00	\$22,200.00
	4102   Other Gov't Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$82,500.00	\$82,500.00
	4103   TN State Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22,500.00	\$22,500.00
TOTAL   Government Income		\$0.00	\$0.00	\$0.00	\$20,000.00	\$2,200.00	\$0.00	\$0.00	\$1,034,929.00	\$1,057,129.00
Private Donated Income										
	4201   Foundation Income	\$21,500.00	\$0.00	\$0.00	\$35,000.00	\$4,000.00	\$0.00	\$0.00	\$25,000.00	\$85,500.00
	4301   Corporate Income	\$0.00	\$0.00	\$0.00	\$0.00	\$1,300.00	\$0.00	\$0.00	\$0.00	\$1,300.00
	4302   Corporate Sponsorship	\$0.00	\$0.00	\$0.00	\$45,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45,000.00
	4303   Endowment/Reserve Income	\$0.00	\$0.00	\$0.00	\$0.00	\$20,600.00	\$0.00	\$0.00	\$0.00	\$20,600.00
	4401   Individual Donations	\$0.00	\$0.00	\$600.00	\$35,000.00	\$8,500.00	\$0.00	\$0.00	\$25,000.00	\$69,100.00
	4404   Donated Travel Reimburse.	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
TOTAL   Private Donated Income		\$26,000.00	\$0.00	\$600.00	\$115,000.00	\$34,400.00	\$0.00	\$0.00	\$50,000.00	\$226,000.00
Earned Income										
	4450   Interest & Dividends	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$375.00	\$375.00
	4501   Exhibit Rentals	\$0.00	\$0.00	\$0.00	\$25,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,500.00
	4502   Merchandise Sales	\$0.00	\$0.00	\$0.00	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,000.00
	4504   Ticket Sales	\$0.00	\$0.00	\$0.00	\$50,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$50,500.00
	4505   Book Sales	\$0.00	\$0.00	\$0.00	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00
	4506   Tuition & Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$16,500.00	\$0.00	\$0.00	\$0.00	\$16,500.00
	4509   Auction	\$0.00	\$0.00	\$0.00	\$700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$700.00
TOTAL   Earned Income		\$0.00	\$0.00	\$0.00	\$95,200.00	\$16,500.00	\$0.00	\$0.00	\$375.00	\$112,075.00
<b>TOTAL INCOME</b>		<b>\$26,000.00</b>	<b>\$0.00</b>	<b>\$600.00</b>	<b>\$230,200.00</b>	<b>\$53,100.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$1,085,304.00</b>	<b>\$1,395,204.00</b>
<b>EXPENSE</b>										
Personnel Costs										
	5001   Staff Salaries	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$381,900.00	\$381,900.00
	5002   Bonuses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5010   Employee Benefits	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86,500.00	\$86,500.00
	5020   Employer Taxes	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29,625.00	\$29,625.00
	5041   Workers' Compensation Ins.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,300.00	\$6,300.00
	5050   Professional Development	\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,750.00
TOTAL   Personnel Costs		\$1,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$504,325.00	\$506,075.00
Consultation & Services										
	5110   Computer & Tech Consultation	\$26,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00	\$28,500.00
	5120   Other Consultation	\$30,000.00	\$0.00	\$0.00	\$101,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$131,600.00
	5130   Accounting Services	\$13,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13,000.00
	5131   Bookkeeping Services	\$25,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,000.00
	5145   Graphic Design Services	\$0.00	\$0.00	\$1,000.00	\$5,500.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$8,000.00
	5150   Scholar & Teacher Honoraria	\$0.00	\$0.00	\$7,500.00	\$43,500.00	\$18,100.00	\$0.00	\$0.00	\$0.00	\$69,100.00
	5151   Performer Honoraria	\$0.00	\$0.00	\$0.00	\$8,250.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$9,250.00
TOTAL   Consultation & Services		\$94,500.00	\$0.00	\$8,500.00	\$158,850.00	\$20,600.00	\$0.00	\$0.00	\$2,000.00	\$284,450.00
General Operating Expenses										
	5161   Bank & Investment Fees	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
	5162   Merchant Bank Fees	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00
	5201   Rent	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$52,335.00	\$52,335.00
	5211   Utilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,000.00	\$4,000.00
	5221   Office Supplies & Amenities	\$5,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$750.00	\$0.00	\$5,750.00
	5222   Stationery & Envelopes	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,500.00
	5231   Office Furniture & Improvement	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00

		FY 2018 Budget								
		8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
	5234   Printing Costs	\$0.00	\$0.00	\$1,500.00	\$9,000.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$11,500.00
	5241   Cleaning & Janitorial	\$3,500.00	\$0.00	\$0.00	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,750.00
	5251   Insurance	\$5,340.00	\$0.00	\$0.00	\$4,500.00	\$950.00	\$0.00	\$0.00	\$0.00	\$10,790.00
	5261   Computer Hardware & Software	\$1,236.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,236.00
	5281   Other Equipment Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$100.00	\$100.00
	5301   Digital Communications	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,788.00	\$1,788.00
	5302   Website Dev. & Maintenance	\$0.00	\$0.00	\$0.00	\$2,500.00	\$0.00	\$0.00	\$0.00	\$2,500.00	\$5,000.00
	5310   Phone & Internet Service	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,130.00	\$6,130.00
	5330   Postage & Shipping	\$0.00	\$0.00	\$1,500.00	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,500.00
	5335   Mail House Services	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5340   Printer, Copier & Fax Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,600.00	\$2,600.00
	<b>TOTAL   General Operating Expenses</b>	<b>\$23,076.00</b>	<b>\$0.00</b>	<b>\$3,000.00</b>	<b>\$20,250.00</b>	<b>\$1,950.00</b>	<b>\$0.00</b>	<b>\$750.00</b>	<b>\$69,453.00</b>	<b>\$118,479.00</b>
	<b>Travel Expenses</b>									
	5401   Board & Committee Travel	\$12,000.00	\$450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12,450.00
	5410   Staff Travel	\$3,500.00	\$2,500.00	\$5,500.00	\$5,000.00	\$1,500.00	\$0.00	\$1,000.00	\$0.00	\$19,000.00
	5440   Scholar & Teacher Travel	\$0.00	\$0.00	\$7,000.00	\$15,000.00	\$2,750.00	\$0.00	\$0.00	\$0.00	\$24,750.00
	<b>TOTAL   Travel Expenses</b>	<b>\$15,500.00</b>	<b>\$2,950.00</b>	<b>\$12,500.00</b>	<b>\$20,000.00</b>	<b>\$4,250.00</b>	<b>\$0.00</b>	<b>\$1,000.00</b>	<b>\$0.00</b>	<b>\$56,200.00</b>
	<b>Event Expenses</b>									
	5501   Facilities Rental	\$0.00	\$0.00	\$0.00	\$12,000.00	\$5,500.00	\$0.00	\$0.00	\$0.00	\$17,500.00
	5502   Tents	\$0.00	\$0.00	\$0.00	\$17,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,000.00
	5503   Tables, Chairs & Benches	\$0.00	\$0.00	\$0.00	\$18,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,000.00
	5504   Decorations & Related Supplies	\$0.00	\$0.00	\$0.00	\$3,700.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,700.00
	5505   A/V Services	\$0.00	\$0.00	\$0.00	\$4,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,500.00
	5506   Marketing and Promotion	\$0.00	\$0.00	\$3,000.00	\$2,800.00	\$0.00	\$0.00	\$200.00	\$0.00	\$6,000.00
	5510   Stages & Sound	\$0.00	\$0.00	\$0.00	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6,500.00
	5511   Event Electricity	\$0.00	\$0.00	\$0.00	\$5,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,300.00
	5512   Event Phone Lines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5520   Signs & Banners	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
	5521   Waste Management	\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00
	5530   Catering, Food & Beverage	\$0.00	\$300.00	\$0.00	\$40,000.00	\$6,450.00	\$0.00	\$1,000.00	\$0.00	\$47,750.00
	5534   Valet	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
	5540   Truck, Trolley & Equipment	\$0.00	\$0.00	\$0.00	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,000.00
	5550   Permits & Inspections	\$0.00	\$0.00	\$0.00	\$850.00	\$0.00	\$0.00	\$0.00	\$0.00	\$850.00
	5551   Parking & Bagged Meters	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
	5560   Costumes & Children's Activities	\$0.00	\$0.00	\$0.00	\$1,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,500.00
	5565   Books & Programs for Students	\$0.00	\$0.00	\$0.00	\$6,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$26,000.00
	5570   Exhibits & Displays	\$0.00	\$0.00	\$3,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,800.00
	5580   Security Costs	\$0.00	\$0.00	\$0.00	\$17,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,000.00
	5581   Site Labor	\$0.00	\$0.00	\$0.00	\$4,300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4,300.00
	5584   Merchandise for Resale	\$0.00	\$0.00	\$0.00	\$8,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8,000.00
	5585   Sales Equipment	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	5590   Misc. & Contingency	\$0.00	\$0.00	\$0.00	\$250.00	\$100.00	\$0.00	\$0.00	\$0.00	\$350.00
	<b>TOTAL   Event Expenses</b>	<b>\$0.00</b>	<b>\$300.00</b>	<b>\$6,800.00</b>	<b>\$160,500.00</b>	<b>\$32,050.00</b>	<b>\$0.00</b>	<b>\$1,200.00</b>	<b>\$0.00</b>	<b>\$200,850.00</b>
	<b>Grants, Awards &amp; Scholarships</b>									
	5650   Grants & Awards	\$0.00	\$166,000.00	\$40,580.00	\$0.00	\$525.00	\$0.00	\$0.00	\$0.00	\$207,105.00
	<b>TOTAL   Grants, Awards &amp; Scholarships</b>	<b>\$0.00</b>	<b>\$166,000.00</b>	<b>\$40,580.00</b>	<b>\$0.00</b>	<b>\$525.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$207,105.00</b>
	<b>Dues, Fees &amp; Gifts</b>									
	5901   FSHC Dues	\$14,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,000.00
	5910   Dues, Affiliate Fees, Licensing	\$570.00	\$590.00	\$0.00	\$300.00	\$0.00	\$0.00	\$300.00	\$0.00	\$1,760.00
	5911   Subscriptions	\$0.00	\$15.00	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$285.00
	5920   Legislative Education Costs	\$2,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,000.00
	5930   Gifts, Condolences & Favors	\$0.00	\$0.00	\$0.00	\$1,250.00	\$950.00	\$0.00	\$500.00	\$0.00	\$2,700.00
	<b>TOTAL   Dues, Fees &amp; Gifts</b>	<b>\$16,570.00</b>	<b>\$605.00</b>	<b>\$20.00</b>	<b>\$1,550.00</b>	<b>\$950.00</b>	<b>\$0.00</b>	<b>\$800.00</b>	<b>\$250.00</b>	<b>\$20,745.00</b>

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	8100   Administration	8200   Grants & Awards	8300   History & Culture Programs	8400   Literature & Language Programs	8500   Youth Programs	8600   Digital Programs	8700   Development	8999   Unrestricted	TOTAL
TOTAL EXPENSE	\$151,396.00	\$169,855.00	\$71,400.00	\$361,150.00	\$60,325.00	\$0.00	\$3,750.00	\$576,028.00	\$1,393,904.00
BOTTOM LINE (Income - Expense Totals)	-\$125,396.00	-\$169,855.00	-\$70,800.00	-\$130,950.00	-\$7,225.00	\$0.00	-\$3,750.00	\$509,276.00	\$1,300.00