

**Salvus Consolidated Operations
2011 Preliminary Budget**

Acct No.	Description	July	August	September	October	November	December	January	February	March	April	May	June	Total	Actual 2010	Budget 2010
	New Patient Visits	70	67	67	70	64	67	60	64	73	67	64	70	802	852	743
	Established Patient Visits	363	347	347	363	330	347	314	330	360	347	330	363	4159	4022	2972
	Total Patient Visits	433	413	413	433	394	413	374	394	433	413	394	433	4981	9490	3715
	Contributed Support															
	Individual Contributions	\$375	\$2,140	\$5,979	\$10,079	\$1,653	\$21,073	\$3,566	\$2,245	\$8,861	\$4,093	\$5,190	\$2,875	\$68,128	\$68,053	\$47,874
	Corporate Donations	\$1,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,500	\$1,500	\$3,780
	Foundations and Trust	\$0	\$70,750	\$0	\$8,000	\$0	\$75,000	\$0	\$20,750	\$3,000	\$5,000	\$2,000	\$0	\$184,500	\$158,122	\$236,700
	Nonprofit Organization	\$833	\$1,333	\$833	\$933	\$833	\$833	\$2,833	\$833	\$834	\$834	\$834	\$834	\$12,600	\$10,000	\$2,600
	State Grants	\$8,879	\$8,476	\$8,476	\$8,879	\$8,072	\$8,476	\$7,668	\$8,072	\$9,283	\$8,476	\$8,072	\$8,879	\$101,708	\$102,000	\$92,874
	Faith Communities	\$2,778	\$4,789	\$3,278	\$5,280	\$2,772	\$9,920	\$1,018	\$2,860	\$3,542	\$3,905	\$2,970	\$3,300	\$46,411	\$45,078	\$48,523
	Donated Use of Facilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Non Cash Donations	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Contributed Support	\$14,364	\$87,488	\$18,566	\$33,171	\$13,330	\$115,301	\$15,085	\$34,760	\$25,520	\$22,308	\$19,066	\$15,888	\$414,847	\$384,753	\$432,351
	Earned Revenues															
	Program Service Fees	\$9,312	\$8,889	\$8,889	\$9,312	\$8,466	\$8,889	\$8,043	\$8,466	\$9,736	\$8,889	\$8,466	\$9,312	\$106,670	\$99,973	\$79,871
	Government Reimbursement	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$120	\$1,440	\$1,494	\$1,440
	Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$215	\$0
	Total Earned Revenue	\$9,432	\$9,009	\$9,009	\$9,432	\$8,586	\$9,009	\$8,163	\$8,586	\$9,856	\$9,009	\$8,586	\$9,432	\$108,110	\$101,682	\$81,311
	Fund Raising Event	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$15,000	\$15,000	\$16,528	\$15,000
	Total Revenue	\$23,797	\$96,497	\$27,575	\$42,603	\$21,915	\$124,310	\$23,248	\$43,346	\$35,376	\$31,317	\$27,652	\$40,321	\$537,957	\$502,963	\$528,662
	Expenses															
	Salaries and Benefits															
	Officers and Directors	\$9,752	\$9,752	\$9,752	\$14,628	\$9,752	\$9,752	\$9,752	\$9,752	\$9,752	\$9,752	\$14,628	\$9,752	\$126,776	\$120,750	\$122,980
	Salaries and Wages	\$17,546	\$16,706	\$16,706	\$25,058	\$16,706	\$16,706	\$16,706	\$16,706	\$16,706	\$16,706	\$25,058	\$16,706	\$218,013	\$190,807	\$203,322
	Overtime	\$140	\$134	\$134	\$200	\$134	\$134	\$134	\$134	\$134	\$134	\$200	\$134	\$1,744	\$1,163	\$0
	FICA	\$2,069	\$2,005	\$2,005	\$3,008	\$2,005	\$2,005	\$2,005	\$2,005	\$2,005	\$2,005	\$3,008	\$2,005	\$26,135	\$23,244	\$24,734
	SUTA	\$0	\$0	\$0	\$0	\$0	\$0	\$714	\$714	\$714	\$714	\$683	\$0	\$3,540	\$2,685	\$2,448
	Health Insurance	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$2,085	\$25,020	\$22,740	\$32,400
	Disability Insurance	\$0	\$614	\$0	\$0	\$1,265	\$0	\$0	\$615	\$0	\$0	\$653	\$0	\$3,147	\$3,763	\$3,600
	Worker's Compensation Ins	\$136	\$132	\$132	\$198	\$132	\$132	\$132	\$132	\$132	\$132	\$198	\$132	\$1,724	\$1,281	\$4,885
	Total Salaries and Benefits	\$31,729	\$31,428	\$30,814	\$45,179	\$32,079	\$30,814	\$31,528	\$32,143	\$31,528	\$31,528	\$46,515	\$30,814	\$406,099	\$366,413	\$394,379
	Operating Expenses															
	Patient Assistance	\$1,211	\$1,156	\$1,156	\$1,211	\$1,101	\$1,156	\$1,046	\$1,101	\$1,266	\$1,156	\$1,101	\$1,211	\$13,867	\$14,464	\$9,585
	Medical Supplies	\$411	\$393	\$393	\$411	\$374	\$393	\$355	\$374	\$430	\$393	\$374	\$411	\$4,713	\$4,995	\$3,529
	Medical Waste Disposal	\$60	\$175	\$60	\$60	\$175	\$60	\$60	\$175	\$60	\$60	\$175	\$60	\$1,180	\$1,357	\$1,200
	Malpractice Insurance	\$4,953	\$350	\$350	\$4,953	\$350	\$350	\$4,953	\$350	\$350	\$350	\$350	\$350	\$23,066	\$20,229	\$26,390
	Other Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$594	\$0
	Total Operating Expenses	\$6,635	\$2,073	\$1,958	\$6,635	\$2,000	\$1,958	\$6,414	\$2,000	\$2,106	\$7,015	\$2,000	\$2,032	\$42,826	\$41,639	\$40,704

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	Administrative Expenses															
	Public Relations/Marketing	\$0	\$1,000	\$0	\$1,000	\$0	\$1,000	\$0	\$1,000	\$0	\$0	\$0	\$0	\$4,000	\$0	\$4,000
	Professional Fees	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$3,000	\$0	\$0
	Payroll Processing Expense	\$69	\$69	\$69	\$69	\$69	\$69	\$220	\$69	\$69	\$69	\$69	\$69	\$879	\$860	\$708
	Legal and Accounting	\$0	\$0	\$4,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$4,500	\$4,500	\$4,500
	Janitorial Services	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$520	\$6,240	\$6,760	\$6,240
	Office Supplies	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$9,000	\$6,036	\$9,000
	Telecommunication Service	\$530	\$555	\$605	\$530	\$555	\$605	\$530	\$555	\$605	\$530	\$555	\$605	\$6,760	\$7,111	\$8,400
	Technical Support	\$185	\$185	\$185	\$185	\$185	\$2,334	\$185	\$185	\$185	\$185	\$185	\$185	\$4,369	\$4,405	\$4,495
	Printing and copying	\$1,000	\$810	\$0	\$0	\$985	\$450	\$650	\$0	\$0	\$200	\$500	\$0	\$4,495	\$3,515	\$4,495
	Security	\$0	\$0	\$0	\$0	\$0	\$120	\$0	\$0	\$0	\$0	\$0	\$0	\$120	\$120	\$120
	Rent	\$2,694	\$2,694	\$2,694	\$2,694	\$2,694	\$2,694	\$2,694	\$2,694	\$0	\$2,694	\$2,694	\$2,694	\$29,634	\$52,508	\$52,445
	Building Maintenance	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$250	\$3,000	\$0	\$0
	Property and Casualty	\$1,700	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,900	\$0	\$0	\$0	\$4,600	\$2,833	\$3,309
	Property Taxes	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$413	\$4,956	\$2,455	\$2,065
	Utilities	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$928	\$11,130	\$9,919	\$11,694
	Other Occupancy	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$35	\$420	\$451	\$420
	Postage and shipping	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$275	\$3,300	\$3,409	\$2,400
	Licenses and Permits	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$40	\$480	\$740	\$480
	Conferences and conventions	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$600	\$0	\$0	\$600	\$110	\$600
	Insurance - other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,700	\$3,885
	Membership and Dues	\$0	\$125	\$0	\$0	\$0	\$0	\$250	\$0	\$0	\$0	\$25	\$0	\$850	\$515	\$850
	Staff Development	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$1,800	\$1,843	\$600
	Travel and Entertainment	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$150	\$1,800	\$341	\$1,800
	Other Expenses	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$100	\$1,200	\$1,895	\$0
	Total Administrative Expense	\$10,039	\$9,299	\$11,914	\$8,339	\$8,249	\$11,383	\$8,390	\$8,364	\$7,820	\$8,139	\$7,889	\$7,414	\$107,233	\$112,026	\$122,506
	Fund Raising Agreement	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$36,000	\$36,000	\$36,000
	Total Expenses	\$51,402	\$45,800	\$47,686	\$63,152	\$45,327	\$47,155	\$49,332	\$45,507	\$44,454	\$49,682	\$59,403	\$43,260	\$592,159	\$556,078	\$593,589
	Excess Revenue over Expenses	(\$27,605)	\$50,697	(\$20,111)	(\$20,549)	(\$23,412)	\$77,155	(\$26,084)	(\$2,160)	(\$9,078)	(\$18,365)	(\$31,751)	(\$2,939)	(\$54,202)	(\$53,115)	(\$64,927)