Partners for Healing, Inc.
Proposed Budget for 2021

	Actual Jan - Dec 18	Actal Jan - Oct 19	Actual Jan - Dec 19	YTD percent of budget	Actual Jan - Oct 20	Budget 2020	YTD percent of budget	Budget 2021	
Income									
4000 · Contributions Income	56,385	37,241	69,986	53%	29,519	65,800	45%	52,500	
4100 · Grants	102,563	40,079	69,652	58%	105,748	101,000	105%	163,950	
4200 · Foundations	15,000	-	10,000	0%	-	13,000	0%	9,000	
4300 · Fundraisers	62,842	68,338	69,761	98%	27,240	70,300	39%	58,400	
4500 · Income for Medical Records	280	620	1,026	60%	924	600	154%	1,000	
4600 · Miscellaneous Income	194	121	144	84%					
4610 · Insurance Recovery	184	-							
4620 · Contract Services (breast &cervical)		13,270	14,242	93%	898	15,000	6%	10,000	
4800 · Interest Income	(104)	9,928	13,577	73%	4,519	7,000	65%	1,500	
4900 · Other Income		-			500	-			
Income without In-Kind	222,343	169,598	248,388	68%	169,349	272,700	62%	296,350	
4700 · In Kind Income	327,299	52,100	327,608	16%	238,105	66,620	357%	200,000	
Total Income	549,642	221,698	575,996	38%	407,454	339,320	120%	496,350	
Expense									
5000 · Administrative Exp	2,343	4,036	4,586	88%	1,625	4,400	37%	3,000	
5060 · Office Expenses	7,845	8,040	11,283	71%	8,701	10,594	82%	10,000	
5170 · Utilities	6,226	6,203	6,598	94%	4,296	7,250	59%	5,500	
5100 · Cleaning and Maintenance	4,894	4,263	5,662	75%	4,550	5,650	81%	5,150	
5200 · Clinic Supplies	3,471	1,893	2,225	85%	128	3,400	4%	1,700	
5300 · Telephone and Communications	3,499	4,254	4,558	93%	4,083	5,250	78%	5,250	
5500 · Fundraiser Expenses	13,208	11,177	18,579	60%	3,698	8,000	46%	5,000	
5600 · Advertising	732	1	1,200	0%	858	1,500	57%	1,000	
5700 · Insurance	4,964	5,518	5,895	94%	4,705	4,151	113%	4,705	
5800 · Payroll Expenses	193,599	145,968	177,405	82%	159,081	222,080	72%	224,573	Includes $3,420 for raises
5900 · Professional Fees	16,408	14,317	20,625	69%	14,108	27,500	51%	30,600	
6000 · Patient Services	8,799	12,573	15,494	81%	12,752	10,500	121%	13,000	
6200 · Travel & Entertainment	42	-	-		(1)	-		-	
6300 · Board Development	195	(27)	11	-255%		-		-	
6400 · Staff Development	2,101	1,421	1,400	102%	398	3,700	11%	3,000	
Expenses without In-Kind	268,693	219,636	275,519	80%	218,981	313,976	70%	312,478	
5800 · In Kind Expenses	327,466	52,100	498,428	10%	168,946	66,620	254%	200,000	
Total Expense	596,159	271,736	773,947	35%	387,928	380,596	102%	512,478	
Net Income without In-Kind	(46,517)	(50,038)	(27,131)	184%	(49,633)	(41,276)		(16,128)	

Detail from Revenue

	Actual Jan - Dec 18	Actal Jan - Oct 19	Actual Jan - Dec 19	YTD percent of budget	Actual Jan - Oct 20	Budget 2020	YTD percent of budget	Budget 2021	
4100 · Grants									
4111 - Doorstep Grant 2020					700				
4112 - United Way Mental Health Grant					500				
4120 - The Healing Trust	20,304	-	-		20,000	20,000		25,000	
4140 · Safety Net	56,914	34,669	62,788	55%	71,440	50,000	143%	115,500	includes 3,300 visits at $35/visit
4145 · Clayton Family Foundation	5,000	-	-		-	5,000			
4171 · United Way of Coffee and Moore	1,900	2,000	2,940	68%	3,600	3,000		3,600	
4172 · United Way of Franklin County	3,445	3,410	3,924	87%	4,381	3,000		4,850	
4178 - Rapid Relief					3,103				
4189 - CNM Mini Grant					1,500				
4199 - United Way of Metropolitan Nash					523				
Mental Health grant						10,000		5,000	
4100 - Grant other					-	10,000		10,000	
Total 4100 · Grants	87,563	40,079	69,652	58%	105,748	101,000	105%	163,950	