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United Way of Metropolitan Nashville
2013 Budget - With FEC Grant
Historical Revenues and Expenses
Draft 2.22.13

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	Total Budget 2013	Forecast 2012
<u>Public Support & Revenues</u>		
Gross campaign results - prior year	\$ 3,400,000	\$ 3,100,000
Less donor designations	(850,000)	(775,000)
Less provision for uncollectible accounts	(153,500)	(137,750)
Net campaign revenue- prior year	2,396,500	2,187,250
 Gross campaign results - current year	12,715,000	11,700,000
Less donor designations	(3,402,000)	(3,100,500)
Less provision for uncollectible accounts	(643,860)	(515,970)
Net campaign revenue- current year	8,669,140	8,083,530
 Net Campaign Revenues	\$ 11,065,640	\$ 10,270,780
 Other contributions/special events	450,000	298,000
Government & other grants	7,805,500	6,500,000
Disaster Relief Contributions	-	-
Designations from other UW organizations	275,000	255,000
Service fees	488,250	465,000
Endowment spending rate	545,000	525,000
Interest income	500	500
Miscellaneous income	150,000	150,000
Unrealized investment losses: non-endowment	-	-
Repayments of grant revenue unexpended	-	-
Total Support and Revenue	\$ 20,779,890	\$ 18,464,280
 <u>Expenses</u>		
Compensation	\$3,205,250	\$2,696,500
Employee Benefits	639,600	524,500
Professional and contract fees	710,000	590,000
Supplies	58,300	28,200
Telephone	41,000	35,000
Postage and shipping	31,000	26,000
Occupancy	152,767	143,200
Maintenance and equipment rental	225,452	176,000
Printing and promotional	626,000	508,000
Travel, conferences, & meetings	291,200	244,200
Dues and subscriptions	185,115	176,300
Miscellaneous	39,646	25,000
Planned giving premium expenses	5,500	7,500
Depreciation of property and equipment	64,000	63,200
 Total Operating Expenses	\$6,274,830	\$ 5,243,600
 Program grants to service providers (sub-grantees)	5,950,000	5,500,000
 Net Community Investments (OBI & Other)	8,380,000	7,500,000
 Total Costs and Expenses	\$ 20,604,830	\$ 18,243,600
 Change in net assets before non-operating items	\$ 175,060	\$ 220,680
 Endowment gains (losses)	-	300,000
Employee retirement plan gains (losses)	-	-
 Change in Net Assets	\$ 175,060	\$ 520,680