

**NASHVILLE FILM FESTIVAL**  
**2023 BUDGET**

INCOME	Overall Income	2023 Budget
	Sponsorships	110,000
	Memberships	6,000
	Admissions	55,000
	Entry Fees - Film	165,000
	Entry Fees - Screen Writing	40,000
	Movies Partner Events	8,000
	Contributions	10,000
	<b>GRANTS:</b>	
	Community Foundation	8,500
	Metro Arts	80,000
	Tennessee Arts Commission PS	29,000
	Tennessee Arts Commission FAY	8,500
	Tennessee Arts Commission REC	135,000
	National Endowment for the Arts (NEA)	20,000
	<b>TOTAL INCOME</b>	<b>675,000</b>

EXPENSES	Festival Expenses	
	Event Expenses	188,000
	Film & Screenplay Awards	28,000
	Screenwriting Contest Expense	2,500
	Marketing	40,000
	Publicity	20,000
	Sponsor Related Expenses	2,500
	Travel - Celebrity	10,000
	Travel - Film Maker / Industry / Juror	25,000
	<b>Organization Expenses</b>	
	Salaries & Payroll taxes	210,000
	Payroll Processing Expense	2,500
	Health Insurance	10,000
	Rent	10,600
	Insurance	8,500
	Interest Exp.	500
	Credit Card Fees	2,000
	Accounting Fees	7,800
	Bank Fees	1,000

Employee Travel	12,000
Meals & Entertainment	8,000
Dues, Fees & Subscriptions	5,000
Research & Development	2,000

Brand Development (Website)	3,500
Fundraiser expenses	5,000
Workshop expenses	2,500
Education Program	3,500
At Risk Project Expenses	7,500
Membership Expenses	5,000
Movie Partner Events	2,500
Development Expenses	5,000
Supplies	6,500
Telephone & Internet	2,500
Postage & Shipping	3,500

<b>TOTAL EXPENSES</b>	<b>642,900</b>
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<b>NET INCOME/(LOSS)</b>	<b>\$ 32,100</b>
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