RUTHERFORD COUNTY AREA
HABITAT FOR HUMANITY, INC.
FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITOR'S REPORT
YEARS ENDED JUNE 30, 2015 AND 2014

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT YEARS ENDED JUNE 30, 2015 AND 2014

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INDEPENDENT AUDITOR'S REPORT

Board of Directors Rutherford County Area Habitat for Humanity, Inc.

Report on the Financial Statements

I have audited the accompanying financial statements of Rutherford County Area Habitat for Humanity, Inc. which comprise the statement of financial position as of June 30, 2015, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements. The financial statements for 2014 were audited by other auditors whose report dated October 29, 2014, expressed an unmodified opinion on those statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Opinion

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Rutherford County Area Habitat for Humanity, Inc. as of June 30, 2015, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Murfreesboro, Tennessee

Tim Montzonery, CPA PILC

September 21, 2015

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2015 AND 2014

ASSETS	2015	2014
ASSETS		
CURRENT ASSETS Cash and cash equivalents Accounts receivable Warehouse inventory Construction in process/lots held Contributions receivable currently due, net Current portion of mortgages	\$ 479,083 5,469 17,809 702,395 30,000 190,729	\$ 517,793 10,574 38,601 817,030 39,769 179,590
Total current assets	1,425,485	1,603,357
Property and equipment, net	1,109,076	937,577
OTHER ASSETS Mortgages receivable - long-term portion Non-current contributions receivable, net	1,190,808 - 1,938	1,080,997 12,370 2,643
Other assets	1,930	2,043
Total other assets	1,192,746	1,096,010
TOTAL ASSETS	\$ 3,727,307	\$ 3,636,944
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES Current portion of long-term debt Lines of credit Accounts payable Escrow funds held Other accrued expenses	\$ 62,757 300,683 25,119 19,335 10,264	\$ 62,757 250,298 2,812 26,195 5,482
Total current liabilities	418,158	347,544
LONG-TERM LIABILITIES Long-term debt, less current portion of mortgage note payable	738,464	801,357
NET ASSETS Unrestricted Temporarily restricted	2,516,516 54,169	2,380,904 107,139
Total net assets	2,570,685	2,488,043
TOTAL LIABILITIES AND NET ASSETS	\$ 3,727,307	\$ 3,636,944

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
SUPPORT AND REVENUE: Grants/contributions Transfers to homeowners Mortgage discount amortization Contributions of land, materials, labor Interest income ReStore income Other income Net assets released from restrictions	\$ 365,170 767,181 101,727 144,931 445 385,124 64,474 82,970	\$ 398,910 476,953 85,422 69,074 680 486,913 59,327 74,037
Total unrestricted support and revenue	1,912,022	1,651,316
EXPENSES: Program services: Construction ReStore Fundraising General and administrative	1,279,136 278,035 78,291 140,948	975,727 386,389 19,023 128,662
Total expenses	1,776,410	1,509,801
CHANGE IN UNRESTRICTED NET ASSETS	135,612	141,515
TEMPORARILY RESTRICTED NET ASSETS: Grants and contributions Net assets released from restrictions	30,000 (82,970)	70,593 (74,037)
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	(52,970)	(3,444)
CHANGES IN NET ASSETS	82,642	138,071
NET ASSETS, BEGINNING OF YEAR	2,488,043	2,349,972
NET ASSETS, END OF YEAR	\$ 2,570,685	\$ 2,488,043

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2015 AND 2014

				2015						2014			
		Program	E		වී	General and		Program	am			General and	
	Construction	ction	ReStore	Fundraising		Administrative	Total	Construction	ReStore	Fundraising	'	Administrative	lotal
	4 73C	730 422	4	y.	€5	•	\$ 730.422	\$ 538,880	. ↔	€	s	1	\$ 538,880
Construction materials and supplies		730,422	115 717	70.726		68.434			154,153	10,041		63,923	429,106
Matrice discount	240	240.153	: '			•	240,153	158,438	•	•		1	158,438
Morigage discoulit	Í	2 '	86 642			•	86,642	•	153,192	'		•	153,192
Restore costs of sales	•	5 440	30,00	2 076		3.613	41,527	4,883	27,285	1,864		3,243	37,275
Depreciation and amountation	, 7	24 600	14.350	820		1.230	41,000	30,072	17,542	1,002		1,504	50,120
Insurance	4	3.467	19 374	1 323		2,303	26,467	3,154	17,623	1,203		2,095	24,075
Offiltries	,	e a	5			18 019	18,107	85	1,850	•		17,009	18,944
Office supplies		3 6				10 000	18,000	000'9	•	•		5,000	11,000
Habitat International titnes and contributions		0,000	10.878	743		1 293	14.861	2,155	12,042	823		1,431	16,451
Interest	÷	į, .	0.00	Í) ' 	11.944	8,791	1,089	•		1,714	11,594
Miscellaneous	-	*	i !			11 540	11,540	175	. 1	•		10,513	10,688
Contract labor	7	10801	ά α)	10,869	3,832	675	•		56	4,533
l raining	2 4	6,02	} '	2.603		1	9,413	1,599	ı	4,090		1	5,689
Community events		0,00	,	Ī		1	8,377	12.784	•	•		•	12,784
sloo!	•	7.0	808			6 499	7.186	80	839	•		8,736	9,655
Repair and maintenance		2 '	,			6.919	6,919	•	1	•		000'9	6,000
Accounting and legal		542	•			5,663	6,205	306	1	·		4,240	4,546
Double connects	-	5 206	,				5,206	í	•			1	•
Reillal expelises) '	•			3.214	3,214	ì	ı			2,001	2,001
Bank charges		1,529	ı			470	1,999	2,284	66			1,227	3,610
Meetings and traver Advertising		2	1			1,751	1,751	1,220	1				1,220
n			9070	l	•	140 048	\$1 776 410	222 325 727	\$ 386.389	\$ 19.023	<i>\$</i>	128,662	\$1,509,801
Total expenses	\$ 1,279,136	9,130	\$278,035	\$ (0,29))) 	140,040	7	1) () () () () () () () () () (11 		

The accompanying notes are an integral part of these financial statements.

RUTHERFORD COUNTY AREA HABITAT FOR HUMANITY, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES: Changes in net assets Depreciation and amortization Adjustments to reconcile change in net assets to net cash	\$ 82,642 41,000	\$ 138,071 37,275
provided by (used in) operating activities: Gifts restricted for long-term purposes In kind donation of property and equipment Decrease in warehouse inventory Decrease in grants/accounts receivable Increase in construction in process/lots held (Increase) decrease in mortgages receivable Increase (decrease) in accounts payable Decrease in escrow liability	(30,000) (11,500) 20,792 5,105 (80,916) (120,950) 22,307 (6,860)	(70,593) - 32,789 2,408 (13,023) 6,294 (6,064) (49,754) (2,360)
Increase (decrease) in accrued expenses	4,782	75,043
Net cash provided by (used in) operating activities CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment	(73,598)	(36,162)
Net cash used in investing activities	(5,270)	(36,162)
CASH FLOWS FROM FINANCING ACTIVITIES: Net borrowings (repayments) on line-of-credit Principal paid on long-term debt Gifts restricted for long-term purposes	50,385 (62,893) 52,139	(18,791) (66,324) 99,037
Net cash provided by financing activities	39,631	13,922
Net increase (decrease) in cash and cash equivalents	(39,237)	52,803
Cash and cash equivalents, beginning of year	517,793	464,990
Cash and cash equivalents, end of year	\$ 478,556	\$ 517,793
SUPPLEMENTAL DISCLOSURES Interest paid	\$ 18,107	\$ 18,028
NON-CASH TRANSACTIONS Construction in process/lots held transferred to property and equipment	\$ 195,55 <u>1</u>	\$ -

The accompanying notes are an integral part of these financial statements.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Rutherford County Area Habitat for Humanity, Inc. ("Habitat" or "Organization"), is a not-for-profit organization, chartered by the State of Tennessee, and is the local affiliate of Habitat for Humanity International ("HFHI") headquartered in Americus, Georgia. The purpose of the Organization is to provide simple, decent, affordable homes for sale to low income families. Homes are sold at no profit and are financed with non-interest bearing mortgages. The Organization also operates a ReStore which receives donated used building materials, appliances, and other items and then resells them to the general public.

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

Basis of Presentation

The Organization follows accounting standards set by the Financial Accounting Standards Board (FASB). The financial statements have been prepared in accordance with standards of accounting and financial reporting under Accounting Standards Codification (ASC) 958, Not for Profit Entities. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted net assets depending on the absence or existence and nature of any donor restrictions.

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions of Services and Materials

Contributed materials used for home building are reflected as contributions in the financial statements at their estimated values at the date of receipt. No amounts have been reflected in the statements for contributed services inasmuch as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have contributed significant amounts of their time in the Organization's program services.

Property and Equipment

The Organization capitalizes all expenditures for property and equipment in excess of \$500. Purchased property and equipment are carried at cost. Donated property and equipment are carried at the approximate fair value at the date of donation. Buildings and improvements, including rental property, are depreciated using the straight-line method over an estimated life ranging from ten to thirty-nine years. The remaining assets are depreciated using the straight-line method over three to seven year estimated life.

ReStore Materials

Consistent with policies used by other Habitat agencies, used materials donated to the Restore are not valued in inventory since they are deemed to have no determinable value until sold.

Transfers to Homeowners

Transfers to homeowners include material costs, lot costs and other direct costs associated with properties that were transferred to homeowners during the year.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Mortgages and Notes Receivable

Rutherford County Area Habitat for Humanity, Inc., sells homes to qualifying families and provides interest free mortgages ranging from twenty to thirty years. The qualifying families are required to contribute "sweat equity" during the construction phase and then they qualify to purchase the home. Mortgage payments net of insurance and taxes, are applied to reduce the mortgage.

The allowance for doubtful loans is maintained at a level that, in management's judgment, is adequate to absorb loan losses. This determination is based upon an analysis of the loan portfolio by management including, but not limited to, review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This process is based on estimates and ultimate losses may vary from current estimates. As changes in estimates occur, adjustments to the level of the allowance are recorded in the provision for potential loan losses in the period in which they become known. In addition, the net realizable value of property serving as collateral for delinquent loans will be assessed on an annual basis. Due to the nature of the relationship with its borrowers, the Organization is willing to make accommodations with borrowers whose payments are not current, so long as such accommodations do not jeopardize the interests of the Organization's mission.

A loan is considered impaired when, based upon current information and events, it is probable that the Organization will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans are classified as delinquent when payments of principal and interest are over 90 days overdue.

Income Taxes

Habitat is a not-for-profit organization that is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code, whereby only unrelated business income, as defined by Section 509(a)(1) of the Internal Revenue Code, is subject to federal income tax. The Organization does not believe that during the fiscal years ended June 30, 2015 and 2014 that it had unrelated business income and accordingly, no provision for income taxes has been recorded in the accompanying financial statements. The Organization files Federal Form 990 in the United States. Federal Forms 990 filed before June 30, 2012 are no longer subject to examination.

NOTE 1 - NATURE OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Concentration of Credit Risk

The Organization's credit risk relates to cash and cash equivalents. The Organization maintains several bank accounts at two banks. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at one of these institutions exceeds federally insured limits from time to time.

Events Occurring After Reporting Date

Rutherford County Area Habitat for Humanity, Inc. has evaluated events and transactions that occurred between June 30, 2015 and September 21, 2015, which is the date that the financial statements were available to be issued, for possible recognition or disclosure in the financial statements.

NOTE 2 - CASH EQUIVALENTS/RESTRICTED CASH

Habitat held \$19,583 and \$28,622 June 30, 2015 and 2014, respectively, in a separate escrow account used to pay for homeowner property taxes and insurance.

NOTE 3 - MORTGAGES RECEIVABLE

Mortgages receivable as of each June 30 are summarized as follows:

		2015	2014
Homes with mortgages Less unamortized discount	87	\$ 3,026,941 (1,645,404) \$ 1,381,537	\$ 2,775,529 (1,514,942) \$ 1,260,587

The discount is computed using rates varying from 7.39% to 8.5% based upon the original amount of the note. Habitat also holds a second mortgage on each home that is not reflected above. This mortgage represents the difference between market value and purchase price of the home. This mortgage would only be collected if the family sold the property. Habitat holds a right of first refusal on each property.

A loan is considered impaired, in accordance with the impairment accounting guidance (FASB ASC 310-10-35-16), when based on current information and events, it is probable that the Organization will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Based on this standard, management has concluded that none of its loans are impaired.

The Organization makes mortgage loans in accordance with its stated mission. As such, the Organization has credit exposure in the residential real estate market. No provision for mortgage loan losses has been made.

Credit Quality Indicators

Credit risk profile by internally assigned grade (excluding unamortized discount):

Performing	\$ 2,567,039
Non performing	459,902
3	\$ 3,026,941

Age Analysis of Past Due Loans (excluding unamortized discount):

30 - 59 days past due	\$ 159,398
60 - 90 days past due	18,128
91 - 120 days past due	69,895
Over 120 days past due	390,007
Current	2,389,513
	\$ 3,026,941

NOTE 4 - CONTRIBUTIONS RECEIVABLE

Contributions receivable as of June 30, 2015 are summarized as follows:

Corporate donors	\$ 30,000
Less discount to net present value	
,	\$ 30,000

The amounts due from donors are expected to be collected within the fiscal year end 2016.

NOTE 5 - PROPERTY AND EQUIPMENT

Property and equipment as of each June 30 is as follows:

	2015	2014
Vehicles Office furniture and equipment	\$ 42,299 79,706	\$ 42,299 68,206
Rental property Building	195,551 <u>873,617</u> 1,191,173	868,347 978,852
Less accumulated depreciation	309,332 881,841	268,510 710,342
Land	227,235 \$ 1,109,076	227,235 \$ 937,577

NOTE 6 - TRANSACTIONS WITH HABITAT INTERNATIONAL

Habitat voluntarily remits a portion of its cash contributions to HFHI. These funds are used to construct homes in economically depressed areas around the world. Habitat contributed \$8,000 and \$6,000 to HFHI for the years ended June 30, 2015 and 2014, respectively.

Habitat remitted \$10,000 and \$5,000 in 2015 and 2014, respectively, to HFHI in accordance with the U.S. Stewardship and Organizational Sustainability Initiative.

NOTE 7 - RESTRICTIONS ON NET ASSETS

Temporarily restricted net assets at each June 30 are available for the following purposes:

	2015	2014
Pledges receivable	\$ 30,000 24,169	\$ 52,139 45,000
NRI projects Home sponsorships	-	10,000
Tiomo aponeorompo	\$ 54,169	\$ 107,139

NOTE 8 - LINES OF CREDIT

The Organization has two lines-of-credit with a bank for \$300,000 and \$100,000, respectively. The first line is secured by the mortgage notes receivables and deeds of trust and matures June 18, 2017. The interest rate on the line at June 30, 2015 was 5%. The unused portion at June 30, 2015 is \$21,907. The second line is unsecured, used for ReStore inventory purchases, and matures December 5, 2016. The interest rate on the line at June 30, 2015 was 6.25%. The unused portion at June 30, 2015 is \$77,410.

NOTE 9 - LONG TERM DEBT

Long term debt is composed of the following:

	2015	2014
Note payable to bank; fixed interest rate of 0%; monthly payments of \$5,230 through maturity date of April 23, 2018. The note is secured by real estate.	\$ 801,221	\$ 864,114
Less current portion	 62,757	 62,757
	\$ 738,464	\$ 801,357

Aggregate maturities of long-term debt are as follows:

Year ending June 30,		
2016		\$ 62,757
2017		62,757
2018		675,707
		\$ 801,221
	<u> </u>	

NOTE 10 - 401K PLAN

The Organization has a 401k plan that covers all eligible employees who have reached age 21 and have completed one year of service. Participating employees may contribute up to 96% of compensation to the plan, subject to IRS limits. The Organization makes a discretionary matching contribution determined annually. For the year ending June 30, 2015 participating employee deferrals were matched 50% up to 3% of eligible compensation. For the year ended June 30, 2015 and 2014 matching contributions were \$5,383 and \$4,762, respectively.

NOTE 11 - RELATED PARTY

During the year, the Organization purchased building materials from a company owned by a board member. Purchases from this company totaled \$37,927. This company also made in-kind contributions of building materials which have been included in these financial statements.

NOTE 12 - CONTINGENCY

During the year, the Organization sold two first mortgages to Tennessee Housing Development Agency (THDA) for \$159,000. The Organization continues to service these mortgages, collecting principal and escrow payments from the homeowners in exchange for a nominal monthly fee that is withheld from monthly mortgage payments submitted to THDA. The Organization guarantees payment of the mortgages to THDA for the homeowners. In the event the homeowner defaults on their mortgage, THDA assigns the deed of trust back to the Organization, who would then be able to initiate foreclosure proceedings. Twenty-one mortgages totaling \$1,171,179 are serviced under this arrangement.

Due to the Organization's continued involvement with the sold receivables as a servicer of the mortgages, Habitat management has further considered the servicing asset obtained by the Organization in accordance with ASC 860, *Transfers and Servicing*. Habitat management does not believe that the servicing asset resulting from the sale of mortgages has material value. Accordingly, no servicing assets have been recognized in the accompanying financial statements at June 30, 2015 and 2014.