## THE NASHVILLE SYMPHONY 2004-05 BUDGET

	UNAUDITED			
			2003-04	
	2002-03	2003-04	LYE AS OF	2004-05
	ACTUAL	BUDGET	JULY 31	BUDGET
OPERATING REVENUES				
PROGRAM REVENUES				
TICKET SALES	\$1,538,160	\$2,179,721	\$2,035,924	\$2,238,550
ORCH CONTRACT FEES	\$323,322	\$282,314	\$299,996	\$353,411
OTHER REVENUES	\$95,083	\$177,818	\$79,757	\$107,500
TOTAL PROGRAM REVENUES	\$1,956,565	\$2,639,853	\$2,415,677	\$2,699,461
TRANSFERS FROM ENDOWMENTS	\$1,826,377	\$1,947,020	\$2,480,636	\$2,414,130
TRANSFERS FROM CFMT	\$598,686	\$553,500	\$623,892	\$1,650,000
TOTAL OPERATING REVENUES	\$4,381,628	\$5,140,373	\$5,520,205	\$6,763,591
OPERATING EXPENSES				
OPERATIONS	\$6,136,411	\$6,558,461	\$6,884,250	\$7,380,013
EDUCATION/OUTREACH	\$99,486	\$181,255	\$166,346	\$227,738
MARKETING	\$1,473,328	\$1,311,505	\$1,529,735	\$1,664,345
ADMINISTRATIVE	\$1,264,158	\$1,234,692	\$1,141,675	\$1,239,156
IN-KIND EXPENSES	\$260,580	\$0	\$122,745	\$0
TOTAL OPERATING EXPENSES	\$9,233,963	\$9,285,913	\$9,844,751	\$10,511,252
INCOME/(LOSS) FROM OPERATIONS	(\$4,852,335)	(\$4,145,539)	(\$4,324,546)	(\$3,747,661)
SUPPORT				
CONTRIBUTIONS	\$3,629,377	\$3,694,685	\$3,482,662	\$3,367,150
GRANTS	\$551,900	\$585,000	\$595,000	\$511,188
FUNDRAISING EVENTS	\$360,456	\$385,000	\$388,215	\$443,985
IN-KIND CONTRIBUTIONS	\$260,580	\$0	\$122,745	\$0
TOTAL SUPPORT	\$4,802,313	\$4,664,685	\$4,588,622	\$4,322,323
FUNDRAISING EXPENSES	\$570,183	\$599,460	\$533,721	\$657,512
NET ASSETS RELEASED FROM RESTRICTION	\$568,065	\$80,315	\$279,546	\$82,850
SURPLUS/(DEFICIT)	(\$52,140)	(\$0)	\$9,901	(\$0)