

Bryan Symphony Orchestra Association

Profit & Loss

June 1, 2016 through July 1, 2017

Jun 1, '16 - Jul 1, 17

Ordinary Income/Expense

Income

41000 · SUBSCRIPTION CONCERTS

41010 · Sponsorships	34,439.85
41020 · Season Tickets	48,656.62
41021 · Single Tickets	9,862.74
41030 · Program Advertising	4,113.79
41999 · Other Subscription Income	84.23

Total 41000 · SUBSCRIPTION CONCERTS 97,157.23

43000 · POPS CONCERT IN THE PARK

43800 · Grant Income	1,750.00
43999 · Other Pops Concert Income	717.00

Total 43000 · POPS CONCERT IN THE PARK 2,467.00

45000 · EDUCATIONAL ACTIVITIES

45010 · Education Concert Sponsors	1,270.00
45040 · Education Concert Fundraiser	4,084.91
45200 · Derryberry Scholarship	500.00

Total 45000 · EDUCATIONAL ACTIVITIES 5,854.91

46000 · AUDIENCE CULTIVATION

46100 · Symphony Socials	2,361.69
46200 · BSOA Dues	506.33
46300 · Luncheon Fees	-100.00
46400 · Post-Concert Dinner	178.68

Total 46000 · AUDIENCE CULTIVATION 2,946.70

47000 · OTHER INCOME

47100 · Interest Income	31.28
47999 · Other Miscellaneous Income	426.57
47000 · OTHER INCOME - Other	200.00

Total 47000 · OTHER INCOME 657.85

48000 · CONTRIBUTIONS

48100 · Unrestricted Contributions	46,490.52
48000 · CONTRIBUTIONS - Other	4.86

Total 48000 · CONTRIBUTIONS 46,495.38

49000 · GRANTS FOR OPERATIONS

49100 · Corporate Foundation Grants	10,000.00
49200 · TAC-APS	24,500.00

Total 49000 · GRANTS FOR OPERATIONS 34,500.00

50000 · FUNDRAISING INCOME

50100 · Beers for Brahms Event	37,196.00
50400 · Fundraising Merchandise	20.00
50999 · Other Fundraising Income	1,600.00

Total 50000 · FUNDRAISING INCOME 38,816.00

Total Income

228,895.07

Expense

61000 · SUBSCRIPTION CONCERT EXPENSES

61050 · Musicians	35,873.00
61100 · Musician Expenses	7,441.45
61200 · Bowing Meetings	300.00
61300 · Guest Artist Fees	7,000.00
61350 · Guest Artist Expenses	1,336.09
61500 · Contractor	2,310.00
61510 · Stage Managers - Student Worker	250.00
61600 · Postage, Printing & Programs	8,104.43

Bryan Symphony Orchestra Association

Profit & Loss

June 1, 2016 through July 1, 2017

	Jun 1, '16 - Jul 1, 17
61700 · Rental - Music	1,675.48
61999 · Miscellaneous	614.35
61000 · SUBSCRIPTION CONCERT EXPENSES - Other	11.04
Total 61000 · SUBSCRIPTION CONCERT EXPENSES	64,915.84
63000 · POPS CONCERT EXPENSES	
63050 · Musicians	11,484.00
63100 · Musician Expenses	1,210.00
63500 · Contractor	470.00
63510 · Music Director	750.00
63700 · Rental - Music	22.94
63999 · Miscellaneous Pops Expenses	2,809.52
63000 · POPS CONCERT EXPENSES - Other	250.00
Total 63000 · POPS CONCERT EXPENSES	16,996.46
65000 · EDUCATIONAL ACTIVITY EXPENSES	
65001 · Educational Concert	
65050 · Musicians	8,267.00
65100 · Musician Expenses	1,007.77
65500 · Contractor	480.00
65710 · Rental - Buses	530.64
65800 · Supplies/Educational Materials	933.40
Total 65001 · Educational Concert	11,218.81
65900 · Scholarships	
65910 · Ayers Scholarship	1,000.00
65920 · Derryberry Scholarship	500.00
Total 65900 · Scholarships	1,500.00
Total 65000 · EDUCATIONAL ACTIVITY EXPENSES	12,718.81
66000 · AUDIENCE CULTIVATION EXPS	
66030 · Receptions	1,073.89
66110 · Symphony Social	1,704.75
66120 · Luncheons	100.00
66600 · Postage, Printing, Newsletter	1,447.27
66000 · AUDIENCE CULTIVATION EXPS - Other	150.00
Total 66000 · AUDIENCE CULTIVATION EXPS	4,475.91
66900 · Reconciliation Discrepancies	603.40
69000 · OTHER PROGRAM OPERATING EXPS	
69010 · Advertising	168.71
69125 · Bank & Credit Card Fees	235.18
69225 · Dues, License & Subscriptions	508.42
69500 · Contracted Services	343.75
69600 · Postage & Printing	2,038.07
69800 · Supplies & Furniture	2,021.54
69999 · Miscellaneous Expenses	319.80
69000 · OTHER PROGRAM OPERATING EXPS - Other	5,279.29
Total 69000 · OTHER PROGRAM OPERATING EXPS	10,914.76
75000 · ADMINISTRATIVE EXPENSES	
75225 · Dues, Licenses & Subscriptions	772.05
75400 · Insurance	1,619.00
75500 · Contracted Services	
75501 · Audit & Tax Return	7,232.00
Total 75500 · Contracted Services	7,232.00
75710 · Rental - Office	3,325.00
75720 · Rental - Storage Unit	320.00
75825 · Telephone	1,662.07
75999 · Miscellaneous Expenses	107.33

2:03 PM

03/08/18

Accrual Basis

Bryan Symphony Orchestra Association

Profit & Loss

June 1, 2016 through July 1, 2017

	Jun 1, '16 - Jul 1, 17
Total 75000 · ADMINISTRATIVE EXPENSES	15,037.45
78000 · BOARD & STAFF EXPENSES	
78100 · Board Dinners, Meetings, etc.	776.00
78150 · Board & Staff Expenses	55.00
78501 · Contracted - Music Director	4,000.00
78900 · Payroll Expenses	
78901 · Executive Director	24,110.49
78902 · Box Office Assistant	3,223.30
78903 · Other Staff	351.60
78980 · Payroll Tax Expense	5,711.58
78900 · Payroll Expenses - Other	18,529.60
Total 78900 · Payroll Expenses	51,926.57
78999 · Miscellaneous Expenses	10,485.50
Total 78000 · BOARD & STAFF EXPENSES	67,243.07
Total Expense	192,905.70
Net Ordinary Income	35,989.37
Net Income	<u>35,989.37</u>