

Big Brothers Big Sisters of Middle TN		
Budgeted Statement of Revenue And Expense		
For the Year Ended December 31, 2014		
DESCRIPTION	Recommended by Governance Committee 11-12-13	
<b>REVENUE:</b>		
United Way	\$ 156,052	7%
Investment Income	87	0%
Foundation Grants	506,232	24%
Fundraising Income (incl Contributions and Events)	764,000	36%
Board's Donor Initiative	-	0%
Government Grant Revenue	442,300	21%
TN-Dept. of Corrections Amachi Funding	250,000	12%
In-kind revenue		
<b>Total Revenue</b>	<b>\$ 2,118,671</b>	<b>100%</b>
<b>EXPENSES:</b>		
Salaries	\$ 1,063,240	54%
Payroll Taxes	81,338	4%
SUTA	17,050	1%
Med,Life,Disb Ins	155,864	8%
403 b7 Match		
<b>Total Personnel Expenses</b>	<b>\$ 1,317,492</b>	<b>67%</b>
Contract Services	120,500	6%
Supplies/Activities/IT	37,770	2%
PR/Sponsorships	156	0%
Recruit & Training	6,939	0%
Travel	12,783	1%
Conf & Mtg	8,578	0%
Dues & Subscriptions	1,461	0%
Postage	7,548	0%
Fundraising Events	74,000	4%
Pass Thru State Amachi Funding	127,246	6%
<b>Total Variable Expense</b>	<b>\$ 396,981</b>	<b>20%</b>
Telephone	14,806	1%
Insurance-Liability	81,535	4%
Equip Rent/Lease	11,466	1%
National /AIM Fees	20,550	1%
Bank/LicenseFee	23,030	1%
Occupancy	44,222	2%
Depreciation	62,652	3%
<b>Total Fixed Expense</b>	<b>\$ 258,262</b>	<b>13%</b>
<b>Total Operating Expenses</b>	<b>\$ 1,972,734</b>	<b>100%</b>
<b>Net Revenue/&lt;Deficit&gt; From Operations</b>	<b>\$ 145,936</b>	<b>7%</b>